



**Экономический и Социальный  
Совет**

Distr.: General  
31 May 2001  
Russian  
Original: English

---

**Форум Организации Объединенных  
Наций по лесам**

**Первая сессия**

11–22 июня 2001 года

Пункт 3 предварительной повестки дня\*

**Разработка плана действий по осуществлению  
практических предложений Межправительственной  
группы по лесам/Межправительственного форума  
по лесам, который будет касаться финансовых  
положений**

**Письмо постоянных представителей Бразилии, Дании,  
Малайзии и Норвегии и заместителей постоянных  
представителей Соединенного Королевства Великобритании  
и Северной Ирландии и Южной Африки при Организации  
Объединенных Наций от 25 мая 2001 года на имя  
Генерального секретаря**

Постоянные представители Бразилии, Дании, Малайзии и Норвегии и заместители постоянных представителей Соединенного Королевства Великобритании и Северной Ирландии и Южной Африки при Организации Объединенных Наций имеют честь препроводить Вам доклад Международного семинара экспертов по финансированию устойчивого лесопользования, который был проведен 22–25 января 2001 года в Осло (см. приложение). Этот семинар, организованный Центром международных лесохозяйственных исследований по совместной инициативе Бразилии, Дании, Малайзии, Норвегии, Соединенного Королевства и Южной Африки, был призван способствовать осуществлению практических предложений Межправительственной группы по лесам и Межправительственного форума по лесам и программы работы Форума Организации Объединенных Наций по лесам.

---

\* E/CN.18/2001/4.



Будем весьма признательны Вам за распространение настоящего письма и приложения к нему в качестве документа первой сессии Форума Организации Объединенных Наций по лесам.

*(Подпись)* Желсон Фонсека-младший  
Посол  
Постоянный представитель Бразилии

*(Подпись)* Эллен Маргрета Лёй  
Посол  
Постоянный представитель Дании

*(Подпись)* Хасми Агам  
Посол  
Постоянный представитель Малайзии

*(Подпись)* Уле Петер Колби  
Посол  
Постоянный представитель Норвегии

*(Подпись)* Жанет Ндхлову  
Посол  
Заместитель Постоянного представителя  
Южной Африки

*(Подпись)* Стюарт Элдон  
Посол  
Заместитель Постоянного представителя  
Соединенного Королевства Великобритании  
и Северной Ирландии

**Annex to the letter dated 25 May 2001 from the Permanent Representatives of Brazil, Denmark, Malaysia and Norway and the Deputy Permanent Representatives of South Africa and the United Kingdom of Great Britain and Northern Ireland**

## **REPORT**

### **International Workshop of Experts on Financing Sustainable Forest Management**

**22 – 25 January 2001, Oslo, Norway**

**A Government-Led Initiative in Support of the United Nations Forum on Forests (UNFF)**

**Co-sponsored by**

**the Governments of Brazil, Denmark, Malaysia, Norway, South Africa and the United Kingdom**

**Organised by**

**Center for International Forestry Research (CIFOR)**

#### **TABLE OF CONTENTS**

##### **ACKNOWLEDGEMENTS**

##### **REPORT OF THE WORKSHOP**

Background

Highlights

- Enabling environment for investment in SFM
- Private sector financing of sustainable forest management
- Investment Promotion Entity as a potential means to promote SFM
- Global Forest Fund
- Other means of increasing financial resources from all sources
- Additional points

Summary of matters proposed for particular attention by the UNFF

Annex 1: Agenda

Annex 2: List of Documents

Annex 3: List of participants

## ACKNOWLEDGEMENTS

The Steering Committee of the *International workshop of experts on financing sustainable forest management* ("the Oslo Workshop") was composed of representatives of the Governments of *Brazil* (Everton Vargas); *Denmark* (Thure Christiansen); *Malaysia* (Lai Har Chan); *Norway* (Knut Øistad); *South Africa* (Lael Bethlehem); and the *United Kingdom* (Richard Dewdney). The secretary was Mahendra Joshi of the UN Forum on Forests Secretariat while I, on behalf of CIFOR, was privileged to serve as Chairman. It is to convey the collective thanks of the Steering Committee that I write these words for the many contributions to conceptualisation, preparation, and actual execution of the Oslo Workshop.

The desire of the six co-sponsoring governments to support further international consultation on the important issues related to forestry financing provided the motive force for the Oslo Workshop; we thank the governments for this and especially also the Royal Norwegian Ministries of Agriculture and Forestry and of Foreign Affairs as well as the Department for International Development of the United Kingdom (DfID) for providing funds to make the workshop a reality.

We are indebted to Mr. Bjarne Håkon Hanssen, Norwegian Minister of Agriculture and Forestry for graciously accepting to give the opening keynote speech on 22 January 2001, and to Ms. Anne Kristin Sydnes, Norwegian Minister of International Development who hosted an event to welcome participants. We also thank Mr. Oluf Aalde, Director, Norwegian Department of Forestry for chairing the sessions and providing the stable guidance it needed throughout. We would like to acknowledge with gratitude the Norwegian Forestry Society's logistic support to the workshop, and in particular, the excellent contribution made by Mr. Tore Molteberg.

We thank all the authors who prepared excellent, in-depth and well-researched papers that made the workshop highly focussed and effective as well as the expert participants who brought their insights and expertise to the workshop and contributed to the lively discussions and meaningful outcomes. In this respect, we would like to acknowledge the inputs of international organisations, Food and Agriculture Organisation (FAO), the World Bank, UNDP, Global Environment Facility (GEF), Global Mechanism of the Convention on Combating Desertification (UNCCD), and Forest Stewardship Council (FSC) for contributing papers and other support.

The idea of the Oslo workshop reflects the foresight of H.E. Mr. Ilkka Ristimäki, Co-chairman of the IFF who, in consultations with Messrs Everton Vargas and Knut Øistad foresaw the need for this workshop during the fourth and final session of the IFF in early 2000. Our special thanks go to Mr. Jag Maini (Co-ordinator and Head, UNFF Secretariat) who spearheaded the proposed organisation of the workshop and undertook the consultations with co-sponsoring and co-funding governments of the Oslo event.

We would also like to thank Mr. Richard Scothorne for efficient facilitation throughout the workshop, and Mr. Ralph Schmidt for providing a contextual speech at the outset of the workshop. For very valuable daily review necessary to orient the workshop, we thank Messrs David Brooks, Frank Kufakwandi, and Markku Simula who formed a core group assisting the workshop team.

Mafa E. Chipeta

Chairman, Oslo Workshop Steering Committee

## REPORT OF THE WORKSHOP

### Background

The workshop was a Government-led initiative in support of the IPF/IFF and UNFF processes. This is the third in the series of meetings following the Workshop on "Financial Mechanisms and Sources of Finance for Sustainable Forestry" held in Pretoria, South Africa in 1996 and to the "Workshop on Financing of Sustainable Forest Management" held in Croydon, UK, in 1999.

The workshop had the following three objectives (a) identification of ways of implementation of IPF/IFF decisions on financial resources, (b) identification and better understanding of broader issues that constrain or promote new and additional flows of finance in the forest sector from all sources, and (c) contribution to the new UNFF on its programme of work on finance. The workshop focussed on three broad themes: (i) Feasibility of Investment Promotion Entity (IPE), (ii) Private sector financing to SFM, and (iii) Global Forest Fund and other means of increasing financial resources from all sources.

Seventy experts from forty countries (developing countries, countries in transition, and developed countries, with career backgrounds in government, the private sector, non-governmental organisations, financing institutions, international organisations and academia participated in their individual capacities. The Oslo Workshop provided an important opportunity for representatives of the private sector to explain why the sector often appears reluctant to invest in SFM, why it limits its attention largely to plantations, and all but a few developing countries, and how its role can be expanded.

The workshop was facilitated by a number of commissioned and voluntary technical papers. For each main theme, the workshop adopted a procedure of expert presentation, working group exercise on specific questions and general plenary discussions.

Given the professional nature of the meeting, the outcome presented below as "Highlights" is not a negotiated text but rather a broadly emerged understanding by the participating experts by the end of the workshop, when the "Highlights" were presented and commented upon by the participants. Based on the "Highlights", the Steering Committee, on its own, has tried to identify some matters for particular attention by the UNFF.

## Highlights

### *Enabling environment for investment in sustainable forest management (SFM)*

Workshop participants recognised that lack of funding is not often the sole constraint to investment in sustainable forest management (SFM) in developing countries and countries in transition; also important is the lack of enabling conditions. At the national level, a key factor is the low commitment and priority given to the forest sector, both by the beneficiary countries and by their donor partners, often caused by failure to make a convincing case that demonstrates the developmental relevance and socio-economic importance of the forestry sector's contribution. Accordingly, opportunities for funding are often missed because decision makers are not aware that forests can help address the priority concerns that deserve preferential allocations, such as poverty reduction and sustainable development.

Continuing decline in commodity prices at the international level is preventing the forest sector, even of forest-rich developing countries, from yielding adequate financial surpluses for reinvestment in SFM. Major international forest-products markets are price sensitive and tend to favour low-priced forest products, often coming from non-sustainable harvesting. This trend undermines the market share of responsible suppliers of forest products that have to bear the full costs of sustainable practices and yet often get no price premium for their efforts. Therefore, promoting remunerative trade and fair prices has a potentially important role in making SFM investment possible.

Other important factors constraining investment are insecure tenure; policy and market failures; high levels of actual and perceived risk due to factors outside sectoral control; lack of suitable credit options adapted to the sector's particular attributes, and weak and unstable regulatory environments that encourage rather than discourage unsustainable or illegal practices. Factors that raise operational costs or reduce returns (such as over-regulation, poor infrastructure, undeveloped markets, etc.) also act as disincentives to private investors. The additional costs involved in seeking to achieve SFM at micro-scale (i.e., from each individual forest stand) compared to the landscape level also discourage investment, especially by smallholders.

Due to the heterogeneity of situations, individual developing countries and countries in transition have primary responsibility to find solutions best suited to them as they seek to create conducive investment environments for SFM. Making SFM more profitable and less risky through policy interventions would increase the self-financing prospects of the sector and permit mobilisation of new private investment. However, in many countries there is a need for external public funding through Official Development Assistance (ODA) to support capacity building, the development of appropriate legal frameworks, and the creation of social and economic conditions conducive to investing in SFM.

### ***Private sector financing of sustainable forest management***

SFM offers opportunities for economic gain alongside ecological and social benefits. Thus it requires increasing investment not only by the private sector (ranging from small farmers and communities to large international corporations), but also by the public sector, including ODA.

Private investors seem to prefer industrial plantations to natural forests for their investments. Accordingly, large companies have targeted substantial private capital flows towards industrial plantations. While this has so far taken place mainly in developed countries, the trend is also spreading to an increasing number of developing countries where conditions for private capital investment are attractive. With their predictable output and relatively short rotations, industrial plantations carry a lower level of real and perceived risk than natural forests; thus public sector incentives appear to be less needed for this market segment. However, promotion of sustainable forestry in natural forests and smallholder plantation development would continue to require public support and incentives.

Major considerations affecting private sector decisions about forestry investments are levels of returns, risks and transaction costs. Sufficient returns are a prerequisite and thus any cost-enhancing factors tend to represent yet another burden for the private sector and deter them from investing in SFM. The evidence is that small investors face particular difficulties in meeting additional costs of SFM. Since investors weigh returns against risks, they demand much greater returns (typically 15-30%) in the case of some developing country conditions where the risks could be perceived as very high. Risk mitigation – much of it relating to factors outside the forest sector's control – could therefore significantly assist in promoting investment in SFM. Reduction of transaction costs is also important, particularly for attracting small investors in SFM.



Private sector investors appear more reluctant to invest in SFM in natural forests due to several factors such as higher investment costs, technical complexity, relatively modest returns compared to significant risks and uncertainties, as well as contentious environmental and social issues associated with natural forest management. Ways to promote private sector interest in SFM, including expanded attention to natural forests, should therefore be sought and promoted. These forests yield considerable public benefits for society and therefore there is often a need and justification for domestic and/or international public funding for natural forest management. The public sector should also make investments necessary for enhancing production of such public benefits from forests as well as for creating enabling conditions to leverage complementary private capital investment in SFM.

There is also growing interest in investment, and possible opportunities for new funding related to carbon sequestration and climate change mitigation through forests, about which the international community continues to seek formal agreements.

### ***Investment Promotion Entity as a potential means to promote SFM financing***

As a follow up of the proposal for action of the Intergovernmental Forum on Forests (IFF), further analyses were carried out on a proposed Investment Promotion Entity (IPE) for SFM<sup>1</sup>; the results of two complementary pre-feasibility analyses were discussed at the workshop.

The general idea of promoting/catalysing increased private sector funding was welcomed and there was broad agreement that the concept of the IPE should be explored further. Frequent reference was made to the need for investment promotion in the context of national forest programmes (nfps). The principle of partnership building was welcomed and suggestions were made to familiarise the private sector about it and to assess the sector's potential interest in the partnership.

There was also a recognition of the limitations of the proposed format of IPE in relation to the needs of a wide range of developing countries, SFM activities and investors. Nevertheless, it was

---

<sup>1</sup> The concept of creating an Investment Promotion Entity (IPE) to enhance public and private sector investments emerged out of the IFF process. The IPE is aimed to facilitate flow of private capital into SFM projects in developing countries by acting as an interface between the public and private sectors and between project developers and potential financiers. It would develop innovative partnerships between the public and private sector to fund sustainable forest management (SFM) projects by providing information and brokerage services and assisting project developers on innovative risk management associated with investments in developing countries.

stressed that the IPE should focus on a few aspects of SFM rather than attempting to serve all possible needs. It was felt that in clarifying the IPE design, there should be a full and deliberate exploration of options in its scope and orientation. The factors to be considered in such an exploration include the following:

- potential to serve countries that have only medium attractiveness for large-scale private investment;
- possibility to serve a range of investors from small to large;
- ability to promote SFM investments in natural forests, where partnerships between the public and private sectors (commercial and non-profit) are often a key to success;
- operation at national and regional rather than global levels.

It was agreed that, subject to availability of appropriate funding, further in-depth analysis on the IPE was warranted in order to provide a broader consideration of several factors important for assessing its merits. The analyses should be conducted in consultation with a wide range of actors, including, in particular, the private sector. Issues identified as requiring further examination include:

- *Market analysis*: full assessment and characterisation of demand including a review of existing experiences with small, medium and large scale forest-related financing in different regions (different risk levels and country conditions) as well as provision of examples of projects and investments to be carried out by an IPE;
- *Review of investment experience*: including experience for large, medium and small investments;
- *Orientation*: the degree to which to combine commercial and development objectives in projects;
- *Functions*: fuller consideration of matters such as degree to which to focus on packaging of investment, risk mitigation, reduction of transaction costs, information provision, and clearing house functions;
- *Investment criteria*: including definitions of types of SFM and beneficiaries and benefits to be obtained from the IPE by developing countries and countries with economies in transition;
- *Risk assessment*: detailed assessment of risk and securing private sector views on risk from the perspective of investors at various scales;

- *Organisational issues:* Structure, governance, operational strategy, coverage and geographical scope (global, national, regional);
- *Financing IPE establishment and operation:* balance between public and private sector funding of IPE as an institution, long term financing issues (including means for self-financing);
- *Linkages with other mechanisms:* possible complementarity or duplication with existing and planned mechanisms.

During the discussions, some participants suggested that launching pilot activities would be a useful way to learn about the feasibility of the IPE. Such pilot activities could be implemented by governments and/or the private sector but without precluding consideration of the IPE by the United Nations Forum on Forests (UNFF).

### ***Global Forest Fund***

A review of earlier discussions related to the Global Forest Fund (GFF) till the fourth session of the Intergovernmental Forum on Forests (IFF4) was considered in the context of the searching for ways to secure new and additional financial resources for SFM, ensuring the flow of sustained funding to it, and addressing concerns related to deforestation.

Some participants reiterated the importance of establishing a GFF for developing countries. Some expressed concern that GFF might substitute rather than add to the existing ODA flows to developing countries and countries in transition. The subject of the GFF would continue to require attention.

In this connection, recent developments in existing international financing institutions and mechanisms that might offer new opportunities were discussed. They were considered in the context of overall international financial arrangements for SFM with which the proposed GFF might associate, in order to draw upon co-operation and partnerships among the involved bodies. This was important since no individual mechanism or instrument alone can meet all the needs of the wide range of beneficiaries from forests. Some participants saw a need to assess linkages and collaboration possibilities to enhance the effectiveness of these instruments for SFM. The results of such assessment should lead to identification of various elements of an international

framework for SFM financing, including proposals for how any gaps in the existing mechanisms could be filled.

Attention was drawn to direct links between SFM and poverty alleviation/sustainable development that could open several possible but so far under-utilised sources of funding, including ODA, for sustainable forestry.

The workshop's attention was also drawn to the fact that while financial flows to forestry have not been sufficient, better use of these limited resources would have had a much more positive impact in moving forestry from unsustainable practices to SFM. There are a number of reasons which have contributed to making financial flows to forestry ineffective and inefficient, including poor co-ordination among donors, lack of agreement on criteria for allocating funds, and poor complementarity between public and private funding, both local and foreign. Participants recognised that, if better used, even the limited resources available in the past could have achieved more to move forestry from unsustainable practice to SFM. In this connection the participants considered the consortium approach and other forms of partnership as a way of addressing investment needs beyond the funding possibilities of any specific mechanism or source, while enhancing the effectiveness and efficiency of available financial resources. The idea of partnerships or consortia was welcomed, preferably working at national and regional levels rather than the global level.

### ***Other means of increasing financial resources from all sources***

The workshop was briefed about: (a) recent developments in the World Bank following review of its forest policy implementation; (b) activities of the Inter American Development Bank (IDB) including partnership efforts to promote private sector investment; (c) developments in the Global Environment Facility (GEF) that offer greater room for forestry funding; (d) the Global Mechanism of the United Nations Convention to Combat Desertification (GM-UNCCD); and (e) National Forest Funds in a wide range of countries. Participants observed that there is limited knowledge about the existence of many funding mechanisms, including some bilateral sources; therefore, a wider dissemination of information on the available sources of international financing could help tap additional funding for SFM. In addition, an agreement by the Conference of the Parties (COP) of the United Nations Framework Convention on Climate Change (UNFCCC) on the guidelines and the establishment of the Executive Board to contribute to the objectives of the

Kyoto Protocol may constitute a useful mechanism to channel investments in reforestation and afforestation as a means of carbon sequestration.

The workshop recognised the World Bank's new efforts to complement project lending with other funding mechanisms such as issued-based lending, greater inclusion of forestry elements in broader development programmes, and systemic resource transfers. It also recognised the wide array of financing instruments of the Inter-American Development Bank (IDB) to support SFM and to bring on board investments by smallholders and by both commercial and non-profit private sector organisations.

GEF initiatives to expand its activities in the area of sustainable use (through its Operational Programme No.12 *Integrated Ecosystem Management*, together with its *Capacity Development Initiative*) were welcomed, although it was recognised that being an environment fund, the contribution of the GEF to SFM would remain constitutionally limited. There should nevertheless be greater awareness of the new GEF opportunities for SFM, considering its limited success in mobilising the level of funding, the GM/CCD provided an important lesson that the objectives, functions and operational strategy of any new proposed funding mechanism should be clarified before decisions are made on establishing such a new mechanism.

At national level considerable experience has been accumulated on forest, environmental and social funds, which draw their resources from a variety of sources and serve diverse purposes, including the financing of SFM. However, there is limited analytical information on the experience of national funds, including how such mechanisms could be linked with international sources of financing. Further analysis to complement the information presented by FAO should be carried out on the potential of forest, environmental and social funds for financing SFM.

Furthermore, capacity building is an essential element for creating enabling conditions for funding SFM. At international level, sharing of knowledge and opportunities on best practice in the field of national forest programmes and their financing strategies are needed. Information on the global market trends as well as application of individual instruments and mechanisms would facilitate the learning process at country level. Exchange of experience among countries and regions should therefore be encouraged.

### ***Additional points***

The following issues and ideas, some of which may deserve further consideration, emerged from discussions in individual working groups at Oslo:

- Organise an international meeting of private sector (to include forestry and forest industry companies) on enabling conditions for private investment.
- Convey the IPE idea to the Chief Executive Officers (CEO) Forum of the World Bank with a view to securing its possible interest in launching pilot-scale operation of the mechanism.
- Disseminate information on experiences in multi-stakeholder co-operation.
- Offer better information on concepts and mix of instruments in developing concrete national financing strategies for national forest programmes (nfps).
- Paying attention to the special measures needed to address the considerable investment needs of countries in transition.
- Arrange for south-south knowledge exchange on innovative funds.
- Expand the scope of national funding mechanisms beyond special forestry funds to include further leveraging of existing sources (inside and outside the sector).
- Make efforts to develop markets for environmental services (they have to develop eventually – it is better to anticipate this outcome before costs become too high).
- Develop mechanisms to capture the willingness to pay of the public for SFM services.
- Analyse and examine a need, if any, to align priorities in, for example, GEF, other international public institutions and instruments, private Foundations and NGOs.

### **Summary of matters proposed for particular attention by the UNFF**

A number of messages from the Workshop, particularly the dialogue with the private sector, appear to deserve the particular attention of the UNFF. The attention of the UNFF is drawn to elements under the sub-headings below, which the UNFF may wish to act upon directly or recommend for action at the national level.

- 1. Paying attention to create or improve the enabling environment for investment in SFM***

- Taking action to make SFM investments more attractive for private capital (and conversely, making unsustainable investments less attractive) by addressing market and policy failures within and outside the forest sector at local, national and international levels.
- Making international trade in forest goods and services more supportive of financing SFM.
- Raising the priority given to forestry by developing country governments and thereby the donor community.
- Increasing the attractiveness of, and returns to, SFM investments by linking them more directly to priority poverty reduction and sustainable livelihood concerns.

## **2. *Improving private sector engagement and public/private partnerships in the forest sector***

- Making deliberate efforts to effectively engage and involve wider participation from the private sector in UNFF deliberations.
- Encouraging greater public sector investment in creating enabling conditions so that sustainable management of natural forests would yield maximum goods and services of societal importance, at the same time being profitable to the private sector, which presently is not the case.
- Advancing the concept of the Investment Promotion Entity (IPE) by encouraging interested parties to undertake pilot activities.
- Drawing attention to opportunities for public-private partnerships for SFM investment, including through consortia or other partnerships at national and regional levels.

## **3. *Enhancing the volume and effectiveness of public funds allocated to sustainable forestry management***

- Encouraging further study of "national forest funds" and other environmental and social funds with a view to determining how best all of them can be effectively mobilised towards SFM.
- Encouraging the Collaborative Partnership on Forests (CPF) to increase and harmonise the collection, updating and wider dissemination to countries of information on a range of funding mechanisms and funding sources.
- Agreeing on the best way forward with the idea of a Global Forest Fund.

- Appealing for increased official development assistance (ODA) for SFM on the basis of priorities established by developing countries.
- Encouraging existing bilateral and multilateral financial mechanisms to streamline and co-ordinate their respective projects and programmes on SFM.



## **AGENDA**

### **Agenda item I: Preliminaries**

- Registration
- Opening ceremony
  - Preliminary remarks (Mr. Mafa Chipeta, Chair, Workshop Steering Committee and Mr. Oluf Aalde, Director General of Forestry, Norwegian Ministry of Agriculture)
  - Keynote address (Mr. Bjarne Hakon Hanssen, Norwegian Minister of Agriculture)
- Setting the stage
  - Where are we on finance dialogue: From UNCED to UNFF and the future? (Mr. Jag Maini, Coordinator, IFF Secretariat and Mr. Ralph Schmidt)

### **Agenda item II: Private Sector Financing**

- Private sector financing - Trends, opportunities and constraints
- Regional and corporate perspectives on private sector financing of SFM

### **Agenda item III: Investment Promotion Entity (IPE)**

- Investment Promotion Entity (IPE) – feasibility and operationalisation

### **Agenda item IV: The Global Forest Fund and other means of increasing financial resources from all sources**

- The Global Forest Fund - from Rio to IFF4
- Getting the best out of existing financial sources and mechanisms.
- Selected approaches towards new funding mechanisms: consortium approach to international funding.

### **Agenda item V: Highlights and the way forward**

- Highlights from the workshop and matters to draw to the attention of the UNFF and other fora related to forests

### **Agenda item VI: Closure**

- Closing session

## LIST OF DOCUMENTS

Agenda item/ topic	Document No.	Title	Author (s)
<b>I. Preliminaries</b>	None	-	-
<b>II. Investment Promotion Entity (IPE)</b>	OSLO/II.1/IP	Feasibility and operationalisation of an investment promotion entity (IPE) for sustainable forest management – highlights from the main papers	Workshop preparation team
	OSLO/II.2/IP	Assessing The Feasibility and Operationalisation of An Investment Promotion Entity (IPE) for Sustainable Forest Management <i>[Overall study, with specific attention to structure and feasibility of the entity, and to its operationalisation and launching].</i>	Pedro Moura-Costa, Lionel Fretz and Gerald Kohn, EcoSecurities, UK
	OSLO/II.3/IP	Assessing The Feasibility and Operationalisation of an Investment Promotion Entity (IPE) for Sustainable Forest Management: Demand and Supply aspects.	Jyrki Salmi, Tapani Oksanen, Markku Simula, Indufor Oy, Finland
<b>III. Private Sector Financing</b>	OSLO/III.1/PS	Investing in the Future: The Private Sector and Sustainable Forest Management	Hans Gregersen & Arnoldo Contreras, USA
	OSLO/III.2/PS	Private Sector Investment in Sustainable Forest Management in Humid Tropical Africa	Jean Jacques Landrot & Steven Speed, IFIA, Paris, France
	OSLO/III.3/PS	<b>Investing In The Future - the private sector and Sustainable Forest Management:</b> a case study of progress towards sustainable forest management in the South African Plantation Forest Industry - the Private Sector and sustainable forest management - Perspective From Southern Africa	Mike Goldblatt, South Africa
	OSLO/III.4/PS	The Private Sector and Sustainable Forest Management – Southeast Asian perspective	Barney S. T. Chan, Malaysia
	OSLO/III.5/PS	The Private Sector and Sustainable Forest Management - South America Perspective	Ivan Tomaselli, STCP, Brazil
	OSLO/III.6/PS	The Private Sector and Sustainable Forest Management - A Private Perspective From South America's Southern Cone	Fernando Raga Castellanos, Chile
	OSLO/III.7/PS	Speaking notes: Considerations in funding SFM - the perspective of an investment bank.	Peter Mertz, Union Bank of Switzerland

Agenda item/ topic	Document No.	Title	Author (s)
	OSLO/III.8/PS	Mechanisms to encourage private capital in environmental services of forests.	David Brand, Hancock Natural Resources Group, Australia
	OSLO/III.9/PS	Certification and Sustainable Forest Management.	Maharaj Muthoo, Executive Director, FSC
<b>IV. Other means of increasing financial resources from all sources including the global forest fund</b>	OSLO/IV.1/FF	Global forest fund: status of policy deliberations at the international level	Workshop preparation team
	OSLO/IV.2/FF	An overview of National Forest Funds: current approaches and future opportunities	Kenneth L. Rosenbaum & Jonathan M. Lindsay, FAO, Italy
	OSLO/IV.3/FF	Financing Sustainable Forest Management: doing more with (probably) less	Jim Douglas, Forestry Advisor, The World Bank, USA
	OSLO/IV.4/FF	The Global Environment Facility – experiences and trends – lessons for SFM financing (GEF)	Dr. Kanta Kumari, GEF Secretariat
	OSLO/IV.5/FF	The Global Mechanism of the United Nations Convention to Combat Desertification (GM/UNCCD) – experiences and lessons in sustainable forest management financing	Per Ryden/Simon Quatrini, GMCCD/IFAD, Italy
	OSLO/IV.6/FF	Forests financing in Latin America and the Caribbean	Kari Keipi, Inter-American Development Bank, USA
	OSLO/IV.7/FF	Changing perceptions of technical assistance in support of Sustainable Forest Management	Lennart Ljungman & C.T.S. Nair, FAO, Italy
	OSLO/IV.8/FF	Global forestry funding – exploring consortium financing of sustainable forest management	Dr. Barin Ganguli, India

Agenda item/ topic	Document No.	Title	Author (s)
	OSLO/IV.9/FF	Consortium funding for Sustainable Forest Management: African perspectives and priorities	Frank S. Kufakwandi, African Development Bank, Ivory Coast
	OSLO/IV.10/FF	Financing sustainable forest management in Norway	Knut Øistad, Ministry of Agriculture, Norway
	OSLO/IV.11/FF	Experiences and Future Directions of Forestry Funding in Vietnam	Dr. Nguyen Xuan Nguyen, Vietnam
	OSLO/IV.12/FF	Financing integrated sustainable forest and protected areas management in Indonesia: alternative mechanisms to finance participatory Forest and protected areas management	Prof. Herman Haeruman Js, Bogor Agricultural University
	OSLO/IV.13/FF	Financing sustainable forest management in Russia and the Commonwealth of Independent States countries: alternative mechanisms to finance participatory Forest and protected areas management	Prof. Anatoly Petrov, Russian Institute of Continuous Education in Forestry, Russia
	OSLO/IV.14/FF	Financing strategies for sustainable forest management at national level – the place of the UNDP Programme on Forests (PROFOR)	Christian Mersmann

## Annex 3

# List of participants

## I. DEVELOPING COUNTRIES

### Africa

1. Bethlehem, Lael  
Chief Director: Forestry  
Department of Water Affairs & Forestry  
Private Bag X313  
Pretoria 001  
REPUBLIC OF SOUTH AFRICA  
E-mail: lael@dwaf.pwv.gov.za  
Tel: (27) 12 336 8753  
Fax: (27) 12 336 8942

6. Tabi, Agyarko  
Planning Officer  
The Policy Planning Monitoring and  
Evaluation Division (PPMED)  
Ministry of Lands and Forestry  
P.O. Box M. 212, Accra  
GHANA  
E-mail: tabi@mlf-gh.com  
Tel: (233) 21 666 801, 687 314  
Fax: (233) 21 666 801

11. Kim, Joong Myung  
Research Scientist  
Korea Forest Research Institute  
207 Chungyangri-dong  
Dongdaemun-ku, Seoul  
REPUBLIC OF SOUTH KOREA  
E-mail: jmkim99@foa.go.kr  
Tel: (82) 2 9612 533  
Fax: (82) 2 9612 530

### Asia-Pacific

2. Kojwang, Harrison O.  
Director of Forestry  
Ministry of Environment and Tourism  
Directorate of Forestry  
Private Bag 13346  
Windhoek  
NAMIBIA  
E-mail: kojwang@forestry.met.gov.na  
Tel: (264) 61 221 478, 248 214  
Fax: (264) 61 222 830

7. Biglarbeigi, Bizhan  
Member of High council forest range and soil  
Forest & Range Organization  
Ekbatan B4 No. 305, Tehran  
IRAN  
E-mail: Faro\_high\_concil@mavara.com  
Tel: (98) 21 244 6505, 244 6547  
Fax: (98) 21 244 6547, 244 6551

12. Masripatin, Nur  
Senior Officer on Forest Planning and Policy  
Analysis, Agency of Forest Planning  
Ministry of Forestry  
Mangala Wanabakti, Blok VII, 5<sup>th</sup> Floor  
Jl. Jend. Gatot Subroto, Jakarta  
INDONESIA  
E-mail: nur@dephut.cbn.net.id  
or nurma@cbn.net.id  
Tel: (62) 21 5730479  
Fax: (62) 21 5720 216

3. Lokwiya, Justin  
Head, Uganda Forest Sector Coordination  
Secretariat  
Ministry of Water, Land and Environment  
Forest Sector Co-ordination Secretariat  
Baumann House, Parliament Avenue,  
P.O.Box 27314, Kampala  
UGANDA  
E-mail: JustinL@ugandaforests.org  
Tel: (256) 41 340 684, 77 440 148  
Fax: (256) 41 340 683

8. Chan, Lai Har  
Undersecretary of the Forest Division  
Ministry of Primary Industries  
8<sup>th</sup> Floor, Menara Dayabumi  
Jalan Sultan Hishamuddin  
50654 Kuala Lumpur  
MALAYSIA  
E-mail: chanlh@kpu.gov.my  
Tel: (60) 3 2275 6150  
Fax: (60) 3 2274 5649

13. Nguyen, Xuan Nguyen  
Deputy Director/Economist  
Economic Secretariat  
1A Hung Vuong Street  
Hanoi  
VIETNAM  
E-mail: nguientm@hn.vnn.vn  
Tel: (84) 4 804 5296, 822 5397  
Fax: (84) 4 823 9042

4. Nkosi, Dickson Mtsamayi  
Deputy Director  
Stakeholder liaison  
Department of Water Affairs and Forestry  
157 Schoeman Street, Pretoria 0001  
REPUBLIC OF SOUTH AFRICA  
E-mail: law@dwaf.pwv.gov.za  
Tel: (27) 12 336 7433  
Fax: (27) 12 323 7054

9. Golman, Martin  
Divisional Manager - Forest Planning  
PNG Forest Authority (Frangipani Street,  
Hohola)  
National Forest Service  
P.O. Box 5055, Boroko  
National Capital District  
PAPUA NEW GUINEA  
E-mail: mgolman@datec.com.pg  
Tel: (675) 327 7874  
Fax: (675) 325 4433

14. Yuanhui, Hu  
Deputy Director of the Division of Multilateral  
Cooperation  
International Forestry Cooperation Center  
State Forestry Administration  
18 Hepingli Dongjie  
Beijing 100714  
P.R. CHINA  
E-mail: ifcc@ci.net.cn  
Tel: (86) 10 8423 8941-45  
Fax: (86) 10 8423 8950

5. Nyasulu, Kenneth  
Director of Forestry  
Department of Forestry  
P.O. Box 30048  
Lilongwe 3  
MALAWI  
E-mail: dirfor@sdp.org.mw  
Tel: (265) 771 000, 773 462  
Fax: (265) 784 268

10. Haeruman, Herman  
Deputy Chair for Regional Development &  
Natural Resources  
National Development Planning Agency  
BAPPENAS  
Jl. Taman Suropati No. 2, 5<sup>th</sup> Floor  
Jakarta  
INDONESIA  
E-mail: dSherman@rad.net.id  
Tel: (62) 21 334 187  
Fax: (62) 21 314 4131

## Latin America

15. Diaz-Silveira, Modesto Fernandez  
Environmental Policy Directorate  
Ministry of Science, Technology &  
Environment,  
Prado y San Jose, Ciudad de la Habana  
CUBA  
E-mail: [mfids@hotmail.com](mailto:mfids@hotmail.com)  
or [mfids@yahoo.com](mailto:mfids@yahoo.com)  
Tel: (537) 670598  
Fax: (537) 670615

16. Giacomino, Claudio  
Argentine Embassy  
Drammensveien 39  
0244 Oslo  
NORWAY  
E-mail: [gcx@mrecic.gov.ar](mailto:gcx@mrecic.gov.ar)  
Tel: (47) 22 55 24 48/9  
Fax: (47) 22 44 1641

17. Obando, German  
Head of the Research and Development  
Program  
Fundación para el Desarrollo de la Cordillera  
Volcánica Central (FUNDECOR)  
Puerto Viejo de Sarapiquí  
Apdo Postal 54-3079, Heredia  
COSTA RICA  
E-mail: [gobando@fundecor.or.cr](mailto:gobando@fundecor.or.cr)  
Tel: (506) 766 6147  
Fax: (506) 766 6203

18. Vargas, Everton  
Minister  
Head of the Division for the Environment  
Ministry of External Relations  
Esplanada dos Ministerios  
Blonco H Anexo 1 Sala 635  
70170-9 - Brasília  
BRAZIL  
E-mail: [Evargas@mre.gov.br](mailto:Evargas@mre.gov.br)  
Tel: (55) 61 411 6985/86  
Fax: (55) 61 322 5523

19. Venegas, Victor  
Forest Policy Advisor  
Ministerio de Agricultura  
Teatinos 40, 9 piso  
Santiago  
CHILE  
E-mail: [vvenegas@icaro.minagri.gob.cl](mailto:vvenegas@icaro.minagri.gob.cl)  
Tel: (56) 2 393 5132, 393 5192  
Fax: (56) 2 6716500

## II. DEVELOPED COUNTRIES

## Industrialised

20. Aalde, Oluf  
Director General of Forestry  
Ministry of Agriculture  
Forestry Department  
P.O. Box 8007 Dep.,  
0030 OSLO  
NORWAY  
E-mail: [oluf.aalde@ld.dep.no](mailto:oluf.aalde@ld.dep.no)  
Tel: (47) 22249360  
Fax: (47) 22242754

21. Aho, Markku  
Chairman  
International Forestry Advisory Group  
Ministry of Foreign Affairs  
Box 176 00161 Helsinki  
FINLAND  
E-mail: [Markku.Aho@formin.fi](mailto:Markku.Aho@formin.fi)  
Tel: (358) 9 1341 6422  
Fax: (358) 9 1341 6428

22. Ballhorn, Richard  
Director General  
International Environmental Affairs Bureau,  
Department of Foreign Affairs and Trade  
125 Sussex Drive, Ottawa, ONT  
CANADA K1A 0G2  
E-mail: [richard.ballhorn@dfait-maeci.gc.ca](mailto:richard.ballhorn@dfait-maeci.gc.ca)  
Tel: (1) 613 944 0886  
Fax: (1) 613 944 0892

23. Bjørnebye, Erik  
Ministry of Foreign Affairs  
P.O. Box 8114 Dep.,  
0030 OSLO  
NORWAY  
E-mail: [erik.bjornebye@mfa.no](mailto:erik.bjornebye@mfa.no)  
Tel: (47) 22243619  
Fax: (47) 22242782

24. Christiansen, Thure  
Head of Section  
Secretariat of Environment and Sustainable  
Development  
Asiatisk Plads 2  
DK-1448 Copenhagen K  
DENMARK  
E-mail: [thuchr@um.dk](mailto:thuchr@um.dk)  
Tel: (45) 33 92 07 78  
Fax: (45) 33 92 16 78

25. Davies, Penny  
Senior Forestry Adviser  
Department for International Development  
(DFID)  
94 Victoria St.  
London SW1E 5JL  
UK  
E-mail: [Penny-davies@dfid.gov.uk](mailto:Penny-davies@dfid.gov.uk)  
Tel: (44) 20 7917 0313  
Fax: (44) 20 7917 0624

26. Dewdney, Richard  
Department for International Development  
(DFID)  
94 Victoria St.  
London SW1E 5JL  
UK  
E-mail: [R-Dewdney@dfid.gov.uk](mailto:R-Dewdney@dfid.gov.uk)  
Tel: (44) 171 917 0077  
Fax: (44) 171 917 0679

27. Falcone, Patrick  
Bureau de la gestion des ressources naturelles et  
de l'environnement  
20, rue Monsieur  
75700 Paris  
FRANCE  
E-mail:  
[PATRICK.FALCONE@diplomatie.gouv.fr](mailto:PATRICK.FALCONE@diplomatie.gouv.fr)  
Tel: (33) 1 53 69 3131  
Fax: (33) 1 53 693006

28. Falkenberg, Claus-Michael  
Consultant  
GTZ  
Schulten Immenburg 10  
22587 Hamburg  
GERMANY  
E-mail: [Claus-Michael.Falkenberg@t-online.de](mailto:Claus-Michael.Falkenberg@t-online.de)  
Tel: (49) 40 866 40 58  
Fax: (49) 40 866 3115

29. Hartvig, BrittMarie  
Special Adviser  
Ministry for Foreign Affairs  
Gustav Adolfs Torg 1  
103 39 Stockholm  
SWEDEN  
E-mail: [Brittmarie.hartvig@foreign.ministry.se](mailto:Brittmarie.hartvig@foreign.ministry.se)  
Tel: (46) 8 405 3278  
Fax: (46) 8 723 1176

## Countries in Transition

30. Jensen, Olav Bakken  
Adviser  
Ministry of the Environment  
P.O. Box 8013, Dep.,  
N-0030 Oslo  
NORWAY  
E-mail: [obj@md.dep.no](mailto:obj@md.dep.no)  
Tel: (47) 22 24 58 72  
Fax: (47) 22 24 27 56

35. Persson, Reidar  
Swedish University of Agricultural Sciences  
Box 7060  
75007 Uppsala  
SWEDEN  
E-mail: [Reidar.Persson@ash.slu.se](mailto:Reidar.Persson@ash.slu.se)  
Tel: (46) 18 67 3842  
Fax: (46) 18 67 3800

40. Petrov, Anatoly  
Rector, Professor  
Russian Institute of Continuous Education in  
Forestry  
Institutskaya Street, 17 Puskino Town  
Moscow Region 141200  
RUSSIA  
E-mail: [Vipklh.mail@mtu-net.ru](mailto:Vipklh.mail@mtu-net.ru)  
Tel: (7) 095 993 3644  
Fax: (7) 096 532 8909

## III. PRIVATE SECTOR

31. Jespersen, Claus  
Director of Forest Policy Division  
Danish Ministry of Forest Policy Division  
National Forest and Nature agency  
Hasalmsgade 53  
2100 Copenhagen Ø  
DENMARK  
E-mail: [cje@sns.dk](mailto:cje@sns.dk)  
Tel: (45) 39 472601  
Fax: (45) 392 79899  
32. Linddal, Michael  
Technical Advisor, PhD  
Environment and Natural Resources  
Ministry of Foreign Affairs  
Asiatisk Plads 2, DK 1448  
Copenhagen K  
DENMARK  
E-mail: [miclin@um.dk](mailto:miclin@um.dk)  
Tel: (45) 33 92 02 41  
Fax: (45) 32 54 05 33

36. Roberts, Ralph  
Chief Forester  
CIDA-Canadian International Development  
Agency  
200, Promenade du Portage  
Hull (Quebec), K1A 0G4  
CANADA  
E-mail: [RALPH\\_ROBERTS@acdi-cida.gc.ca](mailto:RALPH_ROBERTS@acdi-cida.gc.ca)  
Tel: (1) 819 997 6586  
Fax: (1) 819 953 3348  
37. Skåre, Siri  
Adviser  
Technical Department  
Norwegian Agency for Development  
Cooperation (NORAD)  
Ruseløkvn 26, PB 8034 Dep.  
N-0030 Oslo  
NORWAY  
E-mail: [siri.skare@norad.no](mailto:siri.skare@norad.no)  
Tel: (47) 22 24 02 07  
Fax: (47) 22 24 02 76

41. Brand, David  
Director, Carbon Programs  
Hancock Natural Resource Group  
21 Hillgate Place  
Castle Hill 2154  
AUSTRALIA  
[dbrand@hnrp.com.au](mailto:dbrand@hnrp.com.au)  
Tel: (61) 2 8850 5890  
Fax: (61) 2 8850 5891

42. Mertz, Peter  
Managing Director  
UBS asset management  
UBS Brinson Inc.  
Trade Center, 4<sup>th</sup> Floor  
24 Airport Road  
West Lebanon, NH 03784  
USA  
E-mail: [Peter.mertz@ubs.com](mailto:Peter.mertz@ubs.com)  
Tel: (1) 603 298 7001  
Fax: (1) 603 298 7620

## IV. NGOs

33. McAlpine, Jan  
Senior Foreign Affairs Officer  
Forests, Deserts and Drylands  
U. S. Department of State  
OES/ETC, Room 4333 MS  
Ronald Regan Building  
1300 Pennsylvania Avenue, NW.  
Washington DC. 20520  
USA  
E-mail: [McAlpineJL@state.gov](mailto:McAlpineJL@state.gov)  
Tel: (1) 202 647 4799  
Fax: (1) 202 647 5247

38. Sommer, Adrian  
Senior Forest Advisor  
Swiss Development Cooperation  
(SDC), Section Environment, Forests, Energy  
Freiburgstrasse 130, CH-3003 Bern,  
SWITZERLAND  
E-mail: [Adrian.Sommer@deza.admin.ch](mailto:Adrian.Sommer@deza.admin.ch)  
Tel: (41) 31 325 93 07  
Fax: (41) 31 325 9362

43. Hufnagl, Natalié  
Secretary General  
Confederation of European Forest Owners  
Rue du Luxembourg 47-51  
B-1050 Brussels  
BELGIUM  
E-mail: [Cepf@planetinternet.be](mailto:Cepf@planetinternet.be)  
Tel: (32) 2 219 0231  
Fax: (32) 2 219 2191

34. Øistad, Knut  
Deputy Director  
Department of Forestry  
Norwegian Ministry of Agriculture  
P.O. Box 8007 Dep.,  
0030 Oslo  
NORWAY  
E-mail: [knut.oistad@ld.dep.no](mailto:knut.oistad@ld.dep.no)  
Tel: (47) 22 24 9362  
Fax: (47) 22 24 2754

39. Thomas, Peter  
Minister-Counsellor (Agriculture)  
AUSTRALIAN Embassy & Mission to the EU  
Rue Guimard 6  
1180 Brussels  
BELGIUM  
E-mail: [Peter.Thomas@dfat.gov.au](mailto:Peter.Thomas@dfat.gov.au)  
Tel: (32) 2 2860 513/532  
Fax: (32) 2 230 6802

44. Landell-Mills, Natasha  
Research Associate  
International Institute for Environment and  
Development  
3 Endsleigh St.  
London WC1H 0DD  
UK  
E-mail: [Natasha.landell-mills@iied.org](mailto:Natasha.landell-mills@iied.org)  
Tel: (44) 207 388 2117  
Fax: (44) 207 388 2826

45. Muthoo, Maharaj  
Executive Director  
Forest Stewardship Council (FSC)  
Av. Hidalgo 502  
68000 Oaxaca  
Oax  
MEXICO  
E-mail: [mmuthoo@hotmail.com](mailto:mmuthoo@hotmail.com); or  
[mmuthoo@fscsoax.org](mailto:mmuthoo@fscsoax.org)  
Tel: (90) 312 4278820; 427 2996  
Fax: (90) 312 427 2996; 426 1626

46. Rodriguez, Manuel  
Carrera 10 No. 86-89  
Bogota  
COLOMBIA  
E-mail: [Mcrood@cable.net.co](mailto:Mcrood@cable.net.co)  
Tel: (571) 610 0136/6108576  
Fax: (571) 530 4772

**V. MULTILATERAL & OTHER  
INTERNATIONAL ORGANISATIONS**

47. Bazill, John  
Tropical Forests Expert  
DG Development  
European Commission  
Office: G12 5/31  
Rue de la Loi  
Wetstraat 200, B-1049 Brussel  
BELGIUM  
E-mail: [John.Bazill@cec.eu.int](mailto:John.Bazill@cec.eu.int)  
Tel: (32) 2 2999 842, 299 1111  
Fax: (32) 2 299 0961

48. Brooks, David  
Research Forester  
USDA Forest Service  
Pacific Northwest Research Station  
Corvallis Forestry Sciences Lab  
3200 SW Jefferson Way,  
Corvallis, OR 97331  
USA  
E-mail: [Dbrooks01@fs.fed.us](mailto:Dbrooks01@fs.fed.us)  
Tel: (1) 541 750 7416  
Fax: (1) 541 750 7329  
Mobile: 541 602 4471

49. Douglas, James  
Forest Advisor  
World Bank  
1818 H St. NW  
Washington D.C. 20034  
USA  
E-mail: [jdouglas@worldbank.org](mailto:jdouglas@worldbank.org)  
Tel: (1) 202 458 2273  
Fax: (1) 202 5221152

50. Keipi, Kari  
Especialista Senior en Recursos Naturales  
División de Medio Ambiente  
Banco Interamericano de Desarrollo  
1300 New York Avenue, N.W.  
Washington, D.C. 20577  
USA  
E-mail: [Karik@iadb.org](mailto:Karik@iadb.org)  
Tel: (1) 202 623 1939  
Fax: (1) 202 623 1786

51. Kufakwandi, Frank S.  
Senior Forestry Specialist  
African Development Bank  
B.P.V. 316 Abidjan  
IVORY COAST  
E-mail: [s.kufakwandi@afdb.org](mailto:s.kufakwandi@afdb.org)  
Tel: (225) 20 54 86  
Fax: (225) 20 40 99

52. Kumari, Kanta  
Biodiversity Program Manager  
Global Environment Facility (GEF)  
1818 H Street, N.W.  
Washington, DC 20433  
USA  
E-mail: [Kkumari@worldbank.org](mailto:Kkumari@worldbank.org)  
Tel: (1) 202 473 4269  
Fax: (1) 202 522 3240

53. Ljungman, Lennart  
Director  
Forestry Policy and Planning Division  
Food and Agriculture Organization of the UN  
FAO Forestry Department, Room D-442  
Viale delle Terme di Caracalla  
00100 Rome  
ITALY  
E-mail: [Lennart.Ljungman@fao.org](mailto:Lennart.Ljungman@fao.org)  
Tel: (39) 06 5705 5205  
Fax: (39) 06 5705 5137

54. Maini, Jag  
Coordinator and Head  
UNFF Secretariat  
Two UN Plaza, DC2-1270  
New York, NY 10017  
USA  
E-mail: [maini@un.org](mailto:maini@un.org)  
Tel: (1) 212 963 3160  
Fax: (1) 212 963-3463

55. Mersmann, Christian  
Interim Management  
UNDP Programme on Forests (PROFOR)  
Sustainable Energy and Environment Division  
304 East 45<sup>th</sup> Street, 10<sup>th</sup> Floor  
New York, NY 10017  
USA  
E-mail: [Christian.Mersmann@undp.org](mailto:Christian.Mersmann@undp.org)  
Tel: (1) 212 906 5822  
Fax: (1) 212 906 6973

56. Ryden, Per Axel  
Managing Director  
Global Mechanism of the UNCCD  
C/o International Fund for Agricultural  
Development  
Via del Serafico, 107  
00142 Rome  
ITALY  
E-mail: [p.ryden@ifad.org](mailto:p.ryden@ifad.org)  
Tel: (39) 06 5459 2146  
Fax: (39) 06 54 59 2135

**VI. RESOURCE PERSON**

57. Chan, Barney  
General Manager  
Sarawak Timber Association  
10<sup>th</sup> Floor, Wisma Sumber Alam, Kuching,  
P.O. Box 171  
Bukit Permata Kuching  
93100 Kuching, Sarawak  
MALAYSIA  
[Belachan@aol.com](mailto:Belachan@aol.com)  
or  
[Sta@sta.org.my](mailto:Sta@sta.org.my)

Tel: (60) 82 442935  
Fax: (60) 82 441477/442 408

58. Chipeta, Mafa  
Deputy Director General  
Center for International Forestry Research  
(CIFOR)  
P.O. Box 6596 JKPWB  
Jakarta 10065,  
INDONESIA  
E-mail: [m.Chipeta@cgiar.org](mailto:m.Chipeta@cgiar.org)  
Tel: (62) 251 622 622  
Fax: (62) 251 622 100

59. Ganguli, Barin  
President  
Foundation For Forestry & Rural Development  
I-1783, Chittaranjan Park  
New Delhi - 110 019  
INDIA  
E-mail: [Barin@mail2.bol.net.in](mailto:Barin@mail2.bol.net.in)  
Tel: (91) 11 648 97 75  
Fax: (91) 11 648 97 76



60. Gregersen, Hans  
 Prof. Emeritus  
 University of Minnesota  
 2090 E. Tumble Brook Way  
 Tucson, AZ 85737  
 USA  
 E-mail: [hgregers@forestry.umn.edu](mailto:hgregers@forestry.umn.edu)  
 Tel: (1) 520 825 7723  
 Fax: (1) 520 818 9270

61. Joshi, Mahendra  
 Forestry Advisor  
 UNFF Secretariat  
 Two UN Plaza, DC2-1268  
 New York, NY 10017  
 USA  
 E-mail: [joshi@un.org](mailto:joshi@un.org)  
 Tel: (1) 212 963 1972  
 Fax: (1) 212 963 3463

62. Landrot, Jean-Jacques  
 Secretary General  
 Interfricain Forest Industries Association  
 6, Ave. St-Mandé F-75012, Paris  
 FRANCE  
 E-mail: [lfia@wanadoo.fr](mailto:lfia@wanadoo.fr)  
 Tel: (33) 1 43 42 4200  
 Fax: (33) 1 43 42 5522

63. Moura Costa, Pedro  
 Managing Director  
 EcoSecurities Ltd  
 The Delawar House  
 45 Raleigh Park Road  
 Oxford OX2 9AZ  
 UK  
 E-mail: [Pedro@ecosecurities.com](mailto:Pedro@ecosecurities.com)  
 Tel: (44) 1865 202 635  
 Fax: (44) 1865 251 438

64. Schmidt, Ralph  
 Arlington Associates  
 1370 Avenue of the Americas  
 Suites 3300  
 New York, NY 10019  
 USA  
 E-mail: [Arlingtonny@aol.com](mailto:Arlingtonny@aol.com)  
 Tel: (1) 212 245 2722  
 Fax: (1) 212 245 5216

65. Scothorne, Richard  
 Partners in Economic Development  
 71 Murrayfield Gardens  
 Edinburgh EH 12 6 DL  
 UK  
 E-mail: [Partnersed@sol.co.uk](mailto:Partnersed@sol.co.uk)  
 Tel: (44) 131 337 5695  
 Fax: (44) 131 337 5021

66. Simula, Markku  
 Indufor Oy  
 Töölönkatu 15 E  
 FIN-00100, Helsinki  
 FINLAND  
 E-mail: [Markku.simula@indufor.fi](mailto:Markku.simula@indufor.fi)  
 Tel: (358) 9 684 0110  
 Fax: (358) 9 135 2552

## VII. SUPPORT TEAM

67. Ivers, Laura  
 Writer/Editor  
 IISD – Earth Negotiations Bulletin  
 212 E. 47<sup>th</sup> St. Apt. 1b  
 New York NY 11217  
 USA  
 E-mail: [laurai@iisd.org](mailto:laurai@iisd.org)  
 Tel: (1) 718 246 4246  
 Fax: (1) 212 644 0206

68. Jackson, Wendy  
 Writer/Editor  
 IISD – Earth Negotiations Bulletin  
 212 E. 47<sup>th</sup> St. Apt. 1b  
 New York NY 11217  
 USA  
 E-mail: [wendy@iisd.org](mailto:wendy@iisd.org)  
 Tel: (1) 212 644 0204  
 Fax: (1) 212 644 0206

69. Kustiyawati, Ketty  
 Center for International Forestry Research  
 P.O. Box 6596 JKPWB  
 Jakarta 10065  
 INDONESIA  
 E-mail: [k.kustiyawati@cgiar.org](mailto:k.kustiyawati@cgiar.org)  
 Tel: (62) 251 622 622  
 Fax: (62) 251 622 100

70. Molteberg, Tore  
 Information Consultant  
 The Norwegian Forestry Society  
 Wergelandsveien 23B  
 0167 Oslo  
 NORWAY  
 E-mail: [Tore@skogsselskapet.no](mailto:Tore@skogsselskapet.no)  
 Tel: (47) 23 36 5858  
 Fax: (47) 22 60 4189