

## UNITED NATIONS CHILDREN'S FUND

## FINANCIAL REPORT AND ACCOUNTS

for the year 1974
and
REPORTS OF THE BOARD OF AUDITORS

## GENERAL ASSEMBLY

OFFICIAL RECORDS: THIRTIETH SESSION
SUPPLEMENT No. 7B (A/10007/Add.2)

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The names of countries listed in this document are those used during the period covered by the present report.
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Sir,
I have the lonour to transmit to you the financial statements relating to the United Nations Children's Fund with respect to the financial year ended 31 December 1974, and the Greeting Card Operation for the campaign year ended 30 April 1974. These statements have been examined and certified by the Board of Auditors.

In addition to the above, I have the honour to present the report of the Board of Auditors with respect to the above accounts.

Accept, Sir, the assurances of my highest consideration.

# (Signed) Abdul HAMID <br> Auditor General of Pakistan <br> and <br> Chairman, of the United Nations Board of Auditors 

The President of the General Assembly of the United Nations
New York

## PART ONE

UNITED NATIONS CHILDREN'S FUND

## I. FINANCIAL REPORT FOR THE YEAR ENDED 31 DECEMBER 1974

In order to add to the clarity of reporting on the financial status of UNICEF, and to avoid unnecessary duplication of information, the financial report for 1974 is presented in a somewhat shorter and simplified manner. The accounts now consist of seven statements and ll schedules. Notes that form an integral part of the financial statements have been reduced to the essential. For reasons of comparability, the change in the accounting presentation required some adjustments of the presentation given in the report for 1973. Operations of funds-in-trust are shown in statement III and schedules 9-11.

## Income and funds-in-trust

During 1974, UNICEF's income amounted to $\$ 101.0$ million, which represented an increase of $\$ 13.9$ million or 16.0 per cent over the 1973 income. Government contributions were $\$ 73.0$ million for 1974 。 Contributions from non-covernmental sources were $\$ 10.8$ million; income from the sale of greeting cards amounted to $\$ 7.0$ million; and from miscellaneous sources to $\$ 10.2$ million.

In addition, as in previous years, UNICEF also received funds-in-trust to meet commitments authorized by the Board. These amounted to $\$ 14.1$ million, of which $\$ 6.8$ million were from Governments, $\$ 1.6$ million from non-governmental sources and $\$ 5.7$ million from other United Nations organizations. The total amount represented an increase of $\$ 5.4$ million over the comparable figure for 1973.

As a result, revenue consisting of income and funds-in-trust available for meeting Board commitments totalled $\$ 115.1$ million, compared with $\$ 95.8$ million in 1973, an increase of $\$ 19.3$ million or 20.1 per cent. The $\$ 115.1$ miliion consisted of the following:
> $\$ 82.0$ million for general resources (increase of 11.9 per cent) $\$ 8.5$ million in specific contributions or funds-in-trust for long-term programmes (increase of 5.6 per cent)
> $\$ 24.6$ million in specific contributions or funds-in-trust for special assistance including emergency relief and rehabilitation (increase of 69.9 per cent).

For operations not related directly to the fulfilment of commitments, a further amount of $\$ 17.4$ million was received as follows:
$\$ 10.5$ million from Governments for the purchase, on their behalf, of additional supplies and equipment for projects benefiting children in their countries $\$ 5.7$ million from United Nations organizations for purchases on their behalf, and for other trust-fund accounts
$\$ 1.2$ million from Governments as payments towards local office costs.
To summarize the above, during 1974 JNICEF received total resources amounting to $\$ 132.5$ million. This represented an increase of $\$ 29.3$ million or 28.4 per cent over the comparable figure in 1973.

## Expenditure of income and funds-in-trust

During 1974 UNICEF's expenditure financed from income amounted to $\$ 89.3$ million, which represented an increase of $\$ 26.2$ million or 41.3 per cent over the 1973 expenditure. Assistance expenditures in 1974 amounted to $\$ 81.7$ million, an increase of 44.3 per cent over the 1973 figure of $\$ 56.6$ million. The assistance expenditure comprised $\$ 53.2$ million for supplies and equipment delivered to projects and $\$ 28.5$ million for non-supply assistance, consisting of training grants, project personnel and other services, and programme support.

This assistance went to projects in 106 countries. Most of the projects were in one or more of the following fields: improvement of basic child health services, village water supply, child nutrition, basic education (formal and non-formal), child welfare services and emergency relief.

Administrative costs during 1974 were $\$ 7.6$ million compared with $\$ 6.6$ million in the previous year.

In addition to the above expenditure met out of income, UNICEF spent $\$ 10.4$ million from funds-in-trust for commitments approved by the Executive Board for assistance to projects.

For operations not related directly to commitments approved by the Board, such as reimbursable procurement for United Nations agencies and Governments, there was a further expenditure of $\$ 12.2$ million from funds-in-trust.

Total expenditure in 1974 was therefore $\$ 111.9$ million, or $\$ 33.9$ million more than in 1973. The percentage increase was 43.5.

In adilition to these expenditures, during 1974 contributions in kind, valued by. donors at $\$ 10$ million, were delivered through UNICEF, mainly for emergency relief purposes. This amount compared to $\$ 19$ million in 1973, is not reflected in the accounts of UNICEF.

## Commitments, assets and liabilities

UNICEF's assets, liabilities and commitments at the end of 1974 are shown in statement II. According to procedures established by the Board, commitments enter into effect when the Board approves them at its annual session or by mail poll, and between sessions when funds are received by special contributions or funds-in-trust payments to finance programmes or projects that have been approved in advance by the Board.

At the beginning of 1974 , there was a balance of unspent commitments carried forward from previous years totalling $\$ 169.5$ million.

At the 1974 Board session, new commitments were approved for a total amount of $\$ 137.9$ million. In addition, comitments came into effect between the Board. sessions up to 31 December 1974 for a further amount of $\$ 40.9$ million. The total amount of new commitments was thus $\$ 178.8$ million.

In the course of the year, commitments had been fulfilled by expenditure from income and funds-in-trust of $\$ 99.7$ million.

After deduction of adjustments of $\$ 12.4$ million, the balance of unspent commitments at the end of 1974 was $\$ 236.2$ million. In accordance with the practice of approving commitments to long-term projects for several years to be financed from future resources these commitments are expected to be called forward during the years 1975-1978.

Short-term holdings which UNICEF requires for its operational capital totalled $\$ 81.4$ million, comprising $\$ 14.5$ million in cash, transit and current bank accounts, $\$ 63.5$ million in short-term investments and $\$ 3.4$ million in contributions receivable from Governments. This amount includes currencies of restricted use, as well as $\$ 20.3$ million in unspent balances of funds given in trust to UNICEF. After deduction of these funds-in-trust, the short-term holdings were slightly in excess of the guidelines set by the Board, that they should be approximately half the expenditure foreseen from income for the following year, in UNICEF's financial plan.

The Executive Director's General Progress Report for 1974 (E/ICEF/637 parts I-IV) and the "UNICEF 1975 Report" may be referred to for an account of the content of the work of which the accounts give the financial reflection.

(Signed) Henry R. LABOUISSE Executive Director

## II. AUDIT OPINION

We have examined the following appended financial statements, numbered $I$ to VII, properly identified, and relevant schedules of the United Nations Children's Fund for the year ended 31 December 1974. Our examination included a general review of the accounting procedures and such tests of the accounting records and other supporting evidence as we considered necessary in the circumstances. As a result of our examination, we are of the opinion that the financial statements properly reflect the recorded financial transactions for the year, which transactions were in accordance with the Financial Regulations and legislative authority, and present fairly the financial position as at 31 December 1974.

(Signed) Abdul HAMID<br>Auditor General of Pakistan<br>(Signed) J. J. MACDONELT<br>Auditor General of Canada<br>(Signed) J. E. ESCALLON 0. Controller General of Colombia

Comparative statement of income and expenditure for the year ended 31 December 1974

|  |  | 1974 |  | 1973 |
| :--- | :--- | :--- | :--- | :--- |

Statements III-VII and notes l-11 form an integral part of this statement and should be read in conjunction therewith.

## APPROVED

(Signed) Sven P. BLACKBERG
(Signed) Henry R. LABOUISSE

EXECUTIVE DIRECTOR

Comparative statement of assets, liabilities and the financial position as at 31 December 1974

|  | 1974 | 1973 | Increase <br> (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\$$ | $\$ 1$ | $\$$ | $\$$ |

## Assets

Cash on hand, in transit
and in current bank accounts 14465244.66
short-term investments $\quad 63480588.13$
Contributions receivable from Governments
Deposits with governmental agencies and suppliers
Accounts receivable, advances and deposits
Supplies in warehouse and in transit
Greeting card and related operations advances net
Buildings in Santiago (Chile) less amount transferred to budget
13326372.66
1138872.00
18033503.61
6477821.82
(3030771.13)
(467721.13)
350229.01
4820119.23
3493317.22
(8035.85)
$4329 \quad 512.96$

## Liabilities

Government contributions for following year received in advance
Accounts payable and other unliquidated obligations
Trust funds, Governments and others
Maurice Pate Memorial Fund Reserve for insurance

Excess of assets over liabilities
391770.30
10580410.66
20294081.06
69699.20
$200 \quad 000.00$
123428.62
7043361.62
11432887.12
74978.25
$\begin{array}{r}200 \quad 000.00 \\ \hline\end{array}$
$31 \quad 535961.22$
$83 \quad 543189.73$
236284337.37
83.543189 .73
$152 \quad 741 \quad 147.64$
$169 \quad 547 \quad 397.43 \quad 66 \quad 736 \quad 939.94$
$11874982.3811668 \quad 207.35$
97672415.05
268341.68
3537049.04

8 861 193.94
( 5 279.05)
$18874655.61 \quad 12661305.61$
$71874982.3811668<07.35$

Commitments approved by the Executive

## Board to be fulrilled

Less
Excess of assets over liabilities
Balance of cormitments to be
financed from future resources
Statements III-VII and notes l-ll form an integral part of this statement and should be read in conjunction therewith.

## CERTIFIED CORRECT

(Signed) Sven P. BLACKBERG

COMPTROLIER

## APPROVED

(Signed) Henry R. LABOUISSE

EXECUTIVE DIRECTOR

Funds-in-trust as at 31 December 1974

|  | Related to Executive Board commitments | Related to reimbursable procurement | Others | Total |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ | \$ | \$ | \$ |
| Balance as at <br> 1 January 1974 | 6474895.35 | 4450593.88 | 507397.89 | 11432887.12 |
| Funds received | 13813380.09 | 10451153.91 | 5699880.86 | 29964414.86 |
| Advances | 273341.82 | 3617.28 | 2624.07 | 279583.17 |
| Funds available | 20561617.26 | 14905365.07 | 6209902.82 | 41676885.15 |
| Expenditure | 10358793.34 | 6831232.39 | 4067276.46 | 21257302.19 |
| Funds returned |  | 98844.86 | 26657.04 | 125501.90 |
| Balance as at 31 December 1974 | 10202823.92 | 7975287.82 | 2115969.32 | 20294081.06 |

(Summary of statements $V$ and $V I$ )

|  | 1974 | 1973 | Increase (decrease) |
| :---: | :---: | :---: | :---: |
| Unspent balance of commitments as at l January |  |  |  |
| To be financed: |  | $=$ |  |
| from income | 152695181.48 | 137470245.97 | 15224935.51 |
| from funds-in-trust | 16852215.95 | 14213926.84 | 2638289.11 |
| Approved at Executive Board session ${ }^{\text {a/ }}$ |  |  |  |
| To be financed: |  |  |  |
| from income . | 136975300.00 | 66486000.00 | $70 \quad 489 \quad 300.00$ |
| from funds-in-trust | 938600.00 | 2715000.00 | (1776 400.00) |
| Made between Board sessions |  |  |  |
| To be financed: |  |  |  |
| from income. | 20154197.00 | 12263214.56 | 7890 982.44 |
| from funds-in-trust | 20760955.00 | 8514836.80 | 12246118.20 |

## Adjustments to commitments

To be financed:
from income
$(12386135.84) \quad(332194.94)(12053940.90)$
$\begin{array}{lllllllllllllllll}335 & 990 & 313.59 & 241 & 331 & 029.23 & 94 & 659 & 284.36\end{array}$

## Expenditure

Financed:


Unspent balance of commitments
as at 31 December
To be financed:


## Less:

Excess of assets over liabilities
$83543189.73 \quad 71874982.38 \quad 11668 \quad 207.35$
Balance of commitments to be
financed from future resources
a/ According to present source of financing.


| Area and country assistance | Cormitments |  |  |  |  | Expenditures |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unspent balances of cormitments 1 January | Approved at Executive Board session | $\begin{gathered} \text { Made } \\ \text { between } \\ \text { Beard } \\ \text { sessions } \end{gathered}$ | Adjustments | Total | $\begin{aligned} & \text { Supplifes } \\ & \text { and } \\ & \text { equipment } \end{aligned}$ | Non-supply assistance | Total | Unspent balances or commitments 31 December |
|  | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| $\frac{\text { South Central }}{\text { Asia }}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Afghanistan | 1755452.84 |  | 41100.00 |  | 1796552.84 | 809674.67 | 112135.61 | 921810.28 | 874742.56 |
| Bhutan |  | 660000.00 | 20400.00 |  | 680400.00 | 65727.64 | 2514.29 | 68241.93 | 612158.07 |
| Indie | 19870654.90 | 56800000.00 | 119600.00 | (1216044.68) | 75574210.22 | 8660094.54 | 117795.82 | 9831888.36 | 65742321.86 |
| Malaives | 40353.35 | 282000.00 |  |  | 322353.35 | 47197.35 | 243.85 | 47442.20 | 274912.15 |
| Mongolia | 334647.62 |  |  | (10 791.01) | 323856.61 | 134709.29 |  | 134 709.29 | 189147.32 |
| Nepal | 1785767.57 |  |  | (191 120.64) | 1594646.93 | 73196.26 | 159901.93 | 873098.19 | 721548.74 |
| Sri Lanka | 1946728.40 |  | 408200.00 | (172 875.65) | 2182052.75 | 981396.72 | 34169.86 | 1015566.58 | 1166486.17 |
| Area total | 25733604.68 | 57742000.00 | 589300.00 | (1590831.08) | 82474072.70 | 13411996.47 | 1480759.36 | 12892755.83 | $\overline{69581316.87}$ |
| Eastern |  |  |  |  |  |  |  |  |  |
| Mediterranean |  |  |  |  |  |  |  |  |  |
| Bahrein | 24977.87 |  |  | 5020.63 | 29998.50 | 14086.19 | 10490.55 | 24.576 .74 | 5421.76 |
| Cyprus | 4013.36 | 135000.00 | 500.00 | ( 4013.36 ) | 135500.00 | 170077.48 | 691.60 | 170763.08 | (35 263.08) |
| Democratic Yemen | 604706.50 | 367000.00 |  |  | 97.706 .50 | 106089.12 | 386988.06 | 493077.18 | 478629.32 |
| Esypt | 1129301.58 | 800000.00 | 144400.00 |  | 2073701.58 | 891517.48 | 128354.38 | 101987.86 | 1053829.72 |
| Iran | 755248.43 |  |  | (8155.50) | 747092.93 | 254 857:76 | 57919.25 | 312787.01 | 434305.92 |
| Iraq | 586069.24 |  |  | (39 492.06) | 546577.18 | 259135.54 | 54890.39 | 314025.93 | 232551.25 |
| Jordan | 867358.42 |  |  | (97 934.93) | 769423.49 | 55092.83 | 84927.41 | 140020.24 | 629 +03.25 |
|  |  |  |  |  |  |  |  |  |  |
| Libyan Arab Republic | 101760.37 |  |  | (101 760.37) |  |  |  |  |  |
| Oman | (92047.49) |  |  | 95523.23 | 3475.74 | 1950.05 | 21059.91 | 23009.96 | (19 534.22) |
| Saudi Arabia | 192502.84 |  |  | 25285.20 | 217788.04 | 183362.99 | (101.36) | 183261.63 | 34526.41 |
| Suam | 1776188.70 |  |  | 39929.42 | 1816118.12 | 187918.56 | 163006.50 | 350925.06 | 1465193.06 |
| Syrian Arab |  |  |  |  |  |  |  |  |  |
| Turkey | 246772.98 | 425000.00 |  | 50331.44 | 722104.42 | 106044.79 | 101464.93 | 207509.72 | 514594.70 |
| Yemen | 1203458.79 |  |  | 36853.27 | 1230312.06 | 197014.54 | 190968.62 | 387983.16 | 842328.90 |
| Regional | 213235.68 | 863000.00 |  | 10212.05 | 1086447.73 | 31363.27 | 184666.62 | 216029.89 | 870417.84 |
| Area total | 8748003.58 | 2640000.00 | 144900.00 | 150490.50 | 11683394.08 | 2883963.55 | 1641043.53 | 4525007.08 | 7158387.00 |
| Burape |  |  |  |  |  |  |  |  |  |
| Bulgaria | 23798.67 |  |  | (23 798.67) |  |  |  |  |  |
| Greece | (1 059.10) |  |  | 1059.10 |  |  |  |  |  |
| Hungary | (498.31) |  |  | 498.31 |  |  |  |  |  |
| Poland | 7439.64 |  |  | (7439.64) |  |  |  |  |  |
| Romania | (45.96) |  |  | 45.96 |  |  |  |  |  |
| Spain | 8160.16 |  |  | (8 160.16) |  |  |  |  |  |
| Yugoslavia | 90380.57 |  |  | 14438.53 | 104819.10 | 48988.51 |  | 48988.51 | 55830.59 |
| Area total | 128175.67 |  |  | (23 356.57) | 104819.10 | 48988.51 |  | 48988.51 | 55830.59 |
| The Americss |  |  |  |  |  |  |  |  |  |
| Antigua |  |  |  |  |  | 173.92 |  | 173.92 | (1 23.92) |
| Argentina | 42654.58 |  |  | (42 634.58) |  |  |  |  |  |
| Barbedos | 6303.85 |  |  | ( $17^{4} .96$ ) | 4528.89 | 4449.81 |  | 449.81 | 79.08 |
| Belize | 87190.65 |  |  | (11 454.72) | 75735.94 | (64.28) |  | (64.28) | 75800.22 |
| Bolivia | 462024.45 | 1514000.00 |  | 62468.73 | 2038493.16 | 220651.06 | 108959.85 | 329610.91 | I 708882.25 |
| Brazil | 4467239.92 |  |  | (873 738.15) | 3593501.77 | 684201.43 | 267594.00 | 951795.43 | 2641706.34 |
| British Virgin Islands | (125.31) |  |  | 125.31 |  |  |  |  |  |
| Chile | 534 939.07 |  |  | (118 444.77) | 416494.30 | 30807.29 | 61338.87 | 92146.16 | 324348.14 |
| Colombia | 2150318.34 |  |  | (509 766.09) | 1640552.25 | 420092.64 | 95091.55 | 513184.19 | 1127368.06 |
| Costa Rice | 149504.27 |  |  |  | 149504.27 | 128703.52 | 9848.48 | 138552.00 | 10952.27 |
| Cuba | 482121.41 |  |  | 11594.05 | 493705.46 | 57153.80 | (4.746.00) | 52407.80 | 44297.66 |
| Dominica | (4 509.51) |  |  | 11174.58 | 6665.07 | 14180.64 |  | 14180.64 | (7 515.57) |
| Dominican Republic | 666667.99 | 110000.00 |  | (73 332.71) | 703335.28 | 213789.87 | 61096.15 | 274886.02 | $4281,49.26$ |
| Bruador | 1441095.27 |  |  | (159984.38) | 1281110.89 | 245911.34 | 127108.82 | 373020.16 | 908090.73 |
| III Saivador | 347266.83 | 370000.00 |  | (82 592.95) | 634673.88 | 248107.08 | 45252.28 | 193359.36 | 441314.52 |
| Grenada | 720.00 |  |  | (720.00) |  |  |  |  |  |
| Guatemala | 332257.77 |  |  |  | 332257.77 | 166833.40 | 85787.57 | 252620.97 | 79636.80 |
| Guyana | 38320.44 |  |  | (7 250.45) | 31069.99 | 4746.21 | 306.38 | 5052.59 | 26017.40 |
| Haiti | 616660.55 | 418000.00 |  | (227 161.94) | 8074188.61 | 89304.12 | 47201.40 | 136505.52 | 670993.09 |
| Honduras | 267174.89 | 150000.00 | 153500.00 | (93 349.34) | 477325.55 | 350291.27 | 42094.63 | 392385.90 | 84939.65 |
| Jamaica | 159164.86 |  |  | 7291.00 | 166455.85 | 43887.03 |  | 43887.03 | 122568.83 |
| Mexico | 1061080.14 |  |  | (90 107.00) | 970 973. ${ }^{\text {L }}$ | 350472.27 | 78542.22 | 429014.49 | 541958.65 |
| Montserrat | 2158.32 |  |  | (1 158.32) |  |  |  |  |  |
| Nicaragua | 371300.63 |  |  | (25 626.26) | 345674.37 | 154270.36 | 39502.37 | 193772.73 | 151901.64 |
| Panama | 116675.65 |  |  | 108350.64 | 225026.29 | 140442.37 | ${ }^{17} 638.60$ | 158080.97 | 66945.32 |
| Paraguay | 324296.53 | 220000.00 |  | (125 379.47) | 418917.06 | 117879.22 | 73200.63 | 191079.85 | 227837.21 |
| Peru | 1603880.90 | 400000.00 |  | (131 709.53) | 187217.37 | 447912.28 | 233218.74 | 681131.02 | I 191040.35 |
| St. Kitts-NevisAnguilla <br> St. Lucia | $\begin{gathered} 784.17 \\ (1435.40) \end{gathered}$ |  |  | (784.17) 1435.40 |  | 1773.44 |  | 1773.44 | (1 773.44) |

STATEMENT V (continued)

| Area and country assistance | Commitments |  |  |  |  | Expenditures |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unspent balances of conmi tments 1) January | Approved at Executive Boará session | Made between Board sessions | Adjustments | Total | Supplies and equipment | Non-supply assistance | Total | Unspent balances of commitments 31 December |
|  | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| $\frac{\text { The Americas }}{\text { (continued) }}$ |  |  |  |  |  |  |  |  |  |
| Surinam | 208464.27 |  |  | 700.57 | 209164.84 | 10036.13 |  | 10036.13 | 109128 |
| Trinidad and Trbage | 29485.07 |  |  | (5 540.12) | 23944.95 | 15624.30 |  |  | 320.65 |
| Uruguay | 68625.35 |  |  | 1. 274.65 | 69900.00 |  |  | 564.30 | 320.65 |
| Venezuele | 3825.96 |  |  | (3825.96) |  |  |  |  |  |
| Regional | 2387252.05 | 28000.00 |  | (15 293.41) | 2399958.62 | 486125.36 | 678446.93 | 1164572.29 | 1235386.33 |
| Area total | 18422353.93 | 3210000.00 | 153500.00 | (2 397214.35 ) | 19388639.58 | 4549295.88 | 2065483.47 | 6614799.35 | 12773860.23 |
| Total for all areas | 127663424.29 | 109.954400 .00 | 19654197.00 | (9 509925.16 ) | 247762096.13 | 53151622.15 | 13952611.34 | 67104233.49 | 180657862.64 |
| General assistance |  |  |  |  |  |  |  |  |  |
| Country planning and progranme development | 979791.35 | $1250000 . \infty 0$ |  | 571709.83 | 2801501.18 | 787.90 | 146424.61 |  |  |
| Devel rpment protein-rich foods for children | 536193.53 | 68000.00 |  | (44 515.18) | 559678.35 | 28454.34 | 15 543.50 | 122212.51 43997.84 | 649288.67 515680.51 |
| International Children's Center and paediatric training | 1468232.60 |  |  | (24 377.78) | 1443854.82 | 631.80 | 546077.67 | 546709.47 |  |
| Mutrition and dairy training | 133029.10 |  |  | (133 029.10) |  |  |  |  |  |
| Mutrition personnel | 184386.28 |  |  | (184 386.28) |  |  |  |  |  |
| Asian Center for training and research | (526.51) |  |  |  | (526.51) |  | (526.51) | (526.51) |  |
| Planning for children and youth in national development | 235523.66 | 250000.00 |  |  |  |  |  |  |  |
| Emergency reserve | $1000000.00{ }^{\text {b/ }}$ | 250000.0 |  | 5. | $\begin{array}{r} 331658.45 \\ 1000000.00 \end{array}$ | 1580.62 | 188595.24 | 190175.86 | $\begin{array}{r} 141482.59 \\ 1000000.00 \end{array}$ |
| Freight on supplies | 2375127.18 |  |  | (2 375 127.18) |  |  |  |  |  |
| Total assistance | $\underline{134575181.48}$ | 111522400.00 | 19654197.00 | (11 853516.06 ) | 253898262.42 | 53188076.81 | 15.348725 .85 | 69036802.66 | 184861459.76 |
| Progratme support services | 11559000.00 | 16192700.00 | 170000.00 | (334 530.48) | 27587169.52 |  | 12666469.92 | 12666469.52 | 14920700.00 |
| Administrative services | 6561000.00 | 9260200.00 | 330000.00 | (198089.30) | 15953110.70 |  | 7643910.70 | 7643910.70 | 8309200.00 |
| Totals | $\underline{152695181.48}$ | 136975300.00 | 20154197.00 | (12 366135.84 ) | 297438542.64 | 53188076.81 | 36159106.07 | 89347188.88 | 208091359.76 |

a/ Including $\$ 1500000$ temporarily advanced from commitments to Chad ( $\$ 350000$ ), Mali ( $\$ 350000$ ), Niger ( $\$ 560000$ ) and Upper Volta ( $\$ 240$ 000). See E/TCEF/L.1291/Add.2. b/The Executive Director has arde the following allocations from the Emergency Reserve of $\$ 1000000$ as approved by the Executive Board: $\$ 200$ 000 to Burma, $\$ 135000$ to Cyprus, $\$ 150000$ to Honduras, $\$ 13000$ to Israel (included in Eestern Mediterraneen Regional), $\$ 152000$ to Fakistan, $\$ 50$ coo to Syrian Arab Republic and $\$ 300$ onia to mothers and children related t~African ibiberation movements (included in Africa Regional).

| Area and country assistance | Commitments |  |  |  |  | Expenditures |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unspent balances of commitments 1 Jamaary | Approved at Brecutive Bcard session | Made between Board session | Adjustments | Total | Supplies <br> end <br> equipment | Non-supply essistance | Total | Unspent balances of comitments 31 Deceraiz |
|  | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Africa |  |  |  |  |  |  |  |  |  |
| Algeria |  |  | 71.100 .00 |  | 71.100 .00 |  |  |  | 7100.00 |
| Botswana | 55503.71 |  | 61.00 |  | 55564.71 | 12.1 .2 |  | 12.12 | 55552.59 |
| Ethiopia |  |  | 404858.00 |  | 404858.00 | 12143.54 |  | 12143.54 | 392714.46 |
| Guinea-bissau |  |  | 206500.00 |  | 206500.00 |  |  |  | 206500.00 |
| Kenya |  |  | 83800.00 |  | 83800.00 |  | 1039.39 | 1039.39 | 82760.61 |
| Mali |  |  |  |  |  |  |  |  |  |
| Mauritius | 300776.00 |  | 470401.00 |  | 77117.00 | 77702.01 | 21431.60 | 89133.61 | 681983.39 |
| Moroceo |  |  | 94000.00 |  | 94000.00 |  |  |  | 94000.00 |
| Niger |  |  |  |  |  |  |  |  |  |
| Nigeria | 11524.30 | 58400.00 |  |  | 69924.30 |  | 20030.09 | 20030.09 | 49894.21 |
| Swaziland | 75443.30 |  | 13945.00 |  | 89388.30 | 7020.72 | 13757.65 | 20778.37 | 68609.93 |
| Tunisia | 833603.18 |  | 645900.00 |  | 1477503.18 | 654733.12 | 17559.33 | 672292.44 | 805210.74 |
| United Republic of Tanzania | 13978.56 |  |  |  | 13978.56 | 5747.71 | 24463.50 | 3021.21 | (16 232.65) |
| Upper Volta | 70610.13 |  |  |  | 70610.13 | 48790.99 | 21383.51 | 70174.10 | 436.05 |
| Sudano-Sahelian Relief Programme | 65166.50 |  | 177600.00 |  | 1836766.50 | 507114.87 | 403079.07 | 910193.94 | 926572.56 |
| Area total | 1426545.68 | 58400.00 | 3760165.00 |  | 5245110.68 | 1313264.67 | 512744.14 | 1826008.8 ? | 3419101.87 |
| East Abia and |  |  |  |  |  |  |  |  |  |
| Pakisten |  |  |  |  |  |  |  |  |  |
| Bangledesh | 2736505.22 |  | 4801145.00 |  | 7537650.22 | 1045494.43 | 196 377.34 | 1241871.77 | 6295778.45 |
| Burma |  | 103200.00 |  |  | 103200.00 | 43955.86 |  | 43955.86 | 59244.14 |
|  |  |  | 5022000.00 |  | $50{ }^{\prime} 000.00$ | 21ะ 588.08 | 150494.31 |  |  |
| Indonesia | 123979.60 |  |  |  | 113979.60 | 190974.78 | 9425.40 | 200400.18 | (86 420.58) |
| Nalaysia | 2025927.21 |  | 66008.00 |  | 2091935.21 | 602834.20 |  | 602834.20 | 1489101.01 |
| Pakistan | 2880330.09 |  | 980000.00 |  | 3860330.09 | 517238.28 | (1 119.72) | 516118.56 | 3344211.53 |
| Philippines | 585901.85 |  | 38783.00 |  | 624684.85 | 76485.57 | 91234.27 | 167669.84 | 457025.01 |
| Republic of Viet-Nam | 427265.43 |  |  |  | 427265.43 | (8519.74) | 242369.19 | 233849.45 | 193415.98 |
| Thailand | (13 255.91) |  | 441359.00 |  | 428103.09 | 381957.97 | 12581.76 | 394539.73 | 33563.36 |
| Pectific Island Territories | 41897.94 |  | 59700.00 |  | 101597.94 | 910.90 | 70210.21 | 71221.11 | 30476.83 |
| Area tote] | 8798551.43 | 103200.00 | 12408995.00 |  | $\underline{20310746.43}$ | 3064920.33 | 771552.76 | 383643.09 | 16474303.34 |
| South Central Asia |  |  |  |  |  |  |  |  |  |
| India | 2427128.25 |  |  |  | 2427128.25 | 12.24253 .41 | 4506.35 | 1428759.76 | 998368.49 |
| Nepal | 268800.00 |  | 240700.00 |  | 509500.00 | 415395.23 |  | 415395.23 | 94104.77 |
| Sri Lanka |  |  | 2674887.00 |  | 2674887.00 | 288413.01 | 38186.97 | 326599.98 | 2348287.02 |
| Area total | 2695928.25 |  | 2915 587.00 |  | 5611515.25 | 2128061.65 | 42695.32 | 2170754.97 | 5440760.28 |
| Eastern Mediterranean |  |  |  |  |  |  |  |  |  |
| Esypt | 404390.25 | 777000.00 | 559573.00 |  | 1740963.25 | 1553861.17 |  | 1553801.17 | 287162.08 |
| Iran | (74 489.04) |  | 135660.00 |  | 61170.96 | 25596.76 |  | 25596.76 | 35.574 .20 |
| Sudan | 896100.00 |  | 436400.00 |  | 1332500.00 | 49123.01 |  | 49123.01 | $\geq 283376.99$ |
| Turkey |  |  | 407875.00 |  | 407875.00 |  |  |  | 407875.00 |
| Yemen | 211100.00 |  | 598900.00 |  | 810000.00 |  |  |  | 810000.00 |
| Area total | 1437101.21 | 777000.00 | 2138408.00 |  | 4352509.21 | 1628520.94 |  | 1628520.94 | 2723988.27 |
| The Americas |  |  |  |  |  |  |  |  |  |
| Brazat | 79,983.66 |  |  |  | 79983.66 | 76698.19 | 3423.41 | 80121.60 | (137.94) |
| Chile | $19: 8380.13$ |  |  |  | 1958380.13 | 534027.32 |  | 534027.32 | 1424352.81 |
| Cubs | 455725.59 |  | 345800.00 |  | 801525.59 | 248674.52 | 34242.09 | 282916.61 | 518608.98 |
| Hondures |  |  | 192000.00 |  | 192000.00 |  |  |  | 192000.00 |
| Area total | 2494089.38 |  | 537800.00 |  | 3031889.38 | 859400.03 | 37655.50 | 897065.53 | 2134823.85 |
| Totals | 16852215.95 | 938600.00 | 20760955.00 |  | 38551770.95 | 8994167.62 | 1364625.12 | 10358793.34 | 28192977.61 |
|  |  | - | $\underline{\square}$ | $\bar{\square}$ | - | - | - | $\underline{\square}$ | -axer |

## Programme support services

Budget estimates, obligations incurred and unencumbered balances for the year ended 31 December 1974

|  | Budget estimates |  |  |  |  | Obligations incurred |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Original | Supplementary | Revised | Approved transfers | Total | Liquidated and unliquidated | Unencumbered $\qquad$ |
|  | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| $\frac{\text { Section 1-Salaries, wages }}{\text { and common staff costs }}$ |  |  |  |  |  |  |  |
| Established posts | 7625500 | 819000 | 8444500 | 103 100- | 8341400 | 8144900.71 | 106499.29 |
| Consultants | 127300 |  | 127300 | 17 100- | 110200 | 102794.27 | 7405.73 |
| Temporary assistance | 166000 | 88000 | 254000 |  | 254000 | 245370.54 | 8629.46 |
| Overtime | 36800 |  | 36800 | 15000 | 51800 | 46857.99 | 4942.01 |
| Field observers | 48100 |  | 48100 | 44 800- | 3300 | 2036.91 | 1263.09 |
| Travel, removal and installation | 275100 | 70000 | 345100 | 56000 | 401100 | 397336.25 | 3763.75 |
| Separation and repatriation peyments | 110800 | 150000 | 260800 | 3000 | 263800 | 258355.23 | 5444.77 |
| Rental subsidies and related payments | 71000 |  | 71000 | 22000 | 93000 +48000 | 92297.26 | $\begin{array}{r}702.74 \\ \hline\end{array}$ |
| Assignment allcyances | 164000 |  | 164000 | 16 000- | 148000 | 146194.00 | 1806.00 |
| Contributions, pension fund | 1039600 | 129000 | 1168600 | 52 000- | 1116600 | 1065653.96 | 50946.04 |
| Dependency allowances and education grents | 460800 | 9500 | 470300 | $42000-$ | 428300 25100 | 419017.92 24 453.60 | 9882.08 645.40 |
| Compensatory payments | 21100 |  | 21100 | 4000 | 25100 | 24453.60 |  |
| Travel on homé leave | 144900 | 16000 | 160900 | $12000-$ | 148900 | 143496.53 | 5403.47 |
| Cost of international volunteers | 100000 |  | 100000 | $16000-$ | 84000 | 83060.81 | 939.19 |
| Staff training | 66000 |  | 66000 | 21000 | 87000 | 86898.32 | 101.68 |
| Staff welfare | 14300 |  | 14300 | 1000 | 15300 | 12210.71 | 3089.29 |
| Nedical insurance and related payments | 106900 | 9500 | 116400 | 4000 | 120400 | 114781.29 | 5618.71 |
| Fotal Section 1 | 10578200 | 1291000 | 11869200 | 277000 | 11692200 | 11385716.30 | 306483.70 |
| Section 2 - Other expenses |  |  |  |  |  |  |  |
| and permanent equipment |  |  |  |  |  |  |  |
| Travel on official business | 628700 | 48000 | 676700 | $10600-$ | 666100 | 654876.26 | 11223.74 |
|  |  |  |  |  |  |  |  |
| Public information production costs (audio-visual) | 16900 |  | 16900 | 8000 | 24900 | 22606.50 | 2293.50 |
|  |  |  |  |  |  |  |  |
| Rental, operation and maintenance of premises | 484900 | 72000 | 556900 | $3000-$ | 553900 | 545244.51 | $8655.49$ |
| Office supplies and printed forms | 112200 | 27000 | 139200 | 2000 | 141200 | 136324.71 | 4875.29 |
|  |  |  |  |  |  |  |  |
| Rental, operation and meintenance of computer equipment | 36400 |  | 36400 | 11 000- | 25400 | 24907.63 | 492.37 |
| Maintenance and operation of transportation equipment | 94200 | 50000 | 144200 | $8000-$ | 136200 | 131920.41 | 4279.59 |
| Insurance | 9200 |  | 9200 | $1000-$ | 8200 | 5 516.14 | 2883.86 |
| Esternal audit coats | 24800 |  | 24800 |  | 24800 | 24800.00 |  |
| Joint Inspection Unit | 12500 |  | 12500 |  | 12500 | 12500.00 |  |
| Miscellaneous supplies and services | 67000 | 19000 | 86000 | 10 000- | 76000 | 70245.58 | 5754.42 |
| Hospitality | 11200 |  | 11200 | 5000 | 16200 | 12236.97 | 3963.03 |
| Reimbursement to United Nations agencies for office services | 122700 | 46000 | 168700 | 18 000- | 150700 | 145203.82 | 5496.18 |
| Furniture, ifixtures and permanent equipaent |  | 22000 | 114500 | 9700 | 124200 | 119828.59 | $4371.41$ |
|  | 38400 | 16000 | 54400 | $\cdot 12900$ | 67300 | 62759.45 | $4540.55$ |
| Total Section 2 | 2137500 | 402000 | 2539500 | 41000 | 2580500 | 2506357.64 | 74142.36 |
| Total Sections 1 and 2 | 12715700 | 1693000 | 14408700 | $136000-$ | 14272700 | 13892073.94 | 380626.06 |
| Less |  |  |  |  |  |  |  |
| Contributions from assisted Goverments towards locsl budget costs | 1156700 | 115000 | 1271700 |  | 1271700 | 1225604.42 | 46095.58 |
| Net total | 11559000 | 1578000 | 13137000 | $136000-$ | 13001000 | 12666469.52 | 334530.48 |

## Budget estimates, obllgations incurred and unencumbered balances for the year ended 31 December 1974

|  | Budget estimates |  |  |  |  | Obligations incurred |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Original | Supplementary | Revisea | Approved tranafers | Total | Liquidated and unliquidated | Unencumbered $\qquad$ |
|  | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Section $\because$ - Salaries, wages and nonmon staff costs |  |  |  |  |  |  |  |
| Established posts | 3565000 | 703000 | 4268000 | 57200 | 4325200 | 4331366.81 | 93833.19 |
| Consultants | 294100 | 30000 | 324.100 | 51000 | 375100 | 358969.96 | 16130.04 |
| Temporary assistance | 180.100 | 121000 | 301100 | 5 000- | 296100 | 290812.41 | 5287.89 |
| Overtime | 29100 | 8000 | 37100 | 11000 | 48100 | 46940.24 | 1139.76 |
| Travel, removal and installation | 68400 | 200015 | 88400 | 38000 | 126400 | 125196.84 | 1 203.16 |
| Separation and repatriation payments | 62100 | 33000 | 95100 | $4000-$ | 91100 | 88853.71 | 2246.29 |
| Assignment allowances | 12000 |  | 12000 | 4000 | 16000 | 15636.39 | 363.61 |
| Contributions, pension fund | 474600 | 82000 | 556600 | 20000 | 576600 | 538484.93 | 38115.07 |
| Dependency allowances and education grants | 135200 |  | 135200 | 9000 | 144200 | 142300.01 | 1899.99 |
| Compensatory payments | 1400 |  | 1400 |  | 1400 | 1011.46 | 388.54 |
| Travel on home leave | 55600 | 6000 | 61600 | 800 | 62400 | 51904.78 | 495.22 |
| Staff training | 14000 |  | 14000 | 7000 | 7000 | 6793.50 | 206.50 |
| Staff welfare | 6300 |  | 6300 | 1000 | 7300 | 6136.65 | 1163.35 |
| Nedical insurance and related payments | 64800 | 3000 | 67800 | 1000 | 68800 | 64080.16 | 4719.84 |
| Total Section 1 | 4962700 | 1006000 | 5968700 | 177000 | 6145700 | 5978487.55 | 167212.45 |
| Section 2 - Other expenses |  |  |  |  |  |  |  |
| Travel on official business | 132300 | 80000 | 212300 | 30000 | 242300 | 241854.55 | 445.45 |
| Communications and freight | 207700 | 37500 | 245200 | $3000-$ | 242200 | 240914.65 | 1. 285.35 |
| Public information production costs (audio-visual) | 203900 |  | 203000 | 2 000- | 201900 | 200801.34 | 1098.66 |
| Public information production costs (publications) | 192300 |  | 192300 | 18000 | 210300 | 209.014 .91 | 1285.09 |
| Overhead and administrative costs of television campaigns and special events | 155900 |  | 155900 | 64 000- | 91900 | 76048.78 | 15851.22 |
| Grants to national committees for public information activities | 10000 |  | 10000 |  | 10000 | 9973.96 | 26.04 |
| Rental, operation and maintenance of reremises | 492600 | 9500 | 432100 | $4000-$ | 428100 | 426457.14 | 1642.86 |
| Office supplies and printed forms | 42600 | 6000 | 48600 | $1000-$ | 47600 | 46179.13 | 1420.87 |
| Rental, operation and maintenarice of office equipment | 27600 |  | 27600 | 3000 | 30600 | 29225.23 | 1374.77 |
| Fental, operation and maintenance of conputer equipment | 68000 |  | 68000 | 21 000.- | 47000 | 46395.09 | 604.91 |
| Maintenance and operation of transportation equipment | 1400 |  | 1400 | 600- | 800 | 599.89 | 200.11 |
| Insurance | 4700 |  | 4700 | 400- | 4300 | 3551.42 | 748.58 |
| External audit costs | 50200 |  | 50200 |  | 50200 | 50200.00 |  |
| Joint Inspection Unit | 25500 |  | 25500 |  | 25500 | 25 500.00 |  |
| Miscellaneous supplies and services | 15400 | 6000 | 21400 |  | 21 400 | 20452.86 | 947.14 |
| Hospitality | 4400 |  | 4400 | 1000 | 5400 | 4122.82 | 1277.18 |
| Furniture, fixtures and permanent equipment | 33800 |  | 33800 | 3000 | 36800 | 34131.38 | 2668.62 |
| Total Section 2 | 1598300 | 139000 | 1737300 | $41.000-$ | 1696300 | 1665423.15 | 30876.85 |
| Total Sections 1 and 2 | 6561000 | 1145000 | 7706000 | 136000 | 7842000 | 7643910.70 | 198089.30 |
| Net total | 6561000 | 1145000 | 7706000 | 136000 | 7842000 | 7643910.70 | 198089.30 |

$\frac{\text { Section } 1}{\text { and common Staff costs }}$

Estabilshed posts
Consultants
Temporary assistance
Overtime
Field observers
Travel, removal and installation
Separation and repatriation payments
Rental subsidies and related payments
Assignment allowances
Contributions, pension fund
Dependency aliowances and education grants
Cormensatory payments
Travel on home leave
Cost of international volunteers
Staff training
Staff welfare
Medical insurance and related payments
Total Section 1

| 11190500 | 1522000 |
| ---: | ---: |
| 421400 | 30000 |
| 346100 | 209000 |
| 65900 | 8000 |
| 48100 |  |
| 343500 | 90000 |
| 172900 | 183000 |
| 71000 |  |
| 176000 |  |
| 1514200 | 211000 |
| 596000 | 9500 |
| 22500 |  |
| 200500 | 22000 |
| 100000 |  |
| 80000 |  |
| 20600 |  |
| 171700 | 12500 |
| 15540900 | 2907000 |


| 12712500 |
| ---: |
| 451400 |
| 555100 |
| 73900 |
| 48100 |
| 433500 |
| 355900 |
| 71000 |
| 176000 |
| 1725200 |
| 605500 |
| 22500 |
| 222500 |
| 100000 |
| 80 |
| 20 |
| 200 |
| 184 |
| 1800 |


| 45 | $900-$ |
| ---: | :--- |
| 33 | 900 |
| 5 | $000-$ |
| 26 | 000 |
| 44 | $800-$ |
| 94 | 000 |
| 1 | $000-$ |
| 22000 |  |
| $12000-$ |  |
| $32000-$ |  |
| 33 | $000-$ |
| 4 | 000 |
| 11 | $200-$ |
| 16 | $000-$ |
| 14000 |  |
| 2000 |  |
| 5000 |  |


| 12666600 |
| ---: |
| 485300 |
| 550100 |
| 99900 |
| 3300 |
| 527500 |
| 354900 |
| 93000 |
| 164000 |
| 1693200 |
| 572500 |
| 26500 |
| 211300 |
| 84000 |
| 94000 |
| 22600 |
| 189200 |
| 17837900 |


290332.48
23535.77
13917.35
6101.77
1263.09
4966.91
7641.06
702.74
2169.61
89061.11
11182.07
1034.94
5898.69
939.19
308.18
4252.64
10338.55
473696.15
11669.19

908400 529000

28000
125500
889000
65450
220800
1940
4800
600
70250

21110
2200

155900
64000

7000
1000
13000
$32000-$
8 600-
$1400-$

10000 6000

18 000-

| 150700 |
| ---: |
| 161600 |
| 67300 |
| 4276800 |
| 22114700 |

Total Sections 1 and 2
Less
Contributions from assisted Goverments towerus locel budget costs

Pet total

1156700
18120000
$\begin{array}{r}115000 \\ \hline 2723000 \\ \hline\end{array}$
$\frac{1271700}{20843000}$
$\frac{1271700}{20843000}$
1225604.42
20310380.22
46095.58
532619.78

1. Contributions were received from 122 Governments to a total of $\$ 73,026,607$ for general and specific purposes, paid or pledged to UNICEF as follows:
$\$ 23,853,838$ in United States dollars
$\$ 42,745,693$ in other currencies of unrestricted use
$\dot{\psi} 6,027,076$ in currencies of restricted use
$\$ 400,000$ in kind
2. Outstanding Government contributions have been written off for an amount of \$31, 099.
3. The net income from greeting card and related operations totalling $\$ 7,040,854$ was in respect of the 1973/74 sales compaign, the accounts for which were closed at 30 April 1974. Details of income and expenditure were published separately (E/ICEF/AB/L.146). Net income for the $1974 / 75$ sales campaign will be included in UivICEF's income for 1975, after closure of the accounts at 30 April 1975.
4. Supplies shipped from the UNICEF Packing and Assembly Centre in Copenhagen (UIVIPAC) for a total value of $\mathbf{\$ 1 2}, 947,153$ were charged to assistance programmes at standard issue prices plus 22 per cent to cover operating expenses and inward freight from the manufacturers to Copenhagen (E/ICEF/AB/L.128, para. 4). These charges totalled $\$ 1,729,552$ while the expenses amounted to $\$ 1,678,618$ thus leaving a balance of $\$ 50,934$ carried forward for future adjustments.
5. Budgetary estimates were approved by the ixecutive Board at its session of April-May 1973 ( $E / I C E F / 629$, para. 140) and supplementary estimates at its session of May 1974 (E/ICEF/633, para. 195) and by mail poll in December 1974. The revised estimates amounted to $\$ 7,706,000$ for administrative services and $\$ 13,137,000$ for programme support. Subsequently the Executive Director transferred $\$ 136,000$ from the programme support budget to administrative services. Expenditures were respectively $\$ 12,666,470$ and $\$ 7,643,911$. The unencumbered balances of commitments amounting to $\$ 532,620$ vere cancelled (statement VII). Revenue relating to these budgets was included in "other income" in the amount of $\$ 2,824,013$.

The value at cost at time of acquisition of non-expendable equipment still in use at Headquarters, but not reported in the accounts as an asset, amounted to 4317,625 as at 31 December 1974.
6. At 31 December 1974 cash on hand, in transit and at banks (current accounts and short-teim investments) totalled $\dot{\phi} 77,945,833$ as follows:
\$25,534,178 in United States dollars
$\$ 43,150,006$ in other currencies of unrestricted use
$\$ 9,211,649$ in currencies of restricted use
7. During 1972 UNICEF acquired real estate property in Santiago, Chile to provide permanent office location to the Regional Office for the Americas. The price paid has been in the best interest of UNICEF since the cost of the acquisition corresponded to about five years' annual rent paid earlier. The anount shown as an asset corresponds to the total price paid less annual depreciation equivalent to the relevant amount for renting provided in the UNICEF budget for 1974 .
8. Accounts payable and other unliquidated obligations amounted to $\$ 10,580,411$. At 31 December 1974 there were, in addition, outstanding contractual obligations totalling $\$ 32,055,817$ for supplies and equipment ordered against unfulfilled commitments of which the deliveries and payment had not been effected at that date.
9. A reserve for insurance of $\$ 200,000$ was established in November 1950, when UNICEF adopted a policy of self-insurance. The reserve was to be restored annually to the level of $\$ 200,000$ but no transfer of funds was required for this purpose in 1974.
10. Further to the reduction of outstanding commitments reported to the Board on 8 May 1974 (E/ICEF/P/L.1608) additional steps have been taken to cancel balances from a group of allocations approved prior to 1971 , which were no longer required for commitments. It was also necessary for the Board to make certain formal commitments to cover costs in excess of estimates and to make necessary corrections (E/ICEF/P/L.1623). This has resulted in a net reduction of $\$ 11.9$ million in the unspent balance of commitments for assistance. This adjustment is reflected in detail in statements IV-V, together with the usual yearly cancellation of unencumbered balance of commitments for programme support and administrative services, for 1974 amounting to $\$ 0.5$ million.
11. At the year end the unspent balance of commitments totalled $\$ 236$ million. This sum includes $\$ 23$ million approved in the 1974 Board Session for the 1975 programme support ( $\ddagger 15$ million) and administrative service costs ( $\$ 8$ million)。 The balance, $\$ 213$ million represents approved programme commitments, of which $\$ 63$ million had already been called forward as at 31 December 1974. The phasing of the remaining commitments as foreseen in the 1975 Financial Plan is $\$ 80$ million for 1975, $\$ 35$ million for 1976 , $\$ 22$ million for 1977 and $\$ 13$ million for 1978 .
SCHEDJLE 1
$\frac{\text { Contributions from Governments for the }}{\text { year ended } 31 \text { December } 1974}$

Afghanistan
Algeria
Antigua
Argentina
Australia
Austria
Bahamas
Barbados
Belgium
Belize
Bhutan
Bolivia
Botswana
Brazil
British Virgin Islands
Brunei
Bulgaria
Burma
Byelorussian Soviet
Socialist Republic
Canada
Chile
Colombia
Congo
Costa Rica
Cuba
Czechoslovakia
Democratic Yemen
Denmark
Dominica
Egypt
Ethiopia
Fiji
Finlaint
Franct
Gabon
Gamioia
Germany, Federal Republic of

25000.00
57740.26
300.00
100000.00
1039552.80
214085.39
2962.46
4500.00
512820.52
595.24
987.22
8100.00
1080.52
100000.00
100.00

7 TE゙1.90
25641.03
60877.64
72300.77
2577319.59
120000.00
371259.06
17883.98
30000.00
92783.06
63884.16
1000.00

1 509749.94
1931.21
140557.12
21903.14
2000.00
625122.73
1743611.11
32911.39
4569.87
3179842.52

Total
\$
25000.00
57740.26
300.00
100000.00
1753863.90
314085.39
2962.46
4500.00
616059.39
595.24
987.22
8100.00
1080.52
100000.00
100.00
7761.90
25641.03
60877.64
72300.77
3056017.25
120000.00
371259.06
17883.98
30000.00
92783.06
63884.16
1000.00
2113802.82
1931.21
178890.88
21903.14
2000.00
890374.72
1743611.11
32911.39
4569.87
7108284.62

| Governments | $\frac{\text { For general }}{\text { resources }}$ | $\frac{\text { For specific }}{\text { purposes }}$ | Total |
| :---: | :---: | :---: | :---: |
|  | \$ | $\ddot{\psi}$ | * |
| Ghana | 20869.57 |  | 20869.57 |
| Greece | 90000.00 |  | 90000.00 |
| Grenada | 750.00 |  | 750.00 |
| Guatemala | 15000.00 |  | 15000.00 |
| Guyana | 5357.14 |  | 5357.14 |
| Holy See | 1000.00 |  | 1000.00 |
| Honduras | 20000.00 |  | 20000.00 |
| Hong Kong | 12571.57 |  | 12571.57 |
| Hungary | 8032.13 |  | 8032.13 |
| Iceland | 19396.55 | 7159.90 | 26556.45 |
| India | 1096774.19 |  | 1096774.19 |
| Indonesia | 149995.00 |  | 149995.00 |
| Iran | 350000.00 |  | 350000.00 |
| Iraq | 101333.40 |  | 101333.40 |
| Ireland | 178571.43 | 374590.98 | 553162.41 |
| Israel | 45000.00 |  | 45000.00 |
| Italy | 458015.27 |  | 458015.27 |
| Ivory Coast | 10416.67 |  | 10416.67 |
| Jamaica | 13150.00 |  | 13150.00 |
| Japan | 1771000.00 |  | 1771.000 .00 |
| Jordan | 12923.27 |  | 12923.27 |
| Kenya | 19690.58 |  | 19690.58 |
| Kuwait | 33000.00 |  | 33000.00 |
| Laos | 4000.00 |  | 4000.00 |
| Lebanon | 30042.92 |  | 30042.92 |
| Lesotho | 3620.17 |  | 3620.17 |
| Liberia | 20000.00 |  | 20000.00 |
| Libyan Arab Republic | 35200.00 |  | 35:200.00 |
| Liechtenstein | 2000.00 |  | 2000.00 |
| Luxembourg | 13157.89 |  | 13157.89 |
| Malawi | 1 166.77 |  | 1166.77 |
| Malaysia | 82327.03 |  | 82327.03 |
| Maldives | 927.19 |  | 927.19 |
| Mauritania | 7908.96 |  | 7908.96 |
| Mauritius | 3964.60 |  | 3964.60 |
| Mexico | 120000.000 |  | 120000.00 |
| Monaco | 3260.87 |  | 3260.87 |
| Morocco | 51796.37 |  | 51796.37 |
| Nepal | 2367.42 |  | 2367.42 |
| Netherlands | 1509433.96 | 2038563.12 | 3547997.08 |
| New Zealand | 589777.20 | 327654.00 | 917431.20 |


| Governments | $\frac{\text { For general }}{\text { resources }}$ | For specific purposes | Total |
| :---: | :---: | :---: | :---: |
|  | \$ | \$ | \$ |
| Nigeria | 97560.98 |  | 97560.98 |
| Norway | 3215847.70 | 4058496.12 | 7274343.82 |
| Oman | 20000.00 |  | 20000.00 |
| Pakistan | 75100.11 |  | 75100.11 |
| Panama | 20000.00 |  | 20000.00 |
| Peru | 100000.00 |  | 100000.00 |
| Philippines | 201981.88 |  | 201981.88 |
| Poland | 301204.82 |  | 301204.82 |
| Kepublic of Korea | 28000.00 |  | 28000.00 |
| Republic of Viet-Nam | 26000.00 |  | 26000.00 |
| Romania | 11126.56 |  | 11126.56 |
| Rwanda | 2009.25 |  | 2009.25 |
| St. Kitts-Nevis- |  |  |  |
| St. Lucia | 2950.00 |  | 2950.00 |
| St. Vincent | 748.74 |  | 748.74 |
| Saudi Arabia | 487000.00 |  | 487000.00 |
| Senegal | 10729.61 |  | 10729.61 |
| Sierra Leone | 23201.86 |  | 23201.86 |
| Singapore | 13012.70 |  | 13012.70 |
| Somalia | 10204.34 |  | 10204.34 |
| South Africs | 49963.60 | 200000.00 | 249963.60 |
| Spain | 168901.46 |  | 168901.46 |
| Sri Lanka | 18149.37 |  | 18149.37 |
| Sudan | 30000.00 |  | 30000.00 |
| Swaziland | 2892.80 |  | 2892.80 |
| Sweden | 11235955.06 |  | 11235955.06 |
| Switzerland | 1709579.01 | 628815.32 | 2338394.33 |
| Syrian Arab Republic | 13698.63 |  | 13698.63 |
| Thailand | 512500.00 |  | 512500.00 |
| Trinidad and Mobago | 11440.29 |  | 11440.29 |
| Tunisia | 33750.00 |  | 33750.00 |
| Turkey | 240673.86 |  | 240673.86 |
| Uganda | 41068.92 |  | 41068.92 |
| Ukrainian Soviet |  |  |  |
| Socialist Republic | 144601.54 |  | 144601.54 |
| Union of Soviet |  |  |  |
| Socialist Republics | 780848.33 |  | 780848.33 |
| United Kingdom of |  |  |  |
| Great Britain and Northern Ireland | 3081676.22 | 1190476.19 | 4272152.41 |
| United Republic of |  |  |  |
| Tanzania | 14275.67 |  | 14275.67 |



## Country

Australia
Austria
Belgium
Canada
Cayman Islands
Denmark
Finland
France
Germany, Federal Republic of
India
Ireland
Italy
Japan
Lebanon
Netherlands
New Zealand
Norway
Romania
Sweden
Switzerland
Turkey
United Kingdom of Great Britain
and Northern Ireland
United States of America
Others

United Nations Secretariat

The above contributions were collected under the auspices of:
a) National Committees

Hallowe en collections $\quad 2708755.04$
Donations and specific purposes 3307977.00 campaigns 495221.72
b) Other organizations

Donations and specific purposes
$\frac{\text { For general }}{\text { resources }} \frac{\$}{\phi}$
81976.15
20122.42
27868.90
209495.09
14866.59
13081.45
564335.97
1246584.92
2392.73

81 825.98
15439.88
193925.45

14 '73.61
59884.01
18453.48
46725.41
3296.93
12541.56
115440.05
13064.24
4068308.56
$\frac{1641.65}{6812745.08}$
$\begin{array}{r}4779.54 \\ \hline 6817524.62 \\ \hline\end{array}$

Television and fund-raising
$\frac{4779.54}{6817524.62}$

For specific $\frac{\text { purposes }}{\$}$
553790.71
396574.26
1055188.95
9.59
84741.59
83637.87
566.03
54681.34
137225.49
110.53
336620.48
60288.34
108695.65
94.06
161323.86
9106.35
50108.93
145045.13
730120.47
$\frac{915.49}{3968845.12}$
$\begin{array}{r}3968845.12 \\ 27408.91 \\ \hline 3996254.03 \\ \hline\end{array}$
$\frac{\text { Total }}{\$}$
635766.86
20122.42
424443.16
1055188.95
209495.09
14876.18
97823.04
647973.34
1246584.92
2958.81
81825.98
70121.22
331150.94
1584.14
396504.49
78741.82
155421.06
3390.99
173865.42
124546.40
50108.93
158109.37
4798429.03
2557.14
10781590.20
32188.45
10813778.65
$\underline{\underline{10.613178 .65}}$
3432978.16
2708755.04
6740955.16
495221.72
$\frac{305570.86}{6817524.62}$

## SCHEDULE 3

Other income in 1974 with comparative figures for 1973

|  | $\frac{1974}{\$}$ | $\frac{1973}{6}$ | Increase $\frac{\text { Decrease }}{\$}$ |
| :---: | :---: | :---: | :---: |
| Staff assessment plan | 2351685.71 | 1 595825.45 | 755860.26 |
| Procurement commissions | 186946.95 | 53945.80 | 133001.15 |
| Income covering overhead for television campaign and special events | 68669.90 | 70609.00 | (1 939.10) |
| Services to Greeting Card Operation | 175000.00 | 175000.00 | - |
| Income from sale of films, books and other public information material | 41710.75 | 36836.87 | 4873.88 |
| Interest on short-term investments | 5685589.98 | 3099603.09 | 2585986.89 |
| Cash discounts | 180805.42 | 131413.81 | 49391.61 |
| ```Exchange adjustments (net): Foreign exchange dealings (179 204.77)``` | 956197.34 | 2055522.67 | (1 099325.33 ) |
| Revaluation of assets and liabilities 1135402.11 |  |  |  |
| Sales of surplus and obsolete property | 64354.86 | 158968.09 | $(94613.20)$ |
| Shipping and insurance claims received | 76769.49 | 35977.22 | 40792.27 |
| Adjustments of accounts payable related to prior year budget | 256593.07 | 232043.78 | 24549.29 |
| Public Information Revolving Fund | - | 28442.85 | (28 442.85) |
| Other miscellaneous | $120 \quad 925.89$ | 70013.74 | 50912.15 |
|  | 10165249.36 | 7744202.34 | 2421047.02 |


|  | \% | \$ |
| :---: | :---: | :---: |
| Deposits with banks |  |  |
| Deposits at call and seven days' notice in United States dollars |  |  |
| Chase Manhattan Bank, New York First National City Bank, New York | $\begin{array}{r} 199 \quad 603.84 \\ 449.00 \end{array}$ | 200052.84 |
| Maurice Pate Memorial Fund, in |  |  |
| European-American Bank and Trust Company, <br> New York - at call <br> European-American Bank and Trust Company, <br> New York - savings certificate | $\begin{array}{r} 4699.20 \\ 65000.00 \end{array}$ | 69699.20 |
| Time deposits in United States dollars |  |  |
| Bankers Trust Company, New York | 10800000.00 |  |
| Chemical Bank, ITew York | 6400000.00 |  |
| Chase Manhattan Bank, New York | 5600000.00 |  |
| Dresdner Bank, New York | 600000.00 | 23400000.00 |
| TOTAL BAIVK DEPOSITS IN UNITED STATES DOLIARS | 23669752.04 |  |

## Brought forward

Deposits at call and seven days' notice
in other currencies
Banque Worms S.A., Paris
Bank of England, London
Société Générale de Banque, S.A., Bruxelles The Royal Bank of Canada, Ottawa
Chase and Bank of Ireland (Int.) Ltd., Dublin
Morgan Grentell Company, Ltd., London iVordiska Fo̊reningsbanken, Helsinki
ivational Provident Funk, Wellington
Bank of Ceylon, Colombo

Time deposits in other currencies due
from January to March 1975
Bank oi: America, Frankfurt 9396106.18
Dresdner Bank, Frankfurt
Société Générale de Banque, S.A., Bruxelles
Amsterdam-Rotterdam Bank, Amsterdam
Banque Worms S.A., Paris
Christiania Bank og Kreditkasse, Oslo
Post-och Kreditbanken, Stockholm
Nordiska Föreningsbanken, Helsinki
Bank of New Zealand, Wellington
Creditarstalt-Bankverein, Vienna
The Royal Bank of Canada, Cttawa
Chase and Bank of Ireland (Int.) Ltd., Dublin
Commonwealth Trading Bank of Australia, Sydney
Banco do Brasil S.A., Brasilia
TOTAL BANK DEFOSITS IN OTHER CURRENCIES
TOTAL INVESTMENTS
23669752.04
1881298.84
670175.36
563427.80
405637.14
150812.06
139211.14
99707.03
53333.67
30581.04
6287758.54
4740681.14 3443613.75
2947568.10
2788104.09
2341920.37
946756.76
688073.40
592178.77
510204.08
452436.19
393184.80
288065.84
39810836.09
$\underline{=}$
63480588.13

| Governments | General resources and specific purposes |  | Local cost of field |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { For years } \\ & \text { prior to } 1974 \end{aligned}$ | $\begin{aligned} & \text { For } \\ & \underline{1974} \end{aligned}$ | $\begin{aligned} & \text { For years } \\ & \text { prior to } 1974 \end{aligned}$ | $\frac{\text { For }}{1924}$ | $\frac{\text { contributions }}{\text { receivable }}$ |
|  | \$ | \$ | \$ | \$ | 5 |
| Afghanistan | 2000.00 | 19 000.00 |  |  | 21000.00 |
| Australia |  | 528440.00 |  |  | 528 440.00 |
| Austria |  | 50 000.00 |  |  | 50 000.00 |
| Bolivia | 6140.00 | 8100.00 |  |  | 14240.00 |
| Brazil |  |  | 78322.09 |  | 78322.09 |
| Burma |  | 60877.64 |  |  | 60877.64 |
| Central African Republic | 13082.35 |  |  |  | 13082.35 |
| Chile | 86758.00 | 120000.00 |  |  | 206758.00 |
| Colombia |  |  |  | 2099.64 | 2099.64 |
| Congo |  | 9120.17 |  |  | 9120.17 |
| Costa Rica |  | 7500.00 |  |  | 7500.00 |
| Denmark |  | 344827.59 |  |  | 344827.59 |
| Dubai | 25000.00 |  |  |  | 25000.00 |
| Egypt |  | 140557.12 |  | 10861.23 | 151418.35 |
| Ethiopia |  |  |  | 6692.63 | 6692.63 |
| Ghana |  | 20869.57 |  |  | 20869.57 |
| Grenada |  | 750.00 |  |  | 750.00 |
| Guatemala |  |  |  | 225:00 | 225.00 |
| Israel |  | 45000.00 |  |  | 45000.00 |
| Laos |  | 4000.00 |  |  | 4000.00 |
| Lebanon |  | 30042.92 |  | 6437.77 | 36480.69 |
| New Zealand |  | 589777.20 |  |  | 589777.20 |
| Pakistan |  | 75100.11 |  |  | 75100.11 |
| Paraguay | 10000.00 |  |  |  | 10000.00 |
| Peru | 50927.28 |  |  |  | 50927.28 |
| Philippines |  | 109071.43 |  |  | 109071.43 |
| Rwanda |  | 2009.25 |  |  | 2009.25 |
| Senegai |  | 10729.61 |  | 5364.81 | 16094.42 |
| Sierra Leone |  | 23201.86 |  |  | 23201.86 |
| Singapore |  |  |  | 245.00 | 245.00 |
| Sudan |  | 30000.00 |  |  | 30000.00 |
| Swaziland |  | 2892.80 |  |  | 2892.80 |
| Switzerland |  | 226277.37 |  |  | 226277.37 |
| Thailand | 112500.00 | 512 500.00 |  |  | 625 000:00 |
| Tunisia |  | 6750.00 |  |  | 6750.00 |
| Uganda |  | 41068.92 |  |  | 41068.92 |
| Upper Volta |  | 11931.33 |  |  | 11931.33 |
|  | 306407.63 | 3030394.89 | 78322.09 | 31926.08 | 3447050.69 |

## Acccunts receivable, advances and deposits

## 1974 compared with 1973

|  | 1974 | 1973 | Increase <br> (decrease) |
| :---: | :---: | :---: | :---: |
| Receivables: |  |  |  |
| From the United Nations and specialized agencies for supplies and advances for fellowships and other joint projects | 725203.91 | 962486.03 | (237 282.12) |
| From UNICEF National Committees fund raising campaigns | 7700046.52 | 6925378.04 | 774668.48 |
| From Governments | 229562.58 | 134393.65 | 95168.93 |
| For shipping and insurance claims | 123194.48 | 11048.51 | 112145.97 |
| Other miscellaneous | 311484.18 | 1096218.56 | (784 734.38) |

Advances:
To suppliers for goods purchased and freight
907841.47
$319006.07 \quad 588835.40$
To projects, to be met by trust fund payments
$279583.17 \quad 393461.99$ (113 878.82)
Deposits and prepayments
for office services
Aecrued interest

| 907841.47 | 319006.07 | 588835.40 |  |
| ---: | ---: | ---: | ---: |
| 279583.17 | 393461.99 | $(113878.82)$ |  |
| 201683.10 | 391887.28 | $(190204.18)$ |  |
| 656269.11 | 550759.38 | 105509.73 |  |
| 11134868.52 |  | 10784639.51 |  |

## Supplies in warehouse and in transit

## 1974 compared with 1973

|  | 1974 | 1973 | Increase (decrease) |
| :---: | :---: | :---: | :---: |
|  | \$ | \$ |  |
| Stocks in the UNICEF Packing and Assembly Centre, Copenhagen |  |  |  |
| At standard inventory prices | 14048452.22 | 7983340.49 | 6065111.73 |
| Less: difference between standard inventory prices and actual costs, inventory adjustments and annual surplus of operational charges | 1138303.35 | 612321.80 | 525981.55 |
|  | 12910148.87 | 7371018.69 | 5539130.18 |
| Goods in transit to the UNICEF Packing and Assembly Centre, Copenhagen (at cost) | 844300.08 | 291903.89 | 552396.19 |
|  | 13754448.95 | 7662922.58 | 6091526.37 |
| Emergency stocks held in Singapore (at cost) | 37401.92 | 779429.40 | (742 027.48) |
| Stocks of technical-grade DDT , held with formulators (at cost) |  | 40985.16 | (40 985.16) |
| Macellaneous stocks held mainly with suppliers (at cost) | 105081.57 | 304394.63 | (199 313.06) |
| Supplies paid and awaiting shipment | 255288.86 | 544370.30 | (289 081.44) |
|  | 14152221.30 | 9332102.07 | 4820119.23 |

## Accounts payable and other unliquidated obligations

$$
1974 \text { compared with } 1973
$$

|  |  |  |  |
| :--- | :---: | :---: | :---: |
| Payables | $\frac{1974}{\$}$ | 1973 | Increase <br> (decrease) |

To the United Nations and specialized agencies mainly for staff salaries and related allowances $\quad 1154464.26 \quad 598065.72 \quad 556 \quad 398.54$
To Governments and other organizations

$$
71534.95 \quad 12596.11 \quad 58938.84
$$

For supplies, equipment and freight $\quad$| 6 | 385901.47 | 3 | 372 | 346.76 | 3 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Other miscellaneous
$234486.52 \quad 295305.00$
(60 818.48)

Unliquidated obligations
Budgetary obligation $\begin{array}{llllll}\text { outstanding } & 930611.12 & 886 & 107.14 & 44 & 503.98\end{array}$
Greeting Card obligation outstanding

Provision made for amounts payable to staff members under the tax equalization plan

SCHEDULE 9
Trust funds related to commitments by the Executive Board for projects and relief operations

Summary of 1974 transactions

| Deners |  | Balances | Funds |  | $\frac{\text { Tctal }}{\text { available }}$ | Expenditure | $\frac{\text { Funds }}{\text { returned }}$ | Balances |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\frac{\text { Country if }}{\text { pigramme }}$ | $1 \begin{gathered} \frac{a t}{a t} \\ 1 \\ \hline \end{gathered}$ | Received | Advanced |  |  |  | 31 Deeember 1974 |
|  |  | \$ | \$ | \$ | \$ | \$ | \$ | \$ |

Governments
Bangladesh
Denmark
Finland
Germany, Federal

Republic of

Netherlands
Norway

## Sweden

United States of America

## United Nations

 agenciesFood and Agriculture Organization of the United Nations

United Nations
Developrent Programme

United Nations Fund for Population Activities

United Nations relief cperation in Bengladesh

United Netions Disaster Relief Office

## Non-governmental

 scurcesGermany, Federal. Brot flle die WeIt

Evangelische Zentralstelle fur Entwicklungshilfe

Misereor
Bangladesh
Bangladesh
Indo-China
Peninsula
Cuba
India
Nigeria

Guinea-Bissau
India
Sudano-Sahelian
region
Yemen

| 863802.20 | 830564.78 |
| ---: | ---: |
|  | 3659016.39 |
| 455780.81 |  |
| 237941.43 |  |
| 11566.95 | 345740.85 |
|  | 58432.93 |
| 340000.00 | 206477.73 |
|  | 222672.06 |

Republic of
Viet-Nam
India
Nepal
Sudan
Sudano-Sahelian region

Tunisia

Bangladesh 101379.48
Republic of Viet-Nam

Sudano-Sahelian region

## Fakistan <br> United Republic of Tanzania

Bangladesh

Honduras
565166.50
17781.52
$452500.62 \quad 4270769.96$

462890.34
185000.00
290290.26
850564.78
3294936.70
518605.05 203259.83 49969.79
206477.73
340000.00
222672.06
408659.89
50000.00
94162.71
124712.12

S15 723.14
161344.37
84381.69
143415.98
7654.35
174000.17
651362.04
185000.00
Brazil
Burma
Upper Volte

Bangladesh
Ethiopia
United Republic of Tanzania

Sudano-Sahelian region

| 30121.60 174.10 | 103183.67 70000.00 | 50 000.00 | $\begin{array}{r} 80121.60 \\ 103183.67 \\ 70174.10 \end{array}$ | $\begin{array}{ll} 80 & 121.60 \\ 43 & 955.86 \\ 70 & 174.10 \end{array}$ | 59227.81 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 728 744.94 404858.30 |  | 728744.94 404858.30 | 12143.54 | $\begin{array}{ll} 728 & 744.94 \\ 392 & 74.76 \end{array}$ |
| 24012.60 |  |  | 14012.60 | 13122.61 | 889.99 |
|  | 191968.88 |  | 191968.88 | 176553.08 | 15415.80 |
| 6474895.35 | 13813380.09 | 273341.82 | 20561617.26 | 10358793.34 | 10202823.92 |

Trust funds for the purchase of additional supplies and equipment for UNICEF-aided projects
(Reimbursable procurement)
Summary of 1974 transactions

SCHEDULE 11


## IV. REPORT OF THE BOARD OF AUDIṪORS

l. The Board of Auditors, established under General Assembly resolution 74 (I), is required, under resolution 57 (I), to audit the accounts of the United Nations Children's Fund in accordance with article XII of the Financial Regulations and Rules of the United Nations and the annex thereto entitled "Additional terms of reference governing the audit of the United Nations".

Financial statements submitted for the year ended 31 December 1974
2. The Executive Director submitted for audit the following seven financial stat'ements together with 11 relative schedules and 11 notes which form an integral part of the statements:

| Statement I | - Comparative statement of income and expenditure for the years ended 31 December 1974 and 1973. |
| :---: | :---: |
| Statement II | - Comparative statement of assets, liabilities and the financial position at 31 December 1974 and 1973. |
| Statement III | .-. Statement of funds-in-trust at 31 December 1974. |
| Statement IV | - Statement of commitments in 1974 with comparative figures for 1973. |
| Statement V | - Statement of commitments, expenditures and unspent balances of commitments to be financed from income for the year ended 31 December 1974. |
| Statement VI | - Statement of commitments, expenditures and unspent balances of commitments to be financed from funds-in-trust for the year ended 31 December 1974. |
| Statement VII-.I | -- Statement of programme support services showing budget estimates, obligations incurred and unencumbered balances for the year ended 31 December 1974. |

- Statement of administrative services showing budget estimates, obligations incurred and unencumbered balances for the year ended 31 December 1974.

Statement VII-3 - Consolidated statement of programe support and administrative services showing budget estimates, obligations incurred and unencumbered balances for the year ended 31 December 1974.

## Scope of audit

3. The scope of audit of the Board of Auditors is enunciated in the Financial Regulations, which state that:
"The audit shall be conducted in conformity with generally accepted common auditing standards and, subject to any special directions of the General Assembly, in accordance with the additional terms of reference set out in the annex to the Regulations.
"The Board of Auditors may make observations with respect to the efficiency of the financial procedures, the accounting system, the internal financial controls, and, in general, the administration and management of the Organization.
"The Board of Auditors shall be completely independent and solely responsible for the conduct of the audit."
4. Paragraph 1 of the annex to the Financial Regulations referred to above requires that:
${ }^{\text {ir The Board }}$ of Auditors shall per ${ }^{\text {Porm }}$ jointly and severally such audit of the accounts of the United Nations, including all trust funds and special accounts, as it deems necessary in order to satisfy itself:
(a) That the financial statements are in accord with the books and records of the Organization;
(b) That the financial transactions reflected in the statements have been in accordance with the rules and regulations, the budgetary provisions and other applicable directives:
(c) That the securities and moneys on deposit and on hand have been verified by certificate received direct from the organization's depositories or by actual count;
(d) That the internal controls, including the internal audit, are adequate in the light of the extent of reliance placed thereupon;
(e) That procedures satisfactory to the Board of Auditors have been applied to the recording of all assets, liabilities, surpluses and deficits.ii
5. The Board's examination was carried out in accordance with the above provisions and included a general review of the accounting procedures, systems of internal financial controls and such tests of the accounting records and other supporting evidence as it considered necessary in the circumstances.
6. The Board's examination of the accounts and financial statements was carried out in New York, Geneva, Bangkok and Copenhagen.

## Audit comments and recommendations

Programme review - 1974
7. At their May 1974 session, the UNICEF Executive Board approved new long-term assistarice or extension of previously approved programmes of $\$ 111.5$ million (excluding trust fund projects) and a further amount of $\$ 19.6$ million was approved between the Board sessions. This was more than the corresponding approval for the year 1973 by $\$ 55.4$ million.
8. The estimate noted by the Board for call forwards in the year 1974 was for $\$ 104.7$ million against which the call forwards actually authorized amounted to $\$ 86.2$ million, i.e. 82 per cent. In 62 country programmes, the variations between estimates and authorizaticas for 1974 were more than 20 per cent.
9. As a result of review conducted by Administration of allocations approved through 1970, commitments amounting to $\$ 16.6$ million in 83 country programmes were cancelled in 1974 as expenditure relating to these projects was stated to have already been incurred and accounted for. In 54 countries additional commitments amounting to $\$ 4.8$ million required approval of the UNICEF Board to cover overexpenditures recorded for programmes initiated through 1970. This resulted in net cancellation of commitments of $\$ 11.8$ million in the accounts for 1974.
10. The main reasons given for cancellations were: (a) supplies requested under allocations for the period prior to 1971 were in some cases charged to new commitments for ongoing projects and vice versa, (b) shortfall in special contributions, (c) optimistic programming, and (d) cancellation of large unspent balance of commitments in freight account due to actual payment of freight having been charged to country projects.
11. Over-expenditures were stated to be mainly due to (a) purchase costs frequently exceeding the estimates and (b) expenditures incurred with reference to provision of quantities of physical supplies listed in the recommendation paper, even if they cost more than the financial commitment.
12. The Board suggests that such a review of programme assistance, in close consultation with the field offices, be made an annual feature so that necessary adjustments in the unspent balance of commitments, wherever required, are made every year on a more realistic basis. It is also suggested that a critical review be made of those projects which have not progressed according to the planned schedule to enable better programming and full utilization of available resources by rephasing or release of commitments.
13. A review of the UNICEF assistance programmes revealed that the system of evaluation of programe implementation needed to be strengthened. The information received from the field offices did not indicate clearly how far the physical targets had been achieved. Since evaluation of programmes is an essential instrument of management control, it was suggested that UNICEF consicier devising a system of concurrent monitoring and appraising of their programmes.
14. Administration have intimated that the various aspects of the proposal were being examined in consultation with their field offices.

Increase in the price of supplies after acceptance of bids and award of contracts
15. Last year two cases were reported in which firms had not honolired their contractual obligations. The Board had suggested that UNICEF should safeguard its interest by providing in all the agreements for:
(a) compensation to UNICEF at specified rates in the event of late delivery; and
(b) a deposit or performance bond to protect UNICEF against default by the contractors.
16. These recommendations were supported by the $A C A B Q$ and concurred in by the General Assembly.
17.. During 1974, a number of cases came to notice in which, after acceptance of bids and award of contracts, suppliers were paid increases in cost ranging from 10 to 45 per cent mainly due to increase in cost of raw materials and other cost elements. In nine cases reported by way of illustration, UNICE paid an additional. amount of $\$ 55,901$ to contractors. Cases of delays in deliveries beyond the stipulated dates were also noticed.
18. Administration stated that in view of the over-all inflationary tendencies, it was not possible to enforce the rates agreed in the contracts and they were obliged to accept the increases asked by the contractors as a matter of expediency.
19. With regard to penalty clauses, it was stated that:
(a) only rarely did UNICEF make the size and type of purchases for which penalty clause of the type suggested would be suitable;
(b) such clauses were not in accord with trade practice for the UNICEF type of procurement nor were supply sections in other United Nations agencies using such clauses;
(c) the Office of Legal Affairs had advised UNICEF that penalty clauses, even if disguised, were not enforceable in one of the large markets in which UNICEF made purchases;
(d) insistance on penalty clauses in contracts would frequently result in increased prices for the delivery of supplies;
(e) the nrocedure recommendec by the Advisory Committee would thus be suitable for wine mly cocasionaller anc
(b) the Executive Director would continue to try to secure rood delivery br usine reliable sunrliers.
20. From the advice of the Legal Division of the United Nations, the Board noted that whereas penalty clauses were not enforceable, clauses for liquidated damages were enforceable to the extent of the actual losses occasioned by failure to perform. It may sometimes be difficult to prove an actual loss in case of late deliveries, but the loss incurred in procurement of supplies at higher rates in case of default of the contractor is definitely provable. Any clauses provided for maiing good such damages would neither be ggainst business practice nor unenforceable in law. The Board suggests that this aspect be further examined in $c^{-}$sultation with the Legal Division, and the reasibility of introducing a performance bond be considered to discourage contractors from defaulting on legal commitments.
21. In the meantime, Administration have agreed to advise the Contract Review Committee to go in greater depth while examining the requests made by contractors for increases to ensure that supplies are procured economically, that the contractors also absorbed a fair portion of the increase and that the committees would record reasons for allowing any increase.
22. Administration will also strengthen their system of expediters for securing supplies within the specified period.
23. The Board hopes that the steps contemplated by UNICEF would lead to more economical purchases. The position will be reviewed during the next year is audit.

## Powers of the Contract Review Committees

24. Rule 110.17 (e)(i) of the Financial Regulations and Rules of the United Nations prescribes the powers of the Contract Review Committees in the field offices. According to recent amendient in this rule, the local Contract Review Committees are required to render advice to the heads of offices concerned in rescect of all purchases, etc. between $\$ \mathrm{US} 5,000$ and $\$ \mathrm{JUS} 20,000$. All contracts above $\$ \mathrm{US} 20,000$ are required to be referred to the Committee on Contracts at United Nations Headquarters. It was observed that in the UNICEF Field Manual no upper ceilins had been fixed for the Contract Review Committees in the UNICEF Field Offices. Once the purchase authorization was issued by UNICEF headquarters to any Field Offices, the Contract Review Committees in those offices exercised full powers to advise on such purchases without any other Iimitation.
25. The Administration were of the view that the Executive Director had delegated authority to modify the United Nations Rules in their application to UNICEF. Since no such ciear delegation could be produced to audit, the Board would suggest that the disparity between the United Nations Rules and UNICEF Field Manual be resolved in consultation with the Legal Division.

## Investment of funds

26. As a result of test check of the investment of funds in various countries, it
was noticed that in some cases funds surplus to current requirements were either not placed in time deposits or there was some delay in doing so. Had the funds in these cases been invested promptly, UNICEF would have earned additional interest.
27. The Board notes that instructions have now been issued to field offices not to make excessive requests for replenishment, and to keep surplus funds in time deposits. Contribution accounts have also been closed in many countries.
28. The Board would recommend that all measures including improvement in the feedback from the field offices would be taken to ensure that funds surplus to current requirements are profitably invested.

## Loss in running Coffee Service

29. The UNICEF/UNDP Coffee Service in Alcoa Plaza is run by the United Nations Co-operative to cater for UNICEF and UNDP staff in that building. It started functioning in 1967 when UNICEF/UNDP staff shifted to that building.
30. As a matter of policy, the catering prices are kept at the same level as the prices in United Nations cafeteria. The United Nations Co-operative is operating this service and the loss sustained by it in running these shops is reimbursed to it by UNICEF and UNDP in the ratio of 35 and 65 respectively. Out of a total loss of $\$ 107,857$ sustained during the eight vears of its operation, UNICEF has borne an amount of $\$ 38,895$.
31. The total losses for the years ended 31 March 1973,1974 and 1975 amounted to $\$ 12,645$, $\$ 24,372$ and $\$ 38,301$, respectively. This was despite the increase in sales every year which should have normally helped in reducing the loss instead of increasing it.
32. In view of the increasing magnitude of the operating loss, there is an urgent need to adopt corrective measures to reduce the loss.

## Verification of bank accounts

33. In one case involving an amount of $\$ 33,166.34$, confirmation was not received direct from the bank. The balance was verified from the bank statement received by Administration. In another case, there was a difference of Dinar 850 (\$2,048.19) between the bank and UNICEF figures which could not be reconciled. Administration have taken up the matter with the bank concerned.

## Revision of standard freicht costs and inventory offsetting account

34. While reviewing the accounts of UNIPAC, Copenhagen, it was observed that as of 31 December 1974, the freight variance (over absorption) had accumulated to $\$ 614,334$, of which $\$ 236,796$ related to the year 1974. The necessity of revision in the standard freight burden which was last fixed in 1969 was pointed out.
35. The balance in the inventory offsetting account, representing the variances between standard and actual costs, at 31 December 1974 stood at $\$ 1,138,303$. This
was about 10 per cent of the value of closing inventory. The desirability of a reduction in the inventory offsetting account by transfer to UNICEF general resources or otherwise was suggested.
36. The suggestions of Audit were well received by Administration. The Board trusts that these recommendations would be implemented early to make the standard costing more realistic.

## Internal Audit Service

37. During 1974, the Internal Audit Service continued to place emphasis on the audit of field offices including programmes. The audit coverage aiso inciuded Headquarters, the European Oifice, the Copenhagen Packing and Assembly Centre, and the Greeting Card Operation. The Administration recognized the need for strengthening Internal Audit by the addition of two auditors, but could not implement it due to limitation ol resources. The Board recommends that Internal Audit Service be adequately strengthened at an early date to enable it to cover the audit of all the areas regularly so that its usefulness to management is enhanced.
38. The performance of the Service during the year was satisfactory in the areas c. vered by it.

Follow-up action on recommendations made last year
39. Some of the items on which further action needed to be taken have been dealt with in the previous paragraphs.
40. In dealing with paragraphs $23-25$ of the last year's audit report relating to disposal of UNICEF-owned vehicles, the $A C A B Q$ had referred to the recommendations made by the Joint Inspection Unit in December 1973 with regard to the management of UNICEF transport. While action has been initiated on these recommendations, the Administration have stated that their implementation has somewhat been retarded, due to the energy crisis.
41. The Board trusts that continued attention will be given to the implementation of these recommendations which are aimed at economy and better management.

## Acknowledgement

42. The Board of Auditors records its appreciation for the co-operation and assistance extended by the Executive Director, his officers and nembers of their staff.

> (Signed) Abdul HAMID
> Auditor General of Pakistan
> (Signed) J. J. MACDONELL
> Auditor General of Canada
> (Signed) J. E. ESCRILON O. Controller General of Colombia

## APPENDIX

## STATISTICS AND OTHER DATA

This appendix comprises tables giving statistical and other data concerning UNICEF's activities, which, although not forming part of the financial statemente, are provided for information purposes.

Table

## A. Income and other funds

1. UNICEF income and other funds received in 1974, by donors, compared with 1973.
2. UNICEF income and other funds received in 1974 , by purpose of use, compared with 1973.
3. Funds received from Governments, by country, for general resources and specific purposes, funds-in-trust for specific purposes and local budget costs for the years 1974 and 1973.
4. Funds received from non-governmental sources, by country, for general resources and specific purposes and funds-in-trust for specific purposes for the years 1974 and 1973.

## B. Expenditure

5. Programme expenditure including funds-in-trust by programme in 1974 and 1973.
6. Summary of expenditure incurred in $197^{i 4}$ (by region and type of programmes) including funds-in-trust.

## C. Conmitments

7. Commitments approved at the May 1974 session of the Board, summary by region and type of programme.
8. Comritments entering into effect during 1974 outside Board session. Commitments corresponding to special contributions and funds-in-trust received or pledged during 1974 and supplementary budgets approved by mail poll.
9. Total commitments approved in 1974 (summary by region and typa of programme) including funds-in-trust. Total of tables 7 and 8.

|  | 1974 |  | 1973 |  | Increase over previous year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percentage |  | Percentage |  |  |
|  | Amount | of total | Amount | of total | Amount | Percentage |
|  | \$ | $\%$ | \$ | \% | \$ | \% |
| INCOME |  |  |  |  |  |  |
| Government contributions |  |  |  |  |  |  |
| General resources | 57937.4 | 43.7 | 52651.3 | 51.0 | 5286.1 |  |
| Specific projects |  |  |  |  |  |  |
| Loag term | 507.9 | 0.4 | 1228.2 | 1.2 | (720.3) |  |
| Relief and rehabilitation | 14550.2 | 11.0 | 8658.0 | 8.4 | 5892.2 |  |
|  | 72995.5 | 55.1 | 62537.5 | 60.6 | 10458.0 | 16.7 |
| Non-governmental contributions |  |  |  |  |  |  |
| General resources |  |  |  |  |  |  |
| Hallowe'en campaigns (net) | 2708.8 | 2.0 | I 792.8 | 1.7 | 916.0 |  |
| Television campaigns (net) | 495.2 | 0.4 | 805.1 | 0.8 | (309.9) |  |
| Other collections and individual donations | 3613.5 | 2.7 | 3249.1 | 3.2 | 364.4 |  |
| Specific projects |  |  |  |  |  |  |
| Long-term | 1350.7 | 1.0 | 2096.4 | 2.0 | (745.7) |  |
| Relief and rehabilitation | 2645.6 | 2.0 | 1855.1 | 1.8 | 190.5 |  |
|  | 10813.8 | 8.1 | 9798.5 | 9.5 | 1015.3 | 10.4 |
| Greeting Card Operation | 7040.9 | 5.3 | 6994.8 | 6.8 | 46.1 | 0.1 |
| Other income (net) | 10165.2 | 7.7 | 7744.2 | 7.5 | 2421.0 | 31.3 |
| Income | 101015.4 | 76.2 | 87075.0 | 84.4 | 13.840 .4 | 16.0 |
| FUNDS-IN-TRUST AVAILABLE FOR MEETING |  |  |  |  |  |  |
| Governments |  |  |  |  |  |  |
| Long-term projects | 2157.3 | 1.6 | 2092.7 | 2.0 | 64.6 |  |
| Relief and rehabilitation | 4673.5 | 3.5 | 1743.9 | 1.7 | 2929.6 |  |
| Non-governmental |  |  |  |  |  |  |
| Long-term projects | 223.2 | 0.2 | 539.1 | 0.6 | (315.9) |  |
| Relief and rehabilitation | 1325.5 | 1.0 | 227.6 | 0.2 | 1097.9 |  |
| United Nations system |  |  |  |  |  |  |
| Food and Agriculture Organization of the United Nations | 565.2 | 0.4 | 134.8 | 0.1 | 430.4 |  |
| United Nations Fund for Population Activities | 4270.8 | 3.2 | 2099.0 | 2.0 | 2171.8 |  |
| United Nations Development Programme | 34.9 | 0.1 |  |  | 34.9 |  |
| United Nations Disaster Relief Operation | 185.0 | 0.1 |  |  | 185.0 |  |
| United Nations relief operation in Bangladesh | 651.3 | 0.5 | 1568.5 | 1.5 | (917.2) |  |
| United Nations Secretary-General's special appeals to Governments for Pakistan |  | - | 310.8 | 0.3 | (310.8) |  |
| Funds-in-trust | 14086.7 | 10.6 | 8716.4 | 8.4 | 5370.3 | 61.6 |
| Total income and Punds-in-trust available |  |  |  |  |  |  |
| for meeting commitments approved by the Executive Board | 115102.1 | 86.8 | 95-791.4 | 92.8 | 19310.7 | 20.1 |
| Other funds-in-trust |  |  |  |  |  |  |
| Jeimbursable procurements for Governments | 10454.8 | 7.9 | 4877.4 | 4.7 | 5577.4 |  |
| Uthers | 5702.5 | 4.4 | 1311.7 | 1.3 | 4390.8 |  |
| Locel budget costs | 1225.6 | 0.9 | 1191.6 | 1.2 | 34.0 |  |
|  | 17382.9 | 13.2 | 7380.7 | 7.2 | $10 \quad 002.2$ | 135.5 |
|  | 132485.0 | 100.0 | 103172.1 | 100.0 | 29312.9 | 28.4 |

UNICEF income and sther funds received in 1974 by purpose of use compared with 1973
(In thousands of US dollars)


GENERAL RESOURCES
Income

Governments
Non-governmental
Greeting Card Operation
Other income

SPECIFIC PROJECTS

## Long-term projects

Income
Governments Non-governmental
Funds-in trust
Government
Noc-governmental
United Nations Fund for Population Activities

Relief and rehabilitation
Income
Governments
Non-governmental
Funds-in-trust
Governments
Non-gcvernmental
Food and Agriculture Organization of the United Nations
United Nations Developmen: Progranme
United Nations Disaster Relief Operation
United Nations relief operation in Bangledesh
United Nations Secretary-General's Special Appeals to Governments for Pakistan

Total, income and funds-in-trust available for meeting
commitments approved by the
Executive Board
Other funds-in-trust Relief and Rehabilitation
Reimbursable procurements Dthers

Local budget costs

| 57937.4 | 43.7 |
| ---: | ---: | ---: |
| 6817.5 | 5.1 |
| 7040.9 | 5.3 |
| 10165.2 | 7.7 |
| 81961.0 | 61.8 |


| 52651.3 | 51.0 |
| ---: | ---: | ---: |
| 5847.0 | 5.7 |
| 6994.8 | 6.8 |
| 7744.2 | 7.5 |
| 73237.3 | 71.0 |


| 5286.1 |
| ---: |
| 970.5 |
| 46.1 |
| 2421.0 |
| 8723.1 |

11.9

| 507.9. | 0.4 | 1228.2 | 1.2 | (720.3) |
| :---: | :---: | :---: | :---: | :---: |
| 1350.7 | 1.0 | 2096.4 | 2.0 | (745.7) |
| 2157.3 | 1.6 | 2092.7 | 2.0 | 64.6 |
| 223.2 | 0.2 | 539.1 | 0.6 | (315.9) |
| 4270.8 | 3.2 | 2099.0 | 2.0 | 2171.8 |
| 8509.9 | 6.4 | 8055.4 | 7.8 | 454.5 |

$$
5.6
$$

| $\begin{array}{r} 14550.2 \\ 2645.6 \end{array}$ | 11.0 2.0 | $\begin{aligned} & 8658.0 \\ & 1855.1 \end{aligned}$ | 8.4 1.8 | $\begin{array}{r} 5892.2 \\ 790.5 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4673.5 | 3.5 | 1743.9 | 1.7 | 2929.6 |  |
| 1325.5 | 1.0 | 227.6 | 0.2 | 1097.9 |  |
| 565.2 | 0.4 | 134.8 | 0.1 | 430.4 |  |
| 34.9 | 0.1 |  |  | 34.9 |  |
| 185.0 | 0.1 |  |  | 185.0 |  |
| 651.3 | 0.5 | 1568.5 | 1.5 | (917.2) |  |
|  |  | 310.8 | 0.3 | (310.8) |  |
| 24.631 .2 | 18.6 | 14498.7 | 14.0 | 10.132 .5 | 69.9 |
| 115102.1 | 86.8 | 95791.4 | 92.8 | 19310.7 | 20.1 |
| 10454.8 | 7.9 | 4877.4 | 4.7 | 5577.4 |  |
| 5702.5 | 4.4 | 1311.7 | 1.3 | 4390.8 |  |
| 1225.6 | 0.9 | 1191.6 | 1.2 | 34.0 |  |
| 17382.9 | 13.2 | 7380.7 | 7.2 | 10002.2 | 135.5 |
| 132485.0 | 100.0 | 103172.1 | 100.0 | 29312.9 | 28.4 |

Funds received from Governments, by country, for general resources and specific purposes, funds-in-trust for specific purposes and local
budget costs for the years 1974 and 1973
(In thousands of US dollars)

| Governments | 1974 |  |  | 1973 |  |  | Increase over previous year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | General resources and specific purposes | $\begin{aligned} & \text { Funds-in- } \\ & \text { trust } \\ & \text { specific } \\ & \text { purposes } \end{aligned}$ | Local budget costs | General resources and specific purposes | Funds-intrust specific purposes | Local budget costs |  |  |
|  |  |  |  |  |  |  | Amount | Percentage |
|  | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \% |
| Afghanistan | 25.0 |  |  | 20.0 |  |  | 5.0 |  |
| Algeria | 57.7 |  | 38.5 | 72.8 g/ |  | 37.1 | (13.7) |  |
| Antigua | 0.3 |  |  | .89 |  |  | (0.5) |  |
| Argentina | 100.0 |  |  | 100.0 |  |  |  |  |
| Australia | 1753.9 |  |  | 1065.4 |  |  | 688.5 |  |
| Austria | 314.1 |  |  | 264.4 3.1 |  |  | (0.1) |  |
| Bahamas | 3.0 |  |  | 3.1 | 1743.9 |  | (1 743.9) |  |
| Barbados | 4.5 |  | 0.5 | 4.5 |  | 0.5 |  |  |
| Belgium | 616.0 |  |  | $446.4{ }^{\text {a }}$ / |  |  | 169.6 $(0.6)$ |  |
| Belize | 0.6 |  |  |  |  |  | 1.7 |  |
| Bhutan | 1.0 |  | 0.7 | 8.1 |  |  |  |  |
| Bolivia | 8.1 |  |  | 8.1 |  |  | (1.1) |  |
| Botswana Brazil | 1.1 100.0 |  |  | 2.2 113.3 |  | 92.8 | (106.1) |  |
| ${ }_{\text {Brazil }}$ British Virgin Islands | 100.0 0.1 |  |  | 113.3 0.1 |  |  |  |  |
| Brunei . | 7.8 |  |  | 5.3 |  |  | 2.5 |  |
| Bulgaria | 25.6 |  |  | 25.6 |  |  |  |  |
| Burme. | 60.9 |  | 58.7 | 60.6 |  | 35.2 | 23.8 |  |
| Byelorussian Soviet Socialist Republic | 72.3 |  |  | 75.4 |  |  | (3.1) |  |
| Canada | 3056.0 |  |  | 1900.0 |  |  | 1156.0 |  |
| Central. African Republic |  |  |  | 13.1 |  |  | (13.1) |  |
| Chile | 120.0 |  | 1.3 | 87.9 |  | 0.8 | 32.6 |  |
| Colombia | 371.3 |  | 13.2 | 250.0 |  | 14.7 | 119.8 |  |
| Congo | 17.8 |  |  | 16.7 |  |  | 1.1 |  |
| Costa Rica | 30.0 |  |  | 30.0 |  |  |  |  |
| Cuba | 92.8 |  |  | 71.3 3.5 |  |  | (3.5) |  |
| Cyprus Czechoslovakia | 63.9 |  |  | 104.2 |  |  | (40.3) |  |
| Democratic Yemen | 1.0 |  |  | $2.0{ }^{\text {a }}$ |  |  | (1.0) |  |
| Denmark | 2113.8 | 4489.6 |  | 1912.5 |  |  | 4690.9 |  |
| Dominica | 1.9 |  |  | 1.0 |  |  | 72.1 |  |
| Egypt | 178.9 |  | 10.9 | $1{ }^{1} 0.8$ |  | 10.9 20.7 | 12.1 |  |
| Ethiopia | 21.9 |  | 31.5 | -0.8 |  | 20.7 | 11.9 |  |
| Fiji | 2.0 890.4 |  |  | 2.0 773.9 | 404.6 |  |  |  |
| Finland | 890.4 1743.6 | 404.2 |  | 1983.5 |  |  | (239.9) |  |
| Gabon | 32.9 |  |  | 21.9 |  |  | 11.0 |  |
| Gambia | 4.6 |  | 1.2 | 2.2 |  |  | 3.6 |  |
| Germany, Federal Republic of | 7108.3 | 626.7 |  | 6285.7 | 211.1 |  | 1238.2 |  |
| Ghana | 20.9 |  |  | 20.9 |  |  |  |  |
| Greece | 90.0 |  |  | 80.0 |  |  | 10.0 |  |
| Grenada | 15.8 |  | 1.1 | 15.8 |  | 0.8 | 0.3 |  |
| Guyana | 5.4 |  |  | 5.5 |  |  | (0.1) |  |
| Holy See | 1.0 |  |  | 1.0 |  |  |  |  |
| Honduras | 20.0 |  |  | 20.0 |  |  | 0.8 |  |
| Hong Kong | 12.6 |  | 3.0 | 12.5 |  | 2.3 | 0.0 |  |
| Hungary | 8.0 26.6 |  |  | 8.0 19.9 |  |  | 6.7 |  |
| Iceland India | $1 \begin{array}{r}26.6 \\ \\ \hline 06.8\end{array}$ |  | 234.0 | 1000.0 |  | 243.1 | 87.7 |  |


| Governments | 1974 |  |  | 1973 |  |  | Increase over previous year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | General resources and specific purposes | $\begin{aligned} & \text { Funds-in- } \\ & \text { trust } \\ & \text { specific } \\ & \text { purposes } \end{aligned}$ | Iocal budget costs | General res:ources and specific purposes | Funds-intrust specific purposes | Local budget costs |  |  |
|  |  |  |  |  |  |  | Amount | Percentage |
|  | \$ | \$ | \$ | \$ | \$ | \$ | \$ | $\%$ |
| Indonesia | 150.0 |  | 126.5 | 100.0 |  | 103.1 | 73.4 |  |
| Iran | 350.0 |  | 33.2 | 350.0 |  | 33.1 | 0.1 |  |
| Iraq | 101.3 |  |  | 118.0 |  |  | (16.7) |  |
| Ireland | 553.2 |  |  | 202.7 |  |  | 350.5 |  |
| Israel | 45.0 |  |  | 45.0 |  |  |  |  |
| Italy | 458.0 |  |  | 508.5 |  |  | (50.5) |  |
| Ivory Coast | 10.4 |  | 44.6 | 11.7 |  | 50.2 | (6.9) |  |
| Jamaica | 13.1 |  |  | 13.2 |  |  | (0.1) |  |
| Japan | 1771.0 |  |  | 2225.3 |  |  | (454.3) |  |
| Jordan | 12.9 |  | 2.8 | 6.2 |  | 3.1 | 6.4 |  |
| Kenya | 19.7 |  | 17.1 | 20.3 |  | 8.7 | 7.8 |  |
| Khmer Republic |  |  |  | 2.7 |  |  | (2.7) |  |
| Kuwait | 33.0 |  |  | 10.0 |  |  | 23.0 |  |
| Lros | 4.0 |  | 3.5 |  |  |  | 0.5 |  |
| Lebanon | 30.08 |  | 6.4 | 28.1 |  | 6.0 | 2.3 |  |
| Lesotho | $3.6{ }^{\text {a }}$ |  | 0.7 |  |  |  | 4.3 |  |
| Liberia | 20.0 |  |  | 20.0 a/ |  |  |  |  |
| Libyan Arab Republic | 35.2 |  | 8.4 | $35.2{ }^{\text {a }}$ |  | 8.4 |  |  |
| Liechtenstein | 2.0 |  |  | 2.0 |  |  |  |  |
| Luxembourg | 13.2 |  |  | 12.0 |  |  | 1.2 |  |
| Malawi | 1.2 |  |  | 1.4 |  |  | (0.2) |  |
| Malaysia | 82.3 |  | 17.4 | 85.3 |  | 16.7 | (2.3) |  |
| Maldives | 0.9 |  |  | 0.9 |  |  |  |  |
| Mauritania | 7.9 |  | 7.5 |  |  | 4.1 | 11.3 |  |
| Mauritius | 4.0 |  |  | '.1 |  |  | (0.1) |  |
| Mexico | 120.0 |  | 78.7 | 120.0 |  | 72.0 | 6.7 |  |
| Monaco | 3.3 |  |  | 3,0 |  |  | 0.3 |  |
| Mongolia |  |  |  | 0.2 |  |  | (0.2) |  |
| Montserrat |  |  |  | 0.1 |  |  | (0.1) |  |
| Morocco | 51.8 |  | 28.0 | 55.1 |  | 29.7 | (5.0) |  |
| Nepal | 2.4 |  | 1.9 | 2.4 |  | 1.9 |  |  |
| Netherlands | 3548.0 |  |  | 1941.3 |  |  | 1606.7 |  |
| New Zealand | 917.4 |  |  | 890.2 |  |  | 27.2 |  |
| Nigeria | 97.6 |  |  | 91.2 |  |  | 6.4 |  |
| Norway | 7274.3 | 1310.3 |  | 4663.8 | 1251.3 |  | 2669.5 |  |
| Oman | 20.0 |  |  | 20.0 |  |  |  |  |
| Pakistan | 75.1 |  | 58.1 | 113.1 |  | 52.2 | (32.1) |  |
| Panama | 20.0 |  |  | 20.0 |  |  |  |  |
| Peru | 100.0 |  |  | 100.0 |  |  |  |  |
| Philippines | 202.0 |  | 60.8 | 188.1 |  | 60.9 | 13.8 |  |
| Poland | 301.2 |  |  | 301.2 |  |  |  |  |
| Republic of Korea | 28.0 |  | 28.0 | 28.0 |  | 28.0 |  |  |
| Republic of Viet-Nam | 26.0 |  |  | 26.0 |  |  |  |  |
| Romania | 11.1 |  |  | 10.4 |  |  | 0.7 |  |
| Rwande | 2.0 |  |  | 2.0 |  |  |  |  |
| St. Kitts | 0.8 |  |  | 0.8 |  |  |  |  |
| St. Lucia | 2.9 |  |  | 2.9 |  |  |  |  |
| St. Vincent | 0.7 |  |  | 0.8 |  |  | (0.1) |  |
| Saudi Arabia | 487.0 |  | 21.2 | 20.0 al |  | 10.0 | 468.2 |  |
| Senegal | 10.7 |  | 10.5 | $22.8{ }^{\text {a/ }}$ |  | 15.9 | (17.5) |  |
| Sierra Leone | 23.2 |  |  | 24.4 |  |  | (1.2) |  |
| Singapore | 13.0 |  | 1.9 | 13.9 |  | 1.4 | (0.4) |  |
| Somalia | 10.2 |  |  | 10.0 |  |  | 0.2 |  |
| South Africe | 250.0 |  |  | 53.1 |  |  | 196.9 |  |
| Spsin | 168.9 |  |  | 168.9 |  |  |  |  |
| Smi Lanka | 18.1 |  | 5.8 | 19.5 |  | 6.0 | (1.6) |  |
| Sudan | 30.0 |  |  | 26.0 |  |  | 4.0 |  |
| Swaziland | 2.9 |  |  | 3.0 |  |  | (0.1) |  |
|  |  |  |  | -45- |  |  |  |  |

TABLE 3 (continued)

| Govermments | 1974 |  |  | 1973 |  |  | Increase over previous year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | General <br> resources and specific | Funds-intrust specific | Local budget | General resources and specific | Funds-intrust specific | Local budget |  |  |
|  | purposes | purposes | costs | purposes | purposes | costs | Amount | Percentage |
|  | \$ | \$ | \$ | \$ | \$ | \$ | \$ | $\%$ |
| Sweden | 11235.9 |  |  | 11190.5 | 225.7 |  | (180.3) |  |
| Switzerland | 2338.4 |  |  | 1603.1 |  |  | 735.3 |  |
| Syrian Arab Republic | 13.7 |  | 5.5 | 13.3 |  | 5.3 | 0.6 |  |
| Thailand | 512.5 |  | 94.8 | 581.1 |  | 66.3 | (40.1) |  |
| Tonga |  |  |  | 1.0 |  |  | (1.0) |  |
| Trinidad and Tobago | 11.4 |  |  | 10.5 |  |  | 0.9 |  |
| Tunisia | 33.8 |  | 11.6 | 27.0 |  | 11.6 | 6.8 |  |
| Turkey | 240.7 |  | 23.2 | 238.1 |  | 23.2 | 2.6 |  |
| Uganda | 41.1 |  |  | 41.7 |  |  |  |  |
| Ukrainian Soviet Socialist Republic | 144.6 |  |  | 150.8 |  |  | (6.2) |  |
| Union of Soviet Socialist Republics | 780.8 |  |  | 814.3 |  |  | (33.5) |  |
| United Arab Emirates |  |  | 101.3 |  |  | 72.3 | 29.0 |  |
| United Kingdom of Great Britain and Northern Ireland | 4272.2 |  |  | 2832.4 |  |  | 1439.8 |  |
| United Republic of Cameroon |  |  |  | 28.0 |  |  | (28.0) |  |
| United Republic of Tanzania | 14.3 |  | 17.1 | 14.7 |  | 17.1 | (0.4) |  |
| United States of America | 15000.0 |  |  | 15000.0 |  |  |  |  |
| Upper Volta | 11.9 al |  |  | 11.9 |  |  |  |  |
| Venezuela | 250.0 |  |  |  |  |  | 250.0 |  |
| Western Samoa |  |  |  | 2.0 |  |  | (2.0) |  |
| Yemen | $5.3{ }^{\text {a }}$ |  |  |  |  | 0.3 | 5.0 |  |
| Yugoslavia | 228.0 |  |  | 239.7 |  |  | (11.7) |  |
| Zaire | 23.6 |  |  |  |  |  | 23.6 |  |
| Zambia | 27.7 |  | 28.0 | 27.9 |  | 25.2 | 2.6 |  |
|  | 73026.6 | 6830.8 | 1225.6 | 62617.5 | 3836.6 | 1191.6 | 13437.3 | 19.9 |
| Adjustment to prior years' income | (31.1) |  |  | (80.0) |  |  | 48.9 |  |
|  | 72995.5 | 6830.8 | 1225.6 | 62537.5 | 3836.6 | 1191.6 | 13486.2 | 20.0 |

a/ Includes contributions for prior years.

Funds received from non-governmental sources, by country, for general resources and specific purposes, and funds-in-trust for specific purposes for the years 1974 and 1973
(In US dollar equivalents)

| Country | 1974 |  |  |  | Increase over previous year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | General resources and contributions for specific purposes | Funds-intrust specific purposes | $\qquad$ | Funds-intrust specific purposes |  |  |
|  |  |  |  |  | Amount | Percentage |
|  | \$ | \$ | \$ | \$ | \$ | $\%$ |
| Afghanistan |  |  | 105 |  | (105) |  |
| Algeria |  |  | 286 |  | (286) |  |
| Australia | 635767 |  | 735287 |  | $(99520)$ |  |
| Austria | 20122 |  | 10873 |  | 9249 |  |
| ${ }^{\text {Rahrain }}$ Bangladesh | 226 |  | 131 |  | (131) |  |
| Belgium | 424443 |  | 385370 |  | - 226 |  |
| Brazil | 70 |  | 385310 |  | 39073 |  |
| British Virgin Islands |  |  | 16 |  | (16) |  |
| Burma | 47 |  | 57 |  | (10) |  |
| ${ }_{\text {Canada }}$ Cayman Islands | 1055189 |  | 1799879 |  | (744 690) |  |
| Cayman Islands | 209495 |  |  |  | 209495 |  |
| Chile | 116 |  |  |  | 116 |  |
| Costa Rica | 50 |  | 87 |  | (87) |  |
| Czechoslovakia | 71 |  | 12 |  | 50 59 |  |
| Denmark | 14876 |  | 112563 |  | $(97687)$ |  |
| Egypt | 15 |  | 248 |  | (233) |  |
| E1 Salvador | 50 |  |  |  | 50 |  |
| Ethiopia | 715 |  |  |  | 15 |  |
| Finland | 97823 647974 |  | 63793 281448 |  | 34030 |  |
| France | 647974 245 |  | 281448 |  | 366526 |  |
| Germany, Federal Republic of Guinea | f 1246585 | 1548756 | 1726570 | 715785 | 352986 |  |
| Hong Kong | 60 |  |  |  | (943) |  |
| India | 2959 |  | 2887 |  | 72 |  |
| Indonesia |  |  | 26 |  | (26) |  |
| Iran ${ }^{\text {Ireland }}$ | ${ }^{2.17}$ |  | 863 |  | (64,6) |  |
| Ireland | 81826 |  | 121908 |  | $\left(\begin{array}{l}40 \\ \hline\end{array}\right.$ |  |
| Italy | 70.121 |  | 5969 38970 |  | $\binom{5969)}{31151}$ |  |
| Jamaica |  |  | 30 |  | (60) <br>  <br> 151 <br> ( |  |
| Japan | 331151 |  | 154318 |  | 176833 |  |
| Kenya | 141 |  | - 70 |  | 17 |  |
| Laos | 16 |  |  |  | 24 |  |
| Lebanon | 1584 |  | 5714 |  | $\left(\begin{array}{l}\text { ( } 430\end{array}\right.$ |  |
| Liberia | 161 |  | 514 |  | (4 131 |  |
| Libyan Arab Republic | 199 |  | 169 |  | 30 |  |
| Luxembourg |  |  | 3459 |  | $\left(\begin{array}{l}\text { ( } 459 \text { ) }\end{array}\right.$ |  |
| Mexico | 20 |  |  |  | 20 |  |
| Vetherlands | 396504 |  | 323019 |  | ${ }_{73}{ }^{(63)}$ |  |
| New Zealand | 78742 |  | 323 148054 |  | 73485 $(69312)$ |  |
| Tigeria |  |  | 14296 |  | (69 312) $(2929)$ |  |
| Norway | 155421 |  | 47031 |  | 108390 |  |
| Pakistan | 54 |  | 20 |  | 34 |  |
| Papua New Guinea | 117 |  | 18 |  | 99 |  |
| Philippines | 23 |  | 269 |  | (246) |  |
| Republic of Korea | 188 |  | 312 |  | (124) |  |
| Romania | 3391 |  | 28214 |  | $(24823)$ |  |
| Spain | 19 |  | 167304 |  | ( 5 ) $\left(1677^{\text {a }}\right.$ |  |
|  |  | -47- |  |  |  |  |

TABLE 4 (continued)

| Country | 1974 |  | 1973 |  | Increase over previous year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | General resources and contributions for specific | Funds-intrust specific | General resources and contributions for specific | Funds-intrust specific |  |  |
|  | purposes | purposes | purposes | purposes | Amount | Percentage |
|  | \$ | \$ | \$ | $\$$ | \$ | 7 |
| Sri Lanks | 3 |  |  |  | 8 |  |
| Sweden | 173865 |  | 168557 |  | 5308 |  |
| Switzerland | 124546 |  | 91644 |  | 32902 |  |
| Thailand | 210 |  | 1441 |  | (1 231) |  |
| Trinidad and Tobago |  |  | 3 |  | (3) |  |
| Turkey | 50109 |  |  |  | 50109 |  |
| United Kingdom of Great Rr and Northern Ireland | tain 158109 |  | 178379 |  | (20 270) |  |
| United States of America | 4798429 |  | 3163299 | 50937 | 1584193 |  |
| Venezuela | 47 |  |  |  | 47 |  |
| Yugoslavia | 61 |  | 89 |  | (28) |  |
| Zambia | 94 |  | 62 |  | 32 |  |
| Subtotal | 10781590 | 1548756 | 9772250 | 766722 | 1791374 | 17.0 |
| Food and Agriculture Organization of the United Nations |  | 565167 |  | 134833 | 430334 |  |
| United Nations Development Programme |  | 34870 |  |  | $34 \cdot 870$ |  |
| United Nations Fund for Population Activities |  | 4270770 |  | 2098989 | 2171781 |  |
| United Nations Relief Operation in Bangladesh |  | 651362 |  | 1568470 | (917 108) |  |
| United Nations Disaster Relief Office |  | 185000 |  |  | 185000 |  |
| United Nations SecretaryGeneral's special appeal to Governments |  |  |  | 310752 | (310 752) |  |
| United Nations Secretariat | 32189 |  | 26271 |  | 5918 |  |
| NET TOTAL | 10813779 | 7255925 | 9798521 | 4879766 | 3391417 | 23.1 |

## (In thousands of US dollars)

|  | 1974 |  | 1973 |  | Increase over previous year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percentage of total | Amount | Percentage of total | Amount | Percentage |
|  | \$000 | $\%$ | \$000 | \% | \$000 | \% |
| Child health |  |  |  |  |  |  |
| Basic child health | 26698 | 33.6 | $20 \quad 308$ | 37.1 | 6390 | 31.5 |
| Water supply | 10971 | 13.8 | 9712 | 17.8 | 1259 | 13.0 |
| Total child health | 37669 | 47.4 | 30020 | 54.9 | 7649 | 25.5 |
| Child nutrition |  |  |  |  |  |  |
| Child feeding | 966 | 1.1 | 104 | 0.2 | 862 | 828.8 |
| Weaning food production | 2349 | 3.0 | 770 | 1.4 | 1579 | 205.1 |
| Other child nutrition | 3947 | 5.0 | 3172 | 5.8 | 775 | 24.4 |
| Total child nutrition | 7262 | 9.1 | 4046 | 7.4 | 3216 | 79.5 |
| Social welfare services for children | 2920 | 3.7 | 2084 | 3.8 | 836 | 40.1 |
| Education |  |  |  |  |  |  |
| Formal education | 18411 | 23.2 | 10351 | 18.9 | 8060 | 77.9 |
| Non-formal education | 1632 | 2.1 | 1175 | 2.1 | 457 | 38.9 |
| Vocational preparation | 656 | 0.8 | 107 | 0.2 | 549 | 513.1 |
| Total education | 20699 | 26.1 | 11. 633 | 21.2 | 9066 | 77.9 |
| Country planning and project preparation | 2498 | 3.1 | 1945 | 3.6 | 553 | 28.4 |
| Other | 3456 | 4.4 | 1255 | 2.3 | 2201 | 175.4 |
| Total long-range aid and rehabilitation | 74504 | 93.8 | 50983 | 93.2 | 23521 | 46.1 |
| Fmergency aid | $4892^{\text {a/ }}$ | 6.2 | $3718^{\text {a/ }}$ | 6.8 | 1174 | 31.6 |
| TOTAL PROGRAMME AID FRCM FUNDS AVAILABLE FOR MEETING COMMITMENTS APPROVED BY THE EXECUTIVE BOARD FINANCED BY |  |  |  |  |  |  |
| From UNICEF income 69037 <br> From funds-in-trust 10359 |  | $\begin{array}{r} 46 \quad 109 \\ 8592 \end{array}$ |  |  |  |  |
|  | 79396 | 100.0 | 54701 | 100.0 | 24695 | 45.1 |

a/ Not including aid for rehabilitation which is distributed into appropriate sectors of: assistance. Emergency aid would be $\$ 10819700$ in 1973 and $\$ 21175000$ in 1974.
TABIE 6
Summary of expenditure incurred in 1974 (by region and type of programme) including funds-in-trust
(In thousands of US dollars)

|  | Africa | $\begin{gathered} \text { East Asia } \\ \text { and } \\ \text { Pakistan } \\ \hline \end{gathered}$ | South Central Asia | Eastern <br> Mediter- <br> cranean | Europe | $\begin{aligned} & \text { The } \\ & \text { Americas } \end{aligned}$ | Interregional | Total | Per cent |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Child health | 6273 | 17858 | 6245 | 3568 | 24 | 3547 | 149 | 37669 | 47.4 |
| Child nutrition | 3047 | 940 | 2211 | 334 | - | 680 | 50 | 7262 | 9.1 |
| Social welfare services for children | 448 | 1165 | 124 | 481 | - | 702 | - | 2920 | 3.7 |
| Education (formal, non-formal, vocational preparation) | 3571 | 8002 | 6083 | 1123 | 25 | 1834 | 61 | 20699 | 26.1 |
| Country planning and project preparation | 103 | 307 | 213 | 310 | - | 290 | 1275 | 2498 | 3.1 |
| Other | 351 | 2257 | 187 | 88 | - | 175 | 398 | $3456{ }^{\text {a }}$ | 4.4 |
| Total long-range aid and rehabilitation | 13798 4089 | 30529 269 | 15063 | 5904 250 | 49 | $\begin{array}{r} 7228 \\ 284 \end{array}$ | 1933 | $\begin{aligned} & 74504 \\ & 4892^{\mathfrak{b} /} \end{aligned}$ | 93.8 6.2 |
| Fmergency aid |  |  |  | 250 |  |  |  |  |  |
| Total programme aid | 17887 | 30798 | 15063 | 61.54 | 49 | 7512 | 1933 |  | 100.0 |
| Programme support services |  |  |  |  |  |  |  | 12666 |  |
| Total assistance |  |  |  |  |  |  |  | 92062 |  |
| Administrative services |  |  |  |  |  |  |  | 7644 |  |
| TOTAL EXPENDIIURE FROM FUNDS AVAILABIE FOR MEETING COMMITIMENIS APPROVED BY THE EXECUYTVE BOARD FINANCED BY |  |  |  |  |  |  |  |  |  |
| UNIGEF income 89347 <br> Funds-in-trust 10359 |  |  |  |  |  |  |  |  |  |
| 99706 |  |  |  |  |  |  |  | 99706 |  |
| a/ Comprises $\$ 398000$ for International Children's Centre; $\$ 3058000$ for rehabilitation mainly in Indo-China ( $\$ 1800000$ for project support services; $\$ 126600$ for training grants and project personnel; $\$ 1131400$ for vacc blankets and other supplies and equipment). |  |  |  |  |  |  |  |  |  |
| b/ Not including aid for rehabilitation which rehabilitation would be $\$ 21175000$. | dist | ted into | propri | sectors | ong- | aid. | gency |  |  |

TABLE 7
 (In thousands of US dollars)

 SESSION OF THE BOARD TO BE FINANCED BY $\begin{array}{r}\$ 136975 \\ 939 \\ \$ 137914 \\ \hline\end{array}$ UNICEF income Funds--in-trust

a/ Comprises $\$ 137,000$ for Project Support Communication, $\$ 1,840,000$ for resettlement of displaced persons and refugees in the Indo-China Peninsula, and $\$ 1,607,000$ for project support communications, monitoring etc. in India.
b/ Does not include a $\$ 9.8$ million commitment for rehabilitation activities, which is included in the appropriate categories of assistance.
c/ Comprises $\$ 14,784,700$ for 1975 and $\$ 1,408,000$ supplementary budget 1974.
d/ Comprises $\$ 8,445,200$ for 1975 and $\$ 815,000$ supplementary budget 1974 .
e/ Does not include $\$ 4,654$ approved to cover over-expenditures on commitments made in earlier years and ancellation of unused balances of earlier commitments $\$ 2,891,377$ ( $\mathrm{E} / \mathrm{ICEF} / \mathrm{P} / \mathrm{L} .1608$ ), which was noted at the last session.
TABLE 8
Commitments entering into effect during 1974 outside Board session

|  | Africa | East Asia and Pakistan | South Central Asia | Eastern Mediterranean | The Americas | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Child health | 5336 | 10634 | 2800 | 2139 | 128 | 21037 |
| Child nutrition | 3128 | - | 36 | - | 481 | $3645$ |
| Education (formal, non-formal and vocational preparation) | 387 | 9501 | 669 | _ | 82 | 10639 |
| Integrated services for children |  |  |  | 50 |  | 50 |
| Other | 889 | 1016 |  |  |  | $1905^{\mathrm{a} /}$ |
| Total long-range aid and rehabilitation | 9740 | 21151 | 3505 | 2189 | 691 | 37276 |
| Emergency aid | - | 3045 | - | $\begin{array}{r}94 \\ \hline\end{array}$ | - | $3139 \text { b/ }$ |
| Total programme aid | 9740 | 24196 | 3505 | 2283 | 691 | 40415 |
| Programme support services |  |  |  |  |  |  |
|  |  |  |  |  |  | 40585 |
| Administrative services |  |  |  |  |  | -330 |
| DURING 1974 OUTSIDE BOARD SESSION TO BE FINANCED BY |  |  |  |  |  |  |
| UNICEF income <br> Funds-in-trust $\$ 20 \quad 154$ $20 \quad 761$ |  |  |  |  |  |  |
| 40915 |  |  |  |  |  | 40915 |

[^0]TABLE 9



PART TWO

UNICEF GREETING CARD OJERATICN

## FOREWORD

A total of 89.3 million greeting cards and 609,629 calendars were sold in the 1973 season, bringing UNICEF net earnings of $\$ 7.0$ million. These earninfs were about the same as in the previous year.

The Greeting Card Operation not only furnishes UNICEF a sizable source of income but has provided people in many countries with a means of making a direct contribution both to a United Nations activity and to bringing benefits to millions of chilaren in developing countries. Artists of distinction and museums from 36 countries contributed their creative talents and distinguished works of art for the 1973 campaign. As in past years, UNICEF national committees and other groups were the main sales agents, and sales and distribution costs were kept to a miniumum because of their extensive and generous voluntary help. We greatly appreciate the devoted efforts of the many thousands of persons who contributed to the success of the enterprise.
(Signed) Henry R. LABOUISSE

## I. A BRIEF ACCOUNT OF THE 1973 CAMPAIGN

$$
1 \text { May } 1972 \text { to } 30 \text { April 19?4 }
$$

## Sales

1. The number of cards sold in the 1973 campaign amounted to $89,317,000$, a decrease of $2,372,000$ or 2.6 per cent compared to the previous year. Calendar sales amounted to 609,629, down 3.3 per cent. However, as shown in table 4, gross income increased by $\$ 1,414,682$ to $\$ 19,062,737$, an increase of 8 per cent over the preceding year.

Table l. Greeting cards and calendars sold 1973, 1972 and 1971 campaigns

| Campaign <br> year | Cards <br> sold | Percentage increase <br> (decrease) over <br> previous year | Calendars <br> sold | Percentage increase <br> (decrease) over <br> previcus year |
| :--- | :---: | :---: | :---: | :---: |
| 1973 | $89,317,000$ | $(2.6)$ | 609,629 | $(3.3)$ |
| 1972 | $91,689,000$ | 10.2 | 630,445 | 1.4 |
| 1971 | $83,152,000$ | 14.8 | 621,504 | 8.5 |

2. Table 2 gives a breakdown of number of cards sold by major geographic areas and selling countries. The over-all total of card sales was down by 2.6 per cent over the previous year. The largest increase of 32 per cent was achieved in Asia followed by the South-west Pacific, 27 per cent and Europe, 4 per cent. Sales in North America declined by 10 per cent, in Central and South America ky 7 per cent and in Africa and the Eastern Mediterranean by 3 per cent. Comparative information is included in table 2 for the 1972 and 1971 campaign years. However, since selling prices were raised in most countries in 1973, gross income from sales, including calendars, increased as shown in table 2-A.


Table 2-A. Comparison of cards sold and gross income, 1973 and 1972 campaign years

| Geographical area | Number of cards sold in thousands of cards) |  |  | $\frac{\text { Gross revenue from sales }}{\text { (including calendars) a/ }}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 1973 \\ \text { campaign } \end{gathered}$ | $\begin{gathered} 1972 \\ \text { campaign } \\ \hline \end{gathered}$ | Percentage increase or (decrease) | $\begin{gathered} 1973 \\ \text { campaign } \end{gathered}$ | $\begin{gathered} 1972 \\ \text { campaign } \end{gathered}$ | Percentage increase or (decrease) |
|  |  |  |  | \$ | \$ | \$ |
| Europe | 40994 | 39490 | 3.8 | 9882145 | 8217321 | 20.3 |
| North America | 37725 | 41950 | (10.1) | 7107120 | 7589012 | (6.3) |
| Central and South America | 5889 | 6356 | (7.3) | 1192861 | 1120297 | 6.5 |
| Asia | 2117 | 1601 | 32.2 | 320526 | 241120 | 32.9 |
| Australia and New Zealand | 1549 | 1216 | 27.4 | 344655 | 270047 | 27.6 |
| Africa and Eastern |  |  |  |  |  |  |
| Mediterranean | 1043 | 1076 | (3.1) | 215431 | 210258 | 2.5 |
|  | 89317 | 91689 | (2.6) | 19062738 | 17648055 | 8.0 |

a/ Total number of calendars sold is shown in table 1.
3. Card sales in major selling countries on the basis of 1,000 population for campaign years 1971 through 1973 are given in table 3.

Table 3. Card sales of ma,jor selling countries a/ on a population basis 1973 compared with 1972 and 1971

|  | Card sales per 1,000 of population |  |  |
| :--- | :---: | :---: | :---: |
| Country | 1973 | 1972 | 1971 |
| Luxembourg |  |  |  |
| Switzerland | 491 | 467 | 445 |
| Norway | 400 | 380 | 359 |
| Sweden | 392 | 247 | 268 |
| Canada | 319 | 238 | 169 |
| Finland | 269 | 278 | 245 |
| Denmark | 260 | 254 | 198 |
| Netherlands | 259 | 233 | 234 |
| Germany, Federal Republic of | 196 | 191 | 155 |
| United States of America | 176 | 199 | 186 |
| Belgium | 153 | 173 | 165 |
| New Zealand | 151 | 138 | 130 |
| Chile | 140 | 118 | 138 |
| Austria | 131 | 193 | 175 |
| France | 125 | 111 | 102 |
| Australia | 110 | 132 | 114 |
| Spain | 87 | 69 | 73 |
| Ireland | 82 | 60 | 32 |
| Uruguay | 62 | 77 | 68 |
| Argentina | 45 | 25 | 39 |

a/ The list includes countries where sales exceeded 100,000 cards and 40 cards per 1,000 of population.
4. Among the promotion materials produced for the 1973 campaign by the Greeting Card Operation and supplied to sales agents were the following:

## Quantity produced

Brochures
(26 languages)
Posters
( 7 versions, 15 languages and blanks for local text)
Glossy photographs for press reproduction
Promotion streamers for sales centres (7 languages)
Complete promotion kits
Promotion kits covers
Matts for press reproduction
Leaflet mailers and teasers
Television films (3 languages)
$13,430,000$
50,900

$$
120,000
$$

32,100
2,010
4,097
8,240
5,352,000
1,096

## Income and expenditure

5. Table 4 shows gross income and expenditure and net operating income for the 1973 campaign, with comparative figures for the two previous years; and table 5 shows income and expenditure for the 1973 campaign compared with approved estimates (E/ICEF/AB/L.129).
6. Gross income for the 1973 campaign amounted to $\$ 19,062,737$ - an increase of $\$ 1,414,682$ or 8 per cent over that of the previous year. A total of 30 per cent of gross income went for commissions, duties and taxes and 36 per cent went for production, staff and sales costs. Operaticnal net income declined from $\$ 6,876,180$ in 1972 to $\$ 6,487,928$ in 1973, a decline of 5.6 per cent. Operational net income was 34 per cent of gross income in 1973 compared with 39 per cent in 1972.
7. In years prior to 1973, the UNICEF Public Information Revolving Fund received 30 per cent of net calendar income generated by the Greeting Card Operation. As a result of recommendations of the United Nations Board of Auditors, the Public Information Revolving Fund was discontinued as of l January 1973. Consequently, a new allotment account was proviled to pay UNICEF for firancial, personnel and general administrative services provided to the Greeting Card Operation by the regular staff of UNICEF and services and publicity material provided by the UNICEF Public Information Division. Another allotment account provides for reimbursement for the services of an internal auditor. The total of these two allotments in 1973 was $\$ 175,000$, which in table 4 has been included in production, staff and sales costs and in table 5 has been included under budgetary expenditures in other expenses and in sales promotion costs.
Table 4. Gross and net operating income, 1971 to 1973 sales campaigns


Table 5. Income and expenditure for the 1933 campaign compared with approved estimates
Estimates approved

|  | $\frac{\text { Estimate }}{\text { May }}$ | approved |  |  | Diffe | erence |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent | Dollars | Percentage | Dollars | Percentage <br> increase or decrease |
|  | Dollars | Percentage |  |  |  |  |
| Sales |  |  |  |  | (41760) | (0.2) |
| Greeting cards | 17190000 | 0.4 | 17148240 | 10.0 | 104822 | 5.8 |
| Engagement calendars | 1800000 | 9.5 | 1904822 | 10.0 | 325 | (3.2) |
| Fine art prints | $\underline{10000}$ | $\underline{0.1}$ | 19062 737 | 100.0 | 62737 | 0.3 |
| Total gross sales | 19000000 |  | 19062 |  |  |  |
| Less: |  |  |  |  |  |  |
| Commissions paid | 4655000 | 24.5 | 5576607 | 29.3 | 921062 | 50.9 |
| Duties and taxes |  | 0.6 | 131805068 | 69.8 | (919.932) | (6.5) |
| Net sales income | 14225000 | 74.9 | - |  |  |  |
| Budgetary expenditures |  |  |  |  |  |  |
| Salaries, wages and common staff costs | 1007900 | 5.3 | 1154219 | 6.1 | 146319 | 14.5 |
| Other expenses and office |  | 4.8 | 115.521 | 6.0 | 236621 | 25.9 |
| equipment ${ }_{\text {production }}$ | 341498000 | 18.0 | 3650931 | 19.2 | 231331 | 6.7 1.5 |
| Production costs Sales promotion costs | 38481.00 | 4.5 | 860469 | 4.5 | $\underline{626640}$ | 10.1 |
| Sales pramotion costs | 6190500 | 32.6 | 6817140 | 35.8 |  | (19.2) |
|  | 8034500 | 42.3 | 6487928 | 34.0 | (1546572) | (19.2) |
| Operational net income |  | 0.5 | 552926 | 2.9 | 462926 | 514.3 |
| Miscellaneous income |  |  |  |  |  |  |
| Excess of income over |  |  | 7040854 | 36.9 | (1 083 646) | (13.3) |
| expenditure | 8124500 | 42.8 | 704085 |  |  |  |

8. Reproduction rights were given by 116 artists and museuns from 36 countries. Sixty-seven designs were used for the cards and 53 designs were used for the calendar. A list of these artists and countries is set out below. The generosity of these artists and institutions has made possible a continuing high standard of design.

Artist
Helga Aichinger
Howard Alstad
Anonymous*
Anonymous 17C*
Anonymous*
Anonymous*
Anonymous
Anonymous
Anonymous*
Anonymous*
Anonymous
Anonymous 18C*
Anonymous*
Alain Bailache
Franco Barberis
Zoravia BettioI
Ilse Böhme
Jean-Claude Bourgeois
Phyllis Brackett
Heidi Brandt
Laura Buddensieg
Charles Burchfield
Chislaine Cambron
Giancarlo Carloni
Elizabeth Carlett
Ivan Chermayeff
Maria Christen
Kalden Chumbi
Oliver Clark
Ossi Czinner
Ken Danby
Augustin de Celis
Maria de Posz
Antoine Desilets
Jean Dubuffet
Svenolov Ehren
Eskimo Art: Eckalook Goo Etidlooie
Lucy
Pudlo
Tye

Name of design
The Sunsong
Dove
Holy Family
Ten Bamboo Hall
Musica Raft
Flower Collage
Winter's Pleasures
Sage Reciting to Nobleman
Persian Rose Tree
Stained Glass
Nativity
Catalunian Tile
Tree of Life
Daddy Snowman
Bicycle Rider
The Balloon Vendor
Winter Fun
Church in Snow
Madonna of the Rose
Flower Girl
Friends
Orion in Winter
The Horse Cart
Butterflies
Mother and Child
Angel and Dove
White Cat
Thyangboche Monastery
Kites
Peace on Earth
Martin's Shop
Boy and Peace Dove
Winter Scene
Reaching
Fanciful Village
Nordic Evening
Evening Owl
Geese Feeding
Sun Bird
Umingmuk
Autumn Bird

Country
Austria
Canada
Canada
China
Colombia
Federal Republic of Germany
Federal Republic of Germany
India
Iran
Norway
Peru
Spain
United States of America
France
Switzerland
Brazil
Federal Republic of Germany
France
United States of America
United States of America
Federal Republic of Germany
United States of America
Belgium
Italy
Mexico
United States of America
Switzerland
Nepal
United States of America
Austria
Canada
Spain
Venezuela
Canada
France
Sweden
Canada
Canada
Canada
Canada
Canada

* Reproduction rights contributed by museums, or estates of artists.

Jean-Marc Forest
Enrique Gandolfo
Josip Generalic
Arthur Getz
Milton Glaser
Benozzo Gozzoli*
Maria Heins-Waltraud
Margo Hoff
Henrik Ibsen
Kunio Isa
Humberto Jaimes-Sánchez
Ota Janeček
Mark Jenson
Lars Jorde*
Slahattin Kanidinc
Bagwan Kapoor
Paul Karekezi
Paul Klee*
Maria Korsak
Le-Huu-Trung
Jean-Paul Lemieux
Peter Leisinger
Blair Lent
Bill Lobchuk
Margarita Lozano*
Maria Mackiewicz
Maglione
René Magritte
Henri Maik
R. K. Malwankar

Henri Masson
Ewald Matare
Piet Mondrian*
Liselotte Morell
Edvard Munch
Andrew Murray
John Nash
Paul Nussbaumer
Kichiemon Okamura
Georgia ${ }^{\text { }}$ Keeffe
Paw Oo Thett
Ruth Orkin
Nasser Ovissi
David Paladin
Paps
Margery Perret-Buckle
Françoise Pochon

Name of design
Monarchs of the Forest
Daisy and Blue Flowers
Village in Winter
United Nations
Headquarters, New York
Winged Fiope
Nativity
The Rose House
Three Saints
Farm Near Skein
Moonlight Night
Humilis Herba
Asleep
The Shepherd
Farmhouse in Snow
My Winter
Ride, My Little One
Working Mother
Untitled
Children on Sled
Lantern Lighting
Nativity
Winter Landscape
Tree of Many Nations
Windbreakers
Among the Flowers
Winter Wonderland
Le Velo
Flight
Circus Fun
Ceremonial Ride
Snowy Winter
Angel
Composition in Oval
Happiness
Starry Night
Lion and Lamb
Suffolk Landscape
Good Morning
Winter
Snow Covered Hills
Asian Harbour Scene
The Tree
Happy Horse
Adoration
Farmyard Gathering
Surpassing Thus My World
Five Senses-Taste

Country
Canada
Argentina
Yugoslavia
United States of America United States of America Italy
Brazil
United States of America
Norway
Japan
Venezuela
Czechoslovakia
United States of America
Norway
United States of America.
India
Burundi
Switzerland
Poland
Republic of Viet-Nam
Canada
Switzerland
United States of America
Canada
Colombia
Poland
France
Belgium
France
India
Canada
Federal Republic of Germany
Netherlands
United States of America
Norway
United Kingdom
United Kingdom
Switzerland
Japan
United States of America
Burma
United States of America
Tran
United States of America
Federal Republic of Germany
United Kingdom
Switzerland

* Reproduction rights contributed by museums, or estates of artists.

Artist
Fereidum Rahimi-Assa
Elsbet Rahlff
Abraham Rattner
Margrit Roelli
Rolando Roncancio
Carlo Rosberg
Henri Rousseau
Ali Akbar Sadeghi
Eleazar Salas
Lotfi Abou Sariya
Ezekiel Schloss
Elenore Schmid
Gino Severini*
Nina Shivdasani
Rosalind Smith
Fred Stauffer
Kama Svensson
Terentyeva
Jiri Trnka
Victor Vasarely
Annemick Veldman
Pekka Vuori
Solomon Wangboje
Barry Wilkinson
Scottie Wilson
Gertrud Wyss-Trachsel
Mustafa Yehya

Name of design
Persian Fantasy
Eye
Herald Angel
The Shepherd
La Cumbia
Midnight Sun
Summer
The Three Heralds
Castillos
Market Scene
Peaceable Kingdom
A Child's Dream
Light in Space
Of Flight
Swing
Logworkers in Snow
Russian Dolls
Reindeer Caravan
The King
Vega II
Eglise Hollandaise
Winter Birds
Mother and Child
The Carollers
Bird Song
Nativity
Hop-Scotch

Country
Iran
Norway
United States of America
Switzerland
Colombia
Denmark
France
Iran
Mexico
Egypt
United States of America
Switzerland
Italy
India
United States of America
Switzerland
Denmark
Union of Soviet Socialist Republics
Czechoslovakia
France
Netherlands
Finland
Nigeria
United Kingdom
United Kingdom
Switzerland
Syrian Arab Republic

* Reproduction rights contributed by museums, or estates of artists.


## II. AUDIT OPINION

We have examined the following appended financial statements, numbered $I$ and II, properly identified, and relevant schedules of the UNICEF Greeting Card Operation for the year ended 30 April 1974. Our examination incluäed a general review of the accounting procedures and such tests of the accounting records and other supporting evidence as we considered necessary in the circumstances. As a result of our examination, we are of the opinion that the financial statements properly reflect the recorded financial transactions for the year, which transactions were in accordance with the Financial Regulations and legislative authority, and present fairly the financial position as at 30 April 1974.

(Signed) Abdul HAMID<br>Auditor General of Pakistan<br>(Signed) J. J. MACDONELL<br>Auditor General of Canada<br>(Signed) J. E. ESCALION 0.<br>Controller General of Colombia

25 June 1975
III. FINANCTAL STATEMENTS OF THE GREETING CARD AND RELATED OPERATIONS FOR THE 1973 SALES CAFPAIGII
(ACCOUNTING PERIOD FROM I MAY 1973 TO 30 APRIL 1974)

1. The financial statements comprise the following:
(a) Statement I. Income and expenditure for the 1973 campaign year to 30 April 1974;
(b) Statement II. Budgetary authorizations and obligations incurred for the year ended 36 April 1974 and unobligated balances of authorizations at 30 April 1974; and
(c) Notes forming part of statements I and II.


The notes in section $C$, paras. $1-8$ form an integral part of this statement and should be read in conjunction therewith. (Signed) Henry R. LABOUISSE Executive Director
Budgetary authorizations and obligations incurred for the year ended 30 April 1974




Section 1: Salaries, wages and cormon staff costs
Established posts Established posts
Consultants
Temporary assistance Overtime
Travel, removal and installation Separation and repatriation payments
Contributions, Pension Fund
Dependency allowances and education grants Travel on home leave
Medical insurance and related payments

## Section 2: Other expenses

Travel on official business
Freight
Rental and maintenance of premises and storage Office supplies
Rental and mointenance of office and eccounting
equipment External and internal audit costs Hospitality
Furniture and office equipment
Section 3: Production costs and production
Greeting cards
Calendars
production and distribution equipment
Total, Section 3

> Fine art reproductions


## Budgetary authorizations and obligations incurred for the year ended 30 April 1974

Section 4: Sales promotion costs


The notes in section C, paras. 1-8 form an integral part of this stafement and should be read in conjunction therewith.
(Signed) Henry R. LABOUISSE
(Signed) S. BLACKBERG

## Notes on statement I. Income and expenditure

## Inventory at 30 April 1974

1. During the financial year approximately 7.8 million old designs, no longer considered saleable as cards, were sold as scrap paper or donated to approved organizations. In addition, some 8.3 million unfinished cards were also disposed of. At 30 April 1974, greeting card stocks of 1973 and earlier designs totalled 58.5 million boxed cards and 52.8 million cards in an unfinished state. A nominal value ( $\$ 200$ ) has been placed on the inventory of boxed and unfinished cards. The cost of stocks of paper, envelopes, boxes, cartons, etc. on hand at the end of the campaign, amounting to $\$ 399,313$, has been transferred to the 1974 campaign budget as deferred expense instead of being classified as inventory.
2. The value at cost, at time of acquisition, of non-expendable equipment still in use at headquarters, but not reported in the accounts as an asset, amounted to $\$ 246,000$ as at 30 April 1974 .
3. The finished card movement is set forth in table 6 .

Table 6. Movement of finished cards 1973 campaign (in millions of cards)

## 1973 season <br> 1972 season

Opening inventory
Add: Prior years' designs boxed for sale New designs boxed for sale

Deduct: Prior years' designs decollated Cards sold during campaign Cards donated, destroyed and lost during campaign

Closing inventory

| 47.7 | 34.6 |
| :--- | ---: |
| 11.7 | 4.3 |
| $111.4-1$ | 113.8 |
| 170.8 | 152.7 |

13.2
0.8
91.7

| $\frac{9.8^{\mathrm{b}}}{58.5}$ | $\frac{12.5}{47.7}$ |
| :--- | :--- |

a/ Includes 8.9 million unfinished cards transferred to National Committees for sale after imprinting with special greetings for customers.
b/ Of this number, 7.8 million old ciesigns no longer salable were destroyed. Samples, damages and losses at sales outlets accounted for the remaining 2.0 million.
4. In previous years, the UNICEF Public Information Revolving Fund shared production costs and gross profit on calendars. The arrangement was discontinued effective 1 January 1973. Instead, for the 1973 campaign, the Greeting Card Operation was charged $\$ 149,000$ for financial, personnel and general administrative services provided by the regular staff of UNICEF and for the services of publicity materials provided by the UNICEF Public Information Division. A charge of $\$ 26,000$ was made for the services of an internal auditor. These expenditures are included in statement I under other expenditure.

## Other income

5. The total of $\$ 552,927$ consisted of adjustments in rates of exchange ( $\$ 333,604$ ), credits from the staff assessment plan ( $\$ 128,386$ ), donations received $(\$ 23,593)$, discounts allowed by vendors on material purchased ( $\$ 16,669$ ), sales of obsolete materials $(\$ 8,890)$ and other miscellaneous income ( $\$ 41,785$ ).

## Excess of income over expenditure

6. A total of $\$ 7,040,854.48$ from the 1973 campaign was transferred to the general resources of UNICEF after the closure of the campaign records. The net income of the 1973 campaign was based on the inclusion of accounts receivable of $\$ 8,967,777$ compared with $\$ 8,090,681$ at 30 April 1973.

> Notes on statement II. Budgetary estimates, obligations $\frac{\text { incurred and unobligated kalances for the year ended }}{30 \text { April } 1974}$
7. The Executive Board at its May 1973 session approved budget estimates for the 1973 campaign of $\$ 6,190,500$ ( $\mathrm{E} / \mathrm{ICEF} / \mathrm{AB} / \mathrm{I} .129$ ). In accordance with the authority given to the Executive Director to spend an additional amount of up to 15 per cent of the gross budget, if necessary, to meet costs of expanded production and sales, an additional amount of $\$ 868,000$, or 14 per cent of the gross budget, was requested and approved to cover additional costs in achieving a production level of 10 per cent higher than anticipated, and to meet unexpectedly sharp increases in costs of materials and services. The increased production was undertaken since indications from consignees were that sales would be higher than the 4 per cent increase over 1972 sales originally forecast. In fact, the number of cards sold was 2.6 per cent less than in the previous year.
8. Obligations incurred against the revised estimate of $\$ 7,058,500$ amounted to $\$ 6,817,140$. The unobligated balance of $\$ 241,360$ has been cancelled.

1. The Board of Auditors, established under General Assembly resolution 74 (I), is required, by virtue of its resolution 57(I), to audit the accounts of the UNICEF Greeting Card Operation in accordance with article XII of the Financial Regulations and Rules of the United Nations and the Annex thereto entitled "Additional terms of reference governing the audit of the United Nations".

Financial statements submitted for the year ended 30 April 1974
2. The Executive Director of the United Nations Children's Fund submitted for audit the following two Financial Statements pertaining to Greeting Card Operation:
(a) Statement I. Income and expenditure for 1973 campaign year to 30 April 1974;
(b) Statement II. Budgetary authorizations and obligations incurred for the year ended 30 April 1974 and unobligated balances of authorizations at 30 April 1974; and
(c) Notes forming an integral part of Statements I and II.

## Scope of Audit

3. The scope of audit of the Board of Auditors is enunciated in the Financial Regulations, which state that:
"The audit shall be conducted in conformity with generally accepted common auditing standards and, subject to any special directions of the General Assembly, in accordance with the additional terms of reference set out in the annex to the Regulations.
i'The Board of Auditors may make observations with respect to the efficiency of the financial procedures, the accounting system, the internal financial control and, in general, the administration and management of the Organization.
"The Board of Auditors shall be completely independent and solely responsible for the conduct of the audit."
4. Paragraph 1 of the annex to the Financial Regulations referred to above requires that:
"The Board of Auditors shall perform jointly and severally such audit of the accounts of the United Nations, including all trust funds and special accounts, as it deems necessary in order to satisfy itself:
(a) That the financial statements are in accord with the books and records of the Organization;
(b) That the financial transactions reflected in the statements have been in accordance with the Rules and Regulations, the budgetary provisions and other applicable directives;
(c) That the securities and moneys on deposit and on hand have been verified by certificate received direct from the Organization's depositories or by actual count;
(d) That the internal controls, including the internal audit, are adequate in the light of the extent of reliance placed thereupon;
(e) That procedures satisfactory to the Board of Auditors have been applied to the recording of all assets, liabilities, surpluses and deficits."
5. The Board's examination was carried out in accordance with the above provisions and included a general review of the accounting procedures, systems of internal financial controls, and such tests of the accounting records, and other supporting evidence as it considered necessary in the circumstances.
6. The Board's examination of the accounts and financial statements was carried out at Geneva and New York.

## Audit comments and recommendations

Excessive production of cards
7. The excessive production of cards has persisted over the years and the Board of Auditors has been emphasizing in its reports the need for a more realistic production policy to reduce as far as possible the wastage on this account.
8. It was noted that at the end of the 1973 campaign, the percentage of unsold cards to the total cards produced was 34.4 as against 30.2 during the previous year. The value at cost of the closing inventory of cards thus rose from $\$ 1.5$ million in 1973 to approximately $\$ 1.9$ million in 1974 . In addition, the cost of the closing inventory of calendars on 30 April 1974 was approximately $\$ 98,000$, which was a dead loss as calendars are of no value after the close of the year.
9. The Board recognizes that the problem of estimating sales is complicated because of the large number of sales outlets and the distribution system of G.C.O. Nevertheless we suggest that a detailed analysis be made of the demands received from the consignees, especially in relation to stocks generally remaining unsold at their major outlets. The Board believes that a more adequate feed-back along with a realistic appraisal of the sales potential could help Administration in identifying areas of improvement resulting in reduction of excess production as far as possible.

Discount of excessive rates retained by a National Committee
10. Under agreements made with National Committee set up in various countries, a discount up to 25 per cent of the sales proceeds of greeting cards, etc., is
retained by the Committees to meet operational expenses. In one case, however, agreement had not been executed with the Committee since its incorporation in December 1947 (except for 1960-1961), and the discount retained by this Committee ranged from 28.8 per cent to 42.5 per cent during the last five years.
11. Efforts made by the Administration to formalize an agreement with this Committee have not succeeded so far because of the following main apprehensions expressed by the Committee:
(i) Fixing of 25 per cent limitations on Greeting Card Sales, etc., was not feasible because of a high labour coefficient and increased costs of labour, rent and general spiralling of costs and expenses;
(ii) If the funds collected were simply passed on to UNICEF the Committee might be considered as a conduit organization which would adversely affect its tax status.
12. The Board is of the opinion that none of the objections of the Committee were such as could not be resolved by mutual accommodation and co-operation. The Board reiterates its recommendation that the matter be resolved and agreement finalized at an early date. The Administration has agreed that it is desirable to finalize a formal agreement with the Committee as soon as possible and has stated that efforts to negotiate the same were continuing.

Delay in the deposit of sale-proceeds of Greeting Cards, etc., by National Committees
13. Under the terms of agreements executed between UNICEF and various National Committees or other organizations, the latter are required to deposit the saleproceeds of cards and calendars with UNICEF on the dates prescribed in their respective agreements. It was observed that five National Committees/Organizations had not deposited the sale-proceeds of the 1973 campaign aggregating \$US 895,004 by the prescribed dates. The delays ranged from two to eight months, and in one case some of the funds had not been deposited up to the end of May 1975. If the amounts due had been received by the prescribed dates and invested in short-term deposits, the Greeting Card Operation would have earned additional interest.
14. The Board suggests that there should be an effective follow-up to ensure timely receipts from the Committee.

Improvements in the Accounting System of Greeting Card Operation
15. The Greeting Card Operation is essentially a commercial operation dealing with the production and world-wide marketing of greeting cards and calendars. It is necessary that its accounting system be improved to provide more meaningful information for decision making.
16. The Internal Audit Service of UNICEF conducted, at the instance of External Audit, a preliminary survey of the accounting system at GCO headquarters and made suggestions aiming at more meaningful cost analysis, a more realistic computation of net income for a campaign and a better presentation of accounts and the financial statements. The suggestions could be adopted without making any major changes in the present system.
17. The Board appreciates the excellent report produced by the Internal Audit Service of UNICEF and endorses its recommendations. It notes with satisfaction that the Administration has already initiated action for implementing them.

## Acknowledgement

18. The nard of Auditors records its appreciation for the co-operation and assistance extended by the Director, his officers and members of their staff.
(Signeả) Abdul HAMID
Auditor General of Pakistan
(Signed) J. J. MACDOWELL
Auditor General of Canada
(Signed) J. E. ESCALLON 0.
Controller General of Colombia
25 June 1975


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[^0]:    a/ Comprises \$552,500 for project support costs in Sahelian drought, $\$ 336,700$ distribution and local cost in Ethiopia, $\$ 1,015,800$ project support services in Indo-China Peninsula.
    b/ Comprises $\$ 775,300$ for Bangladesh flood emergency, $\$ 68,800$ for earthquake relief in Pakistan, $\$ 2,200,800$ for emergency and resettlement of displaced people and refugees in Indo-China, $\$ 94,400$ in Egypt. It does not include $\$ 24,418,000$ commitment for rehabilitation activities which is included in the appropriate categories of assistance.

