



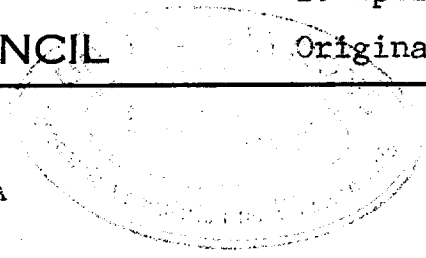
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CO-OPERATION WITH OTHER UNITED NATIONS AND
REGIONAL AND INTERNATIONAL ORGANIZATIONS
(Item 7 A.3 of the Provisional Agenda)

During the period under review ECWA concluded several working arrangements with other UN and regional and international organizations.

We have also sought to strengthen our ties with the organizations in an effort to maximize our efficiency and impact and to avoid unnecessary duplication. The following is a summary of ECWA's achievements in this area.

A. Regional Organizations

1. Arab Development Funds

Following preparatory contacts with the Arab Fund for Economic and Social Development, The Kuwait Fund for Arab Economic Development and the Abu Dhabi Fund for Economic and Social Development, a meeting was convened in Beirut on 20 January 1975 at the invitation of the Executive Secretary of ECWA.

The meeting was attended by delegations from the three Funds headed by Dr. Saeb Jaroudi, President of the Arab Fund, Mr. Abdul Latif Al-Hamad, Director-General of the Kuwait Fund and Dr. Salah Hamed of the Abu Dhabi Fund. The ECWA delegation was headed by Dr. M.S. Al-Attar, Executive Secretary.

The representatives discussed the areas and modalities of co-operation between the Funds and the Commission and resulted in the signing of a Statement by the participating parties. The following decisions were reached:

1. Necessity of establishing co-operation and co-ordination, to the fullest extent possible, between the Funds and the Commission.

2. Holding periodic meetings for this purpose between the Funds and the Commission at various levels. The dates for such meetings to be agreed upon at a later date.

3. Exchange of information between the Commission and the Funds on their respective programmes of work. This to be concluded at the earliest possible date.

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4. Discussion of areas and possibilities of co-operation within the framework of ECWA's work programme for 1975, its provisional work programme for 1976-1977, and the Funds' programmes. It was decided in this respect to hold a meeting in Kuwait on 22 February 1975 between the representatives of the Fund and the Commission in order to define the domains and modalities of co-operation.

5. The forthcoming plenary meeting will examine ECWA's proposal concerning the possibility of appointing a number of regional advisers at ECWA, who would be placed at the disposal of the Funds and would serve the region. The possible financing by the Funds of a number of the Regional Advisers will also be considered.

6. Exchange of information regarding the names and qualifications of experts and technicians working in each of the organizations with a view to calling upon their services, as the need arises.

7. Extend invitations to the Arab development funds in Iraq and Saudi Arabia, as well as any other Funds which may be established in the future to participate in the regular meetings. The process to come into effect as soon as these Funds are operational and have completed their departmental structures.

A further meeting was held in Kuwait on 22-24 February 1975 between representatives from the Funds and ECWA.

The meeting concluded with several recommendations and provisional agreements pending approval by the respective higher authorities of the participants. The following is a summary of the main recommendations:

1. The Funds will finance three regional advisers:
 - a) Regional Adviser in Ports and Shipping
 - b) Regional Adviser in Industrial Project Identification, Formulation and Appraisals
 - c) Regional Adviser in Agricultural Project Identification, Formulation and AppraisalTotal contribution \$150,000.

2. The Funds will participate in and contribute financially towards successful implementation of ECWA's project on Economic and Social indicators. Total contribution \$48,000.

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3. The Funds will contribute to ECWA's specific activity relating to the establishment of a Documentation Centre.

Total Contribution \$62,000.

4. The Funds will help finance ECWA's project on the Brain Drain.

Total Contribution \$28,000.

5. The Arab Fund will participate with ECWA and contribute to the project on "Regional Co-operation in the development of mineral resources".

Total contribution \$96,000.

6. The Arab Fund will participate with ECWA and allocate financial resources to implement the project on "Development of an integrated transport and communication system in the ECWA region". The project is included in ECWA's 1975 work programme and the draft work programme 1976/77.

Total contribution \$236,000 (\$118,000 for 1975; \$118,000 for 1976/77).

7. The Funds expressed a preliminary desire to participate in the following projects:

"Schemes for multinational co-operation and studies for regional integration"

"Promotion of national and multinational development in agriculture"

"Study on the economic aspects of mineral resources exploitation and processing in the region".

An interest was also expressed in the preparation of a study on the absorptive capacity of the Arab countries.

Copies of the Statement and the agreement are included in Appendix I(A).

2. The Arab Labour Organization

Within the framework of exchange and contacts between the ALO and ECWA, a series of meetings were held between representatives of the ALO headed by the Director General, Dr. Taieb Al-Hodeiry and an ECWA delegation headed by the Executive Secretary, Dr. M.S. Al-Attar, in Beirut from 15-17 January 1975.

During the meeting the two parties discussed several issues related to the structure, goals and activities of both the Organization and the Commission.

The following is a summary of the salient points:

a) Preliminary approval of an agreement to implement co-operation between the Arab Labour Organization and ECWA, with the understanding that the final approval is contingent on completing the appropriate level procedures in accordance with the rules and regulations of both the Organization and ECWA.

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- b) Approval to co-operate within the framework of the Commission's work programme for 1975 and its draft work programme for 1976-1979 in fields of common interest to both parties to be defined at a later date.
- c) Approval to co-operate in the exchange of data, reports, studies and research projects. The scope of co-operation to include the industrial committees of the Arab Labour Organization.
- d) Approval to study the possibility of co-operation between the Organization and the Commission to support the Arab Labour Organization's project on the Arab Institute for Workers' Education and Labour Research in Iraq.
- e) ECWA's acceptance of ALO's invitation to participate in the work of the preparatory committee on the formulation of an Arab Development Strategy (Cairo, 8-11 February 1975).
- f) ECWA will discuss with the departments concerned the question of the Arab Labour Organization's participation in the Regional Conference on Manpower Planning and Employment to be held in Beirut in May 1975.
- g) Follow-up and continued exchange and meetings between officials and technical experts of both the Organization and the Commission with a view to enhancing co-ordination and co-operation in a detailed manner.

The meeting concluded with a signing of a Statement and a Draft Agreement by the two parties. Copies are attached in Appendix I(B).

3. The League of Arab States

Initial contacts with the League of Arab States resulted in a meeting convened in Beirut on 21 January 1975, between a delegation representing the League headed by Dr. H. Zaki El-Shafei, Assistant Secretary-General for Economic Affairs and an ECWA delegation headed by Dr. H.S. Al-Attar, Executive Secretary.

Areas and modalities of co-operation and co-ordination were explained and discussed. A Joint Statement outlining these areas was signed by the heads of the delegations.

The following is a summary of the salient points:

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1. Necessity of establishing co-operation and co-ordination to the fullest extent possible between the League and the Commission with a view to fulfill their common objectives.

2. Exchange of information, data and documents issued by the League and ECWA in their respective fields of specialization which are of interest to either of the two parties.

3. Consideration of the Commission's participation in the regular meetings held between the League of Arab States and the various other Arab regional organizations with a view to co-ordinating their respective activities, as well as to any other similar meetings that may take place.

4. The Department of Economic Affairs at the League of Arab States will study ECWA's work programme for 1975 and its draft programme for the years 1976 and 1977. Projects which are of common interest, and the extent and modality of the League's participation in these projects will be determined and examined later.

5. ECWA will endeavour to provide the League, upon request, with assistance and expertise in areas that are needed, and within the limits of the Commission's resources and terms of reference.

6. Work for the establishment of co-operation between the Commission and the League in the Technical Assistance Fund which was recently established in accordance with the decisions of the last Arab Summit Conference. The basis and modality of such co-operation would be determined later.

7. Holding of regular meetings at various levels between the League and the Commission with a view to implementing the areas of co-operation. The dates and levels of such meetings will be agreed upon at a later date by mutual consent.

A copy of the Statement is included in Appendix I(C).

4. The Council of Arab Economic Unity

Contacts have been established with the CAEU. Meetings were held with Dr. Abdul Hal Al-Sagban, Director-General of the Council both in Cairo and Beirut. It is hoped that an agreement of co-operation will be signed with the CAEU in the near future.

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5. Industrial Development Centre for Arab States (IDCAS)

Preliminary contacts have been established between representatives from ECWA and Mr. Amin Helni Kamel, Director-General of IDCAS. The scope and modalities of co-operation between ECWA and IDCAS have been discussed by representatives of both organizations. It emerged from this brief meeting that co-operation between ECWA and IDCAS on the Fertilizer Project for 1975 is both possible and desirable. The representatives of ECWA and IDCAS agreed to meet again to formalize an agreement between them.

B. United Nations Organizations

1. United Nations Industrial Development Organization (UNIDO)

Among the first steps taken by the Executive Secretary in the area of co-ordination with other intergovernmental organizations was the agreement he concluded with the Executive Director of UNIDO on 27 June 1974 for the establishment of a joint Industry Division within the ECWA Secretariat. A copy of the agreement is included in Appendix II(A).

The purpose of the joint Division which commenced its operations on 1 January 1975 is to ensure effective co-operation between the two organizations in the industrial development of the countries of Western Asia.

The activities of the joint Division include (a) review and analysis of industrial strategies and policies and review and appraisal of progress in industrialization; (b) sectoral surveys and branch studies to identify problems and promote development of the various sectors of industry; (c) regional co-operation and the identification and promotion of multinational projects; and, (d) advisory services to governments and support for ECWA's and UNIDO's technical co-operation activities in the region.

The agreement provides for consultations between the two organizations in the formulation of the work programme of the joint Division and the appointment of its staff who are composed of both ECWA and UNIDO staff members assigned to the joint Division.

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For 1975 the work programme of the joint Division puts special emphasis on fertilizers where a sectoral survey and a promotion and development meeting will be jointly carried out by ECWA, UNIDO and IDCAS. Another sectoral survey which commenced in 1974 covering selected branches of the food processing industries was the subject of a joint ECWA/UNIDO meeting of national and international experts in March 1975.

A survey of training needs and facilities in the ECWA region will also be conducted during 1975 in order to formulate a plan and machinery for the promotion and co-ordination of training of higher technical and managerial personnel in the field of industry.

The agreement recognizes the need for co-operation with other inter-governmental bodies and governmental institutions in Western Asia active in the field of industrial development when formulating the programme of work of the joint Division. As has already been mentioned, co-operation with IDCAS in activities of common concern has been assured. However, an over-all arrangement for co-ordination between ECWA and IDCAS will be the subject of a forthcoming meeting between the two organizations.

2. Food and Agriculture Organization (FAO)

Both FAO and ECWA have responsibilities for economic and social questions relating to food and agriculture in Western Asia. ECWA has an interest in these questions on account of its responsibilities relating to all economic and social matters arising in Western Asia or affecting the economy of Western Asia. FAO has an interest in these questions on account of its world-wide responsibilities for economic, social and technical questions regarding food and agriculture.

At the sector level the two organizations can undertake joint and/or complementary efforts. FAO's experience in long-term planning and country perspective studies should provide a valuable background for carrying out similar activities in the ECWA region. By virtue of its interdisciplinary structure, ECWA could provide the necessary framework for placing agriculture in its proper perspective in relation to other sectors of the economy. The value of agricultural sector analysis should be particularly enhanced when the population and social dimensions form an integral part of the sector studies.

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In order to avoid duplication in areas of mutual interest, it has been agreed that a programme of work in the economic and social fields should be carried out jointly by FAO and ECWA. With a view to reaching agreement on the joint work programme, the secretariats of FAO and ECWA will undertake to hold periodic consultations, with the participation of the FAO Regional Office for the Near East. Obviously, such agreements do not limit the freedom of FAO or ECWA to carry out other work programmes which fall primarily within their respective fields of competence, but which include matters in which the other agency is interested.

To implement their efforts towards the co-ordination of activities, the two secretariats reached agreement on the establishment of a joint ECWA/FAO Agriculture Division which will be an integral part of the ECWA secretariat. The agreement was signed in Amman, Jordan on 2/9/74. It has also been decided to carry out the 1975 ECWA agriculture programme in close collaboration with FAO Headquarters and Near East Regional Office. In this respect, ECWA has accepted overall responsibility in co-ordinating all efforts for a perspective study of agricultural development for the Syrian Arab Republic. Pilot work on integrated rural development and the role of price incentives in increasing agricultural production, envisaged in the 1975 ECWA work programme, would be carried out within the framework of the country perspective study. The entire study would be undertaken on-the-spot in the Syrian Arab Republic during May 1975 and with the effective participation of Syrian counterparts.

A copy of the agreement is included in Appendix II. (B)

3. United Nations Conference on Trade and Development (UNCTAD)

ECWA in co-operation with UNCTAD and UNDP finalized the regional project document on "Multinational Trade Negotiations" - the project which aims at assisting ECWA member countries in their preparations for and participation in multilateral trade negotiations, has been approved and preparations are being made for its implementation.

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The main activities of this project are:

- 1) To gather data and conduct specific studies required by governments complementary to those available for the inter-regional projects.
- 2) To identify the special interests and problems of the region.
- 3) To assist governments for participation in the negotiations.
- 4) To organize advisory missions to interested developing countries for consultations and discussions with government officials on matters relevant to the trade negotiations.
- 5) To organize training seminars for officials of governments taking part in the negotiations.
- 6) To assist in the formulation of regional or sub-regional negotiating policy through the organization of meetings of senior officials etc.

Copy of this project document is included in appendix II (C)

4. Other UN and International Organizations

The main ECWA Divisions maintained steady contact on co-operation with most UN organizations and several International organizations. The nature and extent of co-operation are elaborated upon in the Review of ECWA's activities for the period under consideration. Among the various organizations are: ILO, UNESCO, UNICEF, WHO, UNDP, UNEP, IBRD, the Ford Foundation, and IDRC (International Development Research Centre).

Appendix I (A)

Statement
on the Meeting between Representatives
from the Arab Development Funds and
the Economic Commission for Western Asia

At the invitation of Dr. M.S. Al-Attar, Executive Secretary of the United Nations Economic Commission for Western Asia (ECWA), a meeting was held on 20 January 1975 at ECWA's headquarters in Beirut between delegations of the Arab Fund for Economic and Social Development, headed by Dr. Saeb Jaroudi, President of the Fund; the Kuwaiti Fund for Arab Economic Development, headed by Mr. Abdul Latif Al-Hamad, Director-General of the Fund; the Abu Dhabi Fund for Economic and Social Development, headed by Dr. Salah Hamad; and a delegation of ECWA, headed by Dr. M.S. Al-Attar, Executive Secretary.

After discussing the areas and modalities of co-operation between the Funds and the Commission, the following decisions were reached:

1. Necessity of establishing co-operation and co-ordination, to the fullest extent possible, between the Funds and the Commission.
2. Holding periodic meetings for this purpose between the Funds and the Commission at various levels. The dates for such meetings to be agreed upon at a later date.
3. Exchange of information between the Commission and the Funds on their respective programmes of work. This to be concluded at the earliest possible date.
4. Discussion of areas and possibilities of co-operation within the framework of ECWA's work programme for 1975, its provisional work programme for 1976-1977, and the Funds' programmes. It was decided in this respect to hold a meeting in Kuwait on 22 February 1975 between the representatives of the Fund and the Commission in order to define the domains and modalities of co-operation.

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5. The forthcoming plenary meeting will examine ECWA's proposal concerning the possibility of appointing a number of regional advisers at ECWA, who would be placed at the disposal of the Funds and would serve the region. The possible financing by the Funds of a number of the Regional Advisors will also be considered.

6. Exchange of information regarding the names and qualifications of experts and technicians working in each of the organizations with a view to calling upon their services, as the need arises.

7. Extend invitations to the Arab development funds in Iraq and Saudi Arabia, as well as any other Funds which may be established in the future to participate in the regular meetings. The process to come into effect as soon as these Funds are operational and have completed their departmental structures.

Director-General
The Kuwaiti Fund for Arab
Economic Development

President
The Arab Fund for Economic
and Social Development

Mr. Abdul Latif Al-Hanad

Dr. Saeb Jaroudi

Executive Secretary of the
U.N. Economic Commission
for Western Asia

for Abu Dhabi Fund for
Economic and Social
Development

Dr. M.S. Al-Attar

Dr. Salah Hamed

Meeting between representatives of the Arab Funds
and the representative of the Economic Commission
for Western Asia - Kuwait, 22 - 24 February 1975

In compliance with the recommendations emanating from the meeting held in Beirut on 20 January 1975 between representatives of the Arab Funds and ECWA which comprised inter alia a recommendation to hold a further meeting in Kuwait between the parties concerned on 22 February 1975 to specify opportunities and modalities of joint co-operation in the context of ECWA's 1975 work programme and its Draft Work Programme for 1976/77 and the work programme of the Funds; a meeting was held from 22 - 24 February in the premises of the Arab Fund in Kuwait. The meeting was opened by Dr. Saeb Jaroudi, President of the Fund, who welcomed those present. The participants in the meeting were:

Dr. Khair El Din Haseeb	representing ECWA
Dr. Mohamed Khouja	representing the Kuwait Fund
Dr. Salah Hamed	representing the Abu Dhabi Fund
Dr. Taher Kanaan	representing the Arab Fund
Mr. Mohamed Abdelmonein	representing the Arab Fund
Mrs. Aziza Hilny	Research Assistant at the Arab Fund (rapporteur)

The participants discussed paragraphs 4 and 5 of the Joint Statement signed in Beirut. After due deliberations and exchange of ideas, it was decided to submit the following recommendations to the higher executive authorities in the Funds and at ECWA for their final approval and implementation:

I. The participants discussed paragraph five of the Joint Statement dealing with ECWA's proposal to explore the possibility of appointing a number of Regional Advisers in the Commission to be at the disposal of the Funds and to serve the region to be financed by the Funds. After consideration of ECWA's recommendations, the following was agreed upon:

1. To recommend to the higher authorities that the Funds finance three regional advisers in the following fields:

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- a) Regional Adviser in Ports and Shipping
- b) Regional Adviser in Industrial Project Identification, Formulation and Appraisal
- c) Regional Adviser in Agricultural Project Identification, Formulation and Appraisal

2. It was agreed after a discussion of the responsibilities and job descriptions of these regional advisers to commission ECWA to rewrite the job descriptions in the light of suggestions made at the meeting. The modified job descriptions are to be submitted to the Funds for final approval.

3. It is estimated that the annual cost of each regional adviser post including travel and supporting services is \$50,000.

4. The length of appointment is to be for one year renewable after approval by the Funds.

5. The three Funds will finance in equal shares the three regional advisers, unless the Abu Dhabi Fund discovers that its rules do not permit it to do so, which has to be determined within two weeks, in which case the Arab Fund and the Kuwait Fund will equally share the financing.

6. The regional advisers are to be located at ECWA. Their function is to serve the development process in the Arab countries and to serve the Arab Development Financing institutions.

II. The participants discussed ECWA's statistical activities and the possibility of adapting its study on Economic and Social indicators to serve the purposes of the Funds and avoid duplication between ECWA and the Funds. After discussion, the following was agreed upon:

- a) ECWA should expand its geographical coverage to include all Arab countries and to expand the scope of the study as detailed in (b) below and to proceed with issuing an annual statistical abstract for the Arab countries.
- b) The Funds will submit to ECWA before the end of May any specific suggestions they have in this connexion and that they require to be included in the Statistical Abstract which are of a particular interest to the Funds.

/...

- c) The Funds will equally share the cost of the following additional financial resources required by ECWA. If the Abu Dhabi Fund's regulations preclude its participation, the Arab and Kuwait Fund will equally share the expense. The Funds will consider the possibility of renewing their financial contribution on an annual basis as the need arises.

One Professional	12 man/months (approx. cost)	\$30,000
One Research Assistant	12 man/months (approx. cost)	\$12,000
Travel		\$ 6,000
	Total	<u>\$48,000</u>

- d) Due to the importance of statistical services required in the region the Funds recommend to ECWA to transform the current Statistics Unit within DPD into an independent Division to serve the Arab region in a more expanded fashion.

III. The meeting discussed the specific activity relating to the Documentation Centre in ECWA's 1975 Work Programme and the possibility of adapting this activity to serve the needs of the Funds. The following is recommended:

- a) Expanding the scope of this project to include the rest of the Arab countries.
- b) The Three Funds to allocate in equal shares, or if the Abu Dhabi Fund is unable to participate, the Arab and Kuwait Funds in equal shares, the following additional financial resources to ECWA to enable it to implement the project in its expanded version.

One Professional	12 man/months (approx. cost)	\$30,000
One Research Assistant	12 man/months " "	\$12,000
Travel	" "	\$10,000
Technical Equipment	" "	\$10,000
	Total	<u>\$62,000</u>

IV. The meeting discussed the project on the Brain Drain included in ECWA's 1975 work programme and considered the possibility of expanding its scope to serve the purpose of the Funds. The following was recommended:

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- a) Expansion of the scope of the first objective of the project referred to in para. (a) of the project document, dealing with information gathering, to include the rest of the Arab countries. It should also include, as far as possible, a roster of all talent outside the Arab homeland with detailed information to enable the Funds and other Arab Institutions to make use of this talent as the need arises.
- b) The Funds will allocate in equal shares, and in case the Abu Dhabi Fund is unable to participate, the Arab and Kuwait Funds to share equally the following additional financial resources and place them at ECWA's disposal:

Consultants 6 man/months (approx. cost)	\$18,000
Travel	\$10,000
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total	\$28,000

V. Co-operation between ECWA and the Arab Fund in the implementation of the project included in the ECWA's 1975 work programme entitled "Regional co-operation in the development of mineral resources" was discussed. This together with a discussion of a similar project in the Fund's 1975 programme. The following is recommended:

- a) that the Arab Fund and ECWA jointly undertake this project and that the two organizations pool their allocated resources to this end.
- b) The study should include all the Arab countries.
- c) The Arab Fund will allocate the following financial resources to implement the project.

Two Professionals 24 man/months (Approx. cost)	\$60,000
Consultants 6 man/months " "	\$18,000
Research Assistants 12 man/months " "	\$12,000
Travel " "	\$ 6,000
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Total	\$96,000

- d) Within two weeks after approval of this recommendation by the responsible authorities, a meeting is to be held in Kuwait between representatives of the Arab Fund and ECWA to agree upon a final format for the study including objectives, scope and method of implementation.

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VI. The project included in ECWA's 1975 Work Programme entitled "Development of an integrated Transport and Communication System in the ECWA Region", and the similar project in the Arab Fund's 1975 programme were discussed with a view of possible co-operation between the two organizations in implementing them.

The following is recommended:

- a) That the Arab Fund and ECWA jointly undertake this project and that the two organizations pool their allocated resources to this end;
- b) That the study is to include all the Arab Countries;
- c) That the Arab Fund allocates the following financial resources to implement this project:

Two Professionals	24 man/months (approx. cost)		\$60,000
Consultants	12 man/months	" "	\$36,000
Research Assistants	12 man/months	" "	\$12,000
Travel		" "	\$10,000
		Total	<u>\$118,000</u>

- d) Within two weeks after approval of this recommendation by the responsible authorities, a meeting is to be held in Kuwait between representatives of the Arab Fund and ECWA to agree upon a final format for the study including objectives, scope and method of implementation.

VII. The Funds expressed a preliminary desire to participate in the implementation of the following projects from ECWA's Draft Work Programme for 1976-77;

- "Schemes for multinational co-operation and studies for regional integration"
- "Promotion of national and multinational development in agriculture"

The final decision to be reached at a meeting to be held for this purpose during September 1975 after the Funds have studied these projects in the light of their programmes and needs.

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VIII. The project included in ECWA's 1976-77 Draft Work Programme entitled "Development of an integrated transport and Communication System in the ECWA Region" and the similar project in the Arab Fund's 1976 programme were discussed with a view of possible co-operation between the two organizations in implementing them.

The following is recommended:

- a) That the Arab Fund and ECWA jointly undertake this project and that the two organizations pool their allocated resources to this end;
- b) That the study is to include all the Arab Countries;
- c) That the Arab Fund allocates the following financial resources to implement this project:

Two Professionals	24 man/months	(approx. cost)	\$60,000
Consultants	12 man/months	" "	\$36,000
Research Assistants	12 man/months	" "	\$12,000
Travel		" "	\$10,000
		Total	<u>\$118,000</u>

A meeting is to be held in Kuwait between representatives from the Arab Fund and ECWA to agree upon the final format of the study including objectives, scope and method of implementation. This meeting is to be convened during September 1975.

IX. The Arab Fund indicated preliminary interest in participating in the project in the ECWA 1976-77 Draft Work Programme entitled "Study on the Economic Aspects of Mineral Resources Exploitation and Processing in the Region".

The final decision in this respect to be taken in the light of the results of the similar project agreed upon in V. above.

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X. The participants discussed the importance of preparing a study on means of increasing the absorptive capacity of the Arab Countries. The representatives of the Funds expressed a preliminary desire to contribute to enable ECWA to undertake this study provided ECWA will prepare the suggestions for the study. This will be discussed at a meeting to be held in September with the purpose of reaching a final decision in the matter.

XI. It was decided to recommend to the higher executive authorities in the Funds and ECWA to reach their final decisions on these recommendations at a date not later than the end of April 1975 so that these suggestions can be implemented as soon as possible.

Signed in Kuwait on 24/2/1975

Khair El Din Haseeb

Mohamed Khouja

Salah Hamed

Taher Kanaan

Appendix I (B)

Draft Agreement

between

The Arab Labour Organization and the
Economic Commission for Western Asia

Desirous of strengthening relations and bolstering co-operation in fields of common interest and within the common geographical region serviced by them, the Arab Labour Organization and the Economic Commission for Western Asia agreed on the following:

Article No. 1: Mutual Consultations

- (1) Continued and prompt exchange of relevant information and documents in accordance with arrangements to be agreed upon, provided the confidentiality of the information and documents is ensured.
- (2) Co-ordination of projects and common activities within the limits of the organizations' budgets and terms of reference.
- (3) Continued consultations in all fields of mutual interest in support of their common efforts.

Article No.2: Joint Activities

- (1) Undertaking joint studies and adopting and executing joint projects which complement their respective fields of specialization within the limits of each organization's programme of work and budget.
- (2) Insuring the optimal utilization of joint studies and statistical research and co-ordinating their efforts in the collection of studies and their analysis.
- (3) Organizing joint meetings, seminars and conferences in order to study, discuss and exchange expertise in common areas of activities.
- (4) Each party inviting the other to attend conferences, seminars and meetings which are held under its auspices and in its area of competence.

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Article No.3: Special Agreements

(1) Both parties may conclude agreements to undertake joint activities which would achieve goals of mutual interest. Conditions governing the extent of each party's contribution to, and share of costs in such joint activities shall be specified in the agreement.

Article No.4: Representation and Liaison

(1) Each party shall take the appropriate steps necessary to ensure continued contacts between the two organizations including the designation of a liaison officer and co-ordinating committees, which in conjunction with other means would facilitate the exchange of information with a view to implementing the articles of this agreement.

Article No.5: Amendments

(1) This agreement may be amended by mutual consent six months after one of the two parties notifies the other of its wish to do so.

Article No.6: Effective date of the Agreement

This agreement shall come into effect on

For Arab Labour Organization

For Economic Commission for
Western Asia

Statement

on the Meeting between representatives of the Arab Labour Organization and of the United Nations Economic Commission for Western Asia, Held in Beirut, from 15 to 17 January 1975

1. Within the framework of exchange and contacts between the Arab Labour Organization and the United Nations Economic Commission for Western Asia, aiming at developing and bolstering co-operation and co-ordination between the Organization and the Commission, and upon the invitation of the Executive Secretary of ECWA:

A delegation representing the Arab Labour Organization headed by its Director-General, Dr. Taeib Al-Hodeiry, and a delegation representing the Economic Commission for Western Asia, headed by its Executive Secretary, Dr. Mohammed Said Al-Attar, held a series of meetings in Beirut from 15 to 17 January 1975 to discuss possible areas of co-ordination and co-operation between the Organization and the Commission and devise the most appropriate form of organizing such co-operation.

2. During their meeting, the two parties discussed the following issues:
- a. The structure, goals and activities of both the Organization and the Commission.
 - b. Draft agreement for co-operation between the Arab Labour Organization and the Economic Commission for Western Asia.
 - c. Projects and programmes of special interest to both the Organization and the Commission and possibilities of co-operation in implementing these projects.
 - d. Participation of ECWA in the work of the preparatory committee on the formulation of an Arab development strategy which will convene in Cairo in February 1975 at the invitation of the Arab Labour Organization and which will group representatives from the League of Arab States as well as representatives from other specialized Arab Organizations.
 - e. The Regional Conference on Manpower Planning and Employment to be held in Beirut in May 1975.

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3. During the discussions and the exchange of views on the various issues, the importance of co-ordination and co-operation between the Arab Labour Organization and the Economic Commission for Western Asia was stressed in view of the common objectives that both the Organization and the Commission aspire to achieve in different domains.

Accordingly, at the end of the meeting, both parties reached the following conclusions:

- a. Preliminary approval of the attached draft agreement to implement co-operation between the Arab Labour Organization and ECWA, with the understanding that the final approval is contingent on completing the appropriate legal procedures in accordance with the rules and regulations of both the Organization and ECWA.
- b. Approval to co-operate within the framework of the Commission's Work Programme for 1975 and its Draft Work Programme for 1976-1979 in the fields of common interest to both parties to be defined at a later date.
- c. Approval to co-operate in the exchange of data, reports, studies and research projects. The scope of co-operation to include the industrial committees of the Arab Labour Organization.
- d. Approval to study the possibility of co-operation between the Organization and the Commission to support the Arab Labour Organization's project on the Arab Institute for Workers' Education and Labour Research in Iraq.
- e. ECWA's acceptance of ALO's invitation to participate in the work of the preparatory committee on the formulation of an Arab Development Strategy (Cairo, 8-11 February 1975).
- f. ECWA will discuss with the departments concerned the question of the Arab Labour Organization's participation in the Regional Conference on Manpower Planning and Employment to be held in Beirut in May 1975.

/...

- g. Follow-up and continued exchange and meetings between officials and technical experts of both the Organization and the Commission with a view to enhancing co-ordination and co-operation in a detailed manner.

Director-General
of the Arab Labour Organization

Executive Secretary
of the Economic Commission for Western
Asia

Dr. Taeib El-Hodeiry

Dr. Mohammed Said Al-Attar

Appendix I (C)

Statement

on the Meeting between Representatives of the
League of Arab States and of the United Nations
Economic Commission for Western Asia

At the invitation of Dr. M.S. Al-Attar, Executive Secretary of the Economic Commission for Western Asia (ECWA), a meeting was held in Beirut on 21 January 1975 between a delegation representing the League of Arab States headed by Dr. M. Zaki El-Shafei, Assistant Secretary-General for Economic Affairs at the League, and a delegation representing ECWA headed by its Executive Secretary, Dr. Mohammed Said Al-Attar.

After discussing the areas and modalities of co-operation between the League and ECWA, the following decisions were reached:

1. Necessity of establishing co-operation and co-ordination to the fullest extent possible between the League and the Commission with a view to fulfill their common objectives.
2. Exchange of information, data and documents issued by the League and ECWA in their respective fields of specialization which are of interest to either of the two parties.
3. Consideration of the Commission's participation in the regular meetings held between the League of Arab States and the various other Arab regional organizations with a view to co-ordinating their respective activities, as well as to any other similar meetings that may take place.
4. The Department of Economic Affairs at the League of Arab States will study ECWA's work programme for 1975 and its draft programme for the years 1976 and 1977. Projects which are of common interest, and the extent and modality of the League's participation in these projects will be determined and examined later.

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5. ECWA will endeavour to provide the League, upon request, with assistance and expertise in areas that are needed, and within the limits of the Commission's resources and terms of reference.
6. Work for the establishment of co-operation between the Commission and the League in the Technical Assistance Fund which was recently established in accordance with the decisions of the last Arab Summit Conference. The basis and modality of such co-operation would be determined later.
7. Holding of regular meetings at various levels between the League and the Commission with a view to implementing the areas of co-operation. The dates and levels of such meetings will be agreed upon at a later date by mutual consent.

Executive Secretary
of the Economic Commission for Western
Asia

Dr. Mohammed Said Al-Attar

Assistant Secretary-General
for Economic Affairs at the League
for Arab States

Dr. M. Zaki El-Shafei

A G R E E M E N T
BETWEEN THE SECRETARIATS
OF THE ECONOMIC COMMISSION FOR WESTERN ASIA
AND THE UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION
TO SET UP A JOINT ECWA/UNIDO INDUSTRY DIVISION

Whereas the Executive Director of UNIDO and the Executive Secretary of ECWA are desirous of further promoting ECWA/UNIDO co-operation in the field of industry and of evolving a more effective and unified programme of industrial development in Western Asia;

Therefore they have agreed to set up at the ECWA headquarters a joint ECWA/UNIDO Industry Division (hereinafter referred to as the Joint Division) with the following administrative and substantive provisions:

A. AREAS OF ACTIVITY OF THE JOINT DIVISION

Subject to the programme of work of the Joint Division formulated in consultation between the two organizations as described hereafter, the activities of the Joint Division shall principally fall into the following areas:

(a) Strategies and Policies

Review and analysis of industrial strategies and policies; appraisal of performance of industrial progress in the region generally and during the Second Development Decade specifically on a national and multinational basis.

(b) Industrial Sector Surveys and Industrial Project Preparations and Appraisal

Undertake industrial sector surveys and branch studies with a view to identifying problems and promoting development in the various sectors of industry in the region; undertake project identification, formulation and appraisal at national and multinational levels.

/...

(c) Regional Co-operation

Develop and increase co-operation between the countries of the region and between them and other countries through consultations, studies and promotion of projects involving both bilateral and multilateral co-operation and co-operation with other regional intergovernmental organizations active in industrial development.

(d) Advisory Services

Undertake short-term advisory services to the governments of the region either directly or in co-operation with other UN and UNIDO programmes.

(e) Such other functions relating to industrialization of the countries of Western Asia as may be agreed upon from time to time by the Executive Director of UNIDO and the Executive Secretary of ECWA including joint studies, seminars, training and publication programmes, participation in ECWA's and UNIDO's activities in the region and exchange of information on general problems of industrialization between ECWA and UNIDO.

B. PROGRAMME OF WORK OF THE JOINT DIVISION

1. The programme of work of the Joint Division will form part of the biennial programme and budget as well as the medium-term plan of both UNIDO and ECWA and will be prepared in accordance with the instructions and timetable provided to the two Secretariats by the Secretary-General. The preparation of the programme of work of the Joint Division shall be subject to consultations between UNIDO and ECWA who shall agree to secure the approval of the programme by the Industrial Development Board as regards UNIDO and the Economic Commission for Western Asia for ECWA.

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2. An annual detailed work plan for the Joint Division based on the approved programme of work will be drawn up jointly by the Executive Secretary of ECWA and the Executive Director of UNIDO in June of every year covering the work of the Joint Division in the following calendar year. The annual work plan will contain appropriate details of specific programmes with corresponding data with regard to assignment of staff resources, regional industrial advisers and other resource allocations, including bilateral contributions, available to the Joint Division.

3. In formulating the programme and plan of work of the Joint Division, consideration shall be given to co-operation with interested regional inter-governmental bodies and governmental institutions in Western Asia active in the field of industrial development.

C. STAFF RESOURCES AND MANAGEMENT OF THE JOINT DIVISION

1. The staff of the Joint Division will be composed of the following:

- (a) ECWA regular staff members assigned to the Joint Division;
- (b) Regional industrial advisers financed under UNIDO's Regular Programme of Technical Co-operation;
- (c) UNIDO regular staff members seconded to the Joint Division;
- (d) Additional staff provided by bilateral and multilateral organizations, which may be put at the disposal of the Joint Division with the approval of the Executive Director of UNIDO and the Executive Secretary of ECWA.

2. The Joint Division shall be established at ECWA headquarters and shall form an integral part of the ECWA Secretariat, notwithstanding the responsibility and authority of UNIDO as regards the staff members and regional industrial advisers financed from its resources. ECWA will be responsible for the general servicing and logistics required by the Joint Division in carrying out its programme of work.

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3. The Executive Secretary of ECWA shall be responsible for the supervision and day-to-day direction of the Joint Division within the agreed annual work plan and the biennial programme and budget and other directives jointly established and agreed to between him and the Executive Director of UNIDO.

4. Staff members on the manning table of ECWA will be appointed by the normal procedures of ECWA after consultation with the Executive Director of UNIDO. Similarly, outposted UNIDO staff and regional advisers financed by UNIDO will be appointed by UNIDO after consultation with the Executive Secretary of ECWA.

5. The Chief of the Joint Division will be selected by the Executive Secretary of ECWA in consultation with the Executive Director of UNIDO and upon his appointment will occupy a regular staff post provided by ECWA from its own resources.

6. The heads of the two Secretariats will also agree on the allocation of travel funds, consultancy funds, publications and other resources to be assigned to the Joint Division from the overall budgets of ECWA and UNIDO.

D. ENTRY INTO FORCE

This agreement will become effective on 1 January 1975.

IN WITNESS WHEREOF the Executive Director of UNIDO and the Executive Secretary of ECWA have signed this agreement on the 27th day of June 1974.

I.H. Abdel-Rahman
Executive Director
UNIDO

Date

M.S. Al-Attar
Executive Secretary
ECWA

Date

Memorandum of Understanding between the
Director-General of the Food and Agriculture
Organization of the United Nations and the
Executive Secretary of the Economic Commission
for Western Asia regarding a Joint Agriculture
Division

In order to establish a firm basis for effective collaboration between the Food and Agriculture Organization of the United Nations (hereinafter referred to as "FAO") and the Economic Commission for Western Asia (hereinafter referred to as "ECWA") the Director-General of FAO and the Executive Secretary of ECWA have agreed as follows:

I. Areas of Joint Interest

1. Both FAO and ECWA have responsibilities for economic and social questions relating to food and agriculture in Western Asia. ECWA has an interest in these questions on account of its responsibilities relating to all economic and social matters arising in Western Asia or affecting the economy of Western Asia. FAO has an interest in these questions on account of its world-wide responsibilities for economic, social and technical questions regarding food and agriculture.

2. In order to avoid duplication in areas of mutual interest, it is agreed that a programme of work in the economic and social fields should be carried out jointly by FAO and ECWA. With a view to reaching agreement on the joint work programme the secretariats of FAO and ECWA will hold periodic consultations, with the participation of the FAO Regional Office for the Near East. These consultations will normally take place when the ECWA work programmes for the ensuing year or years are being formulated.

3. The joint work programme will be agreed upon by the Assistant Director-General/FAO Regional Representative for the Near East Region on behalf of the

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Director-General of FAO and by the Executive Secretary of ECWA, subject to approval, as necessary, by the appropriate organs of FAO and the United Nations.

4. Consultation and agreement on the joint work programme shall not limit the freedom of FAO or ECWA to carry out other work programmes which fall primarily within their respective fields of competence, but which include matters in which the other agency is interested.

II. Joint Staff Arrangements

5. In order to execute the joint work programme, FAO and ECWA agree to establish a Joint Agriculture Division, (hereinafter referred to as the "Joint Division"). For the purpose of implementing the work programme, the Joint Division shall form an integral part of the ECWA Secretariat. The activities of the Joint Division will be mainly concerned with the geographical area covered by ECWA. The Joint Division will maintain close contacts with the FAO Regional Office for the Near East with respect to any activity relating to countries serviced by that office but not members of ECWA.

6. The Chief of the Joint Division will be a staff member of FAO selected and appointed by the Director-General of FAO in consultation with the Executive Secretary of ECWA. While the Chief of the Joint Division is responsible to the Director-General of FAO, through the Assistant Director-General/FAO Regional Representative for the Near East Region, he will perform his duties as Chief of the Joint Division under the supervision and direction of the Executive Secretary of ECWA.

7. It is understood that the Chief of the Joint Division will have broad authority to make decisions on behalf of FAO and ECWA in line with the agreed joint work programme.

8. Close liaison will be maintained at the working level between the Joint Division and the FAO Regional Office for the Near East and with divisions at FAO Headquarters, in particular the Policy Analysis Division.

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9. In addition to the Chief of the Joint Division, who will be a senior economist, the Director-General of FAO will appoint, in consultation with the Executive Secretary of ECWA, other professional staff to serve with the Joint Division.

10. For its part ECWA, in consultation with the Assistant Director-General/FAO Regional Representative for the Near East Region, will appoint staff who will be assigned to the Joint Division. The staffing of the Joint Division will be jointly determined in the light of the requirements of the joint work programme.

11. Although it is understood that the Chief of the Joint Division will devote his time to that assignment, it is recognized that, in certain cases he may be called upon either by FAO (the Director-General or the Assistant Director-General/FAO Regional Representative for the Near East Region) or by ECWA to undertake certain other duties. Such assignments shall be undertaken after mutual consultation and provided that they do not conflict with the implementation of the joint work programme of the Joint Division. The Agency seeking these additional services will bear the extra costs involved.

12. FAO will bear the cost of salaries and allowances of FAO staff assigned to the Joint Division and of their official travel and subsistence. ECWA will bear the cost of the salaries of the ECWA professional staff, clerks and secretaries; office space and office expenses including translation and processing of documents; postage, cable and telephone; and the travel of ECWA staff assigned to the Joint Division.

For the Food and Agriculture
Organization of the United Nations

For the Economic Commission
for Western Asia

A.H. Boerma
Director-General

M.S. Al-Attar
Executive Secretary

Done in Amman on
this Second day of September 1974

UNITED NATIONS DEVELOPMENT PROGRAMME

Project of the Governments of
Bahrain, Democratic Yemen, Iraq, Jordan, Kuwait, Lebanon, Oman,
Qatar, Saudi Arabia, Syrian Arab Republic, United Arab
Emirates and Yemen.

Project title: Multilateral Trade Negotiations

Number : REM/74/008/A/01/40

Duration: 12 months

Sector : International Trade (40)

Sub-sector: Trade Policies and Planning (4010)

Government Co-operating Agency:

Executing Agency:

Ministry of Commerce of
participating Governments

United Nations Conference
on Trade and Development
(UNCTAD) in collaboration
with the Economic
Commission for Western
Asia (ECWA)

Date of submission: October 1974

Starting date: 1 January 1975

Government contribution: None
(local currency)

UNDP contribution: \$248,000
(US dollars)

Approved: _____
On behalf of Executing Agency

Date: _____

Approved: _____
On behalf of UNDP

Date: _____

Note: The original of this Project Document shall be signed by or on behalf of the Administrator of the United Nations Development Programme and the Participating and Executing Agency for the Project to manifest their acceptance of its terms. True copies of this Project Document will then be transmitted to each Participating Government by UNDP through its Resident Representatives for acceptance by such Governments. The acceptance of each Participating Government shall be deemed to come into force upon receipt by the Resident Representative of a Letter of Acceptance from a particular Government. The UNDP shall from time to time inform all Participating Governments and the Participating and Executing Agency of Letters of Acceptance received by UNDP.

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I. BACKGROUND AND SUPPORTING INFORMATION

A. Justification for the project

In September 1973, over one hundred governments, including contracting parties to the General Agreement on Tariffs and Trade (GATT), as well as non-contracting parties, met at the ministerial level in Tokyo to launch a new round of multilateral trade negotiations. This represented the culmination of several years of preparatory work and reflected the consensus reached in UNCTAD and other organizations.

The Tokyo Declaration, adopted at this Ministerial meeting, states that the negotiations shall aim at achieving the expansion and ever greater liberalization of world trade and improvement in the standard of living and welfare of the people of the world, through the progressive dismantling of obstacles to trade and the improvement of the international framework for the conduct of trade. In recognition of the serious problems faced by developing countries, the Declaration provides that it is also the aim of the negotiations to secure additional benefits for the international trade of developing countries so as to achieve a substantial increase in their foreign exchange earnings, the diversification of their exports, and otherwise to improve their position in world trade. The Tokyo Declaration also calls attention to the interests of the developing countries in respect of specific aspects of the negotiations.

In response to the urging of UNCTAD, GATT has agreed that all developing countries, whether or not contracting parties to GATT, should be permitted to participate fully in the negotiations. The fact is, however, that only a limited number of developing countries have had the experience of actual participation in previous rounds of multilateral tariff or trade negotiations of this nature. The failure of the Kennedy Round to produce significant benefits for developing /...

countries has been attributed partly to their lack of qualified personnel and factual data and other necessary information. Against this background, resolution 82 (III), passed at the third session of UNCTAD at Santiago in April 1972, instructed UNCTAD and requested GATT to give assistance to countries in their preparations for the negotiations. The UNDP was specifically invited to "consider favourably the request from governments of developing countries for technical assistance at the national, regional and interregional levels to enable them to participate effectively in these negotiations". This resolution was endorsed by the United Nations General Assembly in resolution 3040 (XXVII).

Some countries in the ECWA region have indicated that they will participate in the negotiations, while others are actively considering whether or not to take part in the light of developments in GATT. They have expressed the view that both in regard to the actual negotiations and in regard to the preliminary considerations, technical assistance at the regional level will be invaluable in supplementing the assistance which is being planned or is in progress in GATT and UNCTAD. They noted that allocations have been or are being made by UNDP for an interregional technical assistance project and regional projects for the Latin American, Asian and African regions. The regional project proposed in this document is designed to provide similar assistance to all countries in the ECWA region.

B. Institutional framework

Substantive supervision over the work of experts will be exercised jointly by ECWA and UNCTAD. Co-ordination of activities between this regional project and the corresponding Interregional Project located in Geneva will be ensured by ECWA and UNCTAD, and close contact at the working level will be maintained by the personnel of the two projects.

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C. Other related activities

This project will be closely co-ordinated with the on-going activities of relevant intergovernmental agencies and technical assistance projects, which deal with matters relating to the multilateral trade negotiations.

D. Future UNDP assistance

This project has been scheduled to terminate on 31 December 1975, the declared date for the conclusion of the negotiations. Should these negotiations be prolonged beyond that date, further assistance from UNDP may be required and requested.

II. OBJECTIVES OF THE PROJECT

A. Long-range objective

The long-range objective of the project is to assist the countries in the ECWA region to expand their trade, with a view to improving their standards of living through increased export earnings.

B. Immediate objective

The immediate objective of this project, which will constitute a part of UNDP's integrated programme on the multilateral trade negotiations, is to assist these countries in their preparation for, and participation in, those negotiations.

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III. WORK PLAN

A. Description of project activities

Part A.

<u>Project activities</u>	<u>Location</u>	<u>Proposed duration and starting date</u>
(i) <u>Undertake specific studies required by governments, complementary to those available from the inter-regional project, and identify the special interests and problems of the region.</u>	Beirut as the Regional Project Headquarters, with trips in the region as appropriate.	January - December 1975

Such studies will cover, among others, production capability and expansion potentialities, costs, product adaptabilities, etc. for particular industries or commodities which a developing country or countries in the region may wish to have considered in the context of the negotiations. The findings in this regard will complement those made by governments regarding their respective national interests and those emanating from ECWA, UNCTAD and the interregional project concerning the interests of the developing countries as a whole. A detailed list of the subjects for study will be drawn up by the Project.

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<u>Project activities</u>	<u>Location</u>	<u>Proposed duration and starting date</u>
Manager in consultation with governments concerned, the ECWA Secretariat and the Interregional Project Personnel. This should be done as soon as possible after the setting up of the project.		
(ii) <u>To provide advisory services to interested countries for consultation and discussion with government officials on matters relevant to the trade negotiations</u>	Beirut as the Regional Project Headquarters, with trips in the region as appropriate	January - December 1975

On the basis of material provided under the above heading, a government may wish to continue its consideration of any relevant subject with discussions with the project personnel. Such services may be useful in clarifying or amplifying the written material or in further developing propositions in the light of the actual evolution of the negotiations. It is understood that this would not cover any activities involving the stationing of regional project personnel in a country for an extended period of time.

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<u>Project activities</u>	<u>Location</u>	<u>Proposed duration and starting date</u>
(iii) <u>To organize training seminars for officials of governments taking part in the negotiations</u>	Beirut or other ECWA capitals	January - December 1975

Seminars will be organized at the regional level and, if necessary, also at the sub-regional or national level. The regional project's responsibilities, apart from providing the experts required, will also include the provision of the necessary facilities, such as transportation, accommodation, interpretation, etc. Furthermore, the interregional project will provide any additional experts that may be needed for the conduct of such seminars.

(iv) <u>To assist in the formulation of regional or sub-regional negotiating policy through the organization of meetings of senior officials, etc.</u>	Beirut	<u>Ibid</u>
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Governments in the region may want to formulate common policies which, consistent with their national interests, will serve to foster their common interest. The regional project will be ready to prepare any necessary background material and to provide facilities for meetings of this nature.

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<u>Project activities</u>	<u>Location</u>	<u>Proposed duration and starting date</u>
(v) <u>Related activities at Geneva</u>	Geneva	<u>Ibid</u>

On behalf of the regional project, the following functions will be performed by the Interregional Project:

- (i) data processing related to trade flows in developed countries, trade barriers and other factors affecting imports from the ECWA countries;
- (ii) technical advice and analysis for delegations in Geneva on matters of regional interests; and, (iii) regular information on negotiation developments.

B. Description of UNDP Inputs

1. Assignment of international staff

(i) Project Manager/Senior Trade Negotiations Adviser

This expert, as manager of the regional project, will be responsible for maintaining liaison and co-ordination of activities with the interregional project. His primary responsibility will be to advise governments on the main issues involved, including the measures that should be taken by ECWA countries to prepare themselves for the negotiations and the approach to be taken by them during the negotiations. This expert should possess considerable knowledge of and practical experience in trade negotiations and should be thoroughly familiar with the operations of GATT and problems of international trade relations.

(ii) Trade policy adviser

This adviser should have thorough knowledge of tariff and non-tariff barriers and other governmental measures affecting trade, the economic implications of trade policies, and the technical and administrative problems involved. This knowledge should relate to agricultural as well as industrial products.

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(iii) Data structuring and processing expert

This expert will be responsible for ascertaining, collecting and processing the statistical and other data required for the project, as well as devising the structure and procedures to this end. He will maintain contact with the interregional project personnel and will be responsible, inter alia, for the transmission of requests to Geneva and for the further processing and adaptation of data received from Geneva in accordance with the actual requirements and problems faced by ECWA Governments.

(iv) Consultants

Thirty-two man-months provision is to be made for special tasks in research, compilation and special studies.

(v) Administrative Support Personnel

Provision is made for the services of a statistical clerk and two typists/secretaries for 12 months and translation services, as may be required.

2. Provision of sub-contractual services

Not applicable.

3. Training provisions

Group training: Two regional (or sub-regional) seminars of two weeks' duration each for a maximum of 24 participants are envisaged under the Work Plan. The provision should cover logistic costs such as transport, accommodation, interpretation, etc. Interregional project personnel taking part in the conduct of the seminars will be considered a support service to be financed under the Interregional Project.

4. UNDP-provided supplies and equipment

- (i) Expendable Equipment: provision is made for office supplies.
- (ii) Non-expendable Equipment; provision is made for the purchase of office equipment.

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5. Miscellaneous

Provision is made, under "direct costs," for travel of UNDP, UNCTAD and ECWA staff in connexion with the preparation and implementation of the regional project.

C. Description of government inputs

The governments will provide the necessary services and facilities to visiting advisers and experts to their countries in connexion with this project, as well as the necessary facilities for the holding of seminars in the countries.

Project Budget covering UNDP Contributions
(in US dollars)

Regional Co-operating Agency: Economic Commission for Western Asia (ECWA)

Project Number: REM/74/008/A/01/40

Title: Multilateral Trade Negotiations

		Total	1975	
		m/m	m/m	\$
10.	<u>Project personnel</u>			
	<u>Experts</u>			
11-01	Project Manager/Senior Adviser	12	12	30,000
11-02	Trade Policy Adviser	12	12	30,000
11-03	Data Structuring and Processing Expert	12	12	30,000
11-04	Consultants	32	32	80,000
11-99	Sub-total	68	68	170,000
13.	Administrative support personnel			20,000
19.	Component total			190,000

Total 1975
m/m \$ m/m \$

30.	<u>Training</u>		
32.	Group training	45,000	45,000
39.	Component total	45,000	45,000

40.	<u>Equipment</u>		
41.	Expendable equipment	2,000	2,000
42.	Non-expendable equipment	2,000	2,000
49.	Component total	4,000	4,000

50.	<u>Miscellaneous</u>		
51.	Operation and maintenance of equipment	1,000	1,000
52.	Reporting costs	2,000	2,000
53.	Sundry	2,500	2,500
16.	<u>Direct costs</u>	3,500	3,500
16.12	Executing agency direct expenditures	3,000	3,000
16.32	UNDP Headquarters direct expenditures	500	500

59.	Component total	9,000	9,000
99.	GRAND TOTAL	248,000	248,000