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## THE MPASUREMENT OF GOODS TRAFFIC CARRIED BY ROAD

Paper prepared by the Secretariat in connexion with item 11 of provisional agenda

1. While practically all countries collect figures on the movement of goods by rail, by inland waterway and by sea, the extent of the movement of goods by road is in most countries not known. The extent of road traffic is so great that it is in many places seriously competing with railways, so it secms probable that if a method or methods of measuring the movement of goods by road were available, Governments would be interested in considering its application in their countries. It is therefore hoped that the Sub-Cormission may provide, or arrange to have provided, an outline of such a method or methods.
2. The Statistical Office has prepared an exploratory paper entitled "Sampling to Meausre the Goods Traffic carried by Road Motor Vehicles" which is attached (Annex I). In order to reduce the problem to a more manageable size the following matters were omitted from consideration in the exploratory paper:
(a) the measurement of passenger traffic by road;
(b) the measurement of the movement of goods in vehicles drawn by animals;
(c) the determination, as is required for road planning, of the number and type of vehicles using certain stretches of road.
3. It will be noticed that reference is made in the exploratory paper to
 Commission for Eurpe (ECE) of the United Nations. These activities are part of a larger study being fide?

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international movement of goods by all forms of inland transport. Since the exploratory paper was written, a subsidiary group of the Working Farty on Transport Statistics met at The Hague, made some recommendations which bear on the use of sampling to measure road traffic and prepared a table showing the data on which a sample frame might be based in certain European countries. This table is attached (Annex II).
4. The suggestions relevant to the use of sampling to obtain road traffic statistics, which were made by the group which met at The Hague, are quoted below from ECE document TRANS/WP.6/4. Thie text in parentheses is explanatory material added by the Statistical Office.
(a) There are possibilities of securing reasonably accurate basic data for the compilation of international road transport statistics (by means of information obtained at frontiers about all vehicles crossing them). It is therefore desirable that those statistics be kept separately. (Thisssuggestion is consistent with the technique described in the exploratory paper.)
(b) (Sepaxate figures should be shown for) carriers "for hire or reward" and carriers "on own account". It would probably complicate the collecting of data if an attempt were made to measure "mixed transport" separately.
(c) Generally speaking, vehicle registration and licensing documents are the only documents offering a readily available frame for a sample. (This is the view taken in the exploratory paper.) It should be noted, however, that vehicles may be registered in one area and yet be operated in another.
(d) Some countries would probably be able to compile a list of carriers showing separately the number of vehicles owned and the trade or industry in which they are engaged but, except for a limited number of countries, the degree of accuracy of these lists would be low.
(e) Freight documents of any value for a sample are used only by a limited number of carriers for hire or reward.
(f) Past experience has shown that questionnaires sent by mail to carriers have seldom given satisfactory results, either quantitatively or qualitatively.
(g) Difficulties would be met in any endeavour to carry out road surveys involving stopping vehicles on the road. In certain areas, the density of traffic would make it a practical impossibility. (This 13 the view taiken by the exploratory paper.) Well-prepared traffic counts, not accorpanied by the stopping of vehicles, and possibly carried out in conjunction with road construction and maintenance surveys, could perhaps yield some useful results in certain domains of study.
(h) It is most unlikely that a uniform stratification will be suitable for all countries. Moreover, it is probable that, in several cases, stratification may have to vary from one region to another in the same country.
(1) It cannot be too much emphasized that the traffic performed varies considerably with the category of carrier, the size of vehicles and the nature of the service operated, e.g., distributive, short distance or long distance transport.
(j) In some cases, the co-operation of carriers: associations could be of great assistance as, for instance, it would ensure to their members the secrecy of replies to questionnaires.
(ㅌ) It is desirable that sampling surveys be so planned as to produce basic information directly related to information which is normally kept up to date in most countries, e.g., the vehicle fleet. (1) The data should show the volume of traffic loaded and performed, i.e., tons loaded and ton-kilometres, separately for a representative range of distances. (This suggestion is not in precise agreement with the exploratory paper where (9,b) it is suggested that local traffic be excluded from the data.)

## AMINEX I

GAVILIVG TO MEAGURE THE GOODS TRAFFIC CARRIED BY ROAD MOTOR VEHICLES

EXPIORATORY PAPER

1. Revences
(a) This paper is based on paragraphs 19-27 of: Economic Commission for Eurove: Report of the Working Party on Transport Statistics on its third session (C/ECE/TRANS/224) referred to below as WT.
(b) Transport statistical terms will where poesible here be neod in the sense described in "Transport Statistics, Part 2", Annex 1,
(E/CN.2/75-F/CN. 3/85) referred to below as TS.
(c) Sampling theory terms will here be used in the senee of "The

Freparation of Sampling Surveys Reports", United Nations Statistical Papers, Series C, no. 1 (Revised) 15 February 1950, referred to below as C 1 rev. 2. The object of the paper As explained in waracraph 24 it is desired to measure approximately the following quantities for road goods treffic:
(a) vehicle-kilometres, loaded and empty separately;
(b) capacity in ton-kilometres on the basis of kilometres actually run;
(c) tons loaded (see also TS, l5a);
(d) freight ton-kilometres (see also TE, l5e).

This paper will explore some of the possibilities of making the measurement by sampling and will take the view that tons loaded in commercial traffic (TS, 9) and freight net ton-kilometres performed in commercial traffic are the fundamental. figures required for economic purposes. It will suggest that vehicle-kilometres and capacity ton-kilometres can be obtained as a by-product of the process used to obtain figures for tons loaded and ton-kilometres.
3. The "frame" on which a sample is based

The frame ( $\mathrm{C} 1 \mathrm{rev} ., 2 \mathrm{a}$ ) is the set of documents on which the choice and utilization of a sampling method is based.

If possible the frame should be based on documentary material already available in the country in question. This material may refer to:

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/(i) \text { the carrier }
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(i) the carrior (permits to carry, permits to buy petrol, reports to sumervisory authorities, insurance documents etc.);
(ii) the vemule (census, registration, insurance documents etc.);
(iin) the goods (troient documents);
(iv! the Iocels where the carriage takes place (road maps etc.). The nature of the available documentation must determine the sampling procedure including the choice of elementary unit, sample unit, sample etc. (C l rev., $2 \mathrm{~b}, \mathrm{c}, \mathrm{d}$ ).
4. The choice of sampling method

In this paragraph the choice of a sample based on each of the four types of material listed at 3 above will briefly be diacussed. It is not intended that the discussion shall exhaust all possible uses of the naterial which may be available.
(a) Sample of vehicles. Because of national registration laws, a frame based on individual vehicles is probably easiest to construct and a stratified ( 0 I rev., 2h) sample then easiest to set up. The operator of each individual. vehicle, $v$, selected would be asked to report on the performance (loads handled, kilometres run etc.) of $v$ in the time period, $P$, covered by the survey. But in most cases the owner of $v$ will not be able to report on the performance of $v$ during $P$ unless he knows at the beginning of $E$ that he will be asked to do so. Such knowledge would, of course, introduce bias into the sample in a way which, while probably not serious in the case of operators of single vehicles, might be serious where the vehicle in question was one of a fleet operated as a unit. For instance, if an operator owning 3 identical vehicles was told at the beginning of $P$ that he would be required to report on a specific one of them, and if, for a part of F he had only work erough for two vehicles, it would embarrass him to know to which of his three vehicles to assign the work. The objection just described is here consicered sufficiently grave to make it undesirable to base the survey on a straightforward sample of vehicles. (b) Highway traffic counts. The frame for a highway traffic count can probably be constructed in any country but a traffic count is so cumbersome and expensive that it should not be undertaken unless the pancity of documentary information of other sorts makes a traffic count necessary. It

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is here assumed that this case will not arise in any European country. (c) Samole of freight documents. Freight documents may be in the hands either of shippers, carriers or consignees. The multiplicity of shippers and consigrese is so great that it is probably impossible to obtain lists of eivier of theae from which samples can be drawn. So if freight documents are to be used they mat be obtained from carriers. It is probable that operators of Large fleets use freight documents from which can be obtzined most of the information required about goods handled. But small onerators, particularly those tho owerate single vehicles, are unlikely to make aystematic use of freight documents end it therefore eppears to be undesirable to attempt to sample freight documents directly. (d) Gample of carriers. A sample of cerriere, including public and private carriers (TS, 7), seems to offer the fewest objections. ङach carrier sempled would, as described in paragraph 8 below, be asked to report the total tonnage of goods he has loaded in a period, I, inside the country in question and to supply some adaitional data. It is recognized that carriers, particularly large carriers, are likely to resist providing information from which their total revenues could be estimated. But because of varying rates for different comodities the figure for total loadings would not, in general, make it possible to approximate revenue. of possible use in countries whece serious objection is nonetheless feared, is an Wlternative more complicated procedure briefly described in paragraph 12 below. Paragraphs 5-ll discues in some detail a direct sampling of carriers.

## 5. The preparation of a list of carriers

In each country a reasonably complete list of the road motor carriers whose vehicles are registered in the country can probably be obtained. . Dach country must determine from which available documents this list can most expeditiously be compiled. If worst comes to worst the registers of the numbers (on number plates) used to identify lorries can be used. It would be sufficient to list the name and address of each carrier together with the number of lorries registered in his name, their identification numbers and capacities. Where desired these lists can be made by province rather than nationally.
16. Stratification

## 6. Stratification

In each province (or nationally) carriers could be grouped according to the number of vehicles each operates: the ith stratum could be the set of all operators of exactly i vehicles.
7. The choice of sempling Iraction
(a) For large values of $i$ (see 6 above), the exact limit to be determined in each country, the ith stratum should be studied by means of a 100 per cent sample.
(b) As the value of $i$ decreases the number of carriers in the ith stratum is likely to increase and consequently the sampling fraction (C $1 \mathrm{rev} ., 2 \mathrm{i}$ ) can decrease.
8. The data to be collected
(a) If $P$ is the time period for which data are to be collected, the carriers to be sampled should be notified before the beginning of $P$ of the questions they would, at the end of $P$, be asked to answer. This appears to be a necessary step if adequate replies are to be expected even though it introduces bias into the sample. Since a report on total operations will be asked for, the bias introduced will be negligible compared to that referred to at 4 a above.
(b) The principal datum each carrier would be asked to give is the total gross weight (TS, l4b) of the commercial goods loaded into his vehicles inside the country in question in period $P$.
(c) For a relatively short sub-period, $Q$, of $P$, say a day or two if $P$ is a month, each carrier sampled should be asked to keep a "complete record" showing the following lacts for each vehicle which he operates in the country during $Q$. The complete record should include:
(i) The identification number of the vehicle (see 5 above)
(ii) The distance it has run in the country in period $\alpha$ and the distance it has run cmpty
(iii) For each consignment loaded within the country during $\&$, its gross weight, place of loading, the place at which it is either to be unloaded or to cross the frontier for unloading abroad.
(iv) For each congienment entering the country loaded (TS, 15c) in the vehicle during Q, its gross weight, point of entry, the point at which it is to be unloaded or, if it is in tranciy, the point where it is to leave the country. As operators may bs expected to be reluctant to show overloads, some bias may de expected in the complete records so obtained. If, under (i) above, the rated capacity of the vehicle is asked for the bias will be increased so rated capacity should not bo ssked if it can be obtaiced from other documents (see 5 above).
(d) The periods a should not run concursently for ail carriers sampled but should vary from carrier to carrier so that the whole of $P$ is adequately covered.
9. The data obtained from the survey

The process described at 8 above should make possible the estimation of the quantities listed. below.
(a) The total gross weight, L, of commercial goods loaded inside the country by domestic road motor vehicles.
(b) If "local traffic" is defined as the traffic hauled less than x kilometres, x being determined in each country to include in local traffic short distance traffic not competing with other meane of inland transport, the complete records make possible the estimation of the ratio, $f$, of local to total traffic.
(c) From the complete records the average length of haul, h, of a ton of goods moving in domestic traffic can be estimated.
(d) From the complete records the average length of haul, $\because$, as a ton of goods moving in international traffic in domestic vehicles can be estimated.
(e) From the complete records, vehicle kilometres and the degree of loading can be estimated (WF, 24a).
(́) From the complete records and the data on which the sample is based capacity ton-kilometres can be estimated (WP, 24b).
10. International traffic

If special arrangements can be made for a check of all vehicles at frontier points during the period $P$ (see WP, 4-5), the following quantities can be accurately determined.

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$I_{1}$ the gross weight of commercial goods imported in domestic vehicles
$I_{2}$ the gross weight of commercial goods imported in foreign vehicles
${ }^{E_{1}}$ the gross weight of commerciel goods exported in domestic vehicles
$I_{2}$ the gross weight of comercial goods exported in foreign vehicles
$\mathrm{T}_{1}$ the gross weight of commercial goods moving in transit in domestic vehicles
$T_{2}$ the gross weight of commercial goods moving in transit in forelgn vehicles.

Where there is an appreciable amount of local traffic crossing the frontier it should, if possible, be excluded from the figures.
11. The computation of commercial traffic

The quantities determined in paragraphs 9 and 10 can be combined as follows.
(1) Weight of goods loaded in long distance traffic:
$(1-f) L+E_{2}$
(2) Weight of goods unloaded in long distance traffic:
$(1-f) L-E_{1} \div I_{1} * I_{2}$
(3) Weight of goods carried in long distance traffic:
$(1-f) L \div I_{2} \div I_{1} \div I_{2} \div T_{1} \div T_{2}$
(4) Freight net ton-kilometres performed in long distance traffic:
$h\left((1-f) L-E_{1}\right) \div h^{\prime}\left(E_{1} \div E_{2} \div I_{1} \div I_{2} \div T_{1} \div T_{2}\right)$
These formulas are subject to the following inherent errors in addition to the sampling errors.
(a) Duplications. Goods transloaded from one long distance lorry to another will, in formulas (1), (2) and (3), be counted each time they are transloaded. (Transloading from vehicles engaged in short-haul collection or distribution to long distance vehicles does not give rise to duplication because of the use of the factor l-f.)
(b) Omisaions. Consignments carried in the domestic traffic of the country (i.e., both loaded and unloaded in the country) by vehicles of foreign registry will not appear in the figures.
Neither of the errors fust listed is likely to be appreciable.
/12. Composite method

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## 12. Composite method

If large operators are expected to resist (see $4 d$ above) reporting their loadings and making the complete record described at $8 c$ above, a totally different approach can be made in which operators of single vehicles are treated differently from operators of fleets (i.e., operators of more than one vehicle).
(a) Operators of single vehicles are to be treated as in paragraphs 5-11 above.
(b) In the case of operators of fleets a two stage sample is to bo taken as follows:
(i) First stage. A sample of carriers is selected and each is asked:

- to number his freight documents serially durince the pericd $P$;
- for a sub-period $Q$ to report for each of his vehicles (compare 8c):
- the identification number of the vehicle,
- the distance it has run in the country in pericd 0 and the distance it has run empty.
(ii) Second stage. At the end of $I$ each carrier sampled is asked to submit those of the freight documents made out during I which have certain specific serial numbers selected at random.
(c) This two-stage sample provides the information listed at 9 above. It is likely that some owners of small fleets nay not be in the habit of using freight documents. Those who do use documents, or can be persuaded to do so during $P$, will then constitute a self-selected set within the sample. The results for these carriers should therefore be checked against the result of interpolating between single vehicle owners and large fleet owners.

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