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# UNITED NATIONS CHILDREN'S FUND

# FINANCIAL REPORT AND ACCOUNTS

for the year 1966

and

# REPORTS OF THE BOARD OF AUDITORS

#### GENERAL ASSEMBLY

OFFICIAL RECORDS: TWENTY-SECOND SESSION

SUPPLEMENT No. 6B (A/6706/Add.2)

UNITED NATIONS

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UNITED NATIONS
New York, 1967

#### NOTE

Symbols of United Nations documents are composed of capital letters combined with figures. Mention of such a symbol indicates a reference to a United Nations document.

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#### LETTER OF TRANSMITTAL

12 June 1967

Sir,

I have the honour to transmit to you the financial statements relating to the United Nations Children's Fund with respect to the financial year ended 31 December 1966 and to the Greeting Card Fund for the period ended 30 April 1966. These statements have been examined and certified by the Board of Auditors.

In addition to the above, and in accordance with the relevant resolution of the General Assembly, I have the honour to present the reports of the Board of Auditors with respect to the above Accounts.

Accept, Sir, the assurance of my highest consideration.

(Signed) Roger Peltot Chairman of the Board of Auditors

The President of the General Assembly of the United Nations New York

# Part I UNITED NATIONS CHILDREN'S FUND

#### **FOREWORD**

While the presentation of the 1966 financial statements follows generally that for the previous year, some revisions have been made with a view to giving a clearer picture of UNICEF's financial position.

The revised financial policy of the Executive Board, adopted at its June 1963 session, permitted allocations to be based on resources foreseen up to the time of the next Board session. The effect of this policy in 1964 was reflected in the statement of assets and liabilities as at 31 December 1964. In that statement, net assets (funds in hand, and all receivables less liabilities other than allocations) were shown, for the first time, under the collective heading "operating fund". A similar presentation was made in the 31 December 1965 statement.

The use of the term "operating fund" has caused some misunderstanding. It has mistakenly been considered to represent a reserve of funds in liquid form; moreover the size of the operating fund has tended to give the impression that the resources of UNICEF were high.

Actually much of the operating fund, which includes receivables, is in no sense a working capital which can be used to finance gaps between expenditure and the receipt of contributions. Funds in hand, represented by cash and short-term investments, are much closer to the usual concept of working capital. Even then some of the currencies held do not command the full range of purchases required for UNICEF assistance, and therefore do not meet fully the requirements of a working capital fund. This is offset, on the other hand, by the fact that some of the receivable government contributions can be converted at reasonably short notice into funds with a wide range of use.

Early procurement against approved allocations has recently become an established policy of UNICEF, and is mainly in the form of supplies for the Copenhagen Packing and Assembly Centre for later shipment, and raw materials awaiting processing. In past years the year-end valuation of such supplies has been deducted from the total of unfulfilled allocations as "undistributed charges". It is now considered more appropriate to show unfulfilled approved allocations in the gross amount, and to include supplies in warehouse and elsewhere amongst the Fund's assets, and this action is reflected in the 1966 financial statements.

For the above reasons, a change in the format of the statement of assets and liabilities was considered desirable, and it is believed that statement II this year gives a better presentation of UNICEF's financial position.

In order to obtain true comparative figures for 1964 and 1965, in the tables included in the notes on the financial statements for 1966 and in the appendix thereto, the 1964 and 1965 figures have been adjusted to reflect the changes made in this report with regard to undistributed charges.

For convenience the appendix this year includes more detailed statistical tables, primarily concerned (a) with information on contributions, both governmental and non-governmental; (b) with unfulfilled balances of approved allocations and outstanding commitments at year end; and (c) with administrative and operational services budget estimates and obligations incurred. A number of these tables, which were included in separate reports in previous years as well as other supplementary information included in this report, are introduced in response to suggestions made last year in the Committee on Administrative Budget (E/ICEF/AB/L.64, para. 13).

#### A. FINANCIAL REPORT AND STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1966

#### Summary

1. Both income and expenditure of the United Nations Children's Fund (UNICEF) increased substantially during 1966 and reached the levels planned. Expenditure for the year exceeded income by \$1 million. This was in line with the Executive Board's wishes to speed expenditures.

#### INCOME

2. Total income reached \$35.2 million, an increase of \$2.2 million over 1965. Government contributions of \$26.6 million exceeded those for 1965 by \$0.6 million and represented 75.8 per cent of the total income for the year. Income from other sources totalled \$8.6 million, an increase of \$1.7 million over 1965. The main elements in the increase were higher profits of the Greeting Card Fund operations in 1965 which permitted a transfer to the general resources of UNICEF in 1966 of \$2.8 million (\$0.8 million more than in 1965), and an increase in contributions from non-governmental sources from \$3.7 million in 1965 to \$4.2 million in 1966 (including a total of \$0.7 million in respect of adopted projects).

#### EXPENDITURE

3. Total expenditure amounted to \$36.2 million, an increase of \$4.3 million over 1965 and a total only exceeded three times before in UNICEF's history (1949, 1963 and 1964).

#### ADMINISTRATIVE AND OPERATIONAL SERVICES EXPENDITURES

4. In 1966 net administrative costs amounted to \$2.6 million or 7.36 per cent of total expenditure. This compares with \$2.3 million or 7.23 per cent in 1965. Net operational services costs were \$4.3 million in 1966 compared with \$4.0 million in 1965. In addition, local costs of UNICEF field offices to the amount of \$0.8 million in 1966 were defrayed by cash contributions from Governments receiving UNICEF aid.

#### ALLOCATIONS

- 5. Net allocations approved by the Executive Board in 1966 amounted to \$35.3 million. Total approved allocations remaining to be fulfilled as at 31 December 1966 amounted to \$55.6 million. Against this amount UNICEF at that date held supplies in warehouses and in transit totalling \$4.9 million, and had advanced \$1.3 million to Governments and United Nations organizations for stipends, training grants and other projects. Since remaining net assets at 31 December 1966 represented by funds in hand (\$19.0 million) and receivables (\$15.6 million) less liabilities other than allocations (\$7.2 million), amounted to \$27.4 million, a total of \$22.0 million of approved allocations remained at this date to be financed from future income (\$21.9 million at 31 December 1965). In addition, formal commitments approved by the Executive Board against future income, but against which no allocations had been made, amounted at the end of 1966 to \$26.6 million. This compares with \$28.1 million at the end of 1965.
- 6. The financial statements of UNICEF for the twentieth financial period, which ended on 31 December 1966, comprise three principal statements:
  - I. Income and expenditure for the year ended 31 December 1966;
  - II. Financial position as at 31 December 1966:
  - III. Administrative and operational services, budgetary estimates, obligations incurred and unencumbered balances of estimates and appropriations as at 31 December 1966.
  - 7. In addition, the following supporting schedules are attached:
  - A. Contributions from Governments to general resources;
  - B. Contributions from non-governmental sources;
  - C. Allocations, expenditures and balances of allocations;
  - D. Short-term investments;
  - E. Contributions receivable from Governments.

#### Income and expenditure\*

	15	066	19	65 a
	\$	\$		\$
Income				
Contributions from Governments, including receivables		26,640,204.26		26,055,718.54
sourcesGreeting Card Fund		4,188,278.42 2,750,000.00		3,743,834.30 2,000,000.00
Other Income				
Interest on investments	789,460.26 751,133.15 20,000.00 192,170.26		514,806.44 647,181.97 20,000.00 371,546.82	
	1,752,763.67		1,553,535.23	
Less:				
Difference on exchange	164,935.31	1,587,828.36	347,766.34	1,205,768.89
Total income		35,166,311.04		33,005,321.73
Expenditure				
Supplies and equipment, including freight	22,044,158.11		19,668,057.75	
Fellowships and training grants Project personnel Other services	4,272,005.46 1,665,087.73 500,880.64		3,176,008.54 1,547,935.78 501,387.30	
Operational services	28,482,131.94 4,852,009.12		24,893,389.37 4,500,049.94	
Administrative costs	33,334,141.06 2,834,295.60	36,168,436.66	29,393,439.31 2,456,846.05	31,850,285.36
		(1,002,125.62)		1,155,036.37

(Signed) W. G. MIDDELMANN
Comptroller

(Signed) Henry R. LABOUISSE Executive Director

<sup>\*</sup>For notes relating to this statement, see section B below.

<sup>\*</sup>The 1965 figures shown for comparative purposes have been adjusted to reflect the changes in presentation of undistributed charges to bring them into line with those for 1966.

#### Financial position at 31 December 1966\*

	1	966	190	55a
Liabilities	\$	\$	\$	\$
Allocations approved by the Executive Board to be fulfilled		55,638,730.00		56,515,750.23
Other liabilities				
Accounts payable and other unliquidated obligations Trust funds — Governments UNRWA agency procurement account	2,819,323.94 3,787,795.96 166,330.34		2,198,839.15 4,201,477.24 299,998.72	
Maurice Pate Memorial Fund Public Information revolving fund. Reserve for insurance	62,607.59 147,090.12 200,000.00	7,183,147.95	127,606.85 200,000.00	7,027,921.96
Total liabilities		62,821,877.95		63,543,672.19
Less:				
Assets				
Cash on hand, in transit and at banks Short-term investments	6,177,512.90 12,830,067.30		6,460,563.07 11,120,580.93	
ments Deposits with governmental agencies	11,290,555.57		10,757,756.77	
and suppliers	2,218,672.87		3,658,763.62	
deposits	2,773,893.50 4,883,349.95 99,745.30 552,761.80		3,653,916.73 5,400,569.11 217,476.17 403,832.42	
Total assets		40,826,559.19		41,673,458.82
Balance: Approved allocations to be financed from future income  In addition, formal commitments approved by the Executive Board against future income, but against		21,995,318.76		21,870,213.37
which no allocations have yet been made, amounted to		26,560,700.00		28,118,800.00
CERTIFIED CORRECT (Signed) W. G. MIDDELMANN Comptroller	(Signed) Henry Exe	APPROVED R. LABOUISSE ecutive Director		

<sup>\*</sup>For notes relating to this statement see section B below.

aThe 1965 figures shown for comparative purposes have been adjusted to reflect the changes in presentation of undistributed charges to bring them into line with those for 1966.

# budgetary estimates, obligations incurred and unencumbered balance\* Consolidated statement of administrative and operational services

		Budget estimates	timates			Obligations incurred		
	Original	Subsequent Supplementary adjustments	Subsequent adjustments	Revised	Administrative services	Operational services	Total	Unencumbered balance
Section one — Salaries, wages and common staff costs								
Established posts. Consultants. Temporary assistance Overtime. Travel and removal. Installation payments. Separation payments. Rental subsidies. Assignment allowances. Pension Fund payments. Repatriation grant. Dependency allowances. Compensatory payments. Travel on home leave. Staff welfare. Medical insurance. Staff velfare. Medical insurance. Staff velfare. Medical insurance.	4,354,600 188,700 11,800 95,200 46,900 59,000 100,000 574,600 272,700 5,200 114,500 114,500 114,500 10,400 54,300 54,300 6,268,500	370,000	(65,000) (66,300) 50,400 10,600 24,500 39,000 14,000 3,000 (19,900) 5,000 (700) (13,200)	4,659,600 229,200 229,100 22,400 119,700 46,900 98,000 30,000 103,000 608,100 53,400 53,400 252,800 113,800 113,800 10,400 53,600 53,600 53,600	1,781,014.46 34,517.35 106,846.69 14,447.08 22,504.60 4,290.00 45,284.87  6,883.44 213,472.56 21,251.83 60,465.04 70.50 16,225.64 3,013.16 21,094.47	2,804,143.85 155,150.24 103,439.98 74,235.02 26,131.11 49,567.55 28,516.18 95,884.82 375,465.46 31,765.63 167,754.26 9,315.73 70,592.05 5,424.43 24,708.91 174,043.37	4,585,158.31 189,667.59 210,286.67 20,024.46 96,739.62 30,421.11 94,852.42 28,516.18 102,768.26 58,938.02 53,017.46 228,219.30 9,386.23 86,817.69 8,437.59 45,803.38 174,043.37	74,441.69 39,532.41 28,813.33 2,375.54 22,960.38 16,478.89 3,147.58 1,483.82 231.74 19,161.98 382.54 24,580.70 813.77 26,982.31 1,962.41 7,796.62 39,256.63
Section two — Other expenses and permanent equipment  Official travel	326,600 170,800 34,900 10,000 68,700 65,200 73,000 32,200 18,500	8,500 ———————————————————————————————————	(22,500) 21,300 200 (26,200) 6,900 (500) (500) (500)	304,100 200,600 35,100 10,000 120,000 72,100 72,500 31,700 27,200 141,500	86,711.45 78,354.56 33,856.31 9,893.26 42,206.78 22,014.52 47,111.78 31,229.35 17,680.00 62,491.02	213,511.27 119,649.47 599.00 76,618.48 47,730.59 25,367.85 220.51 9,520.00 70,788.78	300,222.72 198,004.03 34,455.31 9,893.26 118,825.26 69,745.11 72,479.63 31,449.86 27,200.00	3,877.28 2,595.97 644.69 106.74 1,174.74 2,354.89 20.37 250.14

\*For notes relating to this statement, see section B below.

Consolidated statement of administrative and operational services budgetary estimates, obligations incurred and unencumbered balance\*

		Budget estimates	timates			Obligations incurred		
	Original	Subsequent Supplementary adjustments	Subsequent adjustments	Revised	Administrative services	Operational services	Total	Unencumbered balance
HospitalityFurniture, office equipmentTransportation equipment	7,600 60,600 8,700	31,000	(200) 7,200 26,800	7,400 98,800 35,500	1,699.38 49,665.50 —	4,387.98 47,725.38 34,173.84	6,087.36 97,390.88 34,173.84	1,312.64 1,409.12 1,326.16
TOTAL, SECTION TWO	947,500	209,000		1,156,500	482,913.91	650,293.15	1,133,207.06	23,292.94
TOTAL, SECTIONS 1 AND 2 7,216,000	7,216,000	804,000		8,020,000	2,834,295.60	4,852,009.12	7,686,304.72	333,695.28
				Tota	Total appropriations			
		Original	Supplementary	lary Revised		Obligations Une	Unencumbered balance	
Section one	: :	6,268,500 947,500	595,000 209,000	00 6,863,500 1,156,500		6,553,097.66 31 1,133,207.06 2	310,402.34 $23,292.94$	
TOTAL, SECTIONS 1 AND 2	1  AND  2	7,216,000	804,000	8,020,000		7,686,304.72	333,695.28	
CERTIFIED CORRECT							APPROVED	
(Signed) W. G. MIDDELMANN	G. MIDDE	LMANN			(Si	(Signed) Henry R. LABOUISSE	LABOUISSE	
C07	comptroner					Trecut	Executive Director	

#### SCHEDULE A

# Contributions from Governments to general resources (including contributions receivable)

Governments	Currency paid or pledged	US dolla	tr equivalent	Cash contribu- tions from Governments of UNICEF- assisted coun- tries towards local costs of UNICEF field offices (Trust Funds) US dollar equivalent
Afghanistan	US dollars		10,000.00	10,000.00
Algeria	Dinars		40,000.00	
Argentina Australia	Pesos	430,107.53	26,595.74	
Australia	US dollars	107,526.88	537,634.41	
Austria	Schillings		97,554.64	
Belgium	Francs		200,000.00	
Bolivia	US dollars		7,500.00	
Brazil	Cruzeiros		80,765.22	53,77 <b>1.54</b>
British Caribbean Territories:			175.00	
Antigua	Pounds sterling		175.02	
Bahamas	Pounds sterling		2,800.34 2,002.00	
Barbados Dominica	US dollars US dollars		230.00	
Grenada	US dollars		579.17	
Montserrat	US dollars		115.68	
St. Kitts	Pounds sterling		292.11	
St. Lucia	US dollars		865.00	
British Honduras	Pounds sterling		700.08	
Brunei	Pounds sterling		3,267.06 17,094.02	
Bulgaria Burma	Leva Pounds sterling		56,006.72	
Durma	Kyats		00,000	69,626.21
Byelorussian Soviet Socialist	22, 43-11, 11-11			
Republic	Rubles		62,500.00	
Cameroon	Francs (CFA)		20,000.00	
Canada	US dollars Francs (CFA)		1,021,992.04 4,275. <b>00</b>	
Central African Republic Ceylon	Pounds sterling		14,701.76	
Ceylon	Rupees		22,11=111	9,098.32
Chad	Francs (CFA)		10,204.08	
Chile	US dollars		88,653.00	C 707 04
	Escudos	10 000 00		6,507.94
China	US dollars N.T. dollars	10,000.00 20,000.00	30,000.00	
Colombia	US dollars		111,072.54	
Colombia	Pesos		·	8,746.83
Congo (Brazzaville)	Francs (CFA)		14,285.71	
Congo (Democratic Republic of)	US dollars		23,640.00	
Costa Rica	US dollars		34,421.00 70,000.00	
Cuba	In kind (sugar)		3,014.68	
Cyprus Czechoslovakia	Pounds sterling Koruny		69,444.44	
Dahomey	Francs (CFA)		1,934.00	
Denmark	Kroner		434,341.97	
Ecuador	Sucres		an ann an	6,594.35
El Salvador	US dollars		20,000.00	
Ethiopia	Dollars		18,136.38 1,500,000.00	
Federal Republic of Germany	Marks Markkas		93,750.00	
Finland	Francs		1,109,183.67	
France Gabon	Francs (CFA)		5,102.04	
Gambia	Pounds sterling		1,120.14	1,120.13
Ghana	US dollars		19,525.00	
Greece	US dollars		69,000.00	

#### Schedule A (continued)

# Contributions from Governments to general resources (including contributions receivable)

Governments	Currency paid or pledged	US dollar eq	quivalent	Cash contribu- tions from Governments of UNICEF- assisted coun- tries towards local costs of UNICEF field offices (Trust Funds) US dollar equivalent
Guatemala	Quetzales		30,000.00	
Guvana	US dollars		882.35	
Holy See	US dollars		1,000.00	
Honduras	US dollars		20,000.00	4 400 45
Hong Kong	Pounds sterling		4,375.53	1,400.17
Hungary	Forints		8,517.89	
Iceland	Kronur		10,651.16 533,333.33	115,887.23
India Iran	RupeesUS dollars		275,000.00	113,007.23
Iran	Rials		273,000.00	45,000.00
Iraq	US dollars		69,585.00	20,000.00
Ireland	Pounds		15,046.94	
Israel	US dollars		42,500.00	
Italy	Lire		320,000.00	
Ivory Coast	Francs (CFA)		10,204.08	32,653.06
Jamaica	US dollars		9,800.00	
Japan	Yen		266,200.00	2,800.34
Jordan	Pounds sterling EA shillings		5,600.67 4,201.68	2,000.34
Kenya Kuwait	US dollars		10,000.00	
Laos	US dollars		2,500.00	
Lebanon	Pounds		14,705.88	
Liberia	US dollars		10,000.00	
Libya	Pounds sterling		12,601.52	4,200.50
Liechtenstein	Swiss francs		1,502.16	
Luxembourg	Belgian francs		6,000.00	
Madagascar	Francs (CFA)		10,204.08	
Malaysia	Pounds sterling Bahts		51,129.47	1,899.00
Mali	Francs (CFA)		15,510.20	4,897.96
Mauritania	Francs (CFA)		4,081.63	816.33
Mexico	US dollars	500,000.00	_,	
	In kind (sera)	20,000.00	520,000.00	
	Pesos			35,271.99
Monaco	French francs		2,040.82	•
Mongolia	$ ext{US dollars} \ldots \ldots$		2,000.00	
Morocco	US dollars		50,000.00	18,750.00
Nepal	Rupees		1,017.76	
Netherlands	Guilders		166,666.67	
New Zealand Nicaragua	Pounds		208,565.07 10,000.00	
Niger	US dollars Francs (CFA)		8,163.27	
Nigeria	Pounds sterling		42,005.04	
Norway	Kroner		536,043.06	
Pakistan	Rupees	98,698.03		65,644.69
	Pounds sterling	37,738.90	136,436.93	
Panama	US dollars		15,000.00	
Peru	Soles		89,552.24	
Philippines	Pesos		110,103.63	70,854.91
Poland	Zlotys		150,000.00	
Republic of Korea	Won	10,231.48		15,000.00
	US dollars	5,000.00	15,231.48	

#### Schedule A (continued)

# Contributions from Governments to general resources (including contributions receivable)

Cash contribu-

Governments	Currency paid or pledged	US dollar	r equivalent	Cash contribu- tions from Governments of UNICEF- assisted coun- tries towards local costs of UNICEF field offices (Trust Funds) US dollar equivalent
Republic of Viet-Nam	PiastresUS dollars	16,500.00 8,500.00	25,000.00	233.84
Romania Saudi Arabia Senegal Sierra Leone Singapore  South Africa Spain Sudan Sweden Switzerland Syrian Arab Republic Thailand	Lei US dollars Francs (CFA) Pounds sterling Pounds sterling Bahts Rands Pesetas Pounds sterling Kronor Francs Pounds In kind (rice) Bahts	149,273.08 75,000.00	25,000.00 20,000.00 10,204.08 11,201.34 6,534.12 50,329.54 100,000.00 13,039.40 1,502,906.98 439,814.81 12,534.73	10,000.00 10,204.08 677.86
Togo Trinidad and Tobago Tunisia  Turkey Uganda Ukrainian Soviet Socialist Republic Union of Soviet Socialist Republics United Arab Republic United Kingdom of Great Britain and Northern Ireland United Republic of Tanzania United States of America Upper Volta Venezuela Yugoslavia	Francs (CFA) US dollars US dollars Algerian dinars Liras EA shillings Rubles Pounds Pounds sterling EA shillings Dollars Francs (CFA) US dollars New dinars		2,857.14 7,000.00 21,760.00 194,444.44 11,204.48 125,000.00 675,000.00 129,150.00 1,120,134.42 5,602.24 11,935,616.00 8,163.26 1,000.00 200,000.00	7,579.94 87,555.56 26,547.50
J			26,640,204.26	839,004.06

Note: In addition to the cash funds stated above, a number of Governments gave free services (Ethiopia, Guatemala, Nigeria, Pakistan, Republic of Korea, Republic of Vietnam, Thailand) no valuation of which is recorded in UNICEF accounts.

#### SCHEDULE B

#### Contributions from non-governmental sources by country

	For adopted projects	For general resources \$	Total \$
Algeria		46.11	46.11
Australia	189,522.84	971.75	190,494,59
Belgium	28,640.00	54,106.18	82,746.18
Brazil		169.82	169.82
Canada	_	461,413.56	461,413.56
Denmark	723.90	5,485.94	6,209.84
Federal Republic of Germany		27,122.82	27,122.82
Finland	_	215.05	215.05
France		309,143.58	309,143.58
India		445.16	445.16
Ireland	_	56,006.72	56,006.72
Israel	_	80.67	80.67
Italy	_	3,194.60	3,194.60
Ivory Coast		135.15	135,15
Jamaica	_	25.83	25.83
Japan		90,267.29	90,267.29
Lebanon		638.28	638.28
Libya		168.01	168.01
Luxembourg		30.76	30.76
Mexico	_	(167.00) *	(167.00)
Monaco		`294.04´	294.04
Netherlands	59,797.35	17,120.59	76,917.94
New Zealand	194,660.74	<u></u>	194,660.74
Nigeria	<u></u>	125.19	125.19
Norway	55,045.08	42.23	55,087.31
Pakistan	<u> </u>	33.81	33.81
Philippines		309.50	309.50
Republic of Korea		100.00	100.00
Senegal		88.65	88.65
Singapore		15.00	15.00
Spain		2,000.00	2,000.00
Sweden	75,581.40	14,656.90	90,238.30
Switzerland	_	62,951.98	62,951.98
Thailand	_	81.74	81.74
Trinidad and Tobago		5.80	5.80
Ireland	77,569.31	33,162.42	110,731.73
United States of America	77,309.31	2,363,941.18	2,363,941.18
Venezuela	_	465.15	465.15
Zambia	_	28.00	28.00
Zamora		28.00	20.00
	681,540.62	3,504,922.46	4,186,463.08
United Nations Secretariat		1,815.34	1,815.34
	681,540.62	3,506,737.80	4,188,278.42
			, , ,

<sup>\*</sup>Adjustments relating to 1965 figures.

Schedule C. Statement of allocations, expenditures and balances of allocations appears overleaf

#### Statement of allocations, expenditures

		Allocations	
	Balance 1 January 1966 (1) \$	Authorized in 1966 (2) \$	Total for 1966 and after (3) \$
AREA AND COUNTRY ASSISTANCE			
Africa			
Algeria	656,226.95	440,534.69	1,096,761.64
Botswana	65,000.00	2,123.52	67,123,52
Burundi	80,151.46	5,039.90	85,191.36
Cameroon	63,178.46 108,389.59	37,376.81 96,585.72	100,555.27 204,975.31
Chad	89,231.24	221,141.28	310,372.52
Comoro Islands	30,320.56	(730.38)	29,590.18
Congo (Brazzaville)	160,010.41	160,156.96	320,167.37
Congo (Democratic Republic of)	571,175.34 89,804.90	1,162.14	572,337.48 98,170.16
Dahomey Ethiopia	556,790.37	8,365.26 503,143.64	1,059,934.01
Gabon	117,570.85	50,091.65	167,662.50
Gambia	42,564.33	25,387.31	67,951.64
Ghana	553,135.94	150,044.33	703,180.27
Guinea	176,947.62 292,798.25	187,598.48 172,097.37	364,546.10 464,895.62
Ivory Coast	605,544.58	614,340.37	1,219,884.95
Lesotho	128,201.88	20,080.64	148,282.52
Liberia	72,300.88	910.99	73,211.87
Madagascar	184,135.92	230,104.59	414,240.51 225,417.20
Malawi Mali	163,395.52 276,107.64	62,021.68 232,084.52	508,192.16
Mauritania	273,290.63	104,421.13	377,711.76
Mauritius	44,041.43	9,179.99	53,221.42
Morocco	474,540.07	320,992.38	795,532.45
Niger	135,823.20 1,163,649.33	236,760.39 868,911.56	372,583.59 2,032,560.89
Nigeria Rwanda	126,242.02	45,508.21	171,750.23
St. Helena	160.36	113.75	274.11
Senegal	211,744.53	280,119.21	491,863.74
Seychelles	8,750.76	2,428.76	11,179.52 313,985.28
Sierra Leone	104,119.28 262,654.91	209,866.00 96,768.27	359,423.18
Southern Rhodesia	50,000.00	-	50,000.00
Swaziland	101,018.67	16,713.31	117,731.98
Togo	117,525.24	27,289.46	144,814.70
Tunisia	634,397.50	197,278.81 209,812.11	831,676.31 413,513.70
Uganda United Republic of Tanzania	203,701.59 201,569.57	399,091.78	600,661.35
Upper Volta	258,966.37	33,525.46	292,491.83
Zambia	204,347.66	24,613.01	228,960.67
Regional	729,946.54	297,659.03	1,027,605.57
Area total	10,389,472.35	6,600,714.09	16,990,186.44
Asia			
East Asia and Pakistan			
Burma	856,799.81	488,612.71	1,345,412.52
Cambodia	211,599.99	301,497.76	513,097.75 1,614,926.22
China French Polynesia	1,049,020.31	565,905.91 25,725.76	25,725.76
Hong Kong	28,311.00	33,585.15	61,896.15
Indonesia	1,981,371.53	20,596.18	2,001,967.71
Laos	12,417.10	76,119.03	88,536.13

#### and balances of allocations

llowships and ing grants (5) \$ 10,351.37  9,988.49 8,107.78 3.48 18,798.20  28,559.59 (972.82) 4,991.03 89,084.25 540.00	Project personnel (6) \$  15,102.26  49,856.81 14,132.20 51,729.41 74,354.57	Other services (7) \$ 2,403.74  119.61	Total (8) \$ 401,595.56 20,725.51 38,826.48 55,537.69 93,193.20 85,052.29 1,581.22	Balances of allocations 31 December 1966 (9) \$ 695,166.08 46,398.01 46,364.88 45,017.58 111,782.11 225,320.23
10,351.37 9,988.49 8,107.78 3.48 18,798.20  28,559.59 (972.82) 4,991.03 89,084.25	15,102.26 ———————————————————————————————————	2,403.74	401,595.56 20,725.51 38,826.48 55,537.69 93,193.20 85,052.29	695,166.08 46,398.01 46,364.88 45,017.58 111,782.11
10,351.37 9,988.49 8,107.78 3.48 18,798.20 — 28,559.59 (972.82) 4,991.03 89,084.25	15,102.26 ———————————————————————————————————	2,403.74	401,595.56 20,725.51 38,826.48 55,537.69 93,193.20 85,052.29	695,166.08 46,398.01 46,364.88 45,017.58 111,782.11
9,988.49 8,107.78 3.48 18,798.20 	\$ 15,102.26 49,856.81 14,132.20 51,729.41	\$ 2,403.74	401,595.56 20,725.51 38,826.48 55,537.69 93,193.20 85,052.29	695,166.08 46,398.01 46,364.88 45,017.58 111,782.11
9,988.49 8,107.78 3.48 18,798.20 	49,856.81 14,132.20 		20,725.51 38,826.48 55,537.69 93,193.20 85,052.29	46,398.01 46,364.88 45,017.58 111,782.11
9,988.49 8,107.78 3.48 18,798.20 	49,856.81 14,132.20 		20,725.51 38,826.48 55,537.69 93,193.20 85,052.29	46,398.01 46,364.88 45,017.58 111,782.11
8,107.78 3.48 18,798.20 	14,132.20 51,729.41	119.61 ————————————————————————————————————	38,826.48 55,537.69 93,193.20 85,052.29	46,364.88 45,017.58 111,782.11
8,107.78 3.48 18,798.20 	14,132.20 51,729.41	   	55,537.69 93,193.20 85,052.29	45,017.58 111,782.11
3.48 18,798.20 	14,132.20 51,729.41		93,193.20 85,052.29	111,782.11
18,798.20 	14,132.20 51,729.41		85,052.29	
28,559.59 (972.82) 4,991.03 89,084.25	51,729.41	_		443.040.40
(972.82) 4,991.03 89,084.25		_		28,008.96
(972.82) 4,991.03 89,084.25			202,273.11	117,894.26
4,991.03 89,084.25	14:004:01		84,724.27	487,613.21
89,084.25	57.92		37,989.43	60,180.73
	68,825.47		580,996.72	478,937.29
	42,121.92	_	67,657.77	100,004.73
2,900.02	42,121.92	_	6,680.19	61,271.45
2,900.02			313,074.88	390,105.39
(23.69)	8,656.16		73,074.96	291,471.14
				231,267.10
		6 205 42		646,440.59
		0,293,42		92,569.69
				53,942.01
				358,125.08
				145,676.61
				333,432.65
				289,163.93
01,400.20	21,720.10			26,965.65
08 085 37	26 787 06	5 745 34		407,403.49
			115.186.88	257,396.71
				1,459,434.01
				115,117.97
	_		274.11	<del></del>
3.909.80	34.879.05	81.31	172,207.24	319,656.50
_	-		5,579.28	5,600.24
9.273.41	11.580.63		114,090.14	199,895.14
			132,243.13	227,180.05
	<del></del>	_	_	50,000.00
8.879.53	16,765.59		53,771.87	63,960.11
	810.80		42,663.90	102,150.80
	9,898.68		360,330.88	471,345.43
34,434.01	5,757.30			183,782.20
2,718.03	876.62	12,370.19		247,410.72
5,094.52	33,695.07	_		144,648.02
25,847.98	18,459.18	_		112,640.09
75,633.83	238,751.99		345,797.23	681,808.34
70,923.70	990,433.30	32,715.41	6,577,637.26	10,412,549.18
	27,681.31 85,817.29 22,590.49 10,288.77 17,607.64 8,203.56 22,194.04 61,480.26 — 08,085.37 32,689.48 61,814.35 23,300.55 — 3,909.80 — 9,273.41 70,844.44 — 8,879.53 2,721.08 77,486.26 34,434.01 2,718.03 5,094.52 25,847.98 75,633.83	27,681.31       19,460.64         85,817.29       24,017.78         22,590.49       13,580.80         10,288.77       89.87         17,607.64       20,427.12         8,203.56       11,226.26         22,194.04       17,320.04         61,480.26       27,420.40         08,085.37       26,787.06         32,689.48       39,090.44         61,814.35       80,159.09         23,300.55       826.60         3,909.80       34,879.05         9,273.41       11,580.63         70,844.44       13,715.57         8,879.53       16,765.59         2,721.08       810.80         77,486.26       9,898.68         34,434.01       5,757.30         2,718.03       876.62         5,094.52       33,695.07         25,847.98       18,459.18         75,633.83       238,751.99	27, ô81.31       19,460.64       —         85,817.29       24,017.78       6,295.42         22,590.49       13,580.80       —         10,288.77       89.87       —         17,607.64       20,427.12       —         8,203.56       11,226.26       —         22,194.04       17,320.04       —         61,480.26       27,420.40       —         08,085.37       26,787.06       5,745.34         32,689.48       39,090.44       —         61,814.35       80,159.09       —         23,300.55       826.60       —         3,909.80       34,879.05       81.31         9,273.41       11,580.63       —         70,844.44       13,715.57       —         8,879.53       16,765.59       —         2,721.08       810.80       —         77,486.26       9,898.68       4,999.52         34,434.01       5,757.30       700.28         2,718.03       876.62       12,370.19         5,094.52       33,695.07       —         25,847.98       18,459.18       —         75,633.83       238,751.99       —	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

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	Balance 1 January 1966 (1) \$	Authorized in 1966 (2) \$	Total for 1966 and after (3) \$
AREA AND COUNTRY ASSISTANCE (continued)			
East Asia and Pakistan (continued)			
Malaysia Pakistan Papua and New Guinea, Territories of Philippines Republic of Korea Republic of Viet-Nam Singapore Thailand Tonga Western Samoa Pacific Islands Territories Regional	86,695.61 2,554,998.60 ————————————————————————————————————	61,141.48 1,524,157.03 176,021.69 564,358.07 414,531.00 244,828.30 22,758.57 680,507.14 (1,021.63) (19,279.75) 59,206.65	147,837.09 4,079,155.63 176,021.69 1,288,162.39 764,216.55 682,744.00 20,601.81 1,408,035.11 2,282.71 
Area total	9,171,348.38	5,239,251.05	14,410,599.43
South Central Asia Afghanistan Ceylon India Mongolia Nepal	588,438.13 179,262.76 9,657,337.57 103,330.65 213,554.34	529,922.19 294,721.77 6,192,768.43 109,352.50 131,947.92	1,118,360.32 473,984.53 15,850,106.00 212,683.15 345,502.26
Area total	10,741,923.45	7,258,712.81	18,000,636.26
Eastern Mediterranean  Aden Cyprus Iran Iraq Israel Jordan Lebanon Libya Saudi Arabia Sudan Syrian Arab Republic Turkey United Arab Republic Yemen  AREA TOTAL	70,992.97 124,990.13 798,134.23 331,326.07 10,412.72 497,419.98 72,676.92 110,527.25 16,257.84 266,452.15 56,166.68 822,555.20 582,284.47 163,593.29 3,923,789.90	64,261.26 (6,333.22) 1,057,872.01 512,553.76 (7,388.08) 174,329.04 15,328.13 119,000.59 12,266.82 65,700.09 11,545.20 388,790.92 507,023.40 58,555.49 2,973,505.41	135,254.23 118,656.91 1,856,006.24 843,879.83 3,024.64 671,749.02 88,005.05 229,527.84 28,524.66 332,152.24 67,711.88 1,211,346.12 1,089,307.87 222,148.78
Europe  Bulgaria Greece Italy Malta Poland Spain Yugoslavia  AREA TOTAL	137,855.13 21,429.13 22,373.82 252,226.37 478,544.81 329,584.47	175,000.00 (14,160.64) 1,744.11 67,743.36 26,458.79 153,826.29 410,611.91	175,000.00 123,694.49 21,429.13 24,117.93 319,969.73 505,003.60 483,410.76

		Expenditures			Balances of
Cubblica	Fellowships	Dunings			allocations
Supplies and equipment	and training grants	Project personnel	Other services	Total	31 December 1966
(4)	(5)	(6)	(7)	(8)	(9)
\$	\$	\$	\$	\$	\$
97,799.73				97,799.73	50,037.36
1,331,353.81	69,451.94	1,210.63	_	1,402,016.38	2,677,139.25
211.72 385,298.87	37,778.43	8.82	14,636.81	211.72 437,722.93	175,809.97
198,890.65	39,881.36	268.52	——————————————————————————————————————	239,040.53	850,439.46 525,176.02
213,450.71	30,810.37		_	244,261.08	438,482.92
12,778.20				12,778.20	7,883.61
626,507.31	63,714.15			690,221.46	717,813.65
2,282.71	<del></del>	_	_	2,282.71	
94,169.45	665.32	_		94,834.77	80,105.24
					14,980.20
4,374,203.41	409,383.69	125,585.13	14,636.81	4,923,809.04	9,486,790.39
554,140.01	26,303.56	65,324.75		645,768.32	472,592.00
16,745.57	5,096.32	7,830.89	_	29,672.78	444,311.75
4,539,317.93	268,361.90	153,265.20	12,470.10	4,973,415.13	10,876,690.87
4,525.58 84,040.60	564.17	11,640.27		4,525.58 96,245.04	208,157.57 249,257.22
5,198,769.69	300,325.95	238,061.11	12,470.10	5,749,626.85	12,251,009.41
30,568.28	27,591.47	_		58,159.75	77,094.48
6,614.07	14,151.16	20 161 57	439.66 2,913.00	21,204.89 1,382,146.96	97,452.02 473,859.28
1,321,770.39 542,995.21	25,302.00 24,437.91	32,161.57	2,913.00	567,433.12	276,446.71
<u>-</u>	3,024.00		_	3,024.00	0.64
349,134.71	13,187.12	26,990.38	1,512.18	390,824.39	280,924.63
3,222.10	8,824.05		3,530.81	15,576.96 9 <b>1</b> ,303.32	72,428.09 138,224.52
79,318.71 2,604.15	4,398.86	7,585.75	<del></del>	2,604.15	25,920.51
34,115.43	43,423.92	725.45		78,264.80	253,887.44
23,887.59				23,887.59	43,824.29
510,199.50	54,153.67	6,976.53	4,697.79	576,027.49 649,834.08	635,318.63 439,473.79
609,295.56 70,645.27	11,979.05 26,465.73	28,559.47 —	_	97,111.00	125,037.78
3,584,370.97	256,938.94	102,999.15	13,093.44	3,957,402.50	2,939,892.81
	200,000.71				
18,400.71	<del></del> 5 <b>41</b> .91	5,084.21	<del></del>	24,026.83	175,000.00 99,667.66
	11,231.26		3,735.84	14,967.10	6,462.03
17,022.53	<del>-</del>			17,022.53	7,095.40 78,868.14
238,071.40	3,030.19	21 769 22	518.02	241,101.59 86,354.57	418,649.03
34,588.45 250,989.09	29,479.77 1,344.62	21,768.33	234.65	252,568.36	230,842.40
		26,852.54	4,488.51	636,040.98	1,016,584.66
559,072.18	45,627.75		7,700.31		

	Balance 1 January 1966 (1)	Authorized in 1966 (2)	Total for 1966 and atfer (3)
AREA AND COUNTRY ASSISTANCE (continued)	₽	Þ	\$
The Americas			
Argentina	459,322.43	72,799.86	532,122.29
Barbados	15,763.61	1,421.78	17,185.39
Bolivia	197,709.11	22,892.65	220,601.76
Brazil	2,950,893.71	(840,902.63)	2,109,991.08
British Honduras	30,107.76	2,798.48	32,906.24
Chile Colombia	685,576.58 938,636.23	(60,160.90) 719,783.23	625,415.68
Costa Rica	319,965.36	119,402.65	1,658,419.46 439,368.01
Cuba	7,623.31	62,573.98	70,197.29
Dominican Republic	377,623.24	(34,476.26)	343,146.98
Ecuador	218,731.50	484,892.77	703,624.27
El Salvador	377,775.51	281,603.86	659,379.37
Guatemala	610,835.89	506,031.26	1,116,867.15
Guyana	152,705.85	8,534.57	161,240.42
Haiti Honduras	216,317.09	35,326.96	251,644.05
Jamaica	345,862.10	105,461.54	451,323.64
Mexico	96,265.52 1,627,111.11	115,780.24 1,455,623.29	212,045.76
Nicaragua	471,864.78	18,222.79	3,082,734.40
Panama	286,595.66	247,526.21	490,087.57 534,121.87
Paraguay	618,279.61	121,745.83	740,025.44
Peru	748,300.95	267,385.36	1,015,686.31
Surinam.	11,585.58	16,484.71	28,070.29
Trinidad and Tobago	35,599.60	(631.60)	34,968.00
Uruguay Venezuela	76,473.28		76,473.28
Dritich Coult to T	205,058.78	225,495.53	430,554.31
British Caribbean Territories:			
Antigua		26,507.97	26,507.97
Dominica	13,777.28	4,634.62	18,411.90
Montserrat	6,893.66	19,492.95	26,386.61
St. Kitts-Nevis-Anguilla.	8,859.34	12,518.26	21,377.60
St. Lucia	12,275.19 11,675.22	5,641.37	17,916.56
St. vincent	2,717.91	6,001.67 30,644.83	17,676.89
rurks and Caicos Islands		246.11	$33,362.74 \\ 246.11$
Regional	727,933.59	126,959.80	854,893.39
AREA TOTAL	12,866,716.34	4,188,263.74	17,054,980.08
Total for all areas General assistance	48,335,264.15	26,671,059.01	75,006,323.16
Country planning and programme development	176,488.03	500,000.00	676,488.03
Development of Decemberion toods to a sella.	178,319.94	156,571.86	334,891.80
Fellowships — Calcutta Training Centre.  International Children's Centre, Paris and paedia-	26,071.60	25,200.00	51,271.60
dio danne (Ulliffi Kindom Dolo 1		,	,
	453,029.00	536,000.00	080 020 00
	508,639.31	110,246.63	989,029.00 618,885.94
Planning for children and youth in notice	148,459.08	(559,736.73)	(411,277.65)
ment and related activities		,	(111,277,00)
	190,620.23	141,330.75	331,950.98
	448,708.38	607,797.42	1,056,505.80
Emergencies Operational services	2,229,815.69 94,030.81	(1,106,813.22)	1,123,002.47
	2,622,750.06	(4,640.00)	89,390.81
Administrative costs	•	4,935,784.06	7,558,534.12
	1,103,553.95	3,278,616.65	4,382,170.60
TOTALS	56,515,750.23	35,291,416.43	91,807,166.66

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r. $r$ $n$ $e$ $n$	anures

		Expenditures			
Supplies and equipment (4)	Fellowships and training grants (5)	Project personnel (6)	Other services (7)	Total (8) \$	Balances of allocations 31 December 1966 (9)
\$	\$	\$	\$	\$	*\$
167,463.57	49,452.06	_		216,915.63	215 207 77
13,876.52		_	_	13,876.52	315,206.66 3,308.87
6,353.36	77,133.55	13,219.25	_	96,706.16	123,895.60
54,825.65	307,387.55	78,059.18	_	440,272.38	1,669,718.70
27,731.30				27,731.30	5,174.94
217,520.55	26,230.67	7,684.37	<del></del>	251,435.59	373,980.09
487,881.28	175,873.84	31,151.68	·—	694,906.80	963,512.66
70,178.24 15,940.37	29,568.71	(1,782.85)		97,964.10 15,940.37	341,403.91 54,256.92
104,699.23	5,320.40	_		110,019.63	233,127.35
81,554.16	61,880.70	1,179.93	<del></del>	144,614.79	559,009.48
376,485.38	17,398.40	14,022.79		407,906.57	251,472.80
429,213.46	52,879.58	2,054.45	(4.40)	484,143.09	632,724.06
68,657.35	5,866.50	426.40		74,523.85 181,971.70	86,716.57
171,168.68 250,734.48	10,376.62 16,481.49	7,945.70	(204.04)	274,957.63	69,672.35 176,366.01
93,664.47	9.90	7,545.70	(204.04) —	93,674.37	118,371.39
386,766.81	144,750.00			531,516.81	2,551,217.59
177,363.30	25,889.14	252.00	—	203,504.44	286,583.13
252,073.01	31,264.79	3,812.88		287,150.68	246,971.19
189,722.09	59,424.66	11,002.40		260,149.15	479,876.29
239,654.20 16,726.02	165,635.31	50,535.71		455,825.22 16,726.02	559,861.09 11,344.27
1,658.14	6,902.23	_	_	8,560.37	26,407.63
1,000.11		_	_		76,473.28
200,036.32	<del></del>	_	_	200,036.32	230,517.99
5,590.69				5,590.69	20,917.28
7,266.02			_	7,266.02	11,145.88
5,702.47	5.64	_		5,708.11	20,678.50
518.26	5.64	_		523.90	20,853.70
6,685.36	582.33	—		7,267.69	10,648.87 10,645.99
5,482.03	1,548.87	_		7,030.90 4,238.46	29,124.28
4,238.46 $246.11$	_	_	_	246.11	_
9,338.99	278,104.13	117,652.19	_	405,095.31	449,798.08
4,147,016.33	-	-	(208.44)	6,033,996.68	11,020,983.40
	1,549,972.71	337,216.08			
21,946,997.43	4,033,172.74	1,821,147.31	77,195.83	27,878,513.31	47,127,809.85
1,210.54	4,748.51	139,222.17	286.37	145,467.59	531,020.44
87,428.88	37,069.03	6,587.92	11,198.65	142,284.48	192,607.32
	64,477.03		5.93	64,482.96	(13,211.36)
	12.070.70	1 464 90	400,000.00	415,444.52	573,584.48
8,121.04	13,979.72 170,776.89	1,464.80 13,766.52	9,120.39	201,784.84	417,101.10
<del>-</del>	(73,385.11)	(460,755.81)		(534,140.92)	122,863.27
400.00			2 072 47	168,295.16	163,655.82
400.22	21,166.65	143,654.82	3,073.47	100,275.10	1,056,505.80
	_	_		_	1,123,002.47
		_	_		89,390.81
			4,852,009.12	4,852,009.12	2,706,525.00
			2,834,295.60	2,834,295.60	1,547,875.00
22,044,158.11	4,272,005.46	1,665,087.73	8,187,185.36	36,168,436.66	55,638,730.00
			-11		

#### Schedule D

#### Short-term investments

	\$	\$	Interest (per cent)
Deposits with banks			
Deposits at seven days' notice, in US dollars			
Chase Manhattan Bank, Paris	150,000.00 120,408.12 90,066.37 44,932.10 9,201.81 8,395.55	423,003.95	4.71
Maurice Pate Memorial Fund			
Franklin National Bank, New York	62,607.59	62,607.59	4.00
Time deposits (due from January to March 1967)			
Chase Manhattan Bank, New York. Bankers Trust Company, New York. Chemical Bank New York Trust Company, New York Irving Trust Company, New York. Manufacturer's Hanover Trust Company, New York. Bankers Trust Company, London.	2,500,000.00 1,000,000.00 1,000,000.00 1,000,000.00 1,000,000.00 250,000.00	6,750,000.00	5.58
TOTAL BANK DEPOSITS IN US CURRENCY	7,235,611.54		
Deposits at call and seven days' notice in other currencies			
Chase Manhattan Bank, Paris  Bank of London and South America Ltd., London  Bankers Trust Company, London  Banco de Mexico, Mexico City  Morgan Grenfell & Co. Limited, London  Christiania Bank og Kreditkasse, Oslo  Provincial Bank of Ireland, Dublin	489,795.90 387,795.85 280,033.60 240,000.00 37,804.54 37,087.92 21,002.52	1,493,520.33	5.29
Time deposits (due from January to March 1967)			
Bank of London and South America Ltd., London Bankers Trust Company, London Central Bank of India Ltd., New Delhi Chase Manhattan Bank, Paris Banco di Roma, Rome Stockholm Enskilda Bank Creditanstalt Bankverein, Vienna Bank of New Zealand, Wellington First National City Bank, Buenos Aires Commonwealth Trading Bank of Australia, Sydney	1,322,857.47 1,163,193.47 466,666.66 306,122.44 240,000.00 155,038.76 96,786.69 41,713.01 40,000.00 33,602.15	3,865,980.65	5.96
TOTAL BANK DEPOSITS IN OTHER CURRENCIES	5,359,500.98		
Investments in sterling			
United Kingdom bills (91 days)			
Bank of England, due 31 January 1967 £85,000 at cost £83,902 7s. 0d		234,954.78	6.42
Total investment		12,830,067.30	5.64

#### SCHEDULE E

#### Contributions receivable from Governments

General resources	
	- Handel
2242	T11

	Constant 1	esources		
Governments	For years prior to 1966 \$	For 1966 \$	Local costs of field offices for 1965/1966 \$	Total contributions receivable \$
A fash a minta n		10 000 00	27 000 00	27 000 00
Afghanistan		10,000.00 537,634.41	27,000.00	37,000.00 537,634.41
Bolivia	600.00	7,500.00		8,100.00
British Caribbean Territories:	000.00	7,300.00		•
Montserrat		115.68		115.68
St. Kitts		292.11		292.11
Brunei		3,267.06		3,267.06
Burma		56,006.72	·	56,006.72
Cameroon		20,000.00		20,000.00
Chad	*******	10,204.08		10,204.08
Ceylon			2,705.51	2,705.51
Chile	31,347.00	88,653.00		120,000.00
China		30,000.00	-	30,000.00
Colombia			766.87	766.87
Costa Rica		34,421.00		34,421.00
Dominican Republic	60,000.00			60,000.00
Ecuador	3,360.84			3,360.84
El Salvador		20,000.00		20,000.00
Gabon	3,095.92	5,102.04	1 100 12	8,197.96
Gambia		1,120.14	1,120.13	2,240.27
Haiti	10,000.00	0.517.00		10,000.00
Hungary	_	8,517.89	40,000,00	8,517.89 40,000.00
India			40,000.00	
Iran	5,000.00	1 500 00	22,500.00	27,500.00 1,500.00
Liechtenstein		1,500.00	1 900 00	1,899.00
Malaysia		1 620 65	1,899.00 816.33	2,448.98
Mauritania		1,632.65	010.33	12,000.00
Mexico		12,000.00		1,008.88
Nepal		1,008.88		208,565.07
New Zealand		208,565.07 28,003.36	_	28,003.36
Nigeria		136,436.93	_	136,436.93
Pakistan	00 000 00	130,430.93		90,000.00
Paraguay	90,000.00	89,552.24		116,417.91
Peru	26,865.67	78,497.41	23,445.59	101,943.00
Philippines		11,201.34	20,110,00	11,201.34
Sierra Leone		50,329.54		50,329.54
South Africa		7,317.07	2,439.02	9,756.09
Syrian Arab Republic		75,000.00	3,293.27	78,293.27
Thailand		2,857.14		2,857.14
Togo	14,000.00	7,000.00		21,000.00
Trinidad and Tobago	14,000.00		7,579.94	7,579.94
Tunisia		11,204.48	<del></del>	11,204.48
Uganda United Republic of Tanzania		5,602.24		5,602.24
United Republic of Tanzania United States of America	263,321.00	9,086,857.00		9,350,178.00
Yemen	2,000.00			2,000.00
t cincil, . , . , . , . , . , . , . ,				
Total	509,590.43	10,647,399.48	133,565.66	11,290,555.57
IOIAL				

Against this balance, at 31 December 1966, UNICEF held irrevocable letters of credit to a value of \$5,198,321.

#### B. NOTES ON THE FINANCIAL STATEMENTS

#### Notes on statement I. Income and expenditure

#### INCOME

8. Income from all sources in 1966 amounted to \$35,166,311, an increase of \$2,160,989 over the previous year. Table 1 below shows the distribution of 1966 income by major source, together with comparative figures for 1965:

TABLE 1. UNICEF INCOME IN 1966 BY MAJOR SOURCE, WITH COMPARATIVE FIGURES FOR 1965

	1966		196	5	Increase of 1966 over 1965	
	Amount (in thousands of US dollars)	Per- centage of total	Amount (in thousands of US dollars)	Per- centage of total	Amount (in thousands of US dollars)	Per- centage of total
Government contributions	26,640	75.8	26,056	78.9	584	2,2
Non-governmental contributions	4,188	11.9	3,744	11.4	444	11.8
Greeting Card Fund	2,750	7.8	2,000	6.1	750	37.5
Other income	1,588	4.5	1,205	3.6	383	31.8
	35,166	100.0	33,005	100.0	2,161	6.6

9. The table below shows the amount of the increase in UNICEF income each year since 1957:

TABLE 2. UNICEF INCOME FROM ALL SOURCES

(In thousands of US dollars)

	Income	Increase over previous year	Percentage increase over previous year
1957	20,716		
1958	23,008	2,292	11.06
1959	23,820	812	3.53
1960	25,767	1,947	8.17
1961	27,945	2,178	8.45
1962	29,697	1,752	6.27
1963	32,130	2,433	8.19
1964	32,882	752	2.34
1965	33,005	123	0.37
1966	35,166	2,161	6.55

#### Contributions from Governments

10. These totalled \$26,640,204 to the general resources of UNICEF in 1966 from 119 Governments, compared with \$26,055,719 in 1965 from 117 Governments. While the Government of the United States of America again pledged a contribution of \$12 million for 1966, subject to the condition that it should not exceed 40 per cent of the total amount of governmental contributions for UNICEF, the actual amount receivable for 1966 was \$11,935,616. The difference of \$64,384 represented a refund made in respect of the year 1964, when a shortfall in contributions receivable from other Governments invoked the conditional clause attached to the contribution of the United States of America. In addition to contributions from Governments to the general resources of UNICEF, a number of Governments contributed funds to a value of \$2.9 million for additional imported supplies and equipment for the implementation of UNICEF-aided projects in their own countries, and have also provided funds equivalent to a further \$0.8 million towards the local costs of UNICEF field offices.

#### Contributions from non-governmental sources

11. These totalled \$4,188,278 and came from thirty-eight countries and the United Nations Secretariat. Hallowe'en collections in the United States and Canada realised \$2,791,357 compared with \$2,450,414 in 1965. Freedom-from-Hunger campaigns in Australia and New Zealand provided \$384,184 for adopted projects in comparison with \$854,398 in 1965, a reduction of \$470,214. However, collections by UNICEF National Com-

mittees for adopted projects increased from \$50,786 in 1965 to \$297,357 this year. National Committees also collected \$618,581 for the general resources of UNICEF as compared with \$285,877 in 1965. Donations from other groups and individuals totalled \$96,799 as compared with \$102,359 in 1965.

#### Greeting Card Fund

12. The sum of \$2,750,000 was transferred to the general resources of UNICEF in 1966, from the net profits of the 1965 greeting card campaign (\$3,238,429). This compared with a transfer in 1965 of \$2,000,000 from the net profits of the 1964 campaign (\$2,167,365). (See para. 30.)

#### OTHER INCOME

- 13. Gross income in 1966 from other sources amounted to \$1,752,764 and consisted of the following:
- (a) Income from investments. 1966 income from this source, \$789,460, exceeded that for 1965 by \$274,654, largely due to higher interest rates prevailing during the year. Apart from interest on United Kingdom Treasury Bills (\$32,142), this income was derived entirely from short-term deposit and at-call accounts with banks (\$757,318).
- (b) Income from staff assessment plan. Net income of \$751,133 exceeded the 1965 total of \$647,182 by the amount of \$103,951.
- (c) Income from agency procurement commission. As in 1965, the amount reimbursed to UNICEF by UNRWA totalled \$20,000, of which \$4,500 was considered in reimbursement of administrative costs and \$15,500 in reimbursement of the costs of operational services.
- (d) Miscellaneous income. This totalled \$192,170, a reduction of \$124,726 from the 1965 amount, and consisted mainly of sales of surplus property which realised \$135,256, and cancelled 1965 administrative obligations and refunds related thereto amounting to \$29,159. The balance of \$27,755 was in respect of sundry commissions, discounts, refund from carriers, etc.
- (e) Difference on exchange. This account showed a net debit balance of \$164,935, due mainly to the devaluation of some currencies during the year.

#### EXPENDITURE

14. Expenditure in 1966 totalled \$36,168,437, an increase of \$4,318,152 over the previous year. The following table gives expenditures in summarized form by main categories for the years 1964, 1965 and 1966:

Table 3. Comparison of expenditure by main categories (In US dollars)

	19640	1965B	1966
Supplies and equipment (inclusive of			
freight)	28,024,238	19,668,058	22,044,158
Fellowships and training grants	2,885,096	3,176,008	4,272,005
Project personnel	1,200,951	1,547,936	1,665,088
Other non-supply assistance	495,111	501,387	500,881
Operational services (gross)	4,129,708	4,500,050	4,852,009
Total assistance expenditure	36,735,104	29,393,439	33,334,141
Administrative costs (gross)	2,235,487	2,456,846	2,834,296
Total expenditure	38,970,591	31,850,285	36,168,437

<sup>&</sup>lt;sup>a</sup>Adjusted for undistributed charges for comparison with 1966.

#### Notes on statement II. Financial position

#### LIABILITIES

#### Allocations approved

15. Unfulfilled allocations approved by the Executive Board totalled \$55,638,730 at 31 December 1966 and details of these are given in column 9 of schedule C. In accordance with financial procedures adopted in June 1963, allocations to an amount of \$21,995,319 or 39.5 per cent of the total of unfulfilled allocations are to be financed from future income. In order to provide comparative figures for 1964 and 1965, the unfulfilled balances of allocations at 31 December in these two years are shown without deduction of undistributed charges in the table below.

Table 4
(In US dollars)

	1964	1965	1966
Unfulfilled balances of allocations at 31 December	55,932,674	56,515,750	55,638,730
Allocations to be financed from future income at 31 December	22,442,174	21,870,213	21,995,319
Percentage of allocations to be financed from future income to total unfulfilled allocations at 31 December	40.1	38.7	39.5

#### Accounts payable and unliquidated obligations

- 16. These amounted to \$2,819,324 at 31 December 1966 compared with \$2,326,446 at 31 December 1965. The main items included in the total were, in round figures: (a) accounts payable for supplies and equipment shipped and freight thereon (\$1,494,000); (b) amounts due to Governments and governmental agencies (\$585,000); (c) amounts due to the United Nations and related agencies (\$223,000); (d) amounts owed to staff members under the Tax Equalization Fund (\$249,000) and (e) budgetary obligations outstanding (\$221,000).
- 17. At 31 December 1966 there were outstanding contractual commitments totalling \$7.6 million for supplies and equipment ordered against unfulfilled allocations, the deliveries of which had not been effected at that date.

#### Trust Funds: Governments

18. These funds amounted to \$3,787,796 at 31 December 1966 and consisted of unexpended balances of contributions made to UNICEF by assisted Governments (a) towards the implementation of UNICEF-aided projects for additional imported supplies and equipment; and (b) towards the local costs of UNICEF field offices. The table below gives a summary of the 1966 transactions for these two groups of funds.

TABLE 5. TRUST FUNDS: GOVERNMENTS - SUMMARY OF 1966 TRANSACTIONS

		Contributions	
	To UNICEF-aided projects \$	To local costs of UNICEF field offices \$	Total \$
Balances 1 January 1966	4,010,011.31	191,465.93	4,201,477.24
Receipts			
Funds received during year	2,925,324.64	839,004.06	3,764,328.70
TOTAL	6,935,335.95	1,030,469.99	7,965,805.94
Disbursements			
Expenditure during yearFunds returned	3,390,943.64 23,822.65	763,243.69	4,154,187.33 23,822.65
Total	3,414,766.29	763,243.69	4,178,009.98
Balances 31 December 1966	3,520,569.66	267,226.30	3,787,795.96

#### UNRWA agency procurement account

19. The balance of this account at 31 December 1966 of \$166,330 represented net funds made available to UNICEF by UNRWA for procurement operations on behalf of this agency for an annual fee of \$20,000 under an agreement made in 1951. No UNICEF funds are employed in these procurement operations. A new agreement has been signed with UNRWA effective 1 January 1967, modifying the type of operations that UNICEF will undertake on behalf of this agency. The future annual fee for UNICEF's services will be \$10,000.

#### Maurice Pate Memorial Fund

20. Established by the Executive Board in 1966 (E/ICEF/542, paras. 76-83) to strengthen regional training facilities in fields benefiting children, the funds available at 31 December 1966 amounted to \$62,608.

To the initial credit of \$54,651 from the Nobel Peace Prize Award has been added \$7,368 from contributions in memory of Maurice Pate and other special contributions, and \$589 bank interest on the funds which are invested separately (see schedule D).

#### Public Information Revolving Fund

21. The balance of \$147,090 carried forward to 1967 represents the uncommitted funds at 31 December 1966. Of this sum \$80,233 was credited at year end from the sales of UNICEF engagement calendars in 1966 under the sharing agreement. Particulars of the revised method of operation of this Revolving Fund were given to the Executive Board at the May 1966 session (E/ICEF/AB/L.60, p. 41) and approved at that time.

#### Reserve for insurance

22. A reserve for insurance of \$200,000 was established in November 1950 when UNICEF adopted a policy of self-insurance. On the recommendation of the Board of Auditors, the reserve was to be restored annually to the level of \$200,000, and a transfer of \$2,160 was required for this purpose in 1966. No major loss occurred during 1966.

#### ASSETS

#### Cash on hand, in transit and at banks

23. At 31 December 1966 these funds totalled \$6,177,513 including funds held in special bank accounts and administered on behalf of UNRWA amounting to \$81,228. The UNICEF cash funds totalling \$6,096,285 (\$6,373,842 at 31 December 1965) included holdings in United States currency of \$1,064,042 and in eighteen other convertible currencies of \$1,420,153. The remaining holdings of \$3,612,090 were in forty-two currencies. These were held for procurement, freight and other expenditures in the contributed currencies. Funds in currencies other than United States dollars were converted in the accounts at rates of exchange in effect on 31 December 1966 as established by the United Nations.

#### Short-term investments

24. At 31 December 1966 these amounted to \$12,830,067 and consisted of time deposits with banks totalling \$12,595,112 and United Kingdom Treasury Bills at cost value of \$234,955. Of the time deposits with banks, \$7,235,612 were in US dollars compared with \$5,571,172 at 31 December 1965. Schedule D gives further particulars of the individual investments at 31 December 1966 on which the average yield was 5.64 per cent compared with 4.53 per cent on 31 December 1965 holdings.

#### Contributions receivable from Governments

25. These totalled \$11,290,556 at 31 December 1966 and schedule E gives a detailed listing of the contributions receivable by country.

#### Deposits with governmental agencies and suppliers

26. These amounted to \$2,218,673 at 31 December 1966. The main items included in the total, in round figures, were (a) deposits against future delivery of supplies with governmental agencies in Australia, Canada, Japan and New Zealand totalling \$654,000; (b) with private concerns in the United States of America, Asia and Europe totalling \$284,000; (c) an interest-bearing deposit with the National Provident Fund in New Zealand of \$227,800; and (d) advances totalling \$1,052,000 with governmental departments as prepayment for stipends and training grants.

#### Accounts receivable, advances, deposits, etc.

27. These amounted to \$2,773,894 at 31 December 1966 compared with \$3,485,272 at 31 December 1965. The main items included in the total were, in round figures: (a) contributions collected by UNICEF Committees (United States of America \$1,300,000, Canada \$400,000); (b) Freedom-from-Hunger campaign income in New Zealand (\$166,800); (c) amounts advanced to United Nations organizations for fellowships and other projects (\$351,000); (d) prepayment for supplies awaiting shipment (\$213,300); and (e) freight and insurance claims (\$97,500).

#### Supplies in warehouses and in transit

28. Included in accounts of previous years as undistributed charges and deducted from allocations unfulfilled at year end, these totalled \$4,883,350 and comprised stocks in the Copenhagen Packing and Assembly Centre (\$3,732,065) and in transit thereto (\$325,307), stocks of technical grade DDT from the Union of Soviet Socialist Republics, in course of processing (\$653,142) and other stocks mostly stored with suppliers (\$172,836).

#### Custodial investments (UNRWA)

29. The 31 December 1966 balance of \$99,745 was in respect of funds held in trust by UNICEF on behalf of UNRWA, and placed on a short-term bank deposit account until needed.

#### Advance to Greeting Card Fund

30. Although the working capital of the Greeting Card Fund was increased to \$1,587,829 at 30 April 1966 (E/ICEF/AB/L.65, p. 20), a further temporary advance of funds in excess of this figure was required to cover expanding operations of the 1966 campaign. The advance of \$552,762 at 31 December 1966 has been subsequently refunded from proceeds of sales from the 1966 campaign.

## Notes on statement III. Administrative and operational services, budgetary estimates, obligations incurred and unencumbered balance

- 31. Expenditure for 1966 for administrative and operational services costs on a "gross" basis totalled \$7,686,305 (compared with \$6,956,896 in 1965) against total appropriations approved by the Executive Board including supplementary appropriations amounting to \$8,020,000. The unobligated balances of appropriations totalling \$333,695 have been cancelled.
- 32. Budgetary estimates approved by the Executive Board at its May 1966 session (E/ICEF/AB/L.45) have been revised in accordance with the authority given at that time. No transfers between sections one and two have been made.
- 33. Operational services consist of (a) cost of personnel and related services of offices of Resident Directors and UNICEF representatives; (b) cost of personnel and related services of food conservation engineering; and (c) cost of personnel and related services of the procurement and shipping operations.
- 34. To establish the "net" administrative and operational services costs, net income from the staff assessment plan and from procurement commission paid to UNICEF must be deducted from the gross expenditure shown in statement III.
- 35. The following table presents a summary of revised budgetary estimates, obligations incurred, both gross and net, and the unobligated balances of estimates for each of the eight organizational budget units. Details by organizational budget unit are included in the appendix, table 3.

TABLE 6. BUDGETARY ESTIMATES — ADMINISTRATIVE COSTS AND COSTS OF OPERATIONAL SERVICES

		Revised budgetary estimates &	(	Obligations incurred		Percentage of obliga- tions	Un-
			Adminis- tration &	Operational services	Total	incurred to budgetary estimates %	obligated balances of estimates S
I.	International staff costs	4,294,000	1,419,511	2,786,329	4,205,840	97.9	88,160
II.	Local costs						
	<ul><li>(a) New York Headquarters</li><li>(b) Field Offices</li></ul>	1,616,700	1,111,739	488,931	1,600,670	99.0	16,030
	<ol> <li>Africa, South of the Sahara</li> </ol>	519,800	_	456,076	456,076	87.7	63,724
	<ol> <li>The Americas</li> <li>East Asia and Pakistan</li> </ol>	279,600		263,104	263,104	94.1	16,496
	(Bangkok)	241,100		229,241	229,241	95.1	11,859
	4. Eastern Mediterranean	177,900	_	143,858	143,858	80.9	34,042
	<ol> <li>Europe and North Africa.</li> <li>South Central Asia</li> </ol>	723,700	303,046	340,168	643,214	88.9	80,486
	(New Delhi)	167,200	_	144,302	144,302	86.3	22,898
	GROSS TOTAL	8,020,000	2,834,296	4,852,009	7,686,305	95.8	333,695
Les	s:					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	taff assessment plangency procurement commission		(225,340) (4,500)	(525,793) (15,500)	(751,133) (20,000)		
	OBLIGATIONS INCURRED (net)		2,604,456	4,310,716	6,915,172		

36. Net total expenditure for 1966 (gross expenditure as shown on statement I, \$36,168,437, less income from staff assessment plan \$751,133 and agency procurement commission \$20,000) amounted to \$35,397,304.

Net operational services expenditure of \$4,310,716 represented 12.18 per cent and administrative expenditure of \$2,604,456, 7.36 per cent of the net total expenditure. The table below sets out a comparison with the figures for the years 1964 and 1965 which have been adjusted for the undistributed charges factor for this purpose:

TABLE 7. COMPARISON OF EXPENDITURE ON ASSISTANCE, OPERATIONAL SERVICES AND ADMINISTRATION TO TOTAL EXPENDITURE

	196	1964		55	Ig	066	
	s	Per cent	3	Per cent	\$	Per cent	
Programme expenditure	32,605,396 3,682,918	85.06 9.61	24,893,390 4,036,555	79.83 12.94	28,482,132 4,310,716	80.46 12.18	
Administrative expenditure (net)	36,288,314 2,043,807	94.67 5.33	28,929,945 2,253,159	92.77 7.23	32,792,848 2,604,456	92.64 7.36	
Total	38,332,121	100.00	31,183,104	100.00	35,397,304	100.00	

31 March 1967

(Signed) Henry R. LABOUISSE Executive Director

#### APPENDIX

#### Statistics and other data

- 1. This comprises tables giving statistical and other data concerning UNICEF's activities, which although not forming part of the financial statements have been provided in past years for information purposes. In addition, details of estimates and obligations incurred within the administrative and operational services budget are included in respect of international staff costs and local costs for the seven main organizational units of the secretariat.
- A. Contributions from Governments for 1964, 1965 and 1966;
- B. Contributions from non-governmental sources for the years 1962, through 1966;
- C. Budgetary estimates, obligations incurred and unencumbered balances of estimates for 1966;
  - I. International staff costs;
  - II. Local costs:
    - (a) New York Headquarters;
    - (b) Field Offices:
      - 1. Africa, South of the Sahara;
      - 2. The Americas:
      - 3. East Asia and Pakistan (Bangkok);
      - 4. Eastern Mediterranean;
      - 5. Europe and North Africa;
      - 6. South Central Asia (New Delhi);
- Summary of allocations approved by the Executive Board in 1966 by programme and geographical area;
- E. Summary of unfulfilled balances of approved allocations at 31 December 1966 by programme and geographical area;
- F. Summary of formal commitments outstanding at 31 December 1966 approved by the Executive Board by programme and geographical area;
- G. Programme expenditures 1964, 1965 and 1966:
  - Programme expenditures by programme;
  - (ii) Programme expenditures by main type of supply;
  - (iii) Bulk commodities shipped;
- H. Internal matching.

Table A. Contributions from Governments for 1964, 1965 and 1966 (Including contributions receivable)

For each of the three years, column 1 refers to contributions to general resources, and column 2 to cash contributions from Governments of UNICEF-assisted countries towards local costs of UNICEF field offices (Trust Funds)

#### (In thousands of US dollar equivalents)

	190	1964		1965		1966	
Governments	General resources (1)	Local costs (2)	General resources (1)	Local costs (2)	General resources (1)	Local costs (2)	
Mghanistan	10.0	3.5	10.0	27.0	10.0	10.0	
Algeria	35.0	3.5	40.0	32.1	40.0	18,8	
Argentina	71.4	_	56.2		26.6	_	
Australia	537.6		537.6		537.6		
Austria	96.2		97.4		97.6	_	
Belgium	200.0	_	200.0		200.0		
Bolivia	5.0	_	5.0	_	7.5	_	
Brazil	274.2	8.7	94.4	17.6	80.8	53.8	
British Caribbean Territories:							
Antigua	0.2		0.2	_	0.2	-	
Banamas	2.8		2,8	-	2.8	_	
Barbados	2.0			_	2.0	-	
Dominica	0.2	_	0.1	_	0.2	_	
Grenada.	0.6	_	_		0.6	_	
Montserrat	_	_			0.1	_	
St. Kitts	0.3	_			0.3		
St. Lucia	0.9			_	0.9		
St. Vincent		_	0.4		_	_	
British Honduras	0.7		0.7		0.7	_	

Table A. Contributions from Governments for 1964, 1965 and 1966 (continued)

(Including contributions receivable)

(In thousands of US dollar equivalents)

	196	1964		is	1966		
Governments	General resources (1)	Local costs (2)	General resources (1)	Local costs (2)	General resources (1)	Local costs (2)	
Brunei	3.3		3.3		3.3	_	
Bulgaria	4.3	<del>-</del>	12.8		17.1		
Burma	56.0	66.0	56.0	58.0	56.0	69.6	
Byelorussian Soviet Socialist Republic	62.5 5.0	_	62.5	_	62.5		
Cameroon	13.3	_	13.3		20.0		
Canada	739.9	_	921.7		1,022.0		
Central African Republic	4.3		_		4.3	_	
Ceylon	14.7	3.3	14.7	4.2	14.7	9.1	
Chad	6.1	1.6	10.2 80.0	2.7	10.2 88.7	6.5	
Chile	80.0 15.0	1.6	22.5	2.7	30.0		
Colombia	150.0	11.6	154.7	9.1	111.1	8.7	
Congo (Brazzaville)	14.3		14.3		14.3	-	
Congo, Democratic Republic of	18.0	_	21.8		23.6	_	
Costa Rica	30.0		25.6	_	34.4	_	
Cuba	70.0	_	70.0 2.0		70.0 3.0	_	
Cyprus	2.0 52.1	_	69.4	_	69.4	_	
Dahomey	5.0	_	6.9		1.9		
Denmark	202.7		256.3	_	434.3	_	
Dominican Republic	40.0	-		_		_	
Ecuador	23.7	1.6	20.0		70.0	6.6	
El Salvador	20.0	0.4	18.1	1.9	20.0 18.1	57.9ª	
EthiopiaFederal Republic of Germany	18.0 1,500.0	9.4	1,509.4	1.9	1,500.0	-	
Finland	62.5		93.8		93.8		
France	1,109.2		1,109.2	_	1,109.2	_	
Gabon	13.3		5.1		5.1		
Gambia	1.1		1.7	1.7	1.1 19.5	1.1 1. <del>4</del>	
Ghana	16.8		69.0		69.0		
GreeceGuatemala	57.0 80.0		30.0		30.0	_	
Guinea.	22.2		22.2	_			
Guyana	0.9		0.9	_	0.9		
Holy See	1.0		1.0		1.0		
Honduras	30.0		20.0	1.8	20.0 $4.4$	1.4	
Hong Kong	3.5 6.4	1.6	4.4 6.4	1.6 —	8.5		
HungaryIceland	10.7		10.7		10.7		
India	840.0	253.7	840.0	153.1	533.3	115.9	
Indonesia	110.0	1.6				45.0	
Iran	275.0	55.0	275.0	22.5	275.0 69.6	45.0	
Iraq	56.0	_	70.0		15.0		
Ireland	12.0 40.0	_	15.0 40.0		42.5		
Israel Italy	192.0	_	224.0		320.0		
Ivory Coast	10.2	32.7	10.2	32.7	10.2	32.7	
Jamaica	8.4	_	9.8		9.8		
Japan	196.2	_	236.2		266.2 5.6	2.8	
Jordan	5.4	_	5.6 2.8		4.2		
Kenya	2.8 10.0		10.0		10.0		
Kuwait Laos	1.0		1.0		2.5		
Lebanon	14.5		14.7		14.7	_	
Liberia		*****	10.0		10.0	4.2	
Libya	12.6		16.8	_	12.6 1.5	4.4	
Liechtenstein	1.5		1.5 6.0	_	6.0	_	
Luxembourg	6.0 10.2		10.2		10.2	_	
Madagascar Malawi	10.2		0.8				
Malaysia	51.1	7.8	51.1	10.8	51.1	1.9	
Mali	12.2	2.5	15.5	4.9	15.5	4.9 0.8	
Mauritania	4.1		4.1	_	4.1	U.0	
Mauritius	F90.0	222	4.1 500.0	36.3	520.0	35.3	
Mexico	580.0 2.0	33.3	2.0		2.0	-	
Monaco	2.0		_		2.0		
MIONGONA							

Table A. Contributions from Governments for 1964, 1965 and 1966 (continued) (Including contributions receivable)

(In thousands of US dollar equivalents)

	1964		190	ís	19	1966	
Governments	General resources (1)	Local costs (2)	General resources (1)	Local cosis (2)	General resources (1)	Local cosis (2)	
Morocco	25.1	13.1	50.0	18.7	50.0	18.8	
Nepal			1.0		1.0		
Netherlands	138.1	_	138.9		166.7		
New Zealand	210.0		208.6		208.6		
Nicaragua	10.0		10.0		10.0		
Niger	8.2	_	8.2	_	8.2	_	
Nigeria	21.0		42.0		42.0		
Norway	450.9		451.9	_	536.1	_	
Pakistan	136.4	82.5	136.4	61.0	136.4	65.6	
Panama	15.0	_	15.0		15.0		
Paraguay	30.0	_	20.0				
Peru	89.6		89.5		89.6		
Philippines	185.0	62.5	185.0	47.4	110.1	70.9	
Poland	100.0	_	100.0		150.0	_	
Republic of Korea	30.0	-	16.1	15.0	15.2	15.0	
Republic of Viet-Nam	20.0	0.1	25.0	0.2	25,0	0.2	
Romania	25.0		25.0		25.0		
Saudi Arabia	20.0		20.0		20.0	10.0	
Senegal	20.4		10.2	10.2	10,2	10.2	
Sierra Leone	11.2	<del></del>	11.2	_	11.2		
Singapore	6.5	0.9	6.5	0.9	6.5	0.7	
South Africa	30.1		50.3		50.3	<del>-</del>	
Spain	100.0		100.0		100.0		
_* .	13.1		13.0		13.0		
SudanSweden	752.9		1,003.9		1.502.9		
	441.9		439.8	_	439.8	_	
Switzerland	12.5		12.5		12.5	2.4	
Syrian Arab Republic		12.2					
Thailand	140.0	12.2	205.0	86.6	224.3	35.1	
Togo	8.2	<del></del> -	8.2	4.1	2.9	_	
Trinidad and Tobago	7.0		7.0		7.0	7.6	
Tunisia	16.6		19.7	14.5	21.8	7.6	
Turkey	194.4	34.2	194.4	136.8	194.4	87.6	
Uganda	11.2	_	11.2		11.2		
Ukrainian Soviet Socialist Republic	125.0		125.0	_	125.0	_	
Union of Soviet Socialist Republics	675.0	_	675.0		675.0	-	
United Arab Republic	114.8	12.2	114.8	12.2	129.2	26.5	
United Kingdom of Great Britain and							
Northern Ireland	938.0		1,120.1	_	1,120.1	_	
United Republic of Tanzania	0.7	_	5.6	_	5.6	_	
United States of America	12,000.0		12,000.0		11,935.6	_	
Upper Volta	6.1		8.2	_	8.2	_	
Venezuela	1.0	_		_	1.0		
Yemen	2.0	_	2.0	_		_	
Yugoslavia	200.0	_	200.0		200.0	_	
Zambia			8.4	_		_	
Total	25,598.0	715.1	26,055.7	824.0	26,640.2	839.0	

Note: In addition to the cash funds in column 2, a number of Governments gave free services (Ethiopia, Guatemala, Nigeria, Pakistan, Republic of Korea, Republic of Viet-Nam, Thailand), no valuation of which is recorded in UNICEF accounts.

Including special contribution of \$50,379 towards the local costs of the May 1966 Executive Board meeting in Addis Ababa.

Table B. Contributions from non-governmental sources, by country, for the years 1962 to 1966 (In US dollar equivalents)

Contributing country	1962	1963	1964	1965	1966
Afghanistan	80			_	
Algeria	_			81	46
Argentina	22	84		13	
Australia	_	1,121,137	318,220	120,390	190,495
Austria	10.054	114,801	73,771		
Belgium	38,854	73,084	40,722	71,116	82,746
BrazilCanada	2 316,057	6 358,951	355,959	402,716	170
Colombia	510,037 6	330,931	333,939	402,710	<b>461,41</b> 3
Costa Rica	37				-
Denmark	5,928	4,644	17,104	7,371	6,210
Federal Republic of Germany	150,951	29,235	16,989	42,024	27,123
Finland	37,617	_	_		215
France	956	1,270	1,429	<b>1</b> ,174	309,143
Greece	1		1	-	_
Guatemala	1	_	31		_
Iceland	2 720	121	1 120	25	-445
IndiaIndonesia	3,720 5	431 674	2,439	623 4	445
Iran	8	65		16	_
Ireland	11,459	2	15,400	44,805	56,007
Israel	22	_ ~			81
Italy	13,502	12,315	-	34,887	3,195
Ivory Coast	_			-	135
Jamaica	_	_	59	60	26
Japan	20,000	23,015	47,389		90,267
Lebanon	118	360	370	264	638
Libya	102	1.602		26.050	168
Luxembourg.	492	1,603 20	24	26,059	31
Madagascar Mexico	120	99	107	1,907	(167)a
Monaco	~_				294
Netherlands	233,911	76,303	67,325	49,118	76,918
New Zealand	39,131	256,038	347,993	381,175	194,661
Nigeria	. 6	354	124	60	125
Norway	4,067	1,752	2,980	2,612	55,087
Pakistan	15	2	11	13	34
Panama	10	10	_	19	_
Peru	8 774	64 1,126	1,656	1,585	309
Philippines		1,120	1,000		100
Saudi Arabia		526			
Senegal		_	_		89
Singapore.			_	5	15
Spain	136	164	221	1,160	2,000
Sweden	8,619	6,573	28,765	12,189	90,238
Switzerland	120,389	165	3,450	2,895	62,952
Thailand	228	70	419	3,036 12	82
Tonga			_	14	6
Trinidad and Tobago		 56		_	
TurkeyUganda	56	2	3		
United Arab Republic		16		40	
United Kingdom of Great Britain and Northern Ireland	118,330	291,133	576,855	409,592	110,732
United States of America	2,617,744	2,098,692	2,210,979	2,119,224	2,363,941
Uruguay	139	606	354	_	
Venezuela	24	248	376		465
Yugoslavia	25		27	_	28
Zambia	_				20
Tomis	3,743,570	4,475,696	4,131,555	3,736,270	4,186,463
Juited Nations Secretariat	3,743,370 7,214	6,475	5,294	7,565	1,815
Antica Hations Secretarial	7,214				_,
GRAND TOTAL	3,750,784	4,482,171	4,136,849	3,743,835	4,188,278
Olding Total					

<sup>&</sup>lt;sup>a</sup>Adjustment relating to 1965 figures.

PART I. INTERNATIONAL STAFF COSTS

Statement of administrative and operational services, budgetary estimates, obligations incurred and unencumbered balance for the year ended 31 December 1966 (In US dollars)

		Budget estimates	stimates			Obligations incurred		
	Original	Supplementary	Subsequent adjustments	Revised	Administrative services	Operational services	Total	Unencumbered balance
Section one — salaries, wages and common staff costs								
Established posts	2,752,600	370,000	(79,100)	3,043,500	1,139,601.04	1,903,359.95	3,042,960.99	539.01
Consultants	250,000	. 1	(93,000)	157,000	10,867.88	145,974.88	156,842.76	157.24
I ravel and removal.	000'06	ł	25,000	115,000	21,714.37	73,129.24	94,843.61	20,156.39
Installation payments	45,000	1	1	45,000	3,960.00	25,801.11	29,761.11	15,238.89
Separation payments	35,000	í	20,500	55,500	27,291.71	27,888.62	55,180.33	319.67
Kental subsidies	16,000	ì	14,000	30,000	.	28,516.18	28,516.18	1,483.82
Assignment allowances	100,000	ļ	3,000	103,000	6,883.44	95,884.82	102,768.26	231.74
rension Fund payments	336,500	42,000	(13,500)	365,000	123,638.80	237,134.67	360,773.47	4,226.53
Kepatriation grant.	25,000	1	27,000	52,000	21,251.83	30,515.58	51,767.41	232.59
Dependency allowances	210,000	I	(20,000)	190,000	43,466.94	129,834.61	173,301.55	16,698.45
Compensatory payments	2,000	ı	2,000	10,000	70.50	9,315.73	9,386.23	613.77
Travel on nome leave	112,000	ł	i	112,000	15,712.13	69,885.31	85,597.44	26,402.56
Medical insurance	15,000	1	1,000	16,000	5,052.76	9,087.84	14,140.60	1,859.40
TOTAL, SECTION ONE GRAND TOTAL	3,992,100 3,992,100	412,000 412,000	(110,100) (110,100)	4,294,000 4,294,000	1,419,511.40	2,786,328.54	4,205,839.94	88,160.06 88,160.06

PART II(a). LOCAL COSTS, NEW YORK HEADQUARTERS

Statement of administrative and operational services, budgetary estimates, obligations incurred and unencumbered balance for the year ended 31 December 1966 (In US dollars)

		Budget estimates	stimales			Obligations incurred		
	Original	Supplementary	Subsequent adjustments	Revised	Administrative services	Operational services	Total	Unencumbered balance
Section one — salaries, wages								
and common stay costs								
Established posts	752,000	ı	(22,000)	730,000	477.599.93	247,162,94	72 762 87	5 227 13
Consultants	25,000	١		000	07 070 20	1 / 10 1 / 1	10:201(177)	01.107,0
Tomoone as a second	2000	1	1	72,000	23,000.78	l	23,060.78	1,939.22
temporary assistance	116,000	I	000,6	125,000	101,125.13	21,243.51	122,368,64	2,631.36
Overtime	000'9	I	8,100	14,100	13,303.88	785.22	14,089.10	10.90
I ravel and removal	200	1	200	1,000	704.48	,	704 48	205 52
Separation payments	10,000	ı	8,300	18,300	12.168.52	5.839.95	18 008 47	20.52
Pension Fund payments	105,000	I	1,500	106,500	72,833.63	33,159.80	105 993 43	506 57
Dependency allowances	17,500		.	17,500	12,160.05	3.515.75	15,675,80	1 824 20
Compensatory payments	200	ļ	ı	200		0	00:00:00	07.470,1
Travel on home leave	1 500		(000)	000	1			200.00
Ctoff molfa-	1,300	l	(800)	200	513.51	ĺ	513.51	186.49
Mail Wellare	007		200	400	317.31	ı	317.31	82.69
Medical insurance	13,500	1	I	13,500	8,762.08	3,803.52	12,565.60	934.40
TOTAL, SECTION ONE	1,047,400		4,800	1,052,200	722,549.30	315,510.69	1,038,059.99	14,140.01

				_	_	••		_	~		52,074.08 17,270.58
			•	,	_	4	2	_	.,	_	49,500 32,0
											3,000 49
				•							31,000
	94,000	29,000	30,000	2,400	21,000	73,000	20,000	18,500	008'6	1,000	15,500
Section two—other expenses and permanent equipment	Official travel	Communications and freight	Public Information photographic	Rent and maintenance of premises	Office supplies	Rental computer equipment	Public Information publications	External audit costs	Miscellaneous supplies and services	Hospitality	Furniture, office equipment

Part II(b). Local costs, field offices — (1) africa south of sheara

1,889.91 16,029.92

562,610.09 1,600,670.08

173,420.80 488,931.49

389,189.29 1,111,738.59

564,500 1,616,700

11,300 16,100

209,000 209,000

344,200 1,391,600

TOTAL, SECTION TWO GRAND TOTAL

168.74 428.39

155.34

49,344.66 1,571.61

248.63 249.81 75.75 194.16 258.23 20.37 90.49

107,751.37 85,250.19 31,124.25 51,805.84 28,141.77 72,479.63 20,409.51 27,200.00 87,531.26

Statement of administrative and operational services, budgetary estimates, obligations incurred and unencumbered balance for the year ended 31 December 1966 (In US dollars)

		Budget estimates	stimates			Obligations incurred		
	Original	Supplementary	Subsequent	Revised	Administrative services	Operational services	Total	Unencumbered balance
Section one — salaries, wages and common staff costs								
Established posts	245,300	I	(15,400)	229,900	ı	194,341.81	194,341.81	35,558.19
Consultants	3,500	I	(100)	3,400	l	41.96	41.96	3,358.04
Temporary assistance.	16,100	ļ	8,900	25,000	1	18,905.34	18,905.34	6,094.66
Overtime	2,700	i	1,000	3,700	I	2,980.83	2,980.83	719.17
Travel and removal	2,400	ı	(1,000)	1,400	ı	1,023.63	1,023.63	376.37
Installation payments	009	I	1	009	I	.	. 1	00.009
Separation payments	7,500	1	(4,100)	3,400	İ	1,880.29	1,880.29	1,519.71
Pension Fund payments	36,900	I	(3,800)	33,100	I	27,374.67	27,374.67	5,725.33
Repatriation grant	1	I	009	009	I	534.25	534.25	65.75
Dependency allowances	4,200	ı	1,400	2,600		5,316.06	5,316.06	283.94
Travel on home leave	800	1	100	006	1	651.84	651.84	248.16
Staff welfare	1,300	I	(200)	1,100	I	401.20	401.20	698.80
Medical insurance	3,200	I	400	3,600	I	1,678.58	1,678.58	1,921.42
Subsidies, local budget	-	24,900	2,600	27,500	I	27,343.55	27,343.55	156.45
TOTAL, SECTION ONE	324,500	24,900	(009'6)	339,800		282,474.01	282,474.01	57,325.99
Section two — other expenses and permanent equipment								
Official travel	86,200	ı	(7,300)	78,900	I	77,581.84	77,581.84	1.318.16
Communications and freight	26,500	i	2,600	29,100	ı	28,293.35	28,293.35	806.65
Rent and maintenance of premises	24,100	1	(4,800)	19,300	I	18,765.67	18,765.67	534.33
Office supplies	11,100	I	006	12,000	ļ	11,482.96	11,482.96	517.04
Miscellaneous supplies and services	21,700	ı	(2,500)	19,200	ı	17,126.50	17,126.50	2,073.50

TABLE C (continued)

Statement of administrative and operational services, budgetary estimates, obligations incurred and unencumbered balance for the year ended 31 December 1966 PART 11(b). LOCAL COSTS, FIELD OFFICES — (1) AFRICA SOUTH OF THE SAHARA (continued)

(In US dollars)

		Budget estimales	slimales			Obligations incurred		
	Original	Supplementary	Subsequent adjustments	Revised	Administrative services	Operational services	Total	Unencumbered balance
Hospitality	2,100 11,500 800	111	(700) (4,900) 12,700	1,400 6,600 13,500		923.58 6,471.44 12,956.40	923.58 6,471.44 12,956.40	476.42 128.56 543.60
TOTAL, SECTION TWO GRAND TOTAL	184,000 508,500	24,900	(4,000) (13,600)	180,000 519,800		173,601.74 456,075.75	173,601.74 456,075.75	6,398.26 63,724.25
PART 11(b). LOCAL COSTS, FIELD OFFICES — (2) THE AMERICAS  Statement of administrative and operational services, budgetary estimates, obligations incurred and unencumbered balance for the year ended 31 December 1966  (In US dollars)	P nd operational se	PART II(b). LOCAL errices, budgetary est	LOCAL COSTS, FIELD OFFICES — (2) THE AMERICAS stary estimates, obligations incurred and unencumbered (In $US$ dollars)	CES — (2) THE A ncurred and unen )	MERICAS cumbered balance fo	r the year ended 31 I	December 1966	
		Budget e	Budget estimates			Obligations incurred		
	Original	Supplementary	Subsequent adžustments	Revised	Administrative services	Operational services	Total	Unencumber ed balance
Section one — salaries, wages and common slaff costs								
Established posts.	103,000	!	6,100	109,100		108,815.53	108,815.53	284.47
Temporary assistance	16,300	1	3,200	19,500		13.726.52	13.726.52	5,773,48
Overtime	009	1	300	006	ı	547.65	547.65	352.35
Separation payments	10,000		4,000	4,000	! !	3,835.38	3,835.38	164.62
Dependency allowances	7,500	I	200	8,000	ı	7,352.69	7,352.69	403.43
Medical insurance	2,700	7 600	;	2,700	ı	1,863.88	1,863.88	836.12
outsignes, foral budget		30,000	7,700	33,300		32,491.95	32,491.95	808.05
Total, section one Section two — other expenses	142,100	30,600	19,500	192,200	ı	180,868.15	180,868.15	11,331.85
and permanent equipment								
Official travel	46,700	I	(11,800)	34,900	ı	33,977.95	33,977.95	922.05
Public Information photographic	14,700		(4,300)	10,400	Ι	9,861.52	9,861.52	538.48
Rent and maintenance of premises	8 000		1 ,	300	I	1 3	1	300.00
Office supplies	5.500		4,200	5,500	ļ	11,943.27	11,943.27	256.73
Public Information publications	2,000	I	(2,000)	000,5		3,287.03	5,287.03	312.37
Miscellaneous supplies and services	000'9	I	(200)	5,800	I	3,821.71	3,821.71	1.978.29
Furniture office configuration	1,300	I	(200)	009	I	454.44	454.44	145.56
Transportation equipment	3,000		1,700	12,900 4,700		12,609.35 $4,280.14$	12,609.35 4,280.14	290.65
TOTAL, SECTION TWO	002'66		(12,300)	87,400	1	82.236.01	82 236 01	5 163 00
GRAND TOTAL	241,800	30,600	7,200	279,600	I	263,104.16	263,104.16	16,495.84

# part 11(b). Local costs, field offices — (3) east asia – pakistan regional office

Statement of administrative and operational services, budgetary estimates, obligations incurred and unencumbered balance for the year ended 31 December 1966 (In US dollars)

		Budget estimates	stimates			Obligations incurred		
	Original	Supplementary	Subsequent adjustments	Revised	Administrative services	Operational services	Total	Unencumbered balance
Section one — salaries, wages and common slaff costs								
Established posts	79,200	I	(1,200)	78,000	I	77,875.75	77,875.75	124.25
Consultants	.	I	1,800	1,800	ı	1,800.00	1,800.00	
Temporary Assistance	11,900	I	11,100	23,000	1	21,542.68	21,542.68	1,457.32
Overtime	1,000	I	400	1,400	I	827.32	827.32	572.68
Separation payments	1,000	ŀ	I	1,000	1	677.80	677.80	322.20
Pension Fund payments	19,700	1	006	20,600	I	18,750.73	18,750.73	1,849.27
Dependency allowances	4,700	l	(100)	4,600	I	4,411.18	4,411.18	188.82
Medical insurance	2,300	l	1	2,300	l	1,542.70	1,542.70	757.30
Subsidies, local budget	.	I	31,700	31,700	l	28,818.49	28,818.49	2,881.51
TOTAL, SECTION ONE	119,800		44,600	164,400		156,246.65	156,246.65	8,153.35
Section two — other expenses and permanent equipment								
Official travel	27,500	I	(3,300)	24,200		23,682.05	23,682.05	517.95
Communications and freight	14,200	I	(3,500)	10,700	I	10,326.18	10,326.18	373.82
Public Information photographic	1,500	I	(1,100)	400		359.87	359.87	40.13
Rent and maintenance of premises	4,000	I	100	4,100	ı	4,073.76	4,073.76	26.24
Office supplies	10,200	I	(3,800)	6,400	1	6,115.97	6,115.97	284.03
Miscellaneous supplies and services	14,700	ļ	(4,600)	10,100	I	8,422.86	8,422.86	1,677.14
Hospitality	1,500	I	100	1,600	I	1,516.53	1,516.53	83.47
Furniture, office equipment	10,700	I	(4,000)	6,700	I	6,204.79	6,204.79	495.21
Transportation equipment	2,500		10,000	12,500	1	12,292.76	12,292.76	207.24
TOTAL, SECTION TWO	86,800		(10,100)	76,700		72,994.77	72,994.77	3,705.23
GRAND TOTAL	206,600	1	34,500	241,100		229,241.42	229,241.42	11,858.58

## Part II(b). Local costs, field offices — (4) eastern mediterranean

Statement of administrative and operational services, budgetary estimates, obligations incurred and unencumbered balance for the year ended 31 December 1966 (In US dollars)

		Budget estimates	timales			Obligations incurred		
	Original	Supplementary	Subsequent	Revised	Administralive services	Operational services	Total	Unencumbered balance
Section one — salaries, wages and common staff costs					- 2	Î		
Established posts	56,500	1	4,200	60,700	ı	44,647.26	44,647.26	16,052.74
Consultants	4,000	I	(4,000)	I	I	. 1	. !	
Temporary assistance	3,600	I	100	3,700	I	3,255.19	3,255.19	444.81
Overtime	200	I	100	009		352.89	352.89	247.11

### TABLE C (continued)

Part II(b). Local costs, field offices — (4) eastern mediterranean (continued)

Statement of administrative and operational services, budgetary estimates, obligations incurred and unencumbered balance for the year ended 31 December 1966 (In US dollars)

		Budget estimates	imates			Obligations incurred		
	Original	Supplementary	Subsequent adjustments	Revised	Administrative services	Operational services	Total	Unencumbered balance
Travel and removal	500	1	1	200	1	1	I	500.00
Separation payments	200	I	I	200	i	1	I	200.00
Pension Fund payments	15,500	I	200	16,000	1	15,798.02	15,798.02	201.98
Dependency allowances	3,800	ı	200	4,000	I	3,376.99	3,376.99	623.01
Staff welfare	300	J	ı	300	I	13.04	13.04	286.96
Medical insurance	1,400	I	009	2,000	1	1,893.58	1,893.58	106.42
Subsidies, local budget	.	25,300	3,900	29,200	1	16,385.36	16,385.36	12,814.64
TOTAL, SECTION ONE	86,600	25,300	5,600	117,500	i	85,722.33	85,722.33	31,777.67
Section two — other expenses and permanent equipment								
Official travel	30,200	ı	(2,500)	27,700	I	27,347.87	27,347.87	352.13
Communications and freight	6,300	i	1,400	7,700	1	7,600.65	7,600.65	99.35
Public Information photographic	100	1	I	100	ı	74.09	74.09	25.91
Rent and maintenance of premises	8,500	1	2,300	10,800	l	10,661.20	10,661.20	138.80
Office supplies	2,900	i	(100)	2,800	l	2,422.55	2,422.55	377.45
Public Information publications	200	ŀ	100	300	ı	220.51	220.51	79.49
Miscellaneous supplies and services	009′₹	l	(100)	3,900	1	3,105.95	3,105.95	794.05
Hospitality	300	I	300	009	I	582.29	582.29	17.71
Furniture, office equipment	1,700	ļ	ŀ	1,700	ı	1,475.61	1,475.61	224.39
Transportation equipment	2,400	1	2,400	4,800		4,644.54	4,644.54	155.46
TOTAL, SECTION TWO	57,200	ļ	3,200	60,400	1	58,135.26	58,135.26	2,264.74
GRAND TOTAL	143,800	25,300	8,800	177,900	1	143,857.59	143,857.59	34,042.41

Part 11(b). Local costs, field offices — (5) europe and north africa

Statement of administrative and operational services, budgelary estimates, obligations incurred and unencumbered balance for the year ended 31 December 1966 (In US dollars)

		Budget estimales	timales			Obligations incurred		
	Original	Supplementary	Subsequent adjustments	Revised	Administrative services	Operational services	Total	Unencumbered balance
Section one — salaries, wages and common staff costs								
Established posts	366,000	1	13,200	379,200	163,813.49	199,658.87	363,472.36	15,727.64
Consultants	000'9	!	000'6	15,000	588.69	287.82	876.51	14,123,49
Temporary assistance	24,800	1	1	24,800	5,721.56	6,735.76	12,457.32	12,342.68
Overtime	1,000	ı	200	1,200	1,143.20	.	1,143.20	56.80
Travel and removal	1,800	ł	i	1,800	85.75	82.15	167.90	1,632.10
Installation payments	1,300	}	1	1,300	330.00	330.00	00.099	640.00

29.85 6,178.00 84.20 3,911.91 145.10 893.96 1,206.08	77,671.81		473.99	526.21	55.54	106.74	24.48	256.66	80.16	1,216.30	12.69	61.31	2,814.08 80,485.89
15,270,15 47,122.00 715.80 14,188.09 54.90 6,706.04 11,993.92	474,828.19		22,926.01	54,473.79	2,744.46	9,893.26	21,575.52	15,143.34	10,819.84	12,283.70	687.31	17,838.69	168,385.92 643,214.11
9,445.51 30,121.87 715.80 9,350.04 54,90 4,010.19 4,714.29	265,507.20		11,827.02	31,497.19	I	I	13,042.54	11,421.12	1	6,616.66	9.50	247.27	74,661.30 340,168.50
5,824.64 17,000.13 4,838.05 2,695.85 7,279.63	209,320.99		11,098.99	22,976.60	2,744.46	9,893.26	8,532.98	3,722.22	10,819.84	5,667.04	677.81	17,591.42	93,724.62 303,045.61
15,300 53,300 800 18,100 200 7,600 13,200 20,700	552,500		23,400	55,000	2,800	10,000	21,600	15,400	10,900	13,500	200	17,900	171,200 723,700
10,300 2,300 200 (2,900) — — (3,000) 20,700	20,000		(10,100)	5,900	300	ı	(100)	1,900	006	006	(200)	11,900	11,400 61,400
1111111	I		!	1	1	I	ı	I	I	1	I	1	
5,000 51,000 600 21,000 7,600 16,200	502,500		33,500	49,100	2,500	10,000	21,700	13,500	10,000	12,600	006	000'9	159,800 662,300
Separation payments. Pension Fund payments. Repatriation grant. Dependency allowances. Travel on home leave. Staff welfare Medical insurance Subsidies, local budget.	TOTAL, SECTION ONE	Section two — other expenses and permanent equipment	Official travel	Communications and freight	Public Information photographic	Grants to national committees	Rent and maintenance of premises	Office supplies	Public Information publications	Miscellaneous supplies and services	Hospitality	Furniture, office equipment	TOTAL, SECTION TWO GRAND TOTAL

Part II(b). Local costs, field offices — (6) south central asia

Statement of administrative and operational services, budgetary estimates, and obligations incurred and unencumbered balance for the year ended 31 December 1966 (In US dollars)

		Budget estimates	stimales			Obligations incurred		
	Original	Supplementary	Subsequent adjustments	Revised	Administrative services	Operational services	Total	Unencumbered balance
Section one — salaries, wages								
and common staff costs								
Established posts	l	I	29,200	29,200	I	28,281.74	28,281.74	918.26
Consultants	2,000	I	20,000	25,000	I	7,045.58	7,045.58	17,954.42
Temporary assistance	1	I	18,100	18,100	I	18,030.98	18,030.98	69.02
Overtime	I	I	200	200	I	83.47	83.47	416.53
Pension Fund payments	I	1	006	006	1	891.15	891.15	8.85
Dependency allowances	4,000	I	1,000	2,000	1	4.596.94	4,596.94	403.06
Staff welfare	1,000	I	1	1,000	I	1,000.00	1,000.00	1
Medical insurance	I	I	300	300	1	124.52	124.52	175.48
Subsidies, local budget	43,500	102,200	(74,800)	70,900	1	69,004.02	69,004.02	1,895.98
TOTAL, SECTION ONE	53,500	102,200	(4,800)	150,900		129,058.40	129,058.40	21,841.60

TABLE C (continued)

Statement of administrative and operational services, budgetary estimates, and obligations incurred and unencumbered balance for the year ended 31 December 1966 Part 11(b). Local costs, field offices — (6) south central asia (continued)

(In US dollars)

		Budget estimates	stimates			Obligations incurred		
	Original	Supplementary	Subsequent adjustments	Revised	Administrative services	Operational services	Total	Unencumbered balance
Section two — other expenses and dermanent equipment								
Official travel	8.500	١	(1.500)	7 000	1	6 055 63	29 250 9	44.37
Communications and freight	1,000	1	1.200	2.200	. !	2.198.35	2.198.35	1.65
Public Information photographic	200	i	(200)	300	í	152.64	152.64	147.36
Office supplies.	1,000	1	200	1,500	I	1,150.89	1.150.89	349.11
Miscellaneous supplies and services	1,300	1	1	1,300	ł	987.82	987.82	312.18
Hospitality	200	1	1	200	1	351.60	351.60	148.40
Furniture, othce equipment	3,000	ı	200	3,500	i	3,446.34	3,446.34	53.66
TOTAL, SECTION TWO GRAND TOTAL	15,800 69,300	102,200	500 (4,300)	16,300 167,200		15,243.27 144,301.67	15,243.27 144,301.67	1,056.73

Table D. Summary of allocations approved by the Executive Board in 1966 by programme and geographical area (In thousands of US dollars)

			17 2700 270 270						
	Africa	East Asia and Pakistan	South Central Asia	Eastern Mediterranean	Europe	The Americas	Inter- regional	Total	Per cent
Long-range aid									
Health	2,124.9	4,068.5	3,849.8	1,826.2	6.2	4,149.3	136.2	16,161.1	58.62
Health services	1,961.9	3,070.5	2,538.8	592.7	6.2	871.3	136.2	9,177.6	33,29
Disease control	163.0	998.0	1,311.0	1,233.5	_	3,278.0		6,983.5	25.33
MalariaBCG anti-tuberculosis	63.0	19.0	365.0	1,233.0	_	3,192.0		4,872.0	17.67
vaccination Other tuberculosis control Trachoma Leprosy Other diseases	57.0 43.0	117.6 645.4 40.0 75.0 101.0	728.0 107.0 111.0	0.5 —		  86.0	_ _ _ _	117.6 1,373.4 147.5 243.0 230.0	0.43 4.98 0.54 0.88 0.83
Nutrition	1,030.9	120.0	2,472.0	21.6	245.0	123.7	860.0	4,873.2	17.68
Applied nutrition Milk conservation High-protein food	475.9 437.0	40.0 —	2,172.0 300.0	13.0 8.6	219.0	123.7	670.0 40.0	3,494.6 1,004.6	12.68 3.64
development	118.0	50.0 30.0	_	_	26.0	_	150.0	344.0 30.0	1.25 0.11
Family and child welfare	726.7	235.0	14.0	190.0	_	54,0	_	1,219.7	4.42
Education	1,565.0	886.0	214.0	339.0		634.0	300.0	3,938.0	14.28
Vocational training	_		-		35.0	49.0	_	84.0	0.31
Integrated services	68.0	_		99.0	60.0	_	_	227.0	0.82
Other Total	_		_			_	1,066.3	1,066.3 27,569.3	3,87 100.00
Freight								2,000.0	
TOTAL, programme aid Estimated operational services for second semester of 1966 and								29,569.3	
first semester of 1967 Estimated administrative costs for second semester of 1966 and								5,580.9	
first semester of 1967								3,085.5	
GRAND TOTAL, ALLOCATIONS								38,235.7	

Table E. Summary of unfulfilled balances of approved allocations at 31 december 1966 by programme and geographical area

(In thousands of US dollars)

		•		•					
	Africa	East Asia and Pakistan	South Central Asia	Eastern Mediterranean	Еигоре	The Americas	Inter- regional	Total	Per cent
Long-range aid									
Health	3,244.2	6,555.6	5,324.5	1,650.1	66.1	8,295.4	135.3	25,271.2	45.42
Health services	2,961.9	4,700.6	3,455.4	1,087.1	64.7	3,228.9	135 <b>.3</b>	15,633.9	28.10
Disease control	282.3	1,855.0	1,869.1	563.0	1.4	5,066.5	_	9,637.3	17.32
MalariaBCG anti-tuberculosis	4.7	55.7	67.7	404.2	_	4,947.5	_	5,479.8	9,85
vaccination	2.0	314.1	154.5	0.3			_	470.9	0.85
Other tuberculosis control	110.3	853.7	1,137.3	58.5	1.4	55.0	_	2,216.2	3.98
Yaws/VD	65,6	160.9	·				_	226.5	0.41
Trachoma	4.1	176.6	286,6	42.8				510.1	0.92
Leprosy	92.5	223.6	223.0	4.0	_	16.3		559.4	1.00
Other diseases	3.1	70.4	_	53.2		47.7		174.4	0.31
Nutrition	2,561.0	563.4	5,234.2	256.9	861.3	1,148.5	728.8	11,354.1	20.40
Applied nutrition	1,816.5	231.7	4,237.7	208.7	96.3	965.1	507.1	8,063.1	14.49
Milk conservation	614.7	188.6	819.8	48.2	660.3	78.5	29.1	2,439.2	4.38
High-protein food development	129.8	80,6	122,4		104.7	99.5	192.6	729.6	1.31
Other nutrition		62.5	54.3	_	_	5.4		122.2	0.22

Table E. Summary of unfulfilled balances of approved allocations at 31 december 1966 by programme and geographical area (continued)

(In thousands of US dollars)

	Africa	East Asia and Pakistan	South Central A sia	Eastern Mediterranean	Europe	The Americas	Inter- regional	Total	Per ceni
Family and child welfare	1,169.4	528.8	22.9	273.6	_	274.5	_	2,269.2	4.08
Education	3,197.7	1,770.5	1,398.8	599.6	12.0	1,042.4	0.3	8,021.3	14.42
Vocational training	191.8	68.5	357.1	16.4	39.9	104.7	_	778.4	1.40
Integrated services	48.2	-		68.8	36.8		-	153.8	0.28
Other TOTAL for long-range aid	10,412.3	9,486.8	12,337.5	2,865.4	1,016.1	82.1 10,947.6	1,123.1 1,987.5	<i>1,205.2</i> 49,053.2	2.17 88.17
Emergency aid								151.6	0.27
Freight								49,204.8 2,179.5	88.44 3.92
TOTAL for programme aid								51,384.3	92.36
Operational services for the first semester of 1967								2,706.5	4.86
semester of 1967								1,547.9	2.78
Allocations approved by the Executive Board to be fulfilled (statement II)								55,638.7	100,00

TABLE F. SUMMARY OF FORMAL COMMITMENTS OUTSTANDING AT 31 DECEMBER 1966 APPROVED BY THE EXECUTIVE BOARD BY PROGRAMME AND GEOGRAPHICAL AREA

(In thousands of US dollars)

M		East Asia	Sth						
	Africa	and Pakistan	South Central Asia	Eastern Mediterranean	Еигоре	The Americas	Inter- regional	Total	Per cent
Health	1,396.0	2,403.0	56.0	545.0	28.0	843.5	225.0	5,496.5	20.69
Health services	1,374.0	1,731.0	56.0	545.0	28.0	843.5	225.0	4,802.5	18.08
Disease control	22.0	672.0	_				_	694.0	2.61
MalariaBCG anti-tuberculosis		19.0	-				_	19.0	0.07
vaccination		32.0	<del>.</del>	_	_		_	32.0	0.12
Other tuberculosis control. Leprosy	22.0	394.0 180.0				_	_	394.0 202.0	1.48 0.76
Poliomyelitis control		47.0		_	_	_	_	47.0	0.78
Nutrition	931.5	40.0	1,881.0		322.0	270.4	200.0	3,644.9	13.72
Applied nutrition	671.5	40.0	1,325.0	_		270.4		2,306.9	8.69
Milk conservation	260.0	_	556.0		322.0	_	_	1,138.0	4.28
High-protein food development	_				_		200.0	200.0	0.75
Family and child welfare	211.6	59.0	-	50.0	_	83.0	_	403.6	1.52
Education	2,880.5	680.3	1,511.0	389.0	_	1,268.0	_	6,728.8	25.33
Vocational training	90.0				_	_		90.0	0.34
International Children's Centre Total	5,509.6	3,182.3	3,448.0	984.0	350.0	2,464.9	1,925.0 2,350.0	1,925.0 18,288.8	7.25 68.85
Freight								4,017.5	15.13
TOTAL, programme commitments Estimated operational services								22,306.3	83.98
for second semester of 1967 Estimated administrative costs								2,706.5	10.19
for second semester of 1967  Total, outstanding								1,547.9	5.83
COMMITMENTS								26,560.7	100.00

### Programme expenditures

2. Expenditures on programmes in 1966 amounted to \$28,482,132. The following table gives a breakdown of these expenditures by type of programme for 1966 with comparative figures for the years 1964 and 1965.

Table G (i). Programme expenditures by programme, 1964, 1965, 1966 (including freight as part of the expenditure for the respective programmes) (In thousands of US dollars)

		1964B	1965 B	1966
Α.	Long-range aid			
	Health	22,093.8	15,888.3	17,577.9
	Health services	11,397.1	7,566.6	9,813.7
	Disease control			
	Malaria campaigns	7,264.4 389.9 1,091.3 78.3 843.9	5,748.7 171.5 1,222.0 66.9 571.0	4,871.1 304.4 1,271.0 27.9 667.2
	Leprosy	868.9	355.7	427.2
	Measles vaccination	_	_	42.6 49.5
	PoliomyelitisOther diseases	160.0	185.9	103.3
		10,696.7	8,321.7	7,764.2
	Nutrition			
	Child feeding Applied nutrition Milk conservation High-protein food development Other nutrition	270.3 2,880.0 2,298.0 236.4 8.3	620.9 2,095.4 1,175.1 176.6 4.1	66.3 2,977.9 1,116.4 175.3 111.9
		5,693.0	4,072.1	4,447.8
	Family and child welfare	1,058.1	939.0	1,039.1
	Education	2,161.7	2,799.2	3,971.9
	Vocational training	396.8	287.1	152.7
	Planning for children and youth and programme development	199.2	215.7	416.0
	Integrated services			81.2
	International Children's Centre, Paris Total, long-range aid	400.0 32,002.6	400.0 24,601.4	400.0 28,086.6
в.	Emergency aid	602.8	292.0	395.5
	Total, programme expenditures	32,605.4	24,893.4	28,482.1

<sup>\*</sup>Adjusted for the undistributed charges factor for comparison with 1966.

3. By main types of supplies and services, these expenditures were as follows:

Table G (ii). Programme expenditures 1964, 1965, 1966 by main type of supply (In thousands of US dollars)

	1964a	19652	1966
nn@	3,692.1	3.149.4	2,520.5
DDT	5.1	2.0	209.9
Dieldrin	6,104.8	3,612.4	4,655.4
Vitamin A and D capsules and vitaminization of skim milk	574.0	396.8	321.4
Foods, miscellaneous	334.3	161.8	223.5
Ophthalmic ointment			452.8
Penicillin	31.9	53.1	42.1
Textiles and blankets	80.6	(0.3)	

Table G (ii). Programme expenditures 1964, 1965, 1966 by main type of supply (continued)

(In thousands of US dollars)

	, -	1966
73.8	90.3	97.7
136.4	49.7	158.0
6,403.3	4,069.1	4,753.7
2,959.1	2,543.6	2,412.2
1,863.2	1,035.4	909.4
1,286.4	1,150.2	1,827.4
1,189.5	755.8	967.4
4,581.1	5,225.7	6,438.0
29,315.6	22,295.0	25,989.4
711.0	944.4	392,2
2,578.8	1,654.0	2,100.5
32,605.4	24,893.4	28,482.1
	136.4 6,403.3 2,959.1 1,863.2 1,286.4 1,189.5 4,581.1 29,315.6 711.0 2,578.8	136.4 49.7  6,403.3 4,069.1 2,959.1 2,543.6 1,863.2 1,035.4 1,286.4 1,150.2 1,189.5 755.8 4,581.1 5,225.7  29,315.6 22,295.0 711.0 944.4 2,578.8 1,654.0

<sup>\*</sup>Adjusted for the undistributed charges factor for comparison with 1966.

### **Bulk commodities**

4. The main types of bulk commodities shipped in 1966 are given in the table below together with comparative figures for 1964 and 1965.

TABLE G (iii). BULK COMMODITIES (MAIN TYPE)

	1964	1965	τρόδ
	T	housands of poun	ds
DDT (75 per cent and 100 per cent)	20,025.5	16,388.0	11,560.8
Dieldrin	4.5	76.1	233.7
Soap	1,023.2	1,010.6	1,016.1
Burghol		· —	1,378.8
Skim milk	18,441.6	15,221.7	308.8
Skim milk fortified	8,230.9	18,049.3	11,128.3
Corn soy milk	· —		318.7
Whole milk	915.5	674.7	1,014.2
	T	housands of capsu	les
Vitamins A and D	359,781.0	175,475.0	218,520.0
		Thousands of vial:	5
Penicillin	286.0	309.0	443.9
	:	Thousands of tube	5
Ophthalmic ointment		_	4,341.2

<sup>5.</sup> The quantities of powdered milk and related supplies shown in the above table were supplied free for distribution through UNICEF to maternal and child welfare centres and schools, and are additional to the values of supplies and equipment sent to assisted countries as detailed in schedule C.

6. The United States Government provided the following supplies from surplus stocks free of cost at port of exit:

		Pounds
(i)	Burghol	1,378,800
(ii)	Powdered skim milk	308,750
(iii)	Vitamin fortified powdered skim milk	11,128,332
	Corn soy milk	318 650

<sup>7.</sup> Ocean freight and related charges on the above supplies, amounting to \$358,438, was paid by UNICEF.

<sup>8.</sup> The Government of Switzerland donated free ex plant 566,246 pounds of powdered whole milk, the packing and freight charges amounting to \$52,339 were paid by UNICEF.

<sup>9.</sup> To complete programme requirements for powdered whole milk, 447,984 pounds were purchased in Australia during 1966.

### Internal matching

10. The provision by Governments of local funds, facilities, services, supplies, personnel and other resources for the execution of programmes aided by UNICEF is known as "internal matching". For allocations made by UNICEF in 1966 totalling \$38.2 million, in accordance with advice received, the assisted Governments undertook to spend a minimum of \$88.6 million, details of which are shown in the following table.

TABLE H. INTERNAL MATCHING
(In thousands of US dollars)

		UNICEF allocations	Internal matching by Governments
Ī.	Programme assistance		
	Africa	5,515	18,848
	East Asia and Pakistan	5,309	14,858
	South Central Asia	6,550	16,490
	Eastern Mediterranean	2,476	11,933
	Europe	346	3,524
	The Americas	5,010	22,523
	Assistance benefiting more than one region	4,363	425
		29,569	88,601
II.	Estimated operational services costs for second semester of 1966 and first semester of 1967	5,581	
111.	semester of 1967	3,086	_
		38,236	88,601

<sup>11.</sup> In 1966 for each dollar allocated by UNICEF, the assisted Governments spent, or agreed to spend at a later date, an average of \$2.32.

### C. REPORT OF THE BOARD OF AUDITORS

- 1. The Executive Director of the United Nations Children's Fund submitted the following statements for certification by the Board of Auditors:
  - I. Statement of income and expenditure;
  - II. Financial position;
  - III. Statement of budgetary estimates and obligations incurred and unencumbered balance of estimates and appropriations.
- 2. The above statements for the year ended 31 December 1966 were examined as per the instructions and procedures consistent with those of previous years.
- 3. The Board took note of the changes introduced in the presentation of the statements. The Fund has for the first time submitted statement II showing the financial position of the Fund, in replacement of the statement of assets and liabilities submitted in previous years.
- 4. The Board is appreciative of the co-operation and assistance received in discharging its duties.

(Signed) Roger Peltot, Belgium Reginaldo Mendoza, Colombia S. M. Raza, Pakistan

### Part II UNICEF GREETING CARD FUND



### **FOREWORD**

- 1. For the first time the net income of the Greeting Card Fund exceeded \$3 million as a result of record sales in the 1965 campaign. The first sales, fifteen years ago, in 1950, amounted to some 130,000 cards producing a net profit of \$4,200. Sales in the second campaign year, 1951, increased to 460,000 cards with a net profit of \$16,300. In 1952 the Greeting Card Fund was established as a continuing operation, with a working capital of \$15,200.
- 2. The Greeting Card operation has since expanded far beyond the original expectations. Sales have climbed every year, reaching 46,500,000 cards sold in 1965 in more than 100 countries. The sale of UNICEF engagement calendars, first introduced in 1963, reached total sales of 460,000 copies last year.
- 3. The Greeting Card Fund has not only furnished an increasing source of income to UNICEF annually, but also has provided people all over the world with a direct link with UNICEF and the United Nations. UNICEF national committees and other voluntary groups have been the main sales agents. With staff and other costs required for sales and distribution kept at a minimum because of extensive voluntary help, a large part of what people pay for cards becomes a contribution to UNICEF.
- 4. In the efforts of UNICEF to raise its total income from \$35 million in 1966 to \$50 million in 1969, a substantially increased revenue is needed from government contributions, private donations and fund-raising drives. The greeting card campaign should be able to play an increasingly important part in achieving this target.
- 5. The greeting card operation, and its progress over the past fifteen years, would not have been possible without the devoted efforts of many thousands of volunteers. These efforts have brought benefits to millions of children in developing countries. We have every confidence that these efforts will be continued and increased in the future with even greater results. Great appreciation is also due to the numerous artists of many nationalities who generously contributed their designs for cards and calendars over the years.

(Signed) Henry R. LABOUISSE Executive Director

### BRIEF ACCOUNT OF THE 1965 CAMPAIGN

- 6. The net profit of the 1965 Greeting Card Fund campaign was \$3.2 million. This compared with a net profit of \$2.1 million in 1964. About 46.5 million cards were sold in 112 countries and territories; 460,000 calendars were sold in 85 countries and territories.
- 7. The tasks of producing tens of millions of greeting cards, distributing them to sales points around the world, and preparing promotional materials make it necessary to begin well in advance of the sales season. Work on the 1965 campaign actually began in 1963 with the search for art work from all over the world. All of the art work in the cards and the calendar was donated, the artists either contributing an original design or granting reproduction rights. Production of the cards and engagement calendars began in June 1964. The work time-table for major items in the 1965 campaign was as follows:

1963/early 1964. Selection of possible designs

May 1964. Meeting of international art committee and final selection

June 1964. Commencement of printing of cards and promotional materials

October/November 1964. Production of envelopes and boxes

December 1964. Printing of poster; preparation of film trailer

January/February 1965. Assembling and boxing of cards; national committees placed orders

May 1965. Initial distribution to 112 countries

August 1965. Start of sales campaign

September/October 1965. Reprinting of cards and calendars

November 1965. Intensification of publicity efforts

December 1965. End of sales campaign.

- 8. Computer estimating techniques were used in 1965. This made it possible to place a greater reliance on actual sales figures rather than consignment data from early in the campaign, and thus have a better basis for additional production required to meet demands at the end of the campaign. The Fund itself also assembled and boxed cards and envelopes for the first time in 1965 during critical periods. Both of these activities reduced unnecessary production and resulted in a decrease of net production cost per box sold. At the same time, the average selling price per box went up from the equivalent of US \$1.17 in 1964 to \$1.24 in 1965; this was largely due to a greater acceptance by a number of groups to sell "the prestige card" at a higher price, and the adjustment of card prices to conform with rising local costs in general. The printing of cards was done in Austria, Canada, Denmark, Switzerland and the United States. Collating (assembling and boxing of cards and envelopes), one of the most expensive steps of the entire Greeting Card production, was done in Canada, Denmark, the United Kingdom and the United States. The location of printers and of collation points was chosen in the light of cost considerations, including proximity to the major selling points; this brought about an economy in shipment and a reduction in delivery time.
- 9. Among the promotion items produced for the 1965 campaign (exclusive of those produced directly by the national committees) were the following:

	IV it moer
Greeting Card brochures (14 languages, 21 versions)	5,900,000
Posters (3 languages and blanks for local text)	105,500
Glossy photos of cards for press reproduction	63,000
Promotional streamers for sales centres (3 languages)	41,000
Promotion kits containing basic written material for local publicity	3.500
Television promotion spot film prints (3 languages)	373
Prints of the film "Greetings" (3 languages)	236

10. The twenty-one national UNICEF committees which acted as sales agents (or made arrangements with other groups) worked with approximately 10,000 sales outlets and tens of thousands of volunteers. These committees were:

Australia Ireland
Austria Italy
Belgium Japan
Canada Luxembourg
Denmark Netherlands
Federal Republic New Zealand
of Germany Norway
France

Poland Spain Sweden Switzerland United Kingdom United States Yugoslavia In countries in which there were no UNICEF national committees, UNICEF field offices and voluntary groups handled the sales.

11. The work of seventy-one different artists was used for this campaign. Fifteen artists donated their work for the cards, fifty-four for the engagement calendar, one for the poster, and one for the greeting card box design. The artists came from twenty-three countries. A list of the artists is given below:

Card artists

André Bouquet
Raoul Dufy (re-issue)
Christian Larsen
Hope Meryman
Yaroslava Mills
Beni Montresor
Shalom of Safed
Papa Ibra Tall
Louis Toffoli
Paolo Tommasi
Mario Toppi
Maria Vall
Orest Vereisky
Brian Wildsmith
Andrew Wyeth

Name of design
Winter Morning
United Nations
Dreaming of Christmas

Playtime
Carol Singers
Three Wise Men
Birds and Trees
Wonders of the Bush
Rest in the Desert
The Cathedral
Shepherds' Watch

Angels
Fairy Tale
A World of Fancy
Rural Holiday

Nationality
France
France
Denmark
United States
United States
Italy
Israel
Senegal

France Italy Italy Spain

Union of Soviet Socialist Republics

United Kingdom United States

Calendar artists

P. A. Aizpiri
Irving Amen
Edward Ardizzone
Eugene Baboulene
Louis Bastin
Suzanne Berkson
Rita Briansky
R. J. Burn
Robert Cariola
Christine Chagnoux
Leonard Creo
Berute Demkute
Irma Diaz

Francisco Dosamantes Stella Drabkin Pierre Dubreuil

Pierre Dubreuil
Epko
Walter Ferro
Shelly Fink
Antonio Frasconi
Françoise Gilot
Anthony Gross
Robert Gwathmy
Max Hunziker
Miguel Ibarz
Pierre Jacquot
Mervin Jules
Max Kahn
Kawano

Frank Kleinholtz

Joe Lasker

Le Pho
Michael Marmelstein
Hope Meryman
Keiko Minami
Keiko Moti
Paunichiak
Rodolfo Perez
Leona Pierce
Gregorio Prestopino
Anton Refregier
Etienne Ret

Leonard Rosoman Emilio Sanchez Helen Siegl Guillermo Silva Arnold Singer Lee Hang Sung Julian Trevelyan

Irwin Rosenhouse

Le Messager Audience

Boat to Greenwich Foulard Bleu The Blue Boy The Swing Solitude

Strand on the Green See Not, Hear Not Noah's Ark Lady with Umbrella Little Shepherds Children with Dove Child Dreaming Boy in Jungle

Tête d'Enfant Matinée du Printemps Child with Hat The Paper Crown Snowstorm Interlude

Kites in Battersea Park Ring Around A-Rosy Mother and Child Girl with Birdcage

Carrousel

Recorder

Girl with Goose
Girl with Fan
The Robin
Rainy Day
Maternité
Spirit of Jen
Donkey Boy
Girl with Dog
The Artist's Daughter
Eskimos Fishing
Revelry

By the Sea Mother and Child Summertime Stephanie Sunday Out

Boys and Girls in Boats Sunday Afternoon

Circus

La Niña del Bosque Morning Ritual Mysterious Echo Soldiers of Windsor Castle France United States United Kingdom

France
Sweden
United States
Canada
United Kingdom
United States
France
United States

Union of Soviet Socialist Republics

Mexico
Mexico
United States
France
Netherlands
United States
United States
Uruguay
France
United Kingdom
United States
Switzerland

Switzerland
Spain
France
United States
United States
Japan
United States
United States
Republic of Viet-Nam
United States

United States
Japan
India
Canada
Philippines
United States
United States
United States
France
United States

United Kingdom Cuba United States Colombia United States Republic of Korea United Kingdom Calendar artists (continued)
Friedrich Vordemberge
Sadao Watanabe
Walter Williams
Abraham Yakim
Box cover artist
Roger Duvoisin
Poster artist
Tom Eckersley

Name of design (continued)
Clown
Christmas
Girl with Butterflies
Child

Nationallity (continued)

Federal Republic of Germany
Japan
United States
Israel

United States

United Kingdom

### COMPARISON WITH PREVIOUS YEARS

12. In 1962 a total of 26.4 million cards was sold; by 1965 the sales had increased by over 75 per cent. The sale of calendars, when first introduced in 1963, totalled 177,000. By 1965, sales reached 460,000, an increase of 160 per cent.

TABLE 1. GREETING CARDS AND CALENDARS SOLD 1963, 1964 AND 1965 CAMPAIGNS

Campaign year	Cards sold	Percentage increase over previous year	Calendars sold	Percentage increase over previous year
1963	30,575,000	16	223,000	26
1964	37,768,000	24	342,000	53
1965	46,473,000	23	460,000	35

13. Table 2 below shows the gross and net income from the last three campaigns. The net income in the 1965 campaign rose to 49 per cent of gross income as compared to 43 per cent in the previous two years. This was despite the general rise in production costs for maintaining the same quality standards. A factor in the percentage increase of net income was the decrease in the average of sales commissions paid to national committees. This was possible as a result of improved distribution procedures in some areas of large volume sales.

TABLE 2. GROSS AND NET INCOME, 1963 TO 1965

Campaign year	Gross income	Commission, duties and laxes	Commission elc., as percentage of gross income	Production staff and	Production staff and sales costs as per- centage of gross income	Nel income	Net income as percentage of gross income
	\$	\$	%	\$	%	\$	%
1963	3,930,948	992,511	25	1,242,658	32	1,695,779	43
1964	5,002,183	1,327,929	26	1,539,952	31	2,134,302	43
1965	6,537,457	1,443,332	22	1,865,637	29	3,228,488	49

14. Table 3 below shows the growth of card sales in various areas of the world in the last three campaigns; figures are given both in terms of the total numbers of cards sold and in percentages of cards sold per area out of the total of global sales. Table 4 on page 51 shows the card sales on a per capita basis in the major selling countries.

Table 3. Greeting card sales by area and major selling country, 1963-1965

	1963		1964		1965		Percentage of increase
	Cards sold	Percentage of total sales	Cards sold	Percentage of total sales	Cards sold	Percentage of total sales	1965 over 1964
North America							
United States of America	12,615,400 3,782,904	41.3 12.4	16,152,420 4,501,367	42.8 11.9	22,053,937 4,185,810	47.4 9.0	36.5 (7.0)
Europe							
United Kingdom of Great Britain and Northern Ireland Federal Republic of Germany. France Denmark Norway Switzerland Sweden Netherlands Other European countries	2,898,749 1,633,027 1,081,120 890,442 617,478 684,480 788,590 858,890 1,314,250	9.5 5.3 3.5 2.9 2.0 2.2 2.6 2.8 4.3	3,084,581 2,021,772 1,562,450 1,127,667 796,806 850,360 1,059,078 934,200 1,688,731	8.2 5.4 4.1 3.0 2.1 2.2 2.8 2.5 4.5	3,714,311 2,904,270 1,796,510 1,104,697 1,085,622 1,065,000 1,057,490 907,280 2,286,401	8.0 6.2 3.9 2.4 2.3 2.3 2.3 2.0 5.0	20.4 43.6 15.0 (2.0) 36.2 25.2 (0.1) (2.9) 35.4

Table 3. Greeting card sales by area and major selling country, 1963-1965 (continued)

	1963		1964		1965		Percentage
	Cards sold	Percentage of total sales	Cards sold	Percentage of total sales	Cards sold	Percentage of total sales	of increase 1965 over 1964
Central and South America	848,343	2.8	1,088,371	2.9	1,363,404	2.9	25.3
Australia and New Zealand	1,062,221	3.5	1,182,521	3.1	1,188,935	2,5	0.5
A sia	1,085,353	3.5	1.151,401	3.0	1,068,590	2.3	(7.2)
Africa and Eastern Mediterranean	413,868	1.4	566,207	1.5	690,906	1.5	22.0
Totals	30,575,115	100.0	37,767,932	100.0	46,473,163	100.0	23.0

Table 4. Card sales of major selling countries on a population basis, a 1963-1965

	Card sales	per 1,000 o	f population
Country	1963	1964	1965
Luxembourg	325	334	327
Norway	171	215	293b
Denmark	194	240	234
Canada	207	234	213
Switzerland	125	141	181
Sweden	104	138	138
United States of America	68	84	113
New Zealand	102	110	106
Iceland	105	122	92
Belgium	39	58	81
Australia	77	80	79
Netherlands	73	77	74
United Kingdom of Great Britain and Northern Ireland	55	57	68
Federal Republic of Germany	29	34	49
Ireland	34	42	48
France	23	32	37
Chile	20	29	35
Austria	13	19	27
Finland	3	15	24
Peru	12	12	15
Argentina	9	13	14

<sup>&</sup>lt;sup>a</sup>The list includes countries where sales exceeded 10 cards per 1,000 of the population.

<sup>&</sup>lt;sup>b</sup>Excludes special sales of cards in connexion with the Nobel Peace Prize Award.

### A. FINANCIAL REPORT AND ACCOUNTS FOR THE PERIOD FROM 1 SEPTEMBER 1965 TO 30 APRIL 1966

- 15. The financial accounts of the UNICEF Greeting Card Fund for the period from 1 September 1965 to 30 April 1966 cover the 1965 sales campaign and comprise the following:
  - I. Statement of income and expenditure for the period from 1 September 1965 to 30 April 1966;
  - II. Statement of assets and liabilities at 30 April 1966;
  - III. Statement of budgetary authorizations, obligations incurred and unobligated balances of authorizations for the period from 1 September 1965 to 30 April 1966.

### FINANCIAL REPORT

- 16. The 1965 greeting card sales campaign, which extended to 112 countries and territories, resulted in gross sales of \$5.8 million (\$4.4 million in 1964). Card sales reached 46,500,000, an increase of 8,700,000 over the 1964 campaign. Engagement calendar sales in 85 countries and territories amounted to 460,000 copies, producing a gross income of \$784,000 (\$579,000 in 1964). Sales of the book "The Children Come Running" amounted to \$1,925 and stocks of these will be exhausted in 1966.
- 17. After deducting expenditures, net operating income amounted to \$3.2 million compared with \$2.1 million for the 1964 campaign, and the sum of \$2.0 million therefrom was transferred to the general resources of UNICEF in April 1966.
- 18. A further transfer to the general resources of UNICEF will be made before the end of 1966 in the amount of \$750,000 making a total of \$2,750,000 transferred from the 1965 campaign.
- 19. After effecting this second transfer of \$750,000 to the general resources of UNICEF, the working capital will stand at \$1.5 million, a figure which is considered adequate to finance the 1966 campaign.

### **B. FINANCIAL STATEMENTS**

### Income and expenditure for the period from 1 September 1965 to 30 April 1966\*

(In US dollars)

Sales	\$	\$
Greeting cards	5,751,146.13 784,385,90 1,924.73	
Less: s	6,537,456.76	
Less: \$ Commissions paid		
Duties and taxes	1,443,332.05	5,094,124.71
Cost of sales		
Inventory — 1 September 1965	100,655.45 1,220,837.22	
Less: Inventory — 30 April 1966	1,321,492.67 132,894.00	1,188,598.67
Gross profit on sales		3,905,526.04
Other expenditure		
Staff costs	120,27 <b>0</b> .30 556,767.35	677,037.65
Net operating income		3,228,488.39
Other income		9,940.45
Excess of income over expenditure		3,238,428.84
CERTIFIED CORRECT (Signed) W. G. MIDDELMANN Comptroller		APPROVED R. LABOUISSE cecutive Director

<sup>\*</sup>For notes on statement I see paras. 20 to 22 below.

II. Assets and liabilities as at 30 April 1966\*

(In US dollars)

\$ 628,418.59				2,337,829.03	2,966,247.62	APPROVED (Signed) Henry R. LABOUISSE Executive Director
\$ 586,243.27 42,175.32	3,099,400.19	3,238,428.84	6,337,829.03	4,000.000.00		$(Signed) egin{array}{c}  ext{Henry} \  ext{Es} \end{array}$
LIABILITIES			69	2,000,000.00		
Accounts payable UNICEF	Working capital Balance at 1 September 1965	Add: Excess of income over expenditure for the period from 1 September 1965 to 30 April 1966	Less: Transfers to UNICEF:	From 1964 Campaign From 1965 Campaign		
\$ 25,957.54		2,488,690.61	132,894.00	318,705.47	2,966,247.62	
Assets		\$ 2,426,674.98 62,015.63				(Signed) W. G. MIDDELMANN  Comptroller
Cash at bank	Accounts receivable	UNICEF National Committees	Inventories	Prepaid expenses		CERTIFIED CORRECT (Signed) W. G.

\*For notes on statement II, see paras. 23 to 31 below.

### III. Budgetary authorizations, obligations incurred and unobligated balances of authorizations as at 30 April 1966\*

(In US dollars)

	Budgetary authorizations \$	Obligations incurred \$	Unobligated balances of authorizations \$
Chapter I. Staff costs	r	•	v
Salaries and wages. Travel and removal. Installation payments. Separation payments. Contributions, Pension Fund. Dependency allowances. Contributions, medical and social insurance. Travel on home leave.	101,900.00 1,000.00 1,400.00 3,000.00 12,000.00 1,900.00 1,200.00 300.00	100,163.66 961.04 1,320.00 2,863.81 11,890.06 1,811.20 1,020.78 239.75	1,736.34 38.96 80.00 136.19 109.94 88.80 179.22 60.25
Total, chapter I	122,700.00	120,270.30	2,429.70
Chapter II. Production costs Greeting cards	1,015,350.00	1,014,720.06	629.94
Calendars	207,000.00	206,117.16	882.84
Total, Chapter II	1,222,350.00	1,220,837.22	1,512.78
Chapter III. Sales promotion costs and other expenses			
Brochure printing Publicity and promotion Packing and mailing supplies and services Postage Travel on official business Freight Stationery and office supplies Office equipment Storage and rental of premises Telephone and cables Miscellaneous Other equipment External and internal audit costs	224,000.00 81,000.00 500.00 3,200.00 12,800.00 95,500.00 2,700.00 6,100.00 93,000.00 6,400.00 8,300.00 19,000.00	223,543.90 80,449.41 421.57 3,030.65 12,623.17 94,929.98 2,487.21 6,087.10 92,513.49 6,258.26 8,093.37 18,329.24 8,000.00	456.10 550.59 78.43 169.35 176.83 570.02 212.79 12.90 486.51 141.74 206.63 670.76
Total, Chapter III	560,500.00	556,767.35	3,732.65
GRAND TOTAL	1,905,550.00	1,897,874.87	7,675.13

Certified correct (Signed) W. G. Middelmann Comptroller APPROVED
(Signed) Henry R. Labo uisse
Executive Director

<sup>\*</sup>For notes on statement III see paras. 32-34 below.

### Notes on the the financial statements

### Notes on statement I. Income and expenditure

- 20. Gross income from sales in the 1965 campaign amounted to \$6,537,457, with commissions paid of \$1,348,448, or an average of 20.6 per cent on sales. The average rate of commission paid was lower than in previous years (1964: 25.2 per cent; 1963: 23.8 per cent) as a result of a reduction to 18 per cent of the commission paid to the United States Committee for UNICEF, the largest seller of cards and calendars. This reduction was one factor which helped to produce the considerably higher net operating income, although the main one was a 30.7 per cent increase in global sales receipts.
  - 21. Other income included \$5,599 in respect of bank interest and \$4,339 from the Staff Assessment Plan.
- 22. In accordance with a sharing agreement between the Greeting Card Fund and the UNICEF Public Information Revolving Fund (see E/ICEF/AB/L.50, para. 20), the latter received the amount of \$75,967 net from the 1965 sales campaign (\$74,755 from calendar sales and \$1,212 from book sales). The financial statements of the Greeting Card Fund do not include income and expenditure in respect of this sharing agreement; this is reported elsewhere.

### NOTES ON STATEMENT II. ASSETS AND LIABILITIES

### Assets

- 23. The advancement of the date of closure of the accounts of the Greeting Card Fund this year from 31 August to 30 April results in considerable changes in the liquid position of the assets shown on this financial statement compared with previous ones.
- 24. Cash and investments at 31 August 1965 amounted to \$433,820 against \$25,958 at 30 April 1966, while accounts receivable from UNICEF National Committees and others rose to \$2,488,691 compared with an amount of \$565,221 at 31 August 1965. This is due to the fact that, by agreement, for some time past, transfers of proceeds of sales have been made to UNICEF between March and August of the following year. As sales increase and the organization of distribution is strengthened, it will become possible for more Committees to make their remittances before 30 April each year.
- 25. At 30 April 1966, stocks totalled 27,035,211 boxed cards and the equivalent of 19,717,710 cards in an unfinished state. On 31 August 1965 there were 33,481,188 boxed and 2,240,780 equivalent cards unfinished. There is an economy in restricting the financing and collating of cards to the actual sales requirements of the last weeks of the campaign. Some 1,200,000 cards of earlier years were found to be unusable and were destroyed during this financial period. There remained at the end of the period a large quantity of cards of earlier years which cannot be sold. These are now being decollated to recover boxes and envelopes. The valuation of the inventory has been made on a conservative basis both as regards boxed and unfinished cards and raw materials, and the figure of \$132,894 is considered to be a realistic estimate of the value of stocks that can be used in the 1966 campaign.
- 26. Prepaid expenses amounting to \$318,705 were in respect of production costs of cards and calendars for the 1966 campaign and were made in accordance with the authorization given to the Executive Director (E/ICEF/AB/L.54, para. 78).

### Liabilities

- 27. Advances totalling \$586,243 made from UNICEF funds were necessitated partly by the non-liquid position of the Greeting Card Fund assets at 30 April 1966, as outlined in paragraph 24 above, and partly due to the working capital being insufficient for the expansion of operations that took place during the period in question. The attention of the Executive Board was drawn to this at its May 1966 session (E/ICEF/AB/L.57, para. 12). The UNICEF advances will be repaid from transfers of funds made by UNICEF National Committees.
- 28. At its September 1959 session the Executive Board, on the recommendation of the Committee on Administrative Budget, authorized the Executive Director to finance the approved budget of the Greeting Card Fund from the net income of the previous year's campaign and to transfer to the general resources of UNICEF any surplus of income remaining over and above the authorized budgetary estimates. The Board also agreed that this procedure should be followed in subsequent years (E/ICEF/391/Rev.1, para. 197).
- 29. The approved budget estimates for the year to 30 April 1967 totalled \$2.3 million. This includes production costs, estimated at \$1.5 million, which are largely obligated long before income is earned. Because of this, and to avoid drawing on general UNICEF resources to bridge this gap, the working capital is being increased to \$1,587,829.

30. The table below shows for the three campaign years 1963 to 1965 the working capital at the beginning of the financial period, the net income during the period, transfers effected or proposed to the general resources of UNICEF, and the working capital retained for the campaign in the following year.

TABLE 5. WORKING CAPITAL, NET INCOME AND TRANSFERS TO THE GENERAL RESOURCES OF UNICEF, 1963-1965

Campaign year	Working capital at beginning of the financial period (1)	Net income for the financial period (2)	Surplus of assets over liabilities at end of financial period (3)	Transfer to general resources of UNICEF a (4)	Working capital for following year (5)
	\$	\$	\$	\$	\$
1963	900,711 932,035 1,099,400	1,731,324 2,167,365 3,238,429	2,632,035 3,099,400 4,337,829	1,700,000 2,000,000 2,750,000 <sup>b</sup>	932,035 1,099,400 1,587,829

<sup>&</sup>lt;sup>a</sup>These amounts are shown in the UNICEF accounts for the subsequent calendar year.

31. At 30 April 1966, unfulfilled contracts placed with suppliers in regard to the 1966 campaign totalled \$785,239. These contracts, together with the prepaid expenses of \$318,705 shown on the statement of assets and liabilities, are the total obligations made by the Greeting Card Fund as of that date against the authorization given to the Executive Director to spend up to \$1,250,000 for advance production costs (E/ICEF/AB/L.54, para. 78).

### NOTES ON STATEMENT III. BUDGETARY AUTHORIZATIONS, OBLIGATIONS INCURRED AND UNOBLIGATED BALANCES OF AUTHORIZATIONS

- 32. The Executive Board at its session in June 1965 approved budget estimates of the Greeting Card Fund for the year to 31 August 1966 totalling \$1,859,550 (E/ICEF/528/Rev.1, para. 225). At its May 1966 session the Executive Board approved the proposal to change the end of the financial year of the Greeting Card Fund to 30 April (E/ICEF/548/Rev.1, para. 229).
- 33. As a result of this change, the present accounting period became one of eight months against budgetary estimates for twelve months, so that funds allotted for staff costs and cer tain other expenses exceeded requirements. However, increased sales demands over estimates brought expenditures for production and promotion costs above the budgetary estimates, making it necessary for the Executive Director to increase the gross budget to \$1,905,550 in accordance with the authorization given to him (E/ICEF/AB/L.54, para. 77).
- 34. Obligations incurred against this revised budget of \$1,905,550 amounted to \$1,897,875, and the unobligated balance of the allocation of \$7,675, being no longer required, has been cancelled.

bIncludes the additional transfer of \$750,000 to UNICEF referred to in para. 17.

### C. REPORT OF THE BOARD OF AUDITORS

- 1. The Executive Director of the United Nations Children's Fund submitted the following statements for certification:
  - I. Statement of income and expenditures;
  - II. Statement of assets and liabilities:
  - III. Statement of budgetary authorizations, obligations incurred and unobligated balances of authorizations for the financial year ended 30 April 1966.
- 2. The Board had suggested in recent years that a study of the Fund's operational and structural organization be made.
- 3. The Executive Director of UNICEF has requested the Controller's Management Services of the United Nations to undertake a detailed study of the Fund. This study has been initiated, and the Board is awaiting its final outcome.
- 4. The Board is appreciative of the co-operation and assistance received from UNICEF and the Greeting Card Fund personnel.

Roger PELTOT, Belgium Reginaldo MENDOZA, Colombia S. M. RAZA, Pakistan