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**ECONOMIC AND SOCIAL COMMISSION FOR WESTERN ASIA**

**UN ECONOMIC AND SOCIAL COMMISSION  
FOR WESTERN ASIA**

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**DIRECTORY OF SUPPORT SERVICES FOR SMALL  
AND MEDIUM ENTERPRISES IN JORDAN**



United Nations  
New York, 2003

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## Preface

As part of the implementation of the 2002-2003 work programme, entitled: "Directory of support institutions and services in selected ESCWA member countries", a directory of support services for small and medium enterprises in Jordan is prepared in 2002.

ESCWA would like to extend its special thanks to both the Royal Scientific Society of Jordan for the preparation of the directory, and to the Jordan office of the Friedrich Ebert Stiftung for financing the directory. In 2001, ESCWA, in cooperation with the Lebanon office of the Friedrich Ebert Stiftung and the Association of Lebanese Industrialists, prepared the directory for Lebanon.

## Acknowledgment

The Royal Scientific Society is delighted to introduce the "Directory of Support Services for Small and Medium-size Enterprises in Jordan" as a result of the mutual cooperation with the Friedrich-Ebert-Stiftung of Germany and the United Nations Economic and Social Commission for Western Asia.

On this occasion the Royal Scientific Society would like to express its deepest thanks and appreciation for both the Friedrich-Ebert-Stiftung and the Economic and Social Commission for Western Asia, ESCWA, for their financial and technical support. Furthermore, we are grateful to the Amman Chamber of Industry for hosting the electronic copy of the Directory on their web site. Special recognition is given to Mr. Fadell Al-labadi from the Amman Chamber of Industry for his valuable comments and support.

Our gratitude is also extended to all organisations and institutions that contributed to this Directory.

Special thanks are given to Mr. Abdel Salam Naimat and Mr. Yazan Al-Bakhit for supervising the project and to Ms. Maha Obaideh and Ms. Linda El Zeiq for their efforts in typing the Directory.

Amman, 31 October 2002

Dr. Said Alloush  
President

# INTRODUCTION

## WHAT ARE SMEs?

SMEs are of major economic and social importance, being an engine for employment creation and growth of any developing economy. SMEs have already played a vital role in the economic and social development of many countries. In the Asia and Pacific region, SMEs account for 95 per cent of the total number of enterprises, 80 per cent of employment and between 30-60 per cent of GDP.<sup>1</sup>

There is no specific definition for SMEs. Rather, a company must comply with certain criteria to be classified as a micro, small or a medium-sized enterprise. It should be a profit-making business, fully owned by the private sector and not a subsidiary of another company. It should also have a limited number of employees and regular bookkeeping accounts.

SMEs are one of the key elements in economic development. They promote private ownership, stimulate entrepreneurial skills, generate jobs, diversify economic activity, and contribute significantly to a country's trade balance. They are also flexible and can adapt quickly to the changing market. They increase the competitiveness in the marketplace and curb the monopoly of large enterprises.

Furthermore, a recent UNCTAD study emphasises that SMEs encourage better transfer of technology to developing countries.<sup>2</sup>

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<sup>1</sup> Sourced from Asia- Pacific Economic Cooperation (APEC).

<sup>2</sup> UNCTAD presentation at WTO's working group on Trade & Transfer of Technology, Geneva, April 16, 2002.

## **SMALL AND MEDIUM-SIZED ENTERPRISES (SMEs) IN JORDAN**

In Jordan, the number of SMEs makes up around 98 percent of all the country's enterprises. The global economy poses serious challenges for SMEs in Jordan, making it difficult to compete in the international market. Technical and financial support, vocational training, and policy backing are needed to enhance the capacity of Jordan's private sector and increase its GDP share. Currently, approximately 55 percent of Jordan's GDP is generated through SMEs.

The classification of an SME in Jordan depends on the amount of capital invested, number of employees, establishment size, profits/earnings and sales volume. In Jordan a micro-enterprise does not have more than 4 employees; a small-sized enterprise has between 4-10 employees; while medium-sized enterprise has between 10- 25 employees. It should be noted that according to other definitions, SMEs are firms between five and 250 employees.<sup>3</sup>

Private businesses in Jordan are worth about JD 3 billion and makes about 85% of the overall investments. Most SMEs are run as family businesses, traditional subcontracting or through medium-sized firms directed towards the production of consumer goods. Hence, they require assistance to sustain their activities and compete in the global market, as well as to acquire the ability to constantly improve their products and mode of operation, and to adjust to developments in the market.

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<sup>3</sup> "Potential of Manufacturing SMEs for Innovation in Selected ESCWA Countries", United Nations - Economic and Social Commission for Western Asia, New York, 2001.

## **GLOBALISATION AND SMEs- THINK GLOBAL- ACT LOCAL:**

Many locally successful SMEs fail in foreign markets because they cannot adapt to the rapid pace of globalisation. Often isolated because of financial or technological limitations, SMEs do not keep up with new information of activities of competitors and suppliers. To be competitive, therefore, SMEs must take into consideration the growing influence of external factors and internationalisation<sup>4</sup>; such as: challenges of more competitive markets, international standards, and quality of goods produced.

SMEs have been identified as the cornerstone of Jordan's economic development. In this regard, local and private bodies have deployed serious efforts to strengthen existing and new enterprises. Such efforts are undertaken through the government's two-years socio-economic transformation plan, EJADA<sup>5</sup> and the USAID sponsored AMIR programme<sup>6</sup> to mention a few. These efforts are meant to support SMEs in overcoming the many constraints they are facing, such as:

1. Lack of entrepreneurial and managerial skills
2. Lack of accessibility to information and knowledge
3. Difficulties to access financial resources
4. Difficulty of access to technology and know-how
5. Non-conformity to international standards, lack of quality awareness

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<sup>4</sup> According to Herman Daly, an economist, "Internationalisation refers to the increasing importance of international trade, international relations, treaties, alliances, etc. Globalisation refers to global economic integration of many formerly national economies into one global economy, mainly by free trade and free capital mobility, but also by easy or uncontrolled migration. It is the effective erasure of national boundaries for economic purposes.", cit.

<http://www.globalpolicy.org/globaliz/econ/herman2.htm>, 1999

<sup>5</sup> EJADA: "Euro-Jordanian Action for the Development of Enterprise"

<sup>6</sup> Amir Programme: "Achievement of Market-Friendly and Initiatives Programme"

6. Limited product and service range and usage differences
7. Language barriers
8. Competition of indigenous SMEs in foreign markets
9. Relative absence of support services and programmes
10. Complexity of trade procedures
11. Lack of government incentives for internationalisation of SMEs
12. Inadequate intellectual property rights protection

### **WHY THIS DIRECTORY?**

The rationale behind the preparation of this Directory is to facilitate access to sources of information on establishments and programmes that provide entrepreneurial support services to SMEs. Entrepreneurs need a wide range of technical assistance on how to establish their own small company, and on a variety of issues such as regulations, taxation, business counselling and marketing services, training opportunities and financing sources.

The Directory is also meant to direct new investors to the assistance and counselling services available in the Kingdom. It includes information on organisations, ministries, and programmes that provide direct or indirect support to SMEs. However, it does not include information on private profit-seeking organisations, training centres or private consultancy firms.

This Directory is the third in a country series initiated by the Friedrich-Ebert-Stiftung in the MENA region. The "Directory for Governmental and Non-Governmental Organisations supporting Small and Medium Scale Enterprises in Egypt" was first published in 1996 in cooperation with the Federation of Egyptian Industries (Second edition January 2000); and the "Directory of Support Services for Small & Medium Enterprises in Lebanon" was published in cooperation with the Association of the Lebanese

Industrialists and United Nations Economic and social Commission for Western Asia in 2001.

The “Directory of Support Services for Small and Medium-size Enterprises in Jordan” is the fruit of cooperation between the Royal Scientific Society, the United Nations Economic and Social Commission for Western Asia and the Amman office of the Friedrich-Ebert-Stiftung. The Directory is available in print format in Arabic and English.

Furthermore, an on-line user-friendly database system has been designed and implemented using an active server page. The database contains all records of institutions surveyed and allows easy access, search, retrieval of desired information per key search criteria. The on-line version of the Directory is being hosted and maintained by the Amman’s Chamber of Industry, and is available at: <http://www.aci.org.jo/>.

Amman, November 2002

Dr. Said Alloush  
President  
Royal Scientific  
Society  
Jordan

Dr. Hassan Charif  
Chief  
Sustainable  
Development and  
Productivity Division  
ESCWA, Lebanon

Dr. Paul Pasch  
Representative  
Friedrich-Ebert-  
Stiftung  
Jordan Office



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<b>Name</b>	Development & Employment Fund (DEF)		
<b>Address</b>	Abdaly		
<b>P.O. Box</b>	922708	<b>Postal Code</b>	1192
<b>Fax</b>	4618845		
<b>Web Site</b>	www.def.gov.jo	<b>Governorate</b>	Amman
<b>City</b>	Amman		

**Contact**

<b>Department</b>	Projects Department
<b>Telephone No.</b>	4618851
<b>E-mail</b>	

<b>Type</b>	Government
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**History and Background**

The Development and Employment Fund (DEF) was founded as a result of the cabinet of ministers decision dated 18/11/1989. The fund initiated its credit under takings in the month of February 1991, as a governmental agency which develops and provides finance for small business to alleviate the negative consequences on the poor and unemployed arising from the implementation of the economic restructuring program.

**Objectives**

Spread awareness, encourage and finance the eligible poor and those with small incomes, those who are unemployed by facilitating of having a profession in industry, services, and tourism sectors.

**Activities**

Direct loans: household loans, Individuals loans, group loans.  
Indirect loans.  
Training and habilitation.

<b>Fees</b>	Paid and free Services
-------------	------------------------

**Target Groups**

Agriculture Tourism Poor
--------------------------------

**Provided Services for SMEs**

Consultancy and Training	Finance
	Vocational Training
Financial	Economic and Scientific Studies
	Loans<JD 10,000
	Loans>JD 10,000
	Medium-term Loan (6 to 12 months)
	Short-term Loan (up to 6 Months)
	Islamic Funding

<b>Name</b>	Ministry of Agriculture
-------------	-------------------------

<b>Address</b>	Madina Riadia
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<b>P.O. Box</b>	2099	<b>Postal Code</b>		<b>Fax</b>	5686310
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<b>Web Site</b>	www.moa.gov.jo	<b>Governorate</b>	Amman
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<b>City</b>	Amman
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#### Contact

<b>Department</b>	
<b>Telephone No.</b>	5686151
<b>E-mail</b>	agri@moa.gov.jo

<b>Type</b>	Government
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#### History and Background

The ministry of Agriculture was established during the emirate era, in 1939 the first law related to agriculture was the forest law issued in 1927.

#### Objectives

To develop the agricultural sector to increase Jordan's self-reliance.  
Assure sustainable production without damaging the environment.  
Increase farmers income.  
Provide an appropriate climate for investment in the agricultural sector.  
Develop rural areas... etc.

#### Activities

Agricultural extension and rural development.  
Animal wealth administration.  
Plant wealth administration.  
Projects administration.  
Range and forester administration.

<b>Fees</b>	Free Services
-------------	---------------

#### Target Groups

Agriculture  
Women  
Poor

**Provided Services for SMEs**

Consultancy and Training	Jordanian and International Standards
	Investment and Feasibility Studies
	Finance
	Local Laws and Regulation
	Environment
	Vocational Training
	Economic and Scientific Studies
Environmental	Agricultural Support
	Environmental Education
	Water/ Waste Water Treatment
	Promotion for Environmental Friendly Products
Financial	Grants
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
	Studies, Data, Statistics about Arab & International Market
	Marketing Studies
	Trade Fairs
	Trade Missions and Delegations
	Other
Infrastructure	Other
Women Issues	Other
Other Services	Publication



<b>Name</b>	Jordan Investment Board (JIB)		
<b>Address</b>	Wadi Sakra		
<b>P.O. Box</b>	893	<b>Postal Code</b>	11821
<b>Fax</b>	5608427		
<b>Web Site</b>	www.jordaninvestment.com	<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	5608400		
<b>E-mail</b>	info@jib.com.jo		
<b>Type</b>	Government		

#### History and Background

Since its creation by the government of Jordan in 1995 (JIB) has been dedicated to Encourage and facilitate investment in Jordan. With the overarching goal of achieving development and modernization of the economy, the management and staff of the JIB has placed improvement of the investment environment and service to the investor at the top of its agenda.

#### Objectives

The JIB is responsible for marketing Jordan internationally, creating linkages between national and foreign companies through joint ventures, assisting investors at all stages of the investment cycle, and acting as a contact or liaison between investors and other government bodies whose services are needed by the investor.

#### Activities

Identifying investment opportunities.  
 Facilitates the registration and licensing of investment projects.  
 Gathering investment data and technical information and shares them with interested investors. Assists the investor in finding a location for business operations.  
 Arranging meetings between potential private sector parties and government officials.  
 Provides ongoing support and problem solving for the project once it is established.

Facilitates arrival and departure of the investor in transit through the Queen Alia International Airport

<b>Fees</b>	Free Services
-------------	---------------

**Target Groups**

Agriculture Services Tourism Industry
--

**Provided Services for SMEs**

Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
	Studies, Data, Statistics about Arab & International Market
	Export Promotion
Other Services	Other
Consultancy and Training	Investment and Feasibility Studies
	Local Laws and Regulation
	International Trade-Import & Export
	Free Trade Agreements (International & Regional)
	International Marketing
	Economic and Scientific Studies

<b>Name</b>	Ministry of Industry and Trade		
<b>Address</b>	Al Shmisani		
<b>P.O.BOX</b>	2019	<b>Postal Code</b>	11181
<b>Fax</b>	5684692		
<b>Web Site</b>	www.mit.gov.jo	<b>Governorate</b>	Amman
<b>City</b>	Amman		

**Contact**

<b>Department</b>	Industrial Development Department
<b>Telephone No.</b>	5607191
<b>E-mail</b>	info@mit.gov.jo

<b>Type</b>	Government
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**History and Background**

The Ministry of Industry and Trade was established in the early 1950s as the national economy Ministry, the name was changed several times but since 1975 the current name was used.

**Objectives**

Shaping the national industrial policy and implement it.  
 Create investment environment suitable to attract investors.  
 Organize national industries and increase its competitiveness.  
 Prepare and follow up the implementation of trade agreements.

**Activities**

International economic corporation  
 Industrial development and competitiveness  
 Organizing economic activities

<b>Fees</b>	Paid and free Services
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**Target Groups**

Industry

**Provided Services for SMEs**

Consultancy and Training	Quality Control (TQM), ISO Standards
	Jordanian and International Standards
	Industrial Products Designing
	Investment and Feasibility Studies
	Local Laws and Regulation
	International Trade-Import & Export
	Environment
	Human Resources
Environmental	Environmental Education
	Industrial Pollution
	Water/ Waste Water Treatment
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
	Certificates of Origin
	Trade Fairs
	Trade Missions and Delegations
Infrastructure	Industrial Estate

<b>Name</b>	Agricultural Credit Corporation (ACC)
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<b>Address</b>	Al Abdaly
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<b>P.O.BOX</b>	77	<b>Postal Code</b>	<b>Fax</b>	5669109
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<b>Web Site</b>		<b>Governorate</b>	Amman
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<b>City</b>	Amman
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#### Contact

<b>Department</b>	
<b>Telephone No.</b>	5661105
<b>E-mail</b>	accdd@nic.net.jo

<b>Type</b>	Government
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#### History and Background

The Agricultural Credit Corporation is a legal entity with financial and administrative autonomy. The corporation was established in accordance with special law to contribute to the development of agriculture in Jordan and improvement of its efficiency and productivity.

#### Objectives

To provide agricultural credit either on individuals or corporate level.  
To increase the productivity of the Jordanian farmers.

#### Activities

Agricultural credit.  
Specialized credit.

<b>Fees</b>	Paid and free Services
-------------	------------------------

#### Target Groups

Agriculture
-------------

#### Provided Services for SMEs

Environmental	Agricultural Support
Financial	Loans<JD 10,000
	Loans>JD 10,000
Women Issues	Special Financing

<b>Name</b>	Free Zones Corporation		
<b>Address</b>	Al Zarqa		
<b>P.O.BOX</b>	20036	<b>Postal Code</b>	<b>Fax</b> 3826430
<b>Web Site</b>	www.free-zones.gov.jo	<b>Governorate</b>	Zarqa
<b>City</b>	Zarqa		
<b>Contact</b>			
<b>Department</b>	Research & Studies		
<b>Telephone No.</b>	3826429		
<b>E-mail</b>	frez@amra.nic.gov.jo		
<b>Type</b>	Government		

#### History and Background

The first free zone in Jordan was established at Aqaba port in 1973, Jordan established the free Zones corporation in 1976 to develop trade and industry. Several free zones were added at Zarqa, Sahab, Airport and al-Karak.

#### Objectives

Attract local and foreign investment.  
 Attract new technology and technical skills.  
 Create job opportunities.  
 Attract foreign currencies to the country.  
 Develop new areas in Jordan.  
 Create export oriented industries.

#### Activities

Establishing free zones in Jordan  
 Provide infrastructure for the free zones  
 Manage the free zones

<b>Fees</b>	Paid and free Services
-------------	------------------------

#### Target Groups

Industry  
 Services

**Provided Services for SMEs**

Consultancy and Training	Local Laws and Regulations
Trade-Local and International Marketing	Certificates of Origin
	Trade Fairs
	Trade Missions and Delegations

<b>Name</b>	Orphans Fund Management and Development Corporation
-------------	---

<b>Address</b>	Abdoun
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<b>P.O. Box</b>	6985	<b>Postal Code</b>	<b>Fax</b>	5934307
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<b>Web Site</b>		<b>Governorate</b>	Amman
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<b>City</b>	Amman
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#### Contact

<b>Department</b>	Investment
<b>Telephone No.</b>	5934310
<b>E-mail</b>	orphans@nets.jo

<b>Type</b>	Government
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#### History and Background

Orphans fund used to be managed by Islamic courts, but since 1972 the orphans fund management and Development Corporation was established to manage the orphans fund in and Islamic way.

#### Objectives

The main objective of the corporation is to maintain, develop and invest the orphan's fund.

#### Activities

Investment in real estates, shares and the Islamic way of financing (MUSHARAKAH, MURABAHA).

<b>Fees</b>	Paid Services
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#### Target Groups

Other  
Services  
Unemployed  
Agriculture  
Industry



**Provided Services for SMEs**

Financial	Loans<JD 10,000
	Loans>JD 10,000
	Medium-term Loan (6 to 12 months)
	Short-term Loan (up to 6 Months)
	Islamic Funding
Infrastructure	Trade centers
Financial	Leasing

<b>Name</b>	Aqaba Special Economic Zone Authority (ASEZA)		
<b>Address</b>	Al Aqaba		
<b>P.O. Box</b>	2562	<b>Postal Code</b>	77110
<b>Fax</b>	03/2015600		
<b>Web Site</b>	www.aqabazone.com	<b>Governorate</b>	Aqaba
<b>City</b>	Aqaba		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	2014200		
<b>E-mail</b>	info@aseza.jo		
<b>Type</b>	Government		

#### History and Background

The Aqaba Special Economic Zone Authority (ASEZA) is the financially and administratively autonomous institution responsible for the management, regulation, and development of the ASEZA. ASEZA is governed by six ministerial level commissioners.

#### Objectives

ASEZA aims to provide the investors with a one-stop assistance covering all investment needs.

#### Activities

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<b>Fees</b>	Paid and free Services
-------------	------------------------

#### Target Groups

Other  
Services  
Agriculture  
Industry

**Provided Services For SMEs**

Consultancy and Training	Jordanian and International Standards
	Local Laws and Regulation
	Working Safety Systems
	Environment
Environmental	Assessment Training
	Environmental Education
	Industrial Pollution
	Environmental Impact Assessment
	Promotion for Environmental Friendly Products
	Training on Environmental Laws
Infrastructure	Waste Management
	Other

<b>Name</b>	Vocational Training Corporation		
<b>Address</b>	Eight Circle		
<b>P.O. Box</b>	925837	<b>Postal Code</b>	11101
<b>Fax</b>	5820351		
<b>Web Site</b>		<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>	Small and medium size enterprises development		
<b>Telephone No.</b>	5858481		
<b>E-mail</b>	vtc@nic.net.jo		
<b>Type</b>	Government		

#### History and Background

Vocational Training Corporation (VTC) was established in 1976 as a semi-autonomous organization under the supervision of tripartite board of directors chaired by the Minister of Labor. VTC work now in accordance with the law no (11) of the year 1985.

#### Objectives

The primary focus of VTC is on distrait skills training and its primary responsibility is to position it self to respond effectively and efficiently to the demands of the Jordanian Labor market in apprenticeship training and in the provision of basic vocational training services to its trainees.

#### Activities

Manpower perpetration and vocational training.  
Organizing the labor markets according to occupational law no. (27) of the year 1999.  
Development of small and medium size enterprises.

<b>Fees</b>	Paid and free Services
-------------	------------------------

#### Target Groups

Industry  
Unemployed  
Poor  
Services

Women  
Tourism  
Agriculture

**Provided Services For SMEs**

Consultancy and Training	Management	
	Industrial Products Designing	
	Investment and Feasibility Studies	
	Sales and Local Marketing	
	Working Safety Systems	
	Environment	
	Information Technology	
	Vocational Training	
	Industrial Production	
	Human Resources	
	Economic and Scientific Studies	
	Environmental	Environmental Education
		Industrial Pollution
Water/ Waste Water Treatment		
Financial	Services	
Women Issues	Conferences and Seminars	
	Training	
	Research on Gender Issues	
Other Services	Equipment calibration	
	Maintenance	

<b>Name</b>	National Fund for Enterprise Support		
<b>Address</b>	Medina Mounawara st.		
<b>P.O. Box</b>	1985	<b>Postal Code</b>	11953
<b>Fax</b>	5529082		
<b>Web Site</b>	www.nafes.org.jo	<b>Governorate</b>	Amman
<b>City</b>	Amman		

**Contact**

<b>Department</b>	Projects office
<b>Telephone No.</b>	5529082
<b>E-mail</b>	Mamami@nafes.org

<b>Type</b>	Government
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**History and Background**

NAFES was established as a result of the Jordan-Japan cooperation program with an independent executive management

**Objectives**

NAFES was established to assist in the modernization of small and medium enterprises (SMEs) by providing financial support to management development projects aimed at enhancing efficiency and competitiveness

**Activities**

NAFES management qualifies local consulting firms to provide services. Qualified consultants promote NAFES to SMEs and prepare projects proposals. NAFES evaluates the submitted proposals and prepare contracts with the qualified consultants. NAFES monitors progress and evaluates effectiveness of the services provided.

<b>Fees</b>	Paid Services
-------------	---------------

**Target Groups**

Industry and services

**Provided Services For SMEs**

Consultancy and Training	Management
	Quality Control (TQM), ISO Standards
	Investment and Feasibility Studies
	Finance
	Sales and Local Marketing
	Human Resources
	Productivity improvement
Trade-Local and International Marketing	Marketing Studies
	E-commerce

<b>Name</b>	Jordan Export Development & Commercial Centers Corporation (JEDCO)		
<b>Address</b>	Al Shumisany		
<b>P.O. Box</b>	7704	<b>Postal Code</b>	11118
<b>Fax</b>	5684568		
<b>Web Site</b>	www.JEDCO.gov.jo	<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>	Reception		
<b>Telephone No.</b>	5603507		
<b>E-mail</b>			
<b>Type</b>	Joint (private & government)		

#### History and Background

JEDCO was established in 1972 as an independent corporation linked to the Ministry of Industry and Trade for the purposes of activating the Jordan exports and to follow up the implementation of trade agreements with different Arab and non Arab states.

#### Objectives

To enhance the existence of Jordan products in its traditional markets.  
 To develop Jordan export products and enhance its competitiveness  
 To develop the use of IT to serve exporters.  
 To establish technical centers to develop the industrial sector.  
 Human resource development in the area of export.  
 Cooperation with similar international organizations.  
 Maximize the benefit from support services for export.

#### Activities

Export promotion.  
 Exportable products development  
 Information service  
 Market studies  
 Trade services



<b>Fees</b>	Paid and free Services
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**Target Groups**

Industry
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<b>Name</b>	Jordan Industrial Estate Corporation		
<b>Address</b>	Sahab		
<b>P.O.BOX</b>	17	<b>Postal Code</b>	11512
<b>Fax</b>	4021194		
<b>Web Site</b>	www.jiec.com.jo	<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>	Investment		
<b>Telephone No.</b>	4022101		
<b>E-mail</b>	info@jiec.com.jo		
<b>Type</b>	Joint (private & government)		

#### History and Background

Established by a legal act of law in 1985, semi-governmental corporation with the participation of public and private sectors. An independent corporate, having its own financial and administrative system. Promotes and encourages the establishment of industrial projects through its industrial estates. The first to develop qualified industrial zones (QIZs) in the Kingdom. The biggest due to its capital, investment volume, number of projects, and workers.

#### Objectives

Promote the establishment of the Industrial Estates in Jordan.  
Encourage the reallocation of the scattered industrial enterprises within the industrial estate.  
Create job opportunities.  
Assist in reducing industrial pollution.

#### Activities

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<b>Fees</b>	Paid Services
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#### Target Groups

Industry
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**Provided Services For SMEs**

Environmental	Industrial Pollution
	Water/ Waste Water Treatment
	Training on Environmental Laws
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
	Studies, Data, Statistics about Arab & International Market
	Sales Promotion
Infrastructure	Industrial Estate
Consultancy and Training	Designing of Residential, Commercial and Industrial Buildings
Environmental	Environmental Education

<b>Name</b>	Industrial Development Bank (IDB)
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<b>Address</b>	Jabal Amman
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<b>P.O. Box</b>	1982	<b>Postal Code</b>	11118	<b>Fax</b>	4647821
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<b>Web Site</b>	www.indevbank.com	<b>Governorate</b>	Amman
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<b>City</b>	Amman
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#### Contact

<b>Department</b>	Research and studies Dep.
<b>Telephone No.</b>	4642216
<b>E-mail</b>	Res-dept@indevbank.com

<b>Type</b>	Joint (private & government)
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#### History and Background

IDB was established in 1965 with a total capital of JD 24 millions. It aims at providing finance for industrial, tourism, and services projects.

#### Objectives

Promotion and supporting projects in the industrial and tourism sectors.  
 Encouraging creating job opportunities.  
 Encouraging private sector.  
 Encouraging the development of the financial market.  
 Encouraging SMEs.

#### Activities

Long and medium term loans to finance fixed assets.  
 Medium term loans to finance raw materials.  
 Direct and indirect leasing.  
 Export encouraging loans.  
 Others.

<b>Fees</b>	Paid and free Services
-------------	------------------------

#### Target Groups

Industry  
 Tourism  
 Services

**Provided Services for SMEs**

Consultancy and Training	Management
	Quality Control (TQM), ISO Standards
	Investment and Feasibility Studies
	Finance
	Sales and Local Marketing
	International Marketing
	Working Safety Systems
	Environment
	Financial Auditing, Accounting
	Energy consumption conservation
	Information Technology
	Economic and Scientific Studies
	Productivity improvement.
	Industrial Pollution
Environmental Impact Assessment	
Water/ Waste Water Treatment	
Waste Management	
Financial	Grants
	Leasing
	Loans<JD 10,000
	Loans>JD 10,000
	Medium-term Loan (6 to 12 months)
	Short-term Loan (up to 6 Months)
	Services
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
	Marketing Studies
Infrastructure	Industrial Estates
Women Issues	Training
Other Services	Publication

<b>Name</b>	Royal Scientific Society		
<b>Address</b>	Al Jubaiha		
<b>P.O. Box</b>	1438	<b>Postal Code</b>	11941
<b>Fax</b>	5344806		
<b>Web Site</b>	www.RSS.gov.jo	<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	5344701		
<b>E-mail</b>	rssinfo@rss.gov.jo		
<b>Type</b>	Joint (private & government)		

#### History and Background

The Royal Scientific Society (RSS) was established in 1970 in accordance with a Royal Decree. Since its inception, His Royal Highness Prince EL-Hassan has sponsored its march and was Chairman of its Board of Trustees. In 1987 the Higher Council for Science and Technology (HCST) was established under the chairmanship of His Royal Highness Prince EL-Hassan. HCST replaced RSS Board of Trustees and RSS became one of its affiliated institutions.

#### Objectives

RSS is a non-profit institution enjoying financial and administrative independence. It aims at conducting scientific and technological research and development work related to the development process in Jordan with special attention to industrial research and services. It also aims at disseminating awareness in the scientific and technological fields and providing specialized technical consultations and services to the public and private sectors. It seeks to develop scientific and technological cooperation with similar institutions within the Arab world and internationally.

#### Activities

Applied Research.  
International Cooperation.  
Consultations.  
Technical Services.

Specialized Training. Academic Education.
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<b>Fees</b>	Paid and free Services
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**Target Groups**

Industry Services
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**Provided Services For SMEs**

Other Services	Technical/ Scientific Tests
	Equipment calibration
	Maintenance
	Publication
Consultancy and Training	Jordanian and International Standards
	Industrial Products Designing
	Designing of Residential, Commercial and Industrial Buildings
	Investment and Feasibility Studies
	Finance
	Free Trade Agreements (International & Regional)
	Environment
	Energy consumption conservation
	Information Technology
	Industrial Production
	Economic and Scientific Studies
Environmental	Assessment Training
	Environmental Education
	Environmental Impact Assessment
	Water/ Waste Water Treatment
	Promotion for Environmental Friendly Products
	Training on Environmental Laws
Trade-Local and International Marketing	Waste Management
	Website Construction

<b>Name</b>	Municipality of Greater Irbid		
<b>Address</b>	Al Hashemy Street		
<b>P.O. Box</b>	49	<b>Postal Code</b>	<b>Fax</b> 7243341
<b>Web Site</b>	www.irbid.gov.jo	<b>Governorate</b>	Irbid
<b>City</b>	Irbid		

**Contact**

<b>Department</b>	
<b>Telephone No.</b>	7242225
<b>E-mail</b>	relations@irbid.gov.jo

<b>Type</b>	Joint (private & government)
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**History and Background**

Irbid witnessed the first municipal council in the Kingdom in 1881. In 2001 the minister council decided to reactivate the local authorities by merging municipalities which effected on promoting the municipal achievements where 15 municipalities merged to Irbid municipality to form Irbid greater municipality (IGM)  
IGM is a member of the permanent office of Arab urban organization and member of the Islamic cities organization

**Objectives**

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**Activities**

City planing  
License for buildings  
Maintaining public health  
Profession license  
Organizing local traffics

<b>Fees</b>	Paid and free Services
-------------	------------------------

**Target Groups**

Services



**Provided Services for SMEs**

Environmental	Environmental Education
	Environmental Impact Assessment
	Training on Environmental Laws
	Waste Management
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
	Trade Fairs
Infrastructure	Trade centers
	Craftsman Areas
Women Issues	Conferences and Seminars
Other Services	Maintenance
	Publication

<b>Name</b>	Municipality of Greater Amman		
<b>Address</b>	Ras Alein		
<b>P.O. Box</b>	132	<b>Postal Code</b>	<b>Fax</b> 4649420
<b>Web Site</b>		<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>	Research and Development		
<b>Telephone No.</b>	4636111		
<b>E-mail</b>	mogamman@go.com.jo		
<b>Type</b>	Joint (private & government)		

#### History and Background

The Municipality of Greater Amman Employs 9000 employees to serve (520) kilometers with different organizational arrangements and services. It provides 1.2 millions residents with fast and efficient services. Municipality of Greater Amman is divided into 20 districts, each one of them is provided with high level staff and advanced equipment. On the top of the organizational structures of the municipality, there are 40 elected representation council to represent different economic and social sectors needed by the mayor of Amman. The council includes eleven advisory committees.

#### Objectives

The main responsibility of Greater Amman Municipality is to build and maintain the infrastructure of the city. It also takes care with other activities in Amman, such as cultural and social activity. Provides funds and participates in many events that occur in Amman over the year.

#### Activities

<b>Fees</b>	Paid and free Services
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**Target Groups**

Services

**Provided Services for SMEs**

Infrastructure	Trade centers Other
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<b>Name</b>	Municipality of Greater Mafrq
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<b>Address</b>	Mafrq City
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<b>P.O. Box</b>	1	<b>Postal Code</b>	<b>Fax</b>	6232806
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<b>Web Site</b>		<b>Governorate</b>	Mafrak
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<b>City</b>	Mafrq
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**Contact**

<b>Department</b>	Studies Dep.
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<b>Telephone No.</b>	6231097
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<b>E-mail</b>	
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<b>Type</b>	Joint (private & government)
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**History and Background**

Established in 1945 serving more than 70.000 people in 12 areas
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**Objectives**

Providing the local communities with basic services according to the Jordanian laws and regulations, such as infrastructure, public health, public parks gardens and commercial centers, markets centers.
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**Activities**

Provides SMEs with suitable investment environment
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<b>Fees</b>	Paid and free Services
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**Target Groups**

Services
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**Provided Services for SMEs**

Consultancy and Training	Environment
Environmental	Environmental Education
	Environmental Impact Assessment
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
Infrastructure	Trade centers
	Craftsman Areas
Other Services	Authenticate Signature
	Publication
Consultancy and Training	Designing of Residential, Commercial and Industrial Buildings
	Local Laws and Regulation

<b>Name</b>	Municipality of Greater Ajlune		
<b>Address</b>	Ajlune City		
<b>P.O. Box</b>	88	<b>Postal Code</b>	<b>Fax</b> 6421416
<b>Web Site</b>		<b>Governorate</b>	Ajlune
<b>City</b>	Ajlune		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	6420016		
<b>E-mail</b>			
<b>Type</b>	Joint (private & government)		

**History and Background**

Founded in 1921 with financial and administrative autonomy to provide services to the citizens

**Objectives**

Providing environmental services  
Road construction  
Protecting public health

**Activities**

Promotion of tourist projects and investments  
Support youth and cultural activities

<b>Fees</b>	Paid and free Services
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**Target Groups**

Services

**Provided Services for SMEs**

Consultancy and Training	Management
	Designing of Residential, Commercial and Industrial Buildings
	Investment and Feasibility Studies
	Working Safety Systems
	Environment
Environmental	Industrial Pollution
	Environmental Impact Assessment
	Water/ Waste Water Treatment
Other Services	Certification of Letter of Guarantee

**Name** Municipality of Greater Jerash

**Address** Jerash City

**P.O. Box** 41 **Postal Code** **Fax** 6350555

**Web Site** **Governorate** Jerash

**City** Jerash

**Contact**

<b>Department</b>	
<b>Telephone No.</b>	6351180
<b>E-mail</b>	

**Type** Joint (private & government)

**History and Background**

Founded in 1910, nowadays the municipality includes 13 districts

**Objectives**

**Activities**

**Fees** Paid and free Services

**Target Groups**

Services

**Provided Services for SMEs**

Trade-Local and International Marketing	Sales Promotion
Infrastructure	Craftsman Areas
Other Services	Other



<b>Name</b>	Municipality of Greater Madaba
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<b>Address</b>	Madaba City
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<b>P.O. Box</b>	76	<b>Postal Code</b>	17110	<b>Fax</b>	3243360
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<b>Web Site</b>		<b>Governorate</b>	Madaba
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<b>City</b>	Madaba
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**Contact**

<b>Department</b>	
<b>Telephone No.</b>	3244623
<b>E-mail</b>	

<b>Type</b>	Joint (private & government)
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**History and Background**

Founded in 1912
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**Objectives**

Providing people with basic services
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**Activities**

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<b>Fees</b>	Paid and free Services
-------------	------------------------

**Target Groups**

Tourism Services Women Industry
--

**Provided Services for SMEs**

Consultancy and Training	Environment
Infrastructure	Trade centers
	Craftsman Areas
	Other
Other Services	Publication

<b>Name</b>	Zarqa Municipality
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<b>Address</b>	K. Faissal Str.
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<b>P.O. Box</b>	14	<b>Postal Code</b>	<b>Fax</b>	3982455
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<b>Web Site</b>		<b>Governorate</b>	Zarqa
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<b>City</b>	Zarqa
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**Contact**

<b>Department</b>	Public Relations
<b>Telephone No.</b>	3982131
<b>E-mail</b>	admin@zm.gov.jo

<b>Type</b>	Joint (private & government)
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**History and Background**

The municipality was established in 1928
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**Objectives**

To provide the citizen with the public services such as infrastructure, health care, markets permits, etc.
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**Activities**

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<b>Fees</b>	Paid and free Services
-------------	------------------------

**Target Groups**

Women Poor Agriculture Services Tourism Industry
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**Provided Services for SMEs**

Consultancy and Training	Working Safety Systems
	Environment
	Vocational Training
Environmental	Environmental Education
	Industrial Pollution
	Environmental Impact Assessment
	Water/ Waste Water Treatment
	Training on Environmental Laws
	Waste Management
Infrastructure	Craftsman Areas
Other Services	Publication

<b>Name</b>	Municipality of Greater Salt
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<b>Address</b>	Salt City
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<b>P.O. Box</b>	18	<b>Postal Code</b>	<b>Fax</b>	3555615
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<b>Web Site</b>		<b>Governorate</b>	Balqa
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<b>City</b>	Salt
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#### Contact

<b>Department</b>	Development and Studies
<b>Telephone No.</b>	3555611
<b>E-mail</b>	

<b>Type</b>	Joint (private & government)
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#### History and Background

The first district of salt municipality was established in 1887. Now a days it includes 7 districts.

#### Objectives

Provide necessary services for the citizen such as building license, professions license, health care, environmental services, and roads.

#### Activities

Lecture, conferences, commercial complexes, parks.

<b>Fees</b>	Paid and free Services
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#### Target Groups

Services

**Provided Services for SMEs**

Consultancy and Training	Local Laws and Regulation
	Environment
	Economic and Scientific Studies
Environmental	Environmental Education
	Environmental Impact Assessment
	Water/ Waste Water Treatment
Financial	Services
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
Infrastructure	Trade centers
	Craftsman Areas
	Special Financing
Women Issues	
Other Services	Publication

<b>Name</b>	Municipality of Greater Karak		
<b>Address</b>	Karak City		
<b>P.O. Box</b>	23	<b>Postal Code</b>	<b>Fax</b> 2351198
<b>Web Site</b>	www.karakcity.gov.jo	<b>Governorate</b>	Karak
<b>City</b>	Karak		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	3251300		
<b>E-mail</b>			
<b>Type</b>	Joint (private & government)		

**History and Background**

Established in 1893 and considered as one of the oldest municipalities in the region.

**Objectives**

Serving the population of the city.

**Activities**

<b>Fees</b>	Paid Services
-------------	---------------

**Target Groups**

Services

**Provided Services for SMEs**

Trade-Local and International Marketing	Sales Promotion
Infrastructure	Trade centers
	Craftsman Areas
Women Issues	Conferences and Seminars
	Special Financing

<b>Name</b>	Municipality of Greater Tafileh		
<b>Address</b>	Tafileh City		
<b>P.O. Box</b>	2	<b>Postal Code</b>	<b>Fax</b> 2241316
<b>Web Site</b>		<b>Governorate</b>	Tafileh
<b>City</b>	Tafileh		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	2241016		
<b>E-mail</b>			
<b>Type</b>	Joint (private & government)		
<b>History and Background</b>			
Established in 1914.			
<b>Objectives</b>			
Provide services to the citizens.			
<b>Activities</b>			
General services, parking, craftsman areas, markets, others			
<b>Fees</b>	Paid and free Services		
<b>Target Groups</b>			
Services			
<b>Provided Services for SMEs</b>			
Infrastructure	Trade centers		
	Craftsman Areas		
	Other		

<b>Name</b>	Ma'an Municipality
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<b>Address</b>	Ma'an City
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<b>P.O. Box</b>	17	<b>Postal Code</b>	<b>Fax</b>	2132009
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<b>Web Site</b>		<b>Governorate</b>	Maan
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<b>City</b>	Maan
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**Contact**

<b>Department</b>	
<b>Telephone No.</b>	2132106
<b>E-mail</b>	

<b>Type</b>	Joint (private & government)
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**History and Background**

Ma'an Municipality was established in 1898 during the Ottoman rules for Jordan.
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**Objectives**

Providing the local communities with the basic public services.
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**Activities**

Licensing Infrastructure Maintenance Social services Cultural activities Road construction
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<b>Fees</b>	Paid Services
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**Target Groups**

Industry Tourism Services
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**Provided Services For SMEs**

Infrastructure	Trade centers
	Craftsman Areas



<b>Name</b>	Jordan Loans Guarantee Corporation		
<b>Address</b>	Jabal Amman, Kalbonah Trade Center		
<b>P.O. Box</b>	830703	<b>Postal Code</b>	11183
<b>Fax</b>	4617396		
<b>Web Site</b>	www.jlgc.com	<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	4617393		
<b>E-mail</b>	Mail@jlgc.com		
<b>Type</b>	Joint (private & government)		

#### History and Background

Jordan Loans Guarantee Corporation is a limited public shareholding company established under the Jordanian companies law and registered in the public shareholding companies, it was registered in 26/3/1994, under no. 242, with a declared and paid-up capital of JD 10 million.

#### Objectives

Enhancing the economic growth in the Kingdom through:  
 Providing the necessary guarantees for credit granted to viable small and medium scale enterprises.  
 Supporting Jordanian exports through providing the necessary guarantees for the Jordanian exporter to obtain the credit necessary for preparing the goods for exportation and guaranteeing the exports abroad.  
 Participating in supporting the business environment stability in Jordan through guaranteeing the risks of domestic purchasers.

#### Activities

Loan Guarantee program.  
 Export credit guarantee program  
 Counseling services.

<b>Fees</b>	Paid Services
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**Target Groups**

Unemployed Services Industry Tourism Other Poor Women Agriculture
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**Provided Services For SMEs**

Financial	Credit Guarantee
	Export & Import Grantees
	Other
Other Services	Publication

<b>Name</b>	Jordan Hashemite Fund for Human Development (JOHUD)
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<b>Address</b>	Madina Munawara
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<b>P.O. Box</b>	5118	<b>Postal Code</b>	11183	<b>Fax</b>	5827350
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<b>Web Site</b>	www.johud.org.jo	<b>Governorate</b>	Amman
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<b>City</b>	Amman
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#### Contact

<b>Department</b>	
<b>Telephone No.</b>	5825241
<b>E-mail</b>	johud@nic.net.jo

<b>Type</b>	NGO
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#### History and Background

JOHUD was founded in 1977 to work in development area.  
It is a private national organization which was established under a special law.  
It enjoys financial and administrative autonomy.  
It is administered by Aboard of trustees, chaired by HRH princesses Basma.

#### Objectives

Enhancing the quality of life for individuals and local communities through providing training and technical support.  
Create job opportunities for local communities to participate in the development process.

#### Activities

Development of local communities  
Programs and projects for children  
Youth programs  
Women empowerment programs  
Income generating projects

<b>Fees</b>	Paid and free Services
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### Target Groups

Services Unemployed Agriculture Women Tourism Poor Industry
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### Provided Services For SMEs

Environmental	Water/ Waste Water Treatment
	Promotion for Environmental Friendly Products
	Training on Environmental Laws
	Waste Management
Financial	Grants
	Loans < JD10,000
	Medium-term Loan (6 to 12 months)
	Short-term Loan (up to 6 Months)
	Islamic Funding
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
	Marketing Studies
Women Issues	Conferences and Seminars
	Special Financing
	Training
	Research on Women Opportunities
	Research on Gender Issues
	Other
Other Services	Publication
Consultancy and Training	Management
	Investment and Feasibility Studies
	Sales and Local Marketing
	Environment
	Financial Auditing, Accounting
	Information Technology
	Vocational Training
	Industrial Production
	Human Resources
	Economic and Scientific Studies
	Productivity improvement
Environmental	Agricultural Support
	Assessment Training
	Environmental Education
	Environmental Impact Assessment

<b>Name</b>	Noor Al Hussein Foundation		
<b>Address</b>	Shmisani		
<b>P.O. Box</b>	926687	<b>Postal Code</b>	<b>Fax</b> 5606994
<b>Web Site</b>	www.nhf@org.jo	<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>	Executive Director		
<b>Telephone No.</b>	6607460		
<b>E-mail</b>	fund-nhf@nic.net.jo		
<b>Type</b>	NGO		

#### History and Background

The Noor Al-Hussein foundation was established by royal decree in Sep. 1985 to improve the over all quality of life of Jordanians by responding to their diverse socio-economic needs, introducing innovative dynamic and sustainable development models, and setting national and regional standards of excellence.

#### Objectives

To initiate national and regional models of excellence.  
 To foster long-term sustained development- not charity.  
 To alleviate poverty and unemployment.  
 Establish partnerships with the grass roots  
 Main stream women.  
 Promote enterprise development.  
 Maximize the utilization of local resources.  
 Promote inter-sector partnerships with government, NGOs and privet international organizations and donors.

#### Activities

The NHF works in five main areas: integrated community development, child and family health, women and enterprise development, education and culture, and micro finance.

<b>Fees</b>	Paid and free Services
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### Target Groups

Services Agriculture Tourism Other Unemployed Poor Women
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### Provided Services For SMEs

Consultancy and Training	Management
	Quality Control (TQM), ISO Standards
	Investment and Feasibility Studies
	Finance
	Sales and Local Marketing
	International Marketing
	Environment
	Financial Auditing, Accounting
	Information Technology
	Vocational Training
	Industrial Production
Environmental	Agricultural Support
	Environmental Education
	Promotion for Environmental Friendly Products
Financial	Loans < JD10,000
	Medium-term Loan (6 to 24 months)
	Short-term Loan (up to 6 Months)
	Services
	Islamic Funding
	Other
Trade-Local and International Marketing	Marketing Studies
	Sales Promotion
	E-commerce
Infrastructure	Craftsman Areas
Women Issues	Conferences and Seminars
	Special Financing
	Training
	Research on Women Opportunities
	Research on Gender Issues
Other Services	Publication

<b>Name</b>	General Union for Charity Societies		
<b>Address</b>	Al Luibedah		
<b>P.O.BOX</b>	<b>Postal Code</b>	<b>Fax</b>	4659973
<b>Web Site</b>		<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>	International Relation and Aid Projects		
<b>Telephone No.</b>	4634001		
<b>E-mail</b>	guvs@accemsseme.com		
<b>Type</b>	NGO		

#### History and Background

Established in 1959, the general union for charity societies is a totally independent NGO working in accordance with the law of social societies No. 33 of the year 1996.

#### Objectives

Coordinate the activities of members unions and participate in national social planing.  
 Develop social services in Jordan.  
 Finance and establish the small projects in Jordan.  
 Provide financial and technical assistance for unions and societies.

#### Activities

Training research and studies.  
 Technical support, information.  
 Financial support for Societies and unions.

<b>Fees</b>	Paid and free Services
-------------	------------------------

**Target Groups**

Agriculture Services Poor Other Women Industry Unemployed
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**Provided Services for SMEs**

Consultancy and Training	Management
	Investment and Feasibility Studies
	Finance
	Sales and Local Marketing
	Environment
	Financial Auditing, Accounting
	Information Technology
	Vocational Training
	Human Resources
	Economic and Scientific Studies
Environmental	Agricultural Support
	Assessment Training
	Environmental Education
	Water/ Waste Water Treatment
	Promotion for Environmental Friendly Products
	Others
Financial	Credit Guarantee
	Grants
	Leasing
	Loans<JD10,000
	Loans>JD10,000
	Medium-term Loan (6 to 12 months)
	Short-term Loan (up to 6 Months)
	Islamic Funding
Trade-Local and International Marketing	Trade Fairs
Women Issues	Research on Gender Issues
Other Services	Publication



<b>Name</b>	Jordan River Foundation
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<b>Address</b>	Abdoun
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<b>P.O. Box</b>	2943	<b>Postal Code</b>	<b>Fax</b>	5933210
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<b>Web Site</b>		<b>Governorate</b>	Amman
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<b>City</b>	Amman
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#### Contact

<b>Department</b>	Institutional Development Dept.
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<b>Telephone No.</b>	5933211
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<b>E-mail</b>	jrf@jrf.org.jo
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<b>Type</b>	NGO
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#### History and Background

Non profit organization established in 1995, provides comprehensive integrated development activities on an economic, social cultural and environmental stream.

#### Objectives

Empowerment of local communities and individual through compulsive community development activities, in coordination with community.

#### Activities

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<b>Fees</b>	Paid and free Services
-------------	------------------------

#### Target Groups

Unemployed  
 Poor  
 Women  
 Other

**Provided Services For SMEs**

Consultancy and Training	Management
	Quality Control (TQM), ISO Standards
	Local Laws and Regulation
	Sales and Local Marketing
	Environment
	Financial Auditing, Accounting
Environmental	Environmental Education
	Promotion for Environmental Friendly Products
Trade-Local and International Marketing	Trade Fairs
Infrastructure	Craftsman Areas
Women Issues	Training

<b>Name</b>	UNRWA Relief and Work Agency for Palestinian Refugees
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<b>Address</b>	Shmisani
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<b>P.O. Box</b>	484	<b>Postal Code</b>	11118	<b>Fax</b>	5607194
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<b>Web Site</b>	www.unrwa.org	<b>Governorate</b>	Amman
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<b>City</b>	Amman
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#### Contact

<b>Department</b>	Relief and social services
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<b>Telephone No.</b>	5607194
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<b>E-mail</b>	t.nofal2@unrwa.org
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<b>Type</b>	NGO
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#### History and Background

The income generation program (Credit program) is a part of relief and social services department.  
The program was started in April 1991.

#### Objectives

Create job opportunities for the Palestinian refugees.  
Financing different unemployed groups i.e. unemployed women, poor, disabled persons, and others.  
To increase income for Palestinian refugees in they're local communities, either start-up or existing businesses

#### Activities

Signing loans agreements with the Banks in Jordan.  
Conducting feasibility studies for potential projects.

<b>Fees</b>	Free Services
-------------	---------------

**Target Groups**

Unemployed Women Industry Tourism Services Agriculture Poor
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**Provided Services for SMEs**

Consultancy and Training	Investment and Feasibility Studies
	Finance
	Local Laws and Regulation
	Sales and Local Marketing
	Working Safety Systems
	Environment
	Financial Auditing, Accounting
	Vocational Training
	Economic and Scientific Studies
	Productivity improvement
Environmental	Assessment Training
Financial	Credit Guarantee
	Grants
	Loans<JD 7000
	Other
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
	Marketing Studies
Women Issues	Conferences and Seminars
	Special Financing
	Training
	Research on Gender Issues

<b>Name</b>	CARE International		
<b>Address</b>	Six Circle		
<b>P.O. Box</b>	5062	<b>Postal Code</b>	<b>Fax</b> 5527951
<b>Web Site</b>		<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	5527921		
<b>E-mail</b>	care.jordan@accessme.com		
<b>Type</b>	NGO		

**History and Background**

Care has started in Jordan since the 1950s.  
CARE headquarter is in Australia. Its a non-governmental organization that works in social development

**Objectives**

Provide the poor and vulnerable with confidence, competence and opportunities  
Cooperating with other similar organizations to alleviate poverty  
Promoting participatory development and building up capacities

**Activities**

Rehabilitation of drought affected communities in Jordan  
Reform of livestock and range land management project in Jordan

<b>Fees</b>	Free Services
-------------	---------------

**Target Groups**

Poor  
Women  
Agriculture  
Unemployed

**Provided Services for SMEs**

Women Issues	Research on Gender Issues
Consultancy and Training	Management
	Investment and Feasibility Studies
	Finance
	Environment
Environmental	Agricultural Support
	Assessment Training
	Water/ Waste Water Treatment
Financial	Grants
	Loans<JD10,000
	Medium-term Loan (6 to 12 months)
	Short-term Loan (up to 6 Months)
Women Issues	Conferences and Seminars
	Special Financing
	Training

<b>Name</b>	Friedrich Naumann Foundation		
<b>Address</b>	Um Uthineh		
<b>P.O. Box</b>	921811	<b>Postal Code</b>	11192
<b>Fax</b>	5510690		
<b>Web Site</b>	www.fnst.de	<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	5529377		
<b>E-mail</b>	fnf@accessme.com		
<b>Type</b>	NGO		

#### History and Background

Friedrich Naumann Foundation is a German NGO established on May 19, 1958 by the first president of the Federal Republic of Germany, Theodor Heuss. In 1964, FNF started its international cooperation and is currently working in 59 countries through 52 offices.

#### Objectives

FNF is focusing in Germany and abroad on Awareness regarding democracy, human rights and market economy. FNF is working towards liberal solutions to socio-economic challenges.

#### Activities

Promoting pro-active entrepreneurship and personal initiative: supports Forum of Arab Young Entrepreneurs Association.  
 Production of CD-Rom on Jordan EU Association Agreement in co-operation with EU Delegation.  
 Workshops on WTO and international trade agreements.  
 Support for activities on Citizenship  
 Empowerment of women and access to the labour market.  
 Support and consultancy in the fields of capacity building, voluntary work and strategic planning for civil society organisations.

<b>Fees</b>	Free Services
-------------	---------------

**Target Groups**

Poor  
Other (Young Entrepreneurs)  
Women

**Provided Services For SMEs**

Consultancy and Training	Free Trade Agreements (International & Regional)
	Economic and Scientific Studies
Women Issues	Conferences and Seminars
	Training
	Research on Women Opportunities
	Research on Gender Issues
	Special Financing



<b>Name</b>	Near East Foundation
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<b>Address</b>	Al Luibedah
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<b>P.O. Box</b>	821	<b>Postal Code</b>	911285	<b>Fax</b>	4624792
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<b>Web Site</b>	www.neareast.org	<b>Governorate</b>	Amman
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<b>City</b>	Amman
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#### Contact

<b>Department</b>	Program Dep.
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<b>Telephone No.</b>	4617441
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<b>E-mail</b>	nef-jo.mis@neareast.org
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<b>Type</b>	NGO
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#### History and Background

Founded in 1915, the Near East Foundation (NEF) is a private, non-profit development agency that helps people in the Middle East and Africa to build better lives for themselves and their communities.

#### Objectives

NEF aims to provide opportunities for business and improve standards of living to lower income groups.

#### Activities

Training for development agency staff.  
Micro finance.  
Credit programs.  
Business promotion.  
Business extension.

<b>Fees</b>	Free Services
-------------	---------------

**Target Groups**

Agriculture Unemployed Women Poor Other
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**Provided Services for SMEs**

Financial	Loans<JD10,000 Islamic Funding
Women Issues	Conferences and Seminars Training Research on Women Opportunities Research on Gender Issues
Other Services	Publication
Consultancy and Training	Finance Environment Information Technology Human Resources
Environmental	Agricultural Support Assessment Training Environmental Impact Assessment Water/ Waste Water Treatment Promotion for Environmental Friendly Products

<b>Name</b>	Amman Chamber of Commerce		
<b>Address</b>	Shmisani		
<b>P.O. Box</b>	287	<b>Postal Code</b>	11118
<b>Fax</b>	5666155		
<b>Web Site</b>	www.ammanchamber.org	<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	5666151		
<b>E-mail</b>	info@ammanchamber.org.jo		
<b>Type</b>	NGO		

#### History and Background

The Amman chamber of commerce is a classic model of a European mandatory membership organization NGO authorized by the law to carry out certain duties and promotional functions

The ACC represents proximately 31,000 large, medium-size, and small commercial businesses throughout the Municipality of Greater Amman. ACC represents owners and managers of its member commercial and service firms. However many of its efforts which are directed toward helping the government carry out its economic responsibilities

The ACC was established in 1923 as a non-profit organization to regulate and represent the interests of all trade sectors in Amman. Since the year of its establishment the ACC has had 21 elected board of Directors of 12 member each the matter which render the ACC as the oldest institution in Jordan whose board is formed on the basis of free elections

#### Objectives

To encourage development of the national human resource

To influence economic commercial and business law and policies

To provide up to date market and economic information

To encourage international trade

To solve business disputes through arbitration and conciliation

To support small and medium size enterprises and encourage innovative businesses

To create an effective communications system

To improve the quality and effectiveness of commercial practices

To serve members and meet their needs

To attract domestic and foreign investment  
 To modernize the management and infrastructure of the chamber

**Activities**

Providing services such as issuance and ratification of the certificates of origin issuance of guarantees determination guarantor's financial capabilities.  
 Participating in expressing views and making proposals concerning laws regulations and legislation's conducting studies on the problems facing the various trade sectors.  
 Consolidating ties with other chambers in countries all over the world and exchanging visits, information and bulletins with these chambers.  
 Gathering and providing the necessary information and data on local Arab and international markets.  
 Setting trade differences and disputes through arbitration issuing the ACC's magazine AL-Iktisadi Al-ourdoni

<b>Fees</b>	Paid and free Services
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<b>Target Groups</b>	Services
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<b>Provided Services for SMEs</b>	
Consultancy and Training	Local Laws and Regulation
	International Trade-Import & Export
	Free Trade Agreements (International & Regional)
Environmental Trade-Local and International Marketing	Assessment Training
	Studies, Data, Statistics about Local Markets
	Studies, Data, Statistics about Arab & International Market
	Certificates of Origin
	Trade Fairs
	Trade Missions and Delegations
	Export Promotion
	E-commerce
Women Issues	Training
Other Services	Certification of Letter of Guarantee
	Authenticate Signature
	Publication

<b>Name</b>	Irbid Chamber of Industry		
<b>Address</b>	Irbid City		
<b>P.O. Box:</b>	3535	<b>Postal Code:</b>	<b>Fax:</b> 7242771
<b>Web Site:</b>	www.ici.org.jo	<b>Governorate</b>	Irbid
<b>City</b>	Irbid		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	7258222		
<b>E-mail</b>	lci@go.com.jo		
<b>Type</b>	NGO		

#### History and Background

Irbid Chamber of Industry (ICI) was established in 1999 as a non profit organization. It represents industrial sector in and around Irbid governorate. It includes among its members representatives of mining, energy, fertilizers, chemicals, metals, pharmaceuticals, and others. The ICI board of directors is composed of nine members elected by the chamber's membership every four years, the chairman and the board are responsible for general policy formulation and for drawing up programs and plans of action for implementation

#### Objectives

The main objectives of the Irbid chamber of industry is to offer distinguished services in all fields to the industrial sector. Also to get use of programs offered from local and international institutions or organizations for promoting and supporting industry. The chamber issues membership certificates to its members, issues certificates of origin, legalizes signatures and guarantees. It also urges the industrials to look for external markets for their products by participating in local and international fairs. In addition it secures technical information to manufacturers according to their requests: The quality of the chamber services could be realized through applying the international quality terms according to the administration discipline for quality ISO 9002-1994

**Activities**

Cooperating with the government in enacting laws regulations and procedures pertaining to the economy as a whole and specifically to the industrial sector.

Providing a forum for members on issues of interest to them and of relevance to the industrial sector.

Organizing and sponsoring workshops, lectures, seminars, conferences and training programs on economic issues and topics of practical relevance to industrialists.

Organizing business delegations abroad with the aim of strengthening international co-operation, promoting investment and trade locating markets for Jordanian products and encouraging joint ventures.

Receiving foreign business delegations and arranging meetings and workshops where members of these delegations can meet with their Jordanian counterparts in order to facilitate business interaction.

Issuing certificates of origin for Jordanian exports and attesting recommendations invoices and other relevant documents.

Offering legal Consultancy to both members and investors in legal matters pertaining to industry such as labor disputes and industrial legislations, customs, tariffs and others.

<b>Fees</b>	Paid and free Services
-------------	------------------------

**Target Groups**

Industry

**Provided Services for SMEs**

Consultancy and Training	Local Laws and Regulation
	International Trade-Import & Export
	International Marketing
	Productivity improvement
Environmental	Environmental Education
	Industrial Pollution
Trade-Local and International Marketing	Certificates of Origin
	Trade Fairs
	Website Construction
Women Issues	Training
	Research on Women Opportunities
Other Services	Certification of Letter of Guarantee
	Authenticate Signature
Consultancy and Training	Quality Control (TQM), ISO Standards
	Jordanian and International Standards

<b>Name</b>	Jarash Chamber of Commerce
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<b>Address</b>	Jarash City
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<b>P.O. Box</b>	195	<b>Postal Code</b>	<b>Fax</b>	6351278
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<b>Web Site</b>		<b>Governorate</b>	Jerash
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<b>City</b>	Jerash
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**Contact**

<b>Department</b>	
<b>Telephone No.</b>	6351278
<b>E-mail</b>	

<b>Type</b>	NGO
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**History and Background**

Founded in 1926, the number of members are 900
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**Objectives**

To look for the interests of its members and represent them in front of others
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**Activities**

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<b>Fees</b>	Paid and free Services
-------------	------------------------

**Target Groups**

Services
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**Provided Services for SMEs**

Trade-Local and International Marketing	Certificates of Origin
Other Services	Certification of Letter of Guarantee Authenticate Signature

<b>Name</b>	Zarqa Chamber of Commerce
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<b>Address</b>	Al Jaish St.
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<b>P.O. Box</b>	77	<b>Postal Code</b>	<b>Fax</b>	3854617
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<b>Web Site</b>		<b>Governorate</b>	Zarqa
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<b>City</b>	Zarqa
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**Contact**

<b>Department</b>	General Manager
<b>Telephone No.</b>	3851710
<b>E-mail</b>	

<b>Type</b>	NGO
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**History and Background**

The Zarqa Chamber of Commerce was established in 1958 with 450 members. In 2001 the number was increased to 8787 members

**Objectives**

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**Activities**

<p>Collecting and publishing trade information.          Issuing certificates of origin.          Certification of letters of guarantees.          Arbitration.          Representing the trade sector and look for their interests.</p>
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<b>Fees</b>	Paid and free Services
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**Target Groups**

<p>Services</p>
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**Provided Services for SMEs**

Consultancy and Training	Local Laws and Regulation
	International Trade-Import & Export
	Economic and Scientific Studies
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
	Studies, Data, Statistics about Arab & International Market
	Certificates of Origin
	Trade Fairs
	Trade Missions and Delegations
	Export Promotion
Other Services	Certification of Letter of Guarantee
	Authenticate Signature
	Publication

**Name** Mafrag Chamber of Commerce and Industry

**Address** Mafrag City

**P.O. Box** 21 **Postal Code** **Fax** 6231135

**Web Site** **Governorate** Mafrak

**City** Mafrak

**Contact**  
**Department**  
**Telephone No.** 6234197  
**E-mail**

**Type** NGO

**History and Background**  
The chamber was established in 1972

**Objectives**  
To represent the trade sector and provide the government with information and consultations.  
Holding trade fairs.  
Providing consultations regarding the amendments of trade legislations for modification of the trade laws.

**Activities**  
Issuing membership certificates.  
Arbitration.  
Issuing certificates of origin.  
Issuing guarantees.

**Fees** Free Services

**Target Groups**  
Services

**Provided Services for SMEs**

Consultancy and Training	Finance
	Local Laws and Regulation
	International Trade-Import & Export
	Sales and Local Marketing
Environmental	Environmental Education
Trade-Local and International Marketing	Certificates of Origin
	Trade Fairs
	Trade Missions and Delegations
Other Services	Certification of Letter of Guarantee
	Authenticate Signature

<b>Name</b>	Maddaba Chamber of Commerce and Industry
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<b>Address</b>	Maddaba City
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<b>P.O. Box</b>	1060	<b>Postal Code</b>	<b>Fax</b>	3245878
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<b>Web Site</b>		<b>Governorate</b>	Madaba
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<b>City</b>	Madaba
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**Contact**

<b>Department</b>	
<b>Telephone No.</b>	3244120
<b>E-mail</b>	

<b>Type</b>	NGO
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**History and Background**

Established in 1969. The number of members increased gradually to reach 2403 members

**Objectives**

To look after the interests of trade sector and to represent it in front of other.  
 Providing financial assistance to members.  
 Providing financial assistance to local comments.

**Activities**

Meetings with different trade subsections.  
 Meetings with government officials.

<b>Fees</b>	Paid and free Services
-------------	------------------------

**Target Groups**

Industry  
 Agriculture  
 Services

**Provided Services for SMEs**

Trade-Local and International Marketing	Export Promotion
Women Issues	Conferences and Seminars
Other Services	Certification of Letter of Guarantee
	Authenticate Signature
Consultancy and Training	Management
Trade-Local and International Marketing	Certificates of Origin

<b>Name</b>	Irbid Chamber of Commerce		
<b>Address</b>	Irbid City		
<b>P.O. Box</b>	13	<b>Postal Code</b>	<b>Fax</b> 7242072
<b>Web Site</b>	www.icc.com.jo	<b>Governorate</b>	Irbid
<b>City</b>	Irbid		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	7242077		
<b>E-mail</b>	icc@go.com.jo		
<b>Type</b>	NGO		

#### History and Background

Irbid chamber of commerce was established in 1950 according to the chambers of commerce and industry law no 41 in 1949. It was the second chamber after Amman. The number of members at that time was 150. The number increased to reached 6700 members at this time.

#### Objectives

To look after the interest of its members according to the law of chambers of industry and commerce in Jordan

#### Activities

The chamber issues certificates to members for obtaining professional licenses from the municipality. Gives recommendations to the embassies to facilitate granting them entry visas to their countries for business purposes. It treats any difficulties they have might or find with different departments or authorities, and solves disputes arising between members by arbitration. As the chamber is one of the economic institutions which offers services to its members they do their best regarding any problem the might have.

In addition it supplies them with any information about laws relating to economic affairs and works to improve the commercial situation and investment in Irbid governorate.

<b>Fees</b>	Paid and free Services
-------------	------------------------

**Target Groups**

Services

**Provided Services for SMEs**

Consultancy and Training	Local Laws and Regulations
	Free Trade Agreements (International & Regional)
	Vocational Training
Trade-Local and International Marketing	Certificates of Origin
	Trade Fairs
	Trade Missions and Delegations
Women Issues	Conferences and Seminars
	Training
Other Services	Certification of Letter of Guarantee
	Authenticate Signature
	Publication

<b>Name</b>	Aqaba Chamber of Commerce
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<b>Address</b>	Al Hamamat Al Tunsia Street
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<b>P.O. Box</b>	12	<b>Postal Code</b>	<b>Fax</b>	2013070
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<b>Web Site</b>		<b>Governorate</b>	Aqaba
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<b>City</b>	Aqaba
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**Contact**

<b>Department</b>	
<b>Telephone No.</b>	2012235
<b>E-mail</b>	aqabacc@nets.com.jo

<b>Type</b>	NGO
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**History and Background**

Aqaba Chamber of Commerce was established in 1965.

**Objectives**

Managing and organizing the industrial and commercial interests of the members. Representing them in front of other authorities.

**Activities**

<b>Fees</b>	Paid and free Services
-------------	------------------------

**Target Groups**

Services



**Provided Services for SMEs**

Consultancy and Training	International Marketing
	Working Safety Systems
	Environment
	Financial Auditing, Accounting
	Information Technology
	Vocational Training
	Economic and Scientific Studies
	Productivity improvement
Environmental	Environmental Education
	Industrial Pollution
	Environmental Impact Assessment
	Promotion for Environmental Friendly Products
	Training on Environmental Laws
	Waste Management
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
	Studies, Data, Statistics about Arab & International Market
	Trade Fairs
	Sales Promotion
	E-commerce
Infrastructure	Trade centers
Consultancy and Training	Management
	Investment and Feasibility Studies
	Domestic Laws and Regulation
	International Trade-Import & Export
	Sales and Local Marketing
Infrastructure	Craftsman Areas
Other Services	Certification of Letter of Guarantee
	authenticate Signature
	Publication

<b>Name</b>	Ma'an Chamber of Commerce		
<b>Address</b>	Sateh Ma'an		
<b>P.O. Box</b>	41	<b>Postal Code</b>	<b>Fax</b> 2132050
<b>Web Site</b>		<b>Governorate</b>	Maan
<b>City</b>	Maan		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	2132050		
<b>E-mail</b>			
<b>Type</b>	NGO		

**History and Background**

The chamber of commerce in Maan was established in 1971. The number of the general assembly members are 850.

**Objectives**

Providing services for the commercial and industrial sectors in Maan.

**Activities**

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<b>Fees</b>	Paid and free Services
-------------	------------------------

**Target Groups**

Industry Services
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**Provided Services for SMEs**

Trade-Local and International Marketing	Certificates of Origin
Other Services	Certification of Letter of Guarantee (LIG)
	Other

<b>Name</b>	Karak Chamber of Commerce		
<b>Address</b>	Karak City		
<b>P.O. Box</b>	14	<b>Postal Code</b>	<b>Fax</b> 2353831
<b>Web Site</b>		<b>Governorate</b>	Karak
<b>City</b>	Karak		

**Contact**

<b>Department</b>	
<b>Telephone No.</b>	2351171
<b>E-mail</b>	

<b>Type</b>	NGO
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**History and Background**

The Karak Chamber of Commerce was established in 1951. The number of the general assembly members are 905.

**Objectives**

Providing different kinds of services to the commercial and industrial sectors.

**Activities**

<b>Fees</b>	Paid Services
-------------	---------------

**Target Groups**

Services
----------

**Provided Services for SMEs**

Consultancy and Training	International Trade-Import & Export
	International Marketing
Trade-Local and International Marketing	Studies, Data, Statistics about Local and International Markets
	Certificates of Origin
	Trade Missions and Delegations
Other Services	Certification of Letter of Guarantee
	Authenticate Signature

<b>Name</b>	Tafileh Chamber of Commerce		
<b>Address</b>	Tafileh City		
<b>P.O. Box</b>	58	<b>Postal Code</b>	<b>Fax</b> 2240849
<b>Web Site</b>		<b>Governorate</b>	Tafileh
<b>City</b>	Tafileh		

**Contact**

<b>Department</b>	
<b>Telephone No.</b>	03/2241085
<b>E-mail</b>	

<b>Type</b>	NGO
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**History and Background**

Established in 1963 the total number of members are 800.

**Objectives**

Enhancing trade.  
Providing service to trade and industry sectors

**Activities**

Licensing, certificates of origin and authentication contracts.

<b>Fees</b>	Paid and free Services
-------------	------------------------

**Target Groups**

Services

**Provided Services for SMEs**

Trade-Local and International Marketing	Certificates of Origin
Other Services	Certification of Letter of Guarantee (LIG)
	Authenticate Signature

<b>Name</b>	Salt Chamber of Commerce
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<b>Address</b>	Salt City
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<b>P.O. Box</b>	431	<b>Postal Code</b>	<b>Fax</b>	3550258
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<b>Web Site</b>		<b>Governorate</b>	Balqa
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<b>City</b>	Salt
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#### Contact

<b>Department</b>	
<b>Telephone No.</b>	3554821
<b>E-mail</b>	

<b>Type</b>	NGO
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#### History and Background

Salt Chamber of Commerce was established in 1882 during the ottoman era. Now salt chamber of commerce provides services to all merchants in Al-Balqa governorate

#### Objectives

To provide services to the members, and represent them in meetings with governmental department.

#### Activities

Holds meeting with officials to discuss and explain any amendment occurred in the local laws and regulations.

<b>Fees</b>	Paid and free Services
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#### Target Groups

Other  
Services

**Provided Services For SMEs**

Consultancy and Training	Local Laws and Regulation
Trade-Local and International Marketing	Certificates of Origin
	Trade Missions and Delegations
Other Services	Certification of Letter of Guarantees (LIG)
	Authenticate Signature

<b>Name</b>	Amman Chamber of Industry		
<b>Address</b>	Second Circle		
<b>P.O. Box</b>	1800	<b>Postal Code</b>	11118
<b>Fax</b>	4647852		
<b>Web Site</b>	www.aci.org.jo	<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>	Small and Medium enterprises Department		
<b>Telephone No.</b>	4643001		
<b>E-mail</b>	Aci@aci.org.jo		
<b>Type</b>	NGO		

#### History and Background

Amman Chamber of Industry (ACI) was established in 1962 as a non profit organization representing the industrial sector in Jordan. Currently, ACI has 8.000 members including large to medium and small industrial companies from different industrial sectors such as: mining, chemicals, food, pharmaceutical, engineering, plastic, garments and others. Amman Chamber of Industry represents the interests and needs of the industrial sector regarding economic issues especially issues related to the industry, and therefore, the chamber cooperates and coordinates with the governmental organizations working on these issues.

#### Objectives

To enhance Jordanian economy through supporting and improving Jordanian industry and increasing the competitiveness of Jordanian products in local and international markets.  
 To serve the needs and represents the interests of the members.  
 To promote Jordanian products in local and international markets.  
 To promote investment and joint ventures in Jordan.  
 To enhance technical and managerial skills of members, develop awareness of international trade requirements and different topics related to the industrial sector.  
 To encourage networking and business relations between chamber members with local and international firms and organizations.

**Activities**

The chamber has a number of important functions through which it represents and serves both individual members and industrial sectors. Cooperating with the government in enacting laws, regulations and procedures pertaining to the economy as a whole, and specifically to the industrial sector.

Issuing certificates of origin of Jordanian exports and attesting invoices, recommendations and other relevant documents.

providing a forum for members on issues of interest to them and of relevance to the industrial sector.

Organizing and sponsoring meetings, workshops, seminars, conferences and training programs on economic issues and topics of relevance to the industrial sector.

Participation in local and international meetings, seminars and fairs.

Organizing business delegations abroad with the aim of strengthening international cooperation, promoting investment and trade, locating markets for Jordanian products and encouraging joint ventures.

Replying inquiries and arranging direct contacts between foreign entrepreneurs and their Jordanian counterparts.

The chamber is represented in Board of Directors which has organizations and establishments concerned with economic and social development, training and scientific research.

<b>Fees</b>	Paid and free Services
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**Target Groups**

Industry
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**Provided Services for SMEs**

Consultancy and Training	Management
	Quality Control (TQM), ISO Standards
	Jordanian and International Standards
	Investment and Feasibility Studies
	Finance
	Local Laws and Regulation
	International Trade-Import & Export
	Free Trade Agreements (International & Regional)



Trade-Local and International Marketing	Certificates of Origin
	Trade Fairs
	Trade Missions and Delegations
	Sales Promotion
	Export Promotion
	E-commerce
Other Services	Certification of Letter of Guarantee
	Authenticate Signature
	Publication
Consultancy and Training	Sales and Local Marketing
	International Marketing
	Working Safety Systems
	Environment
	Financial Auditing, Accounting
	Energy consumption conservation
	Information Technology
	Industrial Production
	Human Resources
	Economic and Scientific Studies
	Productivity improvement
Environmental	Assessment Training
	Environmental Education
	Industrial Pollution
	Water/ Waste Water Treatment
	Promotion for Environmental Friendly Products
	Training on Environmental Laws
	Waste Management
	Others
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
	Studies, Data, Statistics about Arab & International Market

<b>Name</b>	<b>Business and Professional Women</b>		
<b>Address</b>	Amman		
<b>P.O. Box</b>	910415	<b>Postal Code</b>	11191
<b>Fax</b>	5530092		
<b>Web Site</b>	www.bpwa.org.jo	<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	5511647		
<b>E-mail</b>	bpwa@nets.com.jo		
<b>Type</b>	NGO		

#### **History and Background**

Amman Business & Professional Women is a voluntary business association. It was established in 1976. It is the largest & the most active of the four associations that form the Jordanian Federation of Business & Professional Women which is affiliated with BPW – International known as the International Federation of Business and Professional Women. It is the recognized voice for Business and Professional Women at United Nations and non-governmental organization (NGO).

It is directed by an active committee of nine members who are elected every three years, and the participation of the Immediate Past President, as advisor. BPW – Amman has offices and working space for the main programs of the association.

The mission of BPW – Amman is to develop a comprehensive framework of structure to provide the necessary education, advocacy, networking, training, professional support and opportunity for the empowerment and active participation of women in the social, business and economic development of the country and to assure their rightful place in all decision making process.

**Objectives**

To attract and develop within membership a cadre of active career-minded professional women who are appropriately prepared. To take up leadership positions and take on a more dynamic role throughout society in Jordan.

To establish and professionally conduct essential programs for the members that achieve the goals and objectives of members and the organization.

To promote legal and self awareness among members and other women in Jordan.

To provide a substantive influential voice for effecting positive change on economic and social issues affecting women in Jordan.

To provide members with access to technical education and training programs which enhance their future opportunity for social and economic advancement.

To form coalitions and cooperate with other organizations, which complement and support the goals and objectives of the club.

To promote dialogue and networking among members.

To strive for equal opportunities and status for women in Jordan in all aspects of economic, social and political life.

**Activities**

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**Fees**

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**Target Groups**

Women
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**Provided Services For SMEs**

Consultancy and Training	Sales and Local Marketing
	Human Resources
Environmental	Water/Waste Water Treatment
Trade-local and international marketing	Marketing Studies
Women Issues	Training

<b>Name</b>	Young Entrepreneurs Association
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<b>Address</b>	Amman
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<b>P.O. Box</b>	1652	<b>Postal Code</b>	11821	<b>Fax</b>	5652159
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<b>Web Site</b>	www.yea.com.jo	<b>Governorate</b>	Amman
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<b>City</b>	Amman
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**Contact**

<b>Department</b>	
<b>Telephone No.</b>	5652151
<b>E-mail</b>	dina.dahkqan@yea.com.jo

<b>Type</b>	NGO
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**History and Background**

The Youth Entrepreneurs Association is a voluntary membership-based non-profit organization established to create outstanding young entrepreneurs through idea exchange fellowship education training and advocacy to enhance entrepreneurs skill level allowing them to compete in the global economy.

**Objectives**

The YEA strives to create an entrepreneurial and leadership culture as the cornerstone of national economic development.

**Activities**

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<b>Fees</b>	Free services
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**Target Groups**

Youth
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**Provided Services For SMEs**


<b>Name</b>	The Center of Studies, Consultations Services of the Hashemite University
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<b>Address</b>	Zarqa City
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<b>P.O. Box</b>	150459	<b>Postal Code</b>	<b>Fax</b>	3826870
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<b>Web Site</b>		<b>Governorate</b>	Zarqa
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<b>City</b>	Zarqa
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#### Contact

<b>Department</b>	Director's office
<b>Telephone No.</b>	3826600
<b>E-mail</b>	cscs@hu.edu.jo

<b>Type</b>	academic
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#### History and Background

The center was established in 1997 to fulfill the needs of the society, it also responds to the changes that occur in the world.

#### Objectives

Directing and using the university technical and human resources to help private and public sectors to develop their human resources.  
 Coordinating and conducting technical studies as well as offering consultations to overcome real life problems facing industrial and services firms.  
 Providing educational courses to private and public sectors.  
 Upgrading and improving the technical capabilities of the faculty members and other employees.  
 Assisting University students to find jobs that meet their qualifications.

#### Activities

Studies and consultations to private and public institutions  
 Training programs  
 Technical services  
 Community services

<b>Fees</b>	Paid Services
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### Target Groups

Services Women Tourism Agriculture Industry
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### Provided Services for SMEs

Consultancy and Training	Management
	Quality Control (TQM), ISO Standards
	Jordanian and International Standards
	Investment and Feasibility Studies
	Finance
	Sales and Local Marketing
	Environment
	Energy consumption conservation
	Information Technology
	Vocational Training
	Human Resources
	Economic and Scientific Studies
	Productivity improvement
Environmental	Assessment Training
	Environmental Education
	Industrial Pollution
	Environmental Impact Assessment
	Water/ Waste Water Treatment
	Training on Environmental Laws
Trade-Local and International Marketing	Waste Management
	Studies, Data, Statistics about Local Markets
	Studies, Data, Statistics about Arab & International Market
Infrastructure	Marketing Studies
	Industrial Estate
Women Issues	Trade centers
	Training
	Research on Women Opportunities
Other Services	Research on Gender Issues
	Technical/ Scientific Tests

<b>Name</b>	Al Balqa Applied University Research and Development Unit
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<b>Address</b>	Salt City
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<b>P.O. Box</b>	19117	<b>Postal Code</b>	<b>Fax</b>	3532312
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<b>Web Site</b>	www.bau.edu.jo	<b>Governorate</b>	Balqa'
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<b>City</b>	Salt
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#### Contact

<b>Department</b>	Material & Metallurgy Eng.
<b>Telephone No.</b>	3532519
<b>E-mail</b>	sofian@bau.edu.jo

<b>Type</b>	Academic
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#### History and Background

Research and development unit provides services for industrial sector via consultations and manufacturing and testing materials.

#### Objectives

Provide technical services for industrial sector. Building up national technology capabilities.

#### Activities

<b>Fees</b>	Paid Services
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#### Target Groups

Industry
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#### Provided Services for SMEs

Consultancy and Training	Jordanian and International Standards
	Industrial Products Designing
	Investment and Feasibility Studies
	Vocational Training
Other Services	Industrial Production
	Technical/ Scientific Tests
	Equipment calibration
	Maintenance

<b>Name</b>	Mu'tta University/ Continued Learning and Southern Studies Center
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<b>Address</b>	Mu'tta
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<b>P.O. Box</b>	7	<b>Postal Code</b>	<b>Fax</b>	4654061
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<b>Web Site</b>	www.mutah.edu.jo	<b>Governorate</b>	Karak
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<b>City</b>	Karak
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**Contact**

<b>Department</b>	Southern Studies Center
<b>Telephone No.</b>	4617860
<b>E-mail</b>	

<b>Type</b>	Academic
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**History and Background**

The southern studies center was established in 1997 with three departments: studies, training and community communication.

**Objectives**

Prepare training programs.  
Conduct studies.  
Hold conferences, seminars, lecture, workshops.

**Activities**

<b>Fees</b>	Paid and free Services
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**Target Groups**

Other



**Provided Services for SMEs**

Consultancy and Training	Designing Residential, Commercial and Industrial Buildings
	Investment and Feasibility Studies
	Finance
	Local Laws and Regulation
	International Trade-Import & Export
	Sales and Local Marketing
	Working Safety Systems
	Financial Auditing, Accounting
	Information Technology
	Vocational Training
	Industrial Production
	Human Resources
	Economic and Scientific Studies
	Productivity improvement
Environmental	Agricultural Support
	Environmental Education
	Environmental Impact Assessment
	Water/ Waste Water Treatment
Women Issues	Conferences and Seminars
	Training
	Research on Women Opportunities
Consultancy and Training	Management
	Quality Control (TQM), ISO Standards

<b>Name</b>	Al Hussein Bin Talal University (AHU)		
<b>Address</b>	Ma'an City		
<b>P.O. Box</b>	20	<b>Postal Code</b>	<b>Fax</b> 03/2134248
<b>Web Site</b>	www.ahu.edu.jo	<b>Governorate</b>	Maan
<b>City</b>	Maan		
<b>Contact</b>			
<b>Department</b>	Public Relation and Community Development		
<b>Telephone No.</b>	03/2133020		
<b>E-mail</b>	raed@ahu.edu.jo		
<b>Type</b>	Academic		

**History and Background**

Public relation and community development department was established in the early days of (AHU) in order to link the local communities with the development process.

**Objectives**

Create new opportunities for local people improving the quality of life for them and participating in the culture change process in order to create a civil society and develop it.

**Activities**

The department operates several programs:  
 Community productivity research  
 Ma'an governorate database  
 Communication and updating management program

<b>Fees</b>	Paid and free Services
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**Target Groups**

Poor  
 Tourism  
 Women  
 Services  
 Unemployed

**Provided Services For SMEs**

Trade-Local and International Marketing	Trade Missions and Delegations
	Sales Promotion
Women Issues	Conferences and Seminars
	Special Financing
	Training
	Research on Women Opportunities
Women Issues	Other
Other Services	Maintenance
Consultancy and Training	Management
	Investment and Feasibility Studies
	Finance
	Local Laws and Regulation
	Environment
	Financial Auditing, Accounting
	Energy consumption conservation
	Information Technology
	Human Resources
	Economic and Scientific Studies
Environmental	Productivity improvement
	Environmental Education
	Industrial Pollution
	Environmental Impact Assessment
Financial	Training on Environmental Laws
	Grants
	Services
Trade-Local and International Marketing	Other
	Studies, Data, Statistics about Local Markets
	Marketing Studies

<b>Name</b>	Jordan University for Science and Tehcnology/The Consultative Center for Science and Technology
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<b>Address</b>	Ramtha
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<b>P.O. Box</b>	3030	<b>Postal Code</b>	<b>Fax</b>	7095147
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<b>Web Site</b>	www.ccst.just.edu.jo	<b>Governorate</b>	Irbid
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<b>City</b>	Ramtha
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**Contact**

<b>Department</b>	
<b>Telephone No.</b>	7201000
<b>E-mail</b>	ccst@just.edu.jo

<b>Type</b>	Academic
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**History and Background**

The consultative center for science and technology was established in 1996
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**Objectives**

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**Activities**

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<b>Fees</b>	Paid services
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**Target Groups**

Industry
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**Provided Services for SMEs**

Consultancy and Training	Management
	Quality Control (TQM), ISO
	Industrial Products Designing
	Designing of Residential, Commercial and Industrial Buildings
	Investment and Feasibility Studies
	Finance
	Working Safety Systems
	Environment
	Information Technology
	Vocational Training
	Industrial Production
	Human Resources
	Energy Consumption Conservation
	Productivity Improvements
	Agricultural Support
	Assessment Training
	Environmental Education
Industrial Pollution	
Environmental Impact Assessment	
Water/Waste Water Treatment	
Training on Environmental Laws	
Other Services	Technical/Scientific Tests
	Equipment Calibration
	Maintenance
	Publication

<b>Name</b>	Jordan Society of Tourist and Travel Agents (JSTA)
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<b>Address</b>	Al Abdali
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<b>P.O. Box</b>	7090	<b>Postal Code</b>	<b>Fax</b>	4611302
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<b>Web Site</b>	www.jsta.org	<b>Governorate</b>	Amman
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<b>City</b>	Amman
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#### Contact

<b>Department</b>	
<b>Telephone No.</b>	4611304
<b>E-mail</b>	info@jsta.org

<b>Type</b>	Private
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#### History and Background

JSTA was founded early in 1960 in Jerusalem through the efforts of pioneers, it now forms the only association of travel agents in the HKJ located in Amman and occupied a recognized entity on both internal and external levels.

#### Objectives

It is the only recognized entity on both internal and external levels due to the efforts and cooperation of its loyal members.

#### Activities

JSTA provides machinery for beyond the resources of any travel agency in Jordan. In other words it is a pool of experience and information and administers any commercial services and enterprises for all members.

<b>Fees</b>	Free services
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#### Target Groups

Tourism

**Provided Services for SMEs**

Consultancy and Training	Management
	Sales and Local Marketing
	Information Technology
	Vocational Training
Environmental	Assessment Training
Trade-Local and International Marketing	Studies, Data Statistics about Local Markets
	Marketing Studies
	Trade Fairs
	Studies, Data Statistics about Arab and International Markets
Women Issues	Conferences and Seminars
	Training
Other Services	Technical/Scientific Tests

<b>Name</b>	Shipping Agents Association		
<b>Address</b>	Shmisani		
<b>P.O. Box</b>	184502	<b>Postal Code</b>	<b>Fax</b> 5639968
<b>Web Site</b>	www.shipping.com.jo	<b>Governorate</b>	Amman
<b>City</b>	Amman		

**Contact**

<b>Department</b>	
<b>Telephone No.</b>	5669968
<b>E-mail</b>	info@shipping.com.jo

<b>Type</b>	Private
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**History and Background**

Established in 1985, the members are all shipping agents in Jordan.

**Objectives**

Developing the professional standards and following up and amending marine laws and regulations to work on national and international basis.

**Activities**

Publications, workshops, training courses.

<b>Fees</b>	Paid and free Services
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**Target Groups**

Services



**Provided Services for SMEs**

Consultancy and Training	Local Laws and Regulation
	International Trade-Import & Export
	Free Trade Agreements (International & Regional)
	Vocational Training
	Economic and Scientific Studies
Environmental	Others
Financial	Grants
	Services
	Other
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
	Studies, Data, Statistics about Arab & International Market
	Trade Missions and Delegations
Other Services	Publication
	Other

<b>Name</b>	General Syndicate for Cars and Cars Parts Dealers
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<b>Address</b>	Wadi Saqrah
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<b>P.O. Box</b>	4462	<b>Postal Code</b>	<b>Fax</b>	5673206
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<b>Web Site</b>		<b>Governorate</b>	Amman
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<b>City</b>	Amman
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**Contact**

<b>Department</b>	
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<b>Telephone No.</b>	5673206
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<b>E-mail</b>	
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<b>Type</b>	Private
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**History and Background**

Founded in 1980 as an independent body.
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**Objectives**

Looking after members interests, expanding the scope of business for members and representing members in front of public and private sectors
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**Activities**

Participation in enhancing legislation Supervise training (vocational training). Solving the problems occurring in this sector.
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<b>Fees</b>	Paid Services
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**Target Groups**

Services
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**Provided Services for SMEs**

Consultancy and Training	Domestic and International Standards
	Local Laws and Regulation
	Sales and Local Marketing
	Vocational Training
Environmental	
Trade-Local and International Marketing	Studies, Data, Statistics about Arab & International Market

<b>Name</b>	Investors Association of Amman Industrial Estates		
<b>Address</b>	Sahab		
<b>P.O. Box</b>	81	<b>Postal Code</b>	11512
<b>Fax</b>	4023706		
<b>Web Site</b>	www.invertors-association.com	<b>Governorate</b>	Amman
<b>City</b>	Amman		

**Contact**

<b>Department</b>	
<b>Telephone No.</b>	4023706
<b>E-mail</b>	invetsass@net.com.jo

<b>Type</b>	Private
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**History and Background**

A non-profit association established in 1991

**Objectives**

Supporting the development of the economic, industrial and investment activities in Amman industrial estate.  
 Develop industrial exports  
 Connect between factories through backward and forward linkages.  
 Provide information.

**Activities**

Holding workshops and seminars  
 Industrial fairs  
 Produce a periodical newsletters about the activities of the association members  
 The association is the way of communication between industrialists and government corporations.

<b>Fees</b>	Free Services
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**Target Groups**

Industry

**Provided Services For SMEs**

Trade-Local and International Marketing	Studies, Data, Statistics about Arab & International Market
	Trade Fairs
	Trade Missions and Delegations
	Export Promotion
	E-commerce
	Website Construction
Consultancy and Training	Management
	Local Laws and Regulation
	International Trade-Import & Export
	International Marketing
	Information Technology
	Productivity improvement
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets

<b>Name</b>	Ahlia Micro Financing Company
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<b>Address</b>	Down Town Amman
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<b>P.O.BOX</b>	23543	<b>Postal Code</b>	11115	<b>Fax</b>	4649372
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<b>Web Site</b>		<b>Governorate</b>	Amman
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<b>City</b>	Amman
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**Contact**

<b>Department</b>	Credit
<b>Telephone No.</b>	4649440
<b>E-mail</b>	cm@amc.com.jo

<b>Type</b>	Private
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**History and Background**

Established in 1999 to finance small projects enterprises
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**Objectives**

The developing and financing small enterprises.
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**Activities**

Financing.
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<b>Fees</b>	Paid Services
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**Target Groups**

Unemployed Women Poor Industry Tourism Agriculture Services
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**Provided Services for SMEs**

Consultancy and Training	Finance
Financial	Loans<JD 10,000
Other Services	Publication

<b>Name</b>	Microfund for Women		
<b>Address</b>	Abdaly		
<b>P.O. Box</b>	11580	<b>Postal Code</b>	11191
		<b>Fax</b>	4651941
<b>Web Site</b>	www.microfund.org.jo		<b>Governorate</b>
			Amman
<b>City</b>	Amman		

**Contact**

<b>Department</b>	
<b>Telephone No.</b>	4651028
<b>E-mail</b>	GM@microfund.org.jo

<b>Type</b>	Private
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**History and Background**

Microfund for Women is a private non-profit Jordanian company with the aim of providing sustainable financial services to low income women.

**Objectives**

Financing the small income-generating project.

**Activities**

Group loans, individual loans, and seasonal loans.

<b>Fees</b>	Paid Services
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**Target Groups**

Poor  
Women

**Provided Services For SMEs**

Consultancy and Training	Finance
	Financial Auditing, Accounting
	Vocational Training
Women Issues	Special Financing
	Training
	Research on Women Opportunities

<b>Name</b>	Jordan Exporters Association		
<b>Address</b>	Al Abdali		
<b>P.O. Box</b>	830432	<b>Postal Code</b>	11183
<b>Fax</b>	5685605		
<b>Web Site</b>	www.jordanexporters.org	<b>Governorate</b>	
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	5685603/4		
<b>E-mail</b>	Info@jordanexporters.org		
<b>Type</b>	Private		

#### History and Background

The Jordan Exporters Association JEA, a private non-profit organization, was established in 1989 to assist Jordanian businesses in their request to develop international trade, especially the promotion of Jordanian exports. JEA represents, amongst its membership structure, leading manufacturing and service concerns from various sectors of the Jordanian economy. Through its daily activities and strategic projects, JEA has enabled Jordanian exporters to identify new marketing opportunities for their goods and services in international markets

#### Objectives

Develop regional and international export trade opportunities for Jordanian goods and services.  
 Promote Jordanian exports worldwide.  
 Provide members with access to education and training programs which improves the quality of their goods and services, and as well as their opportunity for increasing exports.  
 Promote dialogue and networking among members.  
 Form coalitions and cooperate with other private sector organizations which complement and support the mission, goals and objectives of the JEA.  
 Provide a substantive influential voice for effecting positive change on those public policy issues affecting JEA members.  
 Establish and professionally deliver essential programs for members that achieve the mission of the organization and meet the needs of the membership.

Maintain the JEA in a sound financial condition at all times.  
 Provide members with on-line access to accurate and up-to-date regional and international market information, statistics and other relevant data.  
 Establish and maintain an effective communications system.

**Activities**

Conducting Market studies  
 Organizing Trade missions  
 Organizing Trade shows  
 Public policy and advocacy  
 Internet search  
 Publishing "the Exporter" quarterly newsletter of JEA  
 Organizing training courses  
 Organizing periodical meetings for members  
 Organizing seminars  
 Publishing member basic information on JEA's web site  
 Special publications relating to recent world economic developments affecting the Jordanian economy  
 Export consulting services

<b>Fees</b>	Paid and free services
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**Target Groups**

Women  
 Services  
 Industry  
 Tourism  
 Other

**Provided Services for SMEs**

Consultancy and Training	Management
	Jordanian and International Standards
	International Trade-Import & Export
	Free Trade Agreements (International & Regional)
	International Marketing
Trade-Local and International Marketing	Studies, Data, Statistics about Local Markets
	Marketing Studies
	Trade Fairs
	Trade Missions and Delegations
	Studies, Data, statistics about Arab and International Markets
	Sales Promotion
	Export Promotion
	e-commerce



<b>Name</b>	Euro Jordanian Action for the Development of Enterprises		
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<b>Address</b>	Shmisani		
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<b>P.O.BOX</b>	480762	<b>Postal Code</b>	<b>Fax</b> 5657939
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<b>Web Site</b>	www.ejada.jo	<b>Governorate</b>	Amman
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<b>City</b>	Amman		
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#### Contact

<b>Department</b>	Communications
<b>Telephone No.</b>	5657940
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<b>Type</b>	Others
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#### History and Background

A major new partner in the development of Jordan's private sector EJADA is a joint European union-Jordan initiative with a special emphasis on small and medium-scale enterprises SMEs and start-up companies to foster Jordan's competitiveness. The Euro 41.6 million integrated program implemented by a team of international regional and local consultants has four components.

#### Objectives

Enhance private sector capacity particularly SMEs to increase GNP growth per capita.  
Facilitate implementation of Euro-Mediterranean free trade area.

#### Activities

Technical Support to SMEs Start-ups and Business.  
Association's enterprise-tailored technical assistance and training and capacity enhancing measures for business support organizations trainers and consultants.  
Financial Support to SMEs and Start-ups a special loan guarantee funds to increase access to medium and long-term finance for SMEs and start-ups.  
Vocational Training and Improved Human Resources Development capacity building inputs to education providers enabling more demand-driven and SMEs oriented services.

Policy Support and Institutional Strengthen of Key Stakeholders capacity enhancement, in policy formulation and implementation to promote a more conducive environment for enterprise development.

<b>Fees</b>	Paid and free Services
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**Target Groups**

Services
Industry

**Provided Services for SMEs**

Consultancy and Training	Economic and Scientific Studies Productivity improvement
Financial	Credit Guarantee
Trade-Local and International Marketing	Studies, Data, Statistics about Arab & International Market
Consultancy and Training	Management Quality Control (TQM), ISO Standards Jordanian and International Standards Industrial Products Designing Investment and Feasibility Studies Free Trade Agreements (International & Regional) Sales and Local Marketing International Marketing Working Safety Systems Environment Financial Auditing, Accounting Information Technology Industrial Production Human Resources

<b>Name</b>	Jordan US Business Partnership JUSBP		
<b>Address</b>	Shmisani		
<b>P.O.BOX</b>	941865	<b>Postal Code</b>	<b>Fax</b> 5684266
<b>Web Site</b>	www.jusbp.org	<b>Governorate</b>	Amman
<b>City</b>	Amman		
<b>Contact</b>			
<b>Department</b>			
<b>Telephone No.</b>	5669134		
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<b>Type</b>	Others		

#### History and Background

The Jordan-United States Business Partnership (JUSBP) is a program operated by the International Executive Service Corps (IESC), the head quarter is in Stamford, Connecticut, USA. The main financial resources of (JUSBP) is through the cooperation agreements signed with the united states agency for international development (USAID) mission in the Hashemite Kingdom of Jordan. The Industrial Development Directorate (IDD) of the Ministry of Industry and Trade (MIT) is JUSBP's counterpart organization.

#### Objectives

The JUSBP program has four main purposes:  
 To provide comprehensive technical assistance, training, marketing assistance; strategic alliance creation and other services and programs to small and medium-sized Enterprises (SMEs) which produce goods and services within Jordan. These programs are intended to enhance the firms' productivity and increase their competitiveness and profitability while meaningfully increasing their long-term employment prospects for Jordanians. JUSBP concentrates on empowering these companies to compete with quality products and services in international markets and to create a more open, domestic market after WTO accession. To provide assistance services to Jordanian Business Support Organizations (BSOs), BSOs are largely "trade associations", which may, in turn, offer continuing technical assistance, marketing services, ethical and professional standards, and other services to their member firms to continue the progress started in 1 above. To provide technical assistance to the IDD at

the MIT to improve its services to the Jordan private sector by raising the awareness of the private sector towards a "culture of quality" (TQM), industrial extension programs, computer-based activities and other services. To provide Jordanian firms of all sizes with access to American advanced technologies to contribute to the attainment of program goals through the global technology network (GTN).

**Activities**

Provide training programs.  
 Markets visits.  
 Trade shows.  
 Providing work experience combined with on-job-training for young graduates.  
 Technical assistance.

<b>Fees</b>	Paid Services
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**Target Groups**

Industry  
 Services

**Provided Services For SMEs**

Consultancy and Training	Management
	Quality Control (TQM), ISO Standards
	Industrial Products Designing
	Investment and Feasibility Studies
	Finance
	Local Laws and Regulation
	International Trade-Import & Export
	Free Trade Agreements (International & Regional)
	Sales and Local Marketing
	International Marketing
	Working Safety Systems
	Financial Auditing, Accounting
	Industrial Production
	Human Resources
Economic and Scientific Studies	
Trade-Local and International Marketing	Marketing Studies
	Trade Fairs
	Trade Missions and Delegations
	Sales Promotion
	Export Promotion
Other Services	Web site Construction
	Technical/ Scientific Tests